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Digital intermediaries in the UK: implications for news plurality

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**Digital Intermediaries in the UK: Implications for News
Plurality**

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Digital Intermediaries in the UK: Implications for News Plurality^[1]

For Review Only

March 2016

Abstract:

Digital intermediaries such as Google and Facebook are seen as the new power brokers in online news, controlling access to consumers and even suppressing or targeting messages. After reviewing literature that raised this concern, this paper examines empirical evidence for the claim that intermediaries pose a threat to news plurality. We introduce a three-stage analytical framework for measuring the role of intermediaries within the current policy framework for media plurality: (i) analysis of share of online in news consumption (ii) role of intermediaries (iii) degree of bias versus neutrality of intermediary control of news. Through secondary analysis of UK industry data on referrals of online news traffic, we find that an increasing proportion of news is delivered online, and a significant proportion of online news is accessed via intermediaries. However, we find that not all news that is filtered through intermediary services is subject to the same shaping and editorial forces, in part because user agency is also an important factor. The role of intermediaries in news distribution is thus complex; market share and market concentration does not translate automatically into influence due to the complex interplay between user agency and the editorial influence of intermediaries.

Introduction

Search providers, social networks, platforms and app stores are increasingly seen as the new power brokers, usurping dominance of multiple media markets, grabbing control of complex ecologies of advertising and personal information and potentially even undermining democracy (Epstein and Robertson, 2013; Mansell, 2014; Moore, 2014; Zittrain, 2014). These intermediaries appear to be building a new form of power over the dissemination of news and information (Rosen, 2011; Bell, 2014; Helberger, 2012; 2014a; 2014b; Brock, 2015).

This article aims to examine the empirical support for these claims, focusing on the role of intermediaries in relation to ‘news plurality’. We use this catch-all phrase because ‘plurality’ (‘diversity’ in the US) is the relevant legal concept used to measure, and prevent abuse of, media power. Section 1 reviews the current policy and academic debate about the role of intermediaries in news distribution. Section 2 looks at the relevant theoretical frameworks through which to analyse intermediaries, with a focus on media pluralism. Section 3 examines the empirical evidence that intermediaries pose a threat to plurality by examining the influence that they have on news that people are exposed to. Section 4 offers some discussion points before concluding.

Section 1: Academic, Industry and Policy Concerns about Digital Intermediaries

There have been widespread calls to explore the democratic implications of new forms of influence over public opinion formation. Zittrain (2014) questions the Facebook voting experiment, which saw targeted messages increase turnout in local elections to illustrate how intermediaries could opaquely determine the outcome in elections. Rosen (2011; 2013)

