## Spain's global presence has increased in recent decades, but the country will require a new strategy for this to be sustainable.

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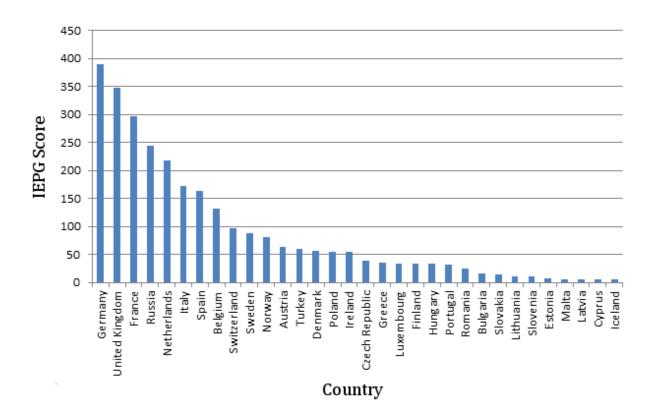
Since Spain's transition to democracy in the 1970s, the country has attempted to enhance its role in international affairs. Using data from the Elcano Global Presence Index, Iliana Olivié and Manuel Gracia assess how Spain's international profile ranks relative to other countries. They note that Spain has increased its global presence 'score' substantially in recent decades, however much of this is based on 'soft' variables, such as tourism and cultural exports. As a result, Spain may require a new strategy to maintain its global position long-term.



The Elcano Global Presence Index (IEPG) is an index which measures the global presence of individual countries, based on three main fields. First, it ranks a country's economic presence, including measures of exports, outward foreign direct investment, and other elements. Second, it assesses a country's military presence, which is determined by the number of troops deployed abroad and the equipment it has available for deployment. Third, the IEPG includes statistics on a country's 'soft presence', which is based on a wide number of factors including exports of cultural products, tourist arrivals, and the international activity of its academics. Chart 1 below shows the IEPG scores for European countries.



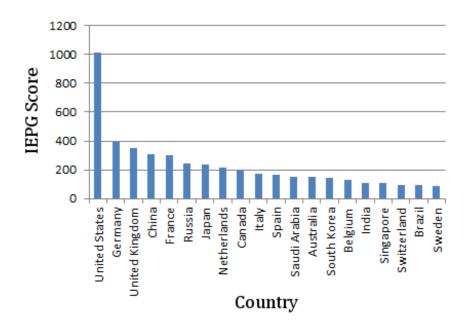
Chart 1: IEPG scores for European countries (2012)



*Note:* The complete IEPG also contains a number of non-European countries. See the report for full scores.

As shown in the chart, Spain is ranked below other large EU countries such as Germany, the UK, France, the Netherlands and Italy. Since Spain's transition to democracy in the 1970s, Spanish foreign policy has been very active in attempting to reassert the country's role in the international community, and this has also coincided with an accelerated globalisation process. The result was a spectacular increase in Spain's IEPG score between 1990 and 2012, which virtually quadrupled over the period, from 41.8 to 162.8. Hence, Spanish foreign policy has clearly been successful, attaining its main target of returning to the international scene. Nevertheless, the strong growth in China's presence in the 1990s and 2000s has caused Spain to drop from 10<sup>th</sup> to 11<sup>th</sup> position on the global presence ranking. Chart 2 shows the top 20 countries globally by IEPG score.

Chart 2: Top 20 countries globally by IEPG score



Note: See the IEPG report for full scores.

On the other hand, Spain's presence rests upon its soft elements. Although the importance of soft power has decreased over the past few years, it still accounts for 50.4 per cent of Spain's global presence. Such an important role could be an asset, but its best performing 'soft' variables reveal a low added value for both its productive model and international insertion. The Table below shows the contribution each variable has made to Spain's IEPG score since 1990.

Table: Contribution of each variable to Spain's IEPG score (percentage)

Variable	1990	1995	2000	2005	2010	2011	2012
Economic presence							
Energy	2.6	8.0	2.2	3.0	2.6	3.0	2.9
Primary goods	5.7	9.7	8.2	9.4	9.0	9.4	11.6
Manufacturing	6.6	8.7	8.5	9.2	7.5	7.6	8.8
Services	11.5	13.3	13.5	15.8	14.7	14.1	15.1
Investments	1.0	1.7	4.4	6.9	10.1	10.0	9.3
Military presence							
Troops	0.5	0.6	0.9	0.5	0.4	0.4	0.4
Military equipment	5.7	4.2	2.9	2.4	2.0	1.9	1.8
Soft power							
Migrations	1.9	1.9	2.5	4.2	4.3	4.0	3.7
Tourism	47.5	35.4	36.5	28.1	19.3	18.4	18.4
Sports	3.6	9.2	4.1	5.5	5.8	5.4	5.1
Culture	2.9	1.0	1.5	2.2	2.7	2.4	2.9
Information	0.0	0.0	0.1	1.0	6.0	9.4	8.6
Technology	1.7	1.5	1.6	1.0	1.0	1.0	0.9
Science	3.3	4.6	4.9	4.5	4.5	3.8	3.7
Education	1.9	3.4	5.0	1.4	2.8	3.0	2.8
Development cooperation	3.6	4.0	3.1	5.0	7.3	6.2	3.8

As for the economy, the main contribution to Spain's total IEPG value is from services (ranking 7<sup>th</sup> in the world) and primary goods, followed by investments. The latter recorded the highest growth and became the main element of its internationalisation process, followed by primary goods. Thus, in 2012 the major portion of Spain's economic presence was due to services (15.1 per cent of the IEPG's total value) and primary goods (11.6 per cent), followed by investments (9.3 per cent) and, finally, manufacturing (8.8 per cent). In 1990 the services (11.5 per cent) and manufacturing (6.6 per cent) variables were the ones that contributed most to Spain's economic presence, followed by primary goods (5.7 per cent) and energy (2.6 per cent). This means that although all the economic variables have grown, the roles of primary goods and foreign investment stock were both strengthened within Spain's economic presence.

In terms of soft power, the tourism variable stands out as the main contributor to Spain's presence, at 18.4 per cent in 2012. Nevertheless, the dependence of Spain's international presence on tourism has been significantly reduced since 1990 when it accounted for 47.5 per cent of the total IEPG. The decrease is due to overall changes in the variable's strength – with Spain declining from 2<sup>nd</sup> place for global tourism in 1990 to 4<sup>th</sup> in 2012 – and the lower growth of especially the economic variables, but also the increased presence of certain soft variables. Such is the case with sports, migration and information, together with the development of information and communication technologies in the past few decades. However, development cooperation – the basis for a good part of Spain's internationalisation process over the past decade and until the outbreak of the Eurozone crisis – is different. In 2010 it accounted for 7.3 per cent of Spain's total IEPG score, only to decrease to almost half that in barely two years.



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## About the authors

Iliana Olivié – Complutense University of Madrid

Iliana Olivié is an Associate Professor in the Department of International Politics and Development at the Complutense University of Madrid.



Manuel Gracia – Complutense University of Madrid

Manuel Gracia is a PhD candidate at Complutense University of Madrid, and a Research Assistant in the IEPG project.