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2
3 highlights the shadowy “deciders” that increasingly determine what content audiences see.
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5 Tufekci (2014) compares the allegedly ‘neutral’ Twitter to filtered Facebook newsfeeds whose
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7 ‘algorithmic censorship’ ‘edited out’ updates on the disturbances in Ferguson, Missouri in 2014.
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10 Emily Bell (2014) notes that journalistic values are increasingly being lost to algorithmic black
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12 boxes, which lack transparency and accountability, while Poell and van Dijck (2014; 2015) argue
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14 that the algorithmic mechanisms through which intermediaries mediate news threaten
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16 independent journalism and public debate.
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22 Alongside these academic complaints about the ability of intermediaries to influence the process
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24 of opinion formation in society, news publishers have launched a more self-interested opposition
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26 to the intermediaries. Mathias Döpfner (2014), CEO of Axel Springer, claimed, “Our business
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28 relationship is that of the Goliath of Google to the David of Axel Springer. When Google
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30 changed an algorithm, one of our subsidiaries lost 70 percent of its traffic within a few days [...] we are afraid of Google.” Andrew Miller (2014), when CEO of the Guardian Media Group,
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32 expressed concern about the influence of intermediaries on the media and the conflict between
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34 the desire to be agnostic platforms and their media funded business models. Meanwhile
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36 Facebook’s excursion into public interest journalism (by driving more traffic to news publishers
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38 and hosting news content) (Marshall, 2013; Osofsky, 2013; Garrahan and Kuchler, 2016;
39
40 Kacholia and Li, 2013) has raised concerns amongst publishers. As Ravi Somaiya (2014) of the
41
42 New York Times puts it; “The social media company is increasingly becoming to the news
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44 business what Amazon is to book publishing — a behemoth that provides access to hundreds of
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46 millions of consumers and wields enormous power.”
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3 Wary of such algorithm changes which caused falls in web traffic (Sullivan, 2014; Abbas, 2014),
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5 publishers are critical of the role of intermediaries in news distribution (Kafka, 2015). These
6
7 concerns come during a time where there is widespread public policy pressure around Europe to
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9 ensure that intermediaries respect a range of public interest goals (Kohl, 2013; Mansell, 2014;
10
11 Goodman, 2014; Napoli, 2014; Van Eijk, 2009) including the diversity of opinions and news in
12
13 society. In France, the *Conseil d'Etat* (2014) has recommended a review of the liability of
14
15 Internet intermediaries and the establishment of a new legal category of Internet platforms. The
16
17 European Commission (2012; 2015a) has indicated that it wishes to review the liability limits for
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19 intermediaries that feature in the E-Commerce Directive and has launched a consultation on
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21 Internet platforms. Following a House of Lords Inquiry (2014), the UK government (DCMS,
22
23 2014) asked the regulator Ofcom (2012; 2015) to develop a new measurement framework that
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25 takes into account intermediaries in the news distribution process and sets out public
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27 expectations for them.
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36 It has long been accepted that serious competition issues arise from dominant positions of
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38 intermediaries in multi-sided markets, leading for example to the investigation of Google's
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40 vertical search and mobile operating system by the European Commission (2015b; 2015c) and
41
42 ongoing investigations into Amazon's distribution of electronic books. Existing regulatory
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44 frameworks however are not designed to curtail the impact intermediaries may have on media
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46 plurality (Helberger et al., 2015; Mansell, 2015b). For example, current rules preventing media
47
48 concentration and control over opinion formation in the UK and Germany specifically prevent
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50 large newspaper companies from purchasing influential broadcasters,^[2] but would not prevent
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52 similar transactions between digital intermediaries and newspapers or broadcasters.
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6 This raises fundamental questions about the legal framework on media plurality that protects
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8 democracies from concentrations of public opinion forming power. The role that intermediaries
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10 play in news distribution may be problematic for newspaper publishers. But it is only worthy of
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12 further public policy intervention if it also raises wider public policy concerns not addressed by
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14 current regulatory frameworks.
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20 In traditional media regulation there is an overlap between the regulatory framework for
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22 competition and wider public policy concerns. In particular, the sector-specific procedures for
23
24 approving large media mergers typically include a ‘public interest’ element that ensures that
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26 media mergers do not result in reductions in media plurality (Harcourt, 1996; Craufurd Smith
27
28 and Tambini, 2012). Some have argued that digital intermediaries require a similar regulatory
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30 approach including a sector-specific public interest element and, in particular, one that deals with
31
32 the potential for intermediaries to have an impact on the diversity of news, information and
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34 commentary that circulates in society (House of Lords Select Committee on Communication,
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36 2014;; Wolter, 2014).
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44 Some argue the ability to influence the flow of information entails new ethical responsibilities,
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46 and requires new forms of regulation. Pasquale and Bracha (2008) suggest a need for direct
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48 regulatory intervention, “algorithm transparency” which would require Intermediaries to disclose
49
50 details of how their algorithms work. Given the legitimate needs for protection of intellectual
51
52 property this transparency would be qualified so that disclosure is only made to the relevant
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54 regulators (Pasquale, 2010). Sandvig et al (2014; 2015), Gillespie (2014) and Ananny (2016)
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3 argue that researchers might need to equip themselves instead with the skills required to
4
5 interrogate and audit the workings and ethics of algorithms. Diakopoulos (2014) suggests this
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7 interrogation could take the form of reverse engineering algorithms to understand the input-
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9 output relationship.
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15 Volkoh and Falk (2012), Benjamin (2013) and others (See Brown and Davidson, 2013) on the
16
17 other hand argue for a more laissez faire approach. Volkoh views search engines as exercising
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19 editorial judgement, similar to an editor of a newspaper and therefore enjoying similar freedom
20
21 of speech rights. Tim Wu (2013) disagrees with equating a search engine to a newspaper editor.
22
23 He argues that while newspapers ‘own’ their articles and exist to communicate persuasive
24
25 opinions and ideas to consumers, search engines locate other people’s information and operate at
26
27 the service of the user. For Wu, the rule of thumb is as follows; if an algorithmic
28
29 recommendation programme gives information to users that is merely a reflection of the users’
30
31 pre-existing tastes then it should not be speech protected. If the programme tries to persuade or
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33 influence users in new areas or the software engineer inserts his or her opinion then it should be.
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41 Intermediaries themselves deny editorial influence. Simon Milner, Facebook UK Public Policy
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43 Director, informed the House of Lords Select Committee on Communication that “...when it
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45 comes to editorial judgments about content, we only make a judgment about whether something
46
47 is allowed or not allowed on Facebook.” Newsfeed content “is determined by the individual user,
48
49 what they are interested in and who is in their network.” Similarly Peter Barron, Google’s UK
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51 Public Affairs Head, argued that the search engine operates no “daily process of editorial
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53 judgements” to determine the news content users see (House of Lords Select Committee on
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3 Communication, 2014: 374-375). However, critics have claimed that whether they do so
4 intentionally or not, they are exercising a new kind of ‘algorithmic power’ (Bucher, 2012; Beer,
5 2009) by selecting, surfacing and filtering news and have called for greater transparency into
6 how they do so (Ristow, 2013; Pasquale, 2010).
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15 In short, the extent to which intermediaries would justify new forms of monitoring or
16 intervention to promote media plurality remains controversial, and the debate has not
17 significantly shifted since Robin Foster’s (2012) report. On one hand, the intermediaries
18 themselves such as Google and Facebook say that we live in a new age of crowdsourced
19 plurality, and on the other hand others are concerned that intermediaries reduce both content and
20 exposure plurality (Helberger et al., 2015; Napoli and Karppinen, 2013; Helberger, 2014). The
21 following section introduces a new analytical framework to help ascertain whether available
22 evidence would require further regulatory action or monitoring of the activities of intermediaries.
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Section 2: Framework for Analysis

2.1: Defining and Measuring Media Plurality

The concept of media plurality is not merely an analytical concept: it is the key legal and policy construct in current regulatory frameworks that exist to limit gatekeeper power over opinion formation (Craufurd Smith and Tambini, 2012; Valcke, 2012). It is imperative to examine intermediaries within this framework because if plurality is not an appropriate framework to measure, evaluate and regulate influence of media, including intermediaries, on democratic opinion formation, then new frameworks or a revised plurality framework may be needed.

Regulation to protect media plurality evolved during the twentieth century due to concern about newspapers and broadcasting (Craufurd Smith and Tambini, 2012; Vīķe-Freiberga et al, 2014; Valcke, 2011). Important interventions such as Foster (2012) and Helberger et al. (2015) that specifically address the issue of intermediaries and plurality stop short of investigating the available empirical evidence, in part because this is a new field with significant analytical problems, notably the complexity of the concept of media plurality itself (Napoli, 1999).^[3]

Empirical research on media influence and plurality has focused on questions of ownership concentration (Noam, 2011; Napoli & Gillis, 2006) media effects (Gerbner et al, 2002) agenda setting (McCombs and Shaw, 1972; Cohen, 1963) and information flow. The rise of online intermediaries raises questions about the extent to which they play a gatekeeping role in the selection, presentation and targeting of news. In this context, measures that simply identify market share or audiences of various channels or publishers will not be a sufficient measure of media plurality (Mansell, 2015b).

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3 We suggest a simplified approach: identifying if intermediaries threaten media plurality by
4 assessing their gatekeeping power and position in relation to overall news consumption. Some
5 generic theories in the communications field are a useful first step: Helberger et al. (2015) cite
6 Barzilai-Nahon's Network Gatekeeper Theory (2008) (NGT) which develops the idea of
7 information gatekeeping for the digital world. For Barzilai-Nahon, gatekeeping involves
8 controlling information for example by selection, addition, manipulation, shaping, deletion and
9 localization of information. The gatekeeper is the organisation, person or government with the
10 discretion to control this process. The value of network gatekeeping theory is that it sensitises
11 analysts to the wide range of ways that gatekeepers may have an effect on news flow. Public
12 concern about intermediaries from academics and publishers relates closely to some of Barzilai-
13 Nahon's types of information gatekeeping: selection (Pariser, 2011; Ristow, 2013) manipulation
14 (Pasquale, 2010) and deletion (Wu, 2013) for instance. However, previous work has not focused
15 on all theoretically possible forms of gatekeeping.
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36 In the context of analysis of news plurality, intermediaries pose new questions. The analysis of
37 their market share per se, or market concentration measures such as the Herfindahl-Hirschman
38 Index (HHI) (Noam, 2011) in the manner of traditional analysis of media plurality (Craufurd
39 Smith and Tambini, 2012) would not be sufficient, because analysts must also measure the full
40 range of shaping and influence that such gatekeepers may exert on the flow of information.
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51 Intermediaries do seem to fit Barzilai-Nahon's definition of a gatekeeper. Search engines and
52 social media shape, prioritise and omit certain information on their results page. News
53 aggregators personalise news snippets while app stores promote certain apps above others.
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3 Intermediaries (along with broader technological developments including the ability to email
4 news articles) have also facilitated the rise of ‘secondary gatekeeping’; giving online news
5 consumers the ability to judge what is newsworthy and affect the news content that other readers
6 see (Singer, 2014).
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15 Laidlaw (2010) and other theorists commenting on intermediary control do not link the question
16 of intermediary control to wider issues of media plurality and power, but work by Helberger et
17 al. (2015) does attempt to look at the implications of intermediary power for media plurality.
18 There has been little empirical evidence brought to bear so far on the question of the extent of
19 intermediary influence over news distribution. As Robin Foster (2012) pointed out, the debate on
20 intermediaries and plurality has so far been a mainly theoretical one on the *potential* for
21 intermediaries to control the news flow and the harm that might *potentially* arise as a result.
22 Scholarly attention to date has largely focussed on the search for evidence of the ‘filter bubble’
23 effect or selective exposure on intermediary platforms and the Internet at large (Barberá et al,
24 2015; Flaxman, Goel and Rao, 2013; Bakshy, Messing and Adamic, 2015; Gentzkow and
25 Shapiro, 2011; An et al, 2012). While media reports have detailed the increasing reliance
26 publishers now have on intermediaries for their traffic (Somaiya, 2014; Kuchler, 2015), there has
27 been little interrogation of the implications of this increased reliance on media plurality and other
28 public interest concerns. According to Helberger et al. (2015: 59): “we still lack the necessary
29 systematic, independent research to determine the impact of indirect editorial control
30 exercised through ranking and personalisation features.”
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3 In the UK, traditional media plurality regulation was based on audience data such as BARB,
4 RAJAR and ABC^[4] and, as a result, decisions on mergers often rely on a relatively simple
5 analysis of the size of a media company. (See section 58 in 1973 Fair Trading Act, prohibitions
6 on newspaper mergers). As more news is consumed online, such traditional sources of
7 information no longer provide sufficient insights and regulators face a paradox. Whilst much
8 more is theoretically knowable about news distribution (due to ‘big’ data held by intermediaries
9 and publishers), regulators and the public have to rely on much less reliable survey techniques
10 such as Ofcom’s ‘Share of References’ (Ofcom, 2012) because the more authoritative data is not
11 accessible.
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27 National regulatory authorities such as Ofcom have no specific powers to require intermediaries
28 to provide proprietary data for the purposes of plurality assessment, and data held by publishers
29 and intermediaries tends to be incomplete and jealously guarded. This paper therefore attempts,
30 on the basis of *the limited data in the public domain*, to ascertain the degree and nature of
31 intermediary control over news flows in the UK. Since the data in the public domain is patchy,
32 the picture that emerges will not be complete.
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44 The paper argues that a future regulatory environment will require stronger powers for
45 independent public authorities to require disclosure of data held by intermediaries, and a more
46 coordinated approach to monitoring. We set out some of the types of data that would be required
47 to provide an evidence base for public policymaking in this field. The data we review is largely
48 drawn from publically available sources although we also present some proprietary de-identified
49 data from the BBC and SimilarWeb, a commercial analytics monitoring service. Given the early
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3 stage of empirical investigation in this field in both academic and regulatory terms, the aim is not
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5 for an exhaustive survey, but a best efforts dip into the available evidence.
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10 11 12 13 14 15 16 2.2: What is a Digital Intermediary? 17

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19 Foster (2012: 24) defines digital intermediaries as “organisations which bring news content from
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21 third party providers to consumers using a variety of digital software, channels and devices.”
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23 While this definition captures the essence of what intermediaries do, it is unclear which types of
24
25 organisations and content are in scope. We put forward a new definition:
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31 *Digital intermediaries are software-based institutions that have the potential to influence the*
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33 *flow of online information between providers (publishers) and consumers.*
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38 Since this definition could theoretically include a very wide range of phenomena including small
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40 blogs and embedded search engines, we narrow our focus to identify whether a small subset of
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42 these institutions exercise a degree of influence and control in news markets that would justify
43
44 sector-specific public interest regulation to protect media plurality.^[5]
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50 Digital intermediaries in this narrower category could potentially include: (i) search engines such
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52 as Google and Bing; (ii) social networks such as Facebook and Twitter; (iii) news aggregators
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54 including Flipboard and Google News; and (iv) Mobile App Stores such as the Apple app store
55
56 or Google Play. As Figure 1 highlights, the digital intermediary sits between the provider of
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3 information and the end user, adding a layer of potential editorial influence. By editorial
4 influence we mean the gatekeeping process of, selecting, prioritising and filtering news content
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8 [6] before it is presented to the consumer. They are concerned with the general notion of altering
9
10 the presentation of news content before it reaches the consumer. How news is presented is hugely
11
12 significant because of information abundance online. The vast majority of consumers click and
13
14 view the first few links of information presented to them when using search engines and social
15
16 media sites (Bakshy, Messing and Adamic, 2015; Petrescu, 2014). Information consumed can
17
18 therefore be significantly influenced by those who control these prominent slots. This is in
19
20 contrast with TV or radio content where publishers are able to distribute their content directly to
21
22 consumers or via electronic programme guides [7] (Cowie and Marsden, 1999; El Husseini,
23
24 2013). It is important to note, however that not all online news access is via an intermediary.
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Users also access news websites directly.

FIGURE 1 HERE.

As Figure 2 illustrates, the digital intermediaries in scope are those with the largest audience reach (illustrated by indicative circle size) that are carrying out gatekeeping processes within the news and current affairs category. Search engines and social media have algorithms which localise, prioritise and omit information before it reaches consumers. The workings of their algorithms are secret and their audience reach is large (Meyer, 2015). A political blog is a digital intermediary but outside the scope of this paper because their audience share is not significant enough to warrant public interest scrutiny. Similarly ISPs and mobile operators are also digital

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3 intermediaries because of their ability to zero rate or prioritise content in commercial
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5 partnerships with publishers (Goodman, 2014; Graef, 2015). For reasons of space, and because
6
7 this topic has been dealt with at length elsewhere (Van Eijk, 2011; Krämer et al., 2013) we will
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9 restrict our focus to search and social intermediaries.
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FIGURE 2 HERE

Even within these categories there are distinctions to be made concerning the extent and nature of their editorial influence on content.

The popular social networks for consumption of news (Newman and Levy, 2015) present content in different ways. While Twitter is often considered to be the more ‘neutral’ outlet because content is largely unfiltered on users timelines, Facebook’s newsfeed actively prioritises content based on what it predicts users will find most engaging (Backstrom, 2013). In reality both networks are involved in prioritising content. Both Twitter and Facebook use ‘trending topics’ to

1
2
3 suggest content to users based on what stories are currently popular. This is in contrast to other
4 social networks used for consuming news like Whatsapp, where content is shared between users
5 with little involvement from the platform provider. Search engines, on the other hand, are by
6 their very nature involved in the ranking of content. While one could argue that there are
7 differences between Google, Bing and Yahoo around the extent of personalisation and data
8 capture to make ranking decisions, their unifying *raison d'être* is to provide users with the most
9 relevant results which implies exercising editorial influence over presentation of content.
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22 Figure 2 can also help with distinguishing within the search and social categories. By examining
23 individual search engines and social networks along the lines of scale of use and extent and
24 transparency of gatekeeping, it can help determine which Intermediaries might represent more of
25 a public interest concern. For example, Facebook might be more of a public interest concern than
26 Whatsapp because of the extent of gatekeeping, while Google would be of greater interest than
27 Yahoo because it attracts so many more users than the latter (Meyer, 2015).
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43 *2.3: Analytical Framework, Research Questions, Methodology and Data*

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46 In order to investigate the extent and nature of digital intermediary influence over online news
47 distribution in the UK, we use the following three stage analytical framework for analysis.
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- 53 (i) How prevalent is online news within consumers' media diets?
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- 55 (ii) What proportion of online news flows through Intermediaries?
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3 (iii) How much editorial influence is exerted on the online news that flows through
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5 Intermediaries?
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10 This structure is designed to place the concern around intermediaries into the wider context of a
11 consumer's media exposure or 'diet'. Media convergence has shifted consumers towards multi-
12 device and multi-channel consumption. Concerns about intermediaries and news plurality might
13 be premature if they represent a small share of an average media diet.
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20 To address the first question we rely on existing secondary research on news consumption
21 platforms from Ofcom and The Office of National Statistics. For the second and third questions,
22 which require data on website referrals we obtained proprietary data from a commercial web
23 analytics monitoring company-SimilarWeb and the BBC news website. In addition we also used
24 secondary consumer research from the Reuters Digital News Report.
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36 There are limitations to the data we present.. We were unable to independently corroborate how
37 statistically representative the proprietary data from SimilarWeb is of the UK Internet population.
38 We made multiple attempts to source other data sources from major publishers, a search engine
39 and a magazine publisher group but were ultimately unsuccessful.^[8] As a result we make no
40 comparative claims on the basis of this data. Our aim is to give an indicative view on the scale of
41 intermediaries influence on digital news distribution in the UK based on the information
42 available to us (and to regulators such as Ofcom who have monitoring duties^[9]) and prompt
43 future empirical research with more comprehensive data sources.
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Section 3: The Evidence

3.1: How prevalent is online news within the context of consumers' media diet?

According to consumer survey research from Ofcom (2014),^[10] the Internet is now the second most used platform for accessing news 'nowadays' after TV and continues to show growth (up 9% on 2013). Meanwhile TV saw a 3% year on year decline from 2013 to 2014. For younger demographics (16-34), the Internet has already become their most used news platform; 60% claim to access their news from any Internet connected device compared with 56% for TV (see Figure 3). Similarly, data from the Office of National Statistics (2015) compliments this view of rising internet popularity with 62% of UK adults reading news, newspapers and magazines online^[11] in 2015, which represents a threefold increase from 2007, with higher usage reported in younger age groups (77% of 25-34 year olds and 74% of 35-44 year olds).

In summary, the data available to us confirm that the Internet is an increasingly popular platform for accessing news. It plays a role in an average consumer's news exposure comparable to newspapers and for some younger demographics has already become their most used news source ahead of TV. This would suggest that there is a need to better understand the implications of these new consumption patterns for media plurality. To do so requires an understanding of two questions: how much of all online news flows through intermediaries, and what degree of editorial control they exert.

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3.2: What proportion of online news flows through intermediaries?

Consumers can access online news sites in a number of ways such as by typing a web address into a browser, via a search engine, social network or news aggregator. Web referral data which records where sites receive their traffic from can help quantify how much online news, intermediaries *are in a position* to potentially influence.

Most referral data is owned by publishers, ISPs or commercial data providers and as such is regarded as commercially sensitive. Answering this question comprehensively would require gaining access to data from a large intermediary, ISP or individually significant publishers (In the UK, BBC, Guardian, Daily Mail etc.) and collating. As detailed above efforts to do so were largely unsuccessful, so we relied on a commercial analytics provider, SimilarWeb which monitors digital browsing behaviour on the Internet.

SimilarWeb^[12] tracks traffic to websites by enlisting a panel of over 200 million Internet users globally who agree to provide de-identified data on their browsing activity including which sites they visit and how they arrive at those sites (referrals). This primary source is supplemented through direct measurement from Internet Service providers in and key websites.

Through data obtained from SimilarWeb, search engines^[13] and social media were responsible for referring 48.6% of *desktop* traffic to newspaper sites^[14] in the UK in August 2015 (see Figure 5). Looking at the broader category of news and media sites,^[15] which include some publishers whose output is not strictly limited to news and current affairs such as Yahoo, MSN and BBC, search and social contributes 39.8% of their desktop traffic.

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6 There are important limitations to bear in mind when interpreting this data. First, it only includes
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8 desktop traffic at a time of increasing mobile access. Second, we were unable to independently
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10 verify how statistical representative it is of the UK internet population. The company claimed it
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12 monitors between 4-7% of the Internet population in the UK and employs a number of
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14 measures^[16] to ensure the data is statistically representative. We were however unable to gain
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16 access to demographic information (which the company does not collect) to independently verify
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18 this and unable to corroborate their claims above. Finally we were only able to capture 1 month
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20 of data.
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27 Nonetheless it provides the most complete snapshot we have on the role of intermediaries in the
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29 news industry in the UK. Almost 50% of readers consuming news on newspaper websites on
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31 non- mobile devices are referred by search engines or social networks. (Fig 5.)
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39 In addition to data from SimilarWeb, we received proprietary data from the BBC news website.
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41 This data showed that 18% of the total traffic referred was from search engines and social
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43 networks (see Figure 4) although for an earlier time period than the data above.
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53 While there are limitations to the data available to us, from each angle it shows a significant role
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55 for digital intermediaries. Almost 50% of online newspaper traffic in the UK is referred by
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3 intermediaries. One of the most high profile news websites in the UK, the BBC, also shows a
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5 significant role for intermediaries with almost a fifth of its traffic coming from Search and Social
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7 media.
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18 Claimed usage data from news consumers can also give an indicative view of the scale of
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20 intermediaries. When consumers were asked to specify how they accessed online news last
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22 week, search engines (32%) and social media (28%) came out as the second and third most
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24 important referral routes (Newman and Levy, 2014; 2015) (Figure 6) although it is important to
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26 exercise caution when interpreting these results due to well documented biases with self-reported
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28 new consumption (Prior, 2009). However, taken together with the referral data, it appears to
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30 corroborate the conclusion that intermediaries are referring significant share of news traffic
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32 online.
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40 Within this section, our aim is not to definitively state the exact proportion of online news traffic
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42 that is referred by digital intermediaries in the UK. Due to the limitations in the data as detailed
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44 above it is not possible to do so with certainty. What does emerge however is that digital
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46 intermediaries play a significant role in the distribution of news in what is a large and growing
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48 share of consumer's news diets- online. While there are sure to be variations at a brand level and
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50 movement over time, at an aggregate level we have seen that Intermediaries are responsible for
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52 distributing a considerable share of news traffic.
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FIGURE 6 HERE

3.3: How much editorial influence is exerted on the online news that flows through intermediaries? The Online Gatekeeping Continuum.

On the basis of the limited data in the public domain and the data that we have been able to access from proprietary sources, it has been possible to establish two things. Firstly, online news makes up a significant and growing proportion of consumers' overall media diet. Secondly, around half of all online news audience is referred via intermediaries. These findings suggest that digital intermediaries have the *potential* to influence a significant share of a consumers news diets. By influence, we mean the ability to affect the content consumers see through a process of filtering, omitting and prioritising certain types of information.

The potential to influence is of course *not* the same as exercising influence. As we have seen, intermediaries are quick to deny an editorial role, (House of Lords Select Committee on Communication, 2014) and because of the lack of transparency in relevance algorithms, the nature of this influence remains a black box.

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3 In theoretical terms, there is a continuum from neutrality at one end, to online gatekeeping at the
4 other (see Figure 7). User agency is an important determinant of what consumers see and read
5 online. What keywords a user enters into a search engine or an app store, which news
6 organisations or what friends they connect to on social media are important factors determining
7 what news content is presented and consumed.
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27 Establishing the degree of gatekeeping versus neutrality is the most difficult of our three
28 questions. This is in part because of the oft-criticised algorithmic opacity (Diakopoulos, 2014)
29 and, in part, because user agency and ‘learning’ by algorithms lead to a high degree of tailoring
30 and targeting of relevance for individual consumers.
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39 Whilst it is difficult to quantify user agency, data from search engines can offer some insights.
40 When a user searches ‘BBC’ or ‘Sun website’ they are using search as a navigational rather than
41 an editorial tool. Users could on the other hand trigger the intermediary to move further towards
42 gatekeeping by searching for ‘election candidates’. In this case the user does not have a specific
43 news publisher in mind and is reliant on the ‘judgement’ of the search engine to give them a
44 result. In the former case, they are substituting typing the full web address into the browser with
45 a quicker, easier option; in the latter they delegate editorial judgement to the intermediary. Here
46 is a subtle but important difference. It illustrates that while consumers may use search engines
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3 (or other intermediaries), not all instances are indicative of online gatekeeping. The editorial
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5 influence exerted by the intermediary varies according to user agency.
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18 Both claimed survey data (Fig. 8) and internal data from the BBC (Fig. 5) suggest that at least
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20 half of the search traffic directed to news websites in the UK comes from such ‘brand searches’.
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22 The top 50 searched keywords to newspaper websites in the UK drove 32% of the total search
23
24 engine traffic in August 2015. Out of this 32%, more than half (18%) were from keywords
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26 associated with news brands and publishers. The top 3 keywords which represented 11% of UK
27
28 search to newspaper websites in August 2015 were for ‘guardian’, ‘the guardian’ and
29
30 ‘telegraph’.^[17] This traffic would sit closer to the neutrality^[18] end of our continuum whereas the
31
32 non-branded search would sit closer to gatekeeping.
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39 User agency is an important factor in other intermediary services. When a user logs into
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41 Facebook or Twitter, the news they consume comes from publishers they or their friends have
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43 chosen to connect to, not *just* the news content algorithms decide they should see. Researchers
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45 from Facebook (Bakshy, Messing, and Adamic , 2015) attempted to separate out and quantify
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47 these effects on their social network using a sample of 10.1 million US Facebook users who have
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49 identified themselves as politically conservative or liberal. The study found that while
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51 Facebook’s newsfeed algorithm is associated with reducing the cross cutting content (news their
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53 political views are opposed to) that a user is exposed to, this is a smaller reduction than the effect
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3 of personal choices, i.e. what a user clicks on and which pages they choose to follow.^[19] Using
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5 the example of users whose friends had shared at least one ideologically consistent and one cross
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7 cutting article, they found that 99% of this group had exposure to the ideologically consistent
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9 article and 96% had exposure to the cross cutting article due to the effects of Facebook's
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11 newsfeed algorithm, in essence a reduction of 3%. However only 54% of users clicked on the
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13 ideologically cross cutting article compared to 87% who clicked on the ideologically consistent
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15 article, illustrating the bigger drop in exposure to diverse content arising from user behaviour.
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17 Similar results were found with another big data inquiry into 3.6 million Twitter users (Barberá
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19 et al, 2015). Utilising the user's connections to identify their political preferences, the study finds
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21 that individuals are more likely to share information that corresponds with their ideological
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23 preferences.
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32 The Facebook study has been criticised (Tufekci, 2015; Jurgenson, 2015; Hargittai, 2015;
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34 Sandvig, 2015) for its skewed sampling as well as the comparison of its algorithmic suppression
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36 effect to established research on individuals avoiding cross cutting content. Notwithstanding
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38 these criticisms, these studies highlight that users do choose to read or share content that is
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40 aligned with their ideological preferences and this is as true in the digital sphere as research has
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42 shown it to be in traditional media (Stroud, 2007; Klapper, 1960).^[20]
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49 Returning to the question of the nature and extent of influence that intermediaries exert on online
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51 news traffic, these studies show that consumers are not passive agents. They selectively expose
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53 themselves to certain types of news content over others. They have existing beliefs that affect
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55 what they click on or share with their friends. They have preferred websites or news brands
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3 which they intend to visit (or wish to hear from) and utilise the search engine or social media site
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5 as a conduit to enable them do so easily and quickly. However intermediaries do determine
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7 which sites are prioritised when a user searches for generic news terms. They determine whether
8
9 a publisher's posts will be included in their follower's newsfeeds or activity streams. This ability
10
11 to influence visibility is a powerful determinant of which stories get read. Evidence suggests that
12
13 only the most visible and prominent of content receives traffic (Bakshy, Messing and Adamic,
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15 2015; Petrescu, 2014).
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20 21 22 **Section 4: Discussion** 23

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25 We have established that intermediaries are responsible for distributing a significant share of
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27 online news traffic to digital publishers. However not every use of an intermediary to access
28
29 news is indicative of editorial influence. User agency also determines how content is prioritised,
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31 presented and consumed. This is relevant for policymakers. In contrast to traditional discussions
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33 of media power and its regulation (for example the notion of mass media plurality) it is not
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35 possible to make inferences on influence simply by observing the market share of intermediaries.
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37 Google's 90% search engine market share in Europe (European Parliament, 2015c) and
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39 Facebook referring an increasing number of visitors (Ingram, 2015; Osofsky, 2013) to news
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41 publishers tell us about the *potential to influence* but not about the extent or nature of influence.
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49 Media lurality has been seen as vital for a healthy democracy (Craufurd Smith and Tambini,
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51 2012) because it:
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54 (i) Gives citizens a spectrum of news and current affairs they need to make informed po-
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56 litical choices;
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3 (ii) Reduces the potential for powerful media interests to wield undue influence over the
4 political agenda.
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9 The former has attracted a lot of attention. The debate about the extent to which intermediaries
10 contribute to the filter bubble effect is ongoing and as yet inconclusive (Flaxman, Goel and Rao,
11 2013; Bakshy, Messing and Adamic, 2015; Gentzkow and Shapiro, 2011; An et al, 2012; Bakshy,
12 Messing and Adamic, 2015). This paper argues that the latter is also a concern. In a converged
13 media ecology, 'media interests' are no longer restricted to publishers but include also those that
14 have the ability to influence what news and current affairs may be consumed. As this ability to
15 influence (in the case of intermediaries) is shrouded in secrecy it is imperative that regulators and
16 policymakers develop an adequate approach to defining and monitoring this power before taking
17 steps to regulate it.
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32 Given the current regulatory obligations to monitor and protect media plurality, policymakers
33 will need to deepen their expertise in algorithm operation and user behaviour on these platforms
34 to understand and separate out the influence of intermediaries from that of user agency.
35 Undoubtedly this will require co-operation from major intermediaries to release into the public
36 domain de-identified data of the type used in the aforementioned Facebook study for
37 independent researchers to analyse.
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49 Future research on the nature and extent of intermediary impact on news plurality should include
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Data Requirements for News Plurality Monitoring: some examples

Research Question	Data Required	Data Source
Are intermediaries sending consumers to a diverse or narrow set of news publishers?	A breakdown of all the news publishers (by traffic volume) that an intermediary sent traffic to in a given period compared with the distribution of news sites visited without the influence of intermediaries e.g. Direct visits	Commercial analytics service e.g. Comscore or Similarweb or browser data from Internet Explorer or Google Chrome.
How many users rely on the editorial function of the search engine to guide them to relevant website compared to those that use search as a quick and easy route to their preferred websites?	Percentage of news traffic that comes from 'brand' search queries e.g. BBC compared to those from more generic search queries e.g. 'general election news'.	Search Engines e.g. Google, Bing. Commercial analytics service e.g. Experian Hitwise.
What proportion of news content delivered on social media is the result of a user directly following a news organisation versus that user's friends following the news organisation? This quantifies the news delivered due to algorithm influence or how much the social platform can extend reach for the publisher?	Looking at referrals from social media and consumption of news content on social platforms, what percentage of these are consumers who follow the news organisation versus those that do not and are shown this content because an algorithm thinks they might be interested in it.	Social Media Platform: Facebook
How much of publishers content does not reach it's intended audience because of the impact of algorithms versus the impact of users choosing not to read. What percentage of posts: -are seen by its followers -are clicked through/ read - are not shown at all because of algorithmic design	A dataset of social media users who follow selected publishers showing which articles they saw, read and those they did not see but were eligible to see e.g. they were logged in during the period when they were published. A corresponding list of all the news posts the selected news publishers made in the period.	Social Media Platform: Facebook

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5 In addition to these specific data points which can help shed light on the nature and extent of
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7 intermediary influence on news consumption, plurality researchers and regulators will need to
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9 better understand algorithm design. In response to scholars like Pasquale and Bracha (2008)
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11 who have argued for direct disclosure of algorithms to regulators, we argue that algorithm
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13 monitoring may impose a too heavy a cost burden on regulators. As Sandvig et al (2015)
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15 highlight, algorithms are dependent on user input. The results one user might see may be very
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17 different to another. The implication being that having access to the design of an algorithm might
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19 not tell you very much about how that algorithm works as the results are very different
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21 dependent on who is using it.
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28 In the media sphere, ethical self-regulation often precedes and sometimes prevents heavy-
29
30 handed regulatory intervention. An alternative approach may thus be for Intermediaries to
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32 voluntarily enter into a dialogue with an expert panel of academics, policymakers, regulators and
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34 industry professionals to explore the implications of algorithmic design on media plurality and
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36 other matters of public interest. Within this forum intermediaries might submit to a light touch
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38 voluntary audit, by making available employees that can explain the basis of algorithmic design
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40 in a context of respect for commercial confidentiality.
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47 They might describe what determines which sites are prioritised when a user searches for a
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49 generic news query for different sets of users (those logged in, personalisation enabled,
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51 personalisation disabled). Similarly what factors determine whether a news story is presented
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53 into a user's newsfeed on social media. This group might then make recommendations to the
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55 regulator about certain features and their impact on the public interest. It might also request data
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3 from the intermediaries if the impact of a certain feature was unclear, ambiguous or disputed. To
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5 be sure the operational guidelines of such an expert panel would need to be well thought through
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8 to ensure it was effective, fit for purpose but also did not result in any of the pitfalls direct
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10 regulatory intervention would bring (Foster, 2014).
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18 **Conclusion**

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22 Would it be a problem if 90% of all news consumed was delivered to consumers as the result of a
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24 Google search for a news topic or person? If Facebook continues to displace the open web, might
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26 it be justified to oblige the social network to disclose how, why and to what extent its proprietary
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28 algorithms may have the effect of promoting, blocking or demographically targeting news
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30 stories? The debate about ‘algorithmic power’ is just beginning to raise these questions for public
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32 debate.
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39 This paper has examined algorithmic power of intermediaries through the prism of the existing,
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41 agreed public policy objective of maintaining media plurality. Within that perspective, and on the
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43 basis of the limited evidence available we have presented a conceptual framework for
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45 understanding the problem that may be useful to future researchers and regulators. Examining
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47 available evidence we find that regulators will be unable to build a complete picture and
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49 therefore argue that new data and disclosure requirements are necessary.
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3 We set out to examine the degree and nature of digital intermediary control over news distribu-
4 tion and consumption by asking how much of news consumption is online, how much of online
5 news is mediated by intermediaries, and how much editorial control is exercised by those inter-
6 mediaries. In relation to the first question, it is clear that whilst other, non-intermediated news
7 distribution platforms such as TV and the press remain highly important, online is heading to-
8 wards being the most important distribution platform, particularly for younger people. With re-
9 gards to the second question we found that intermediaries such as search and social media con-
10 trol access to a significant proportion of online news content. While the number varies according
11 to the news brand, the data available to us indicates somewhere in the region of half of online
12 news readers are referred by intermediaries in the UK.
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28 On the third question which related to the nature and degree of the editorial influence the availa-
29 ble evidence is weakest due to the lack of transparency of relevance algorithms. However we
30 have outlined a crucial but important distinction. While algorithms influence the news content
31 users see and subsequently read so also do users themselves. This insight is important for any
32 regulatory intervention into intermediaries. Unlike T.V. and broadcasting, regulators cannot in-
33 tervene solely on the basis of market share as this masks underlying nuances in how power is
34 exercised.
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47 This indicates promising avenues for further research. More empirical data is required primarily
48 from intermediaries and major publishers to understand the nature of editorial influence and how
49 this affects different groups. We have noted some of the data that is required, and presented one
50 way this might happen, an expert forum which would alleviate some of the confidentiality con-
51 cerns of commercial groups and not present too heavy a burden on regulators.
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For Review Only

¹ The authors would like to acknowledge comments and feedback from Robin Mansell, and participants at a workshop held at LSE in October 2015. This paper benefitted from research assistance part funded by a donation from Microsoft to LSE. The authors are wholly responsible for the content and conclusions.

² In Germany the Interstate Treaty on Broadcasting establishes a threshold whereby a company that controls 30% of audience share is presumed to have a predominant power over opinion formation, and in the UK the Communications Act 2003 Schedule 14 prevents companies with more than a 20% share in newspaper markets purchasing the operator of a Channel 3 TV licence.

³ The difficulty of defining media pluralism was noted by Philip Napoli who differentiated source, content and exposure diversity. More recently Valcke (2012) developed a risk-based approach that attempts to capture the complexity in over 100 indicators. Most recently the phenomenon of ‘filter bubbles’ whereby recommendation algorithms have the collective effect of narrowing exposure diversity because they target based on previous preferences has been linked to media plurality, with the result that the concept is more difficult to define than ever.

⁴ Broadcast Audience Research Board (BARB); Radio Joint Audience Research; (RAJAR) Audit Bureau of Circulation (ABC)

⁵ This paper narrows the focus in its discussion of media plurality to focus on news markets as the most influential on news and the political system. This follows the practice in recent regulatory approaches for example House of Lords Select Committee On Communication and DCMS.

⁶ Not all these processes need to occur simultaneously. A search engine might shape content by prioritizing a news website a user has previously visited which naturally involves demoting other websites. A social media side might prioritize news content that other users are finding engaging. See: <http://www.google.co.uk/insidesearch/howsearchworks/algorithms.html> and <http://newsroom.fb.com/news/2014/02/news-feed-fyi-showing-stories-about-topics-you-like/> (accessed Sep.28, 2015)

⁷ Ofcom commissioned research analysed the impact of EPG prominence on audience in El Husseini, 2013 report. The reports authors found that it was a significant driver of audience.

⁸ Multiple data requests were made to individual publishers, the European Magazine Media Association and a Search Engine for access to proprietary industry data on traffic and referrals. These were refused on the basis of commercial sensitivity and data privacy: UK Editor of BuzzFeed contacted by email on 12th Feb 2015- declined. Chief Data Officer of Financial Times contacted by email (twice) in Feb. 2015- did not respond. Email and Phone Correspondence with the Guardian Media Group Head of Public Policy during Feb. and March 2015. While there was an initial willingness to supply data, this was eventually not acceded in internal discussions. Multiple email, phone and in person conversations with Microsoft Digital Policy team in Brussels through late 2014 and 2015 to share data from Bing and/or Internet Explorer toolbar. Email Correspondence with the European Magazine Media Association during May-Sep. 2015 did not result in any data provided

⁹ Under the 2003 Communications Act Ofcom has a duty to monitor media plurality in the UK and advise on mergers. In response to Parliamentary and Government requests, monitoring was extended in 2015 to cover Internet intermediaries. (Ofcom, 2015).

¹⁰ The survey question is designed to only assess the relative popularity of news platforms by asking respondents to check all answers that apply. “Which of the following do you use for news nowadays ?” 74% answered TV while 41% claimed Internet.

¹¹ ONS survey question does not explicitly specific news and current affairs content only so is indicative.

¹² Data Provider was SimilarWeb, a commercial web analytics solution. Clickstream data is tracked through de-identified data collected from a panel of 200 million users globally who agree to install software that tracks their Internet activity. This data is supplemented from local Internet Service Providers and direct tracking of key websites through collaboration with publishers. Panel is constructed from users who agree to download a diverse selection of free software in return for providing anonymised statistics on their desktop PC usage. Exact Panel Size in UK was not revealed to authors due to commercial sensitivities but company said it covered between 4-7% of Internet population in the UK. Company does not monitor statistics on demographics so authors were unable to verify whether the data was representative of average Internet users in the UK however the company gave assurances that the sites users downloaded the tracking software from were random to avoid sampling bias. See more at: <http://www.similarweb.com/ourdata>

¹³ Traffic from News aggregators such as Google News, Bing News and Yahoo News are included within Search Engines.

¹⁴ See Appendix 1 for a list of the Top 50 websites by visits in the newspaper category. August 2015 data covered 108 million visits. Please note that newspapers are manually categorised as sites who main content is news e.g. Guardian, Telegraph while sites such as the Daily Mail and BBC are classed as News and Media sites as they contain non-news content. See Appendix 2.

¹⁵ See Appendix 2 for a list of the Top 50 websites by visits in the news and media category. August 2015. 878million visits.

¹⁶ Users downloading the tracking software are randomly selected to avoid sampling bias. Direct Measurement from ISPs and key websites are used as learning data sets to ensure panel data is representative and accurate. Additionally panel is continually ‘cleaned’ for outliers, inactive and unrepresentative users. See more at: <https://www.similarweb.com/downloads/our-data-methodology.pdf>

¹⁷ See Appendix 3. Top 50 UK Desktop Search Traffic Keywords in August. 2015.

¹⁸ Neutrality here is seen as when an intermediary delivers content with little or no editorial influence. Consider the Twitter user timeline (neutral) Vs. Facebook news feed (non-neutral). We make no normative assessments on the value of neutrality versus gatekeeping. The debate about intermediary editorial influence is concerned with the lack of transparency about how algorithms work rather than their existence. Without transparency it is difficult to assess whether these ‘relevance’ algorithms are prioritising (and not suppressing) content and information that is in the public interest

¹⁹ In reality, consumers do not consume news randomly. In general they chose to consume news that confirms their ideological preferences. (e.g in choice of newspapers).

²⁰ Some Scholars dispute there is a selective exposure in the media. See, Kinder, 2003

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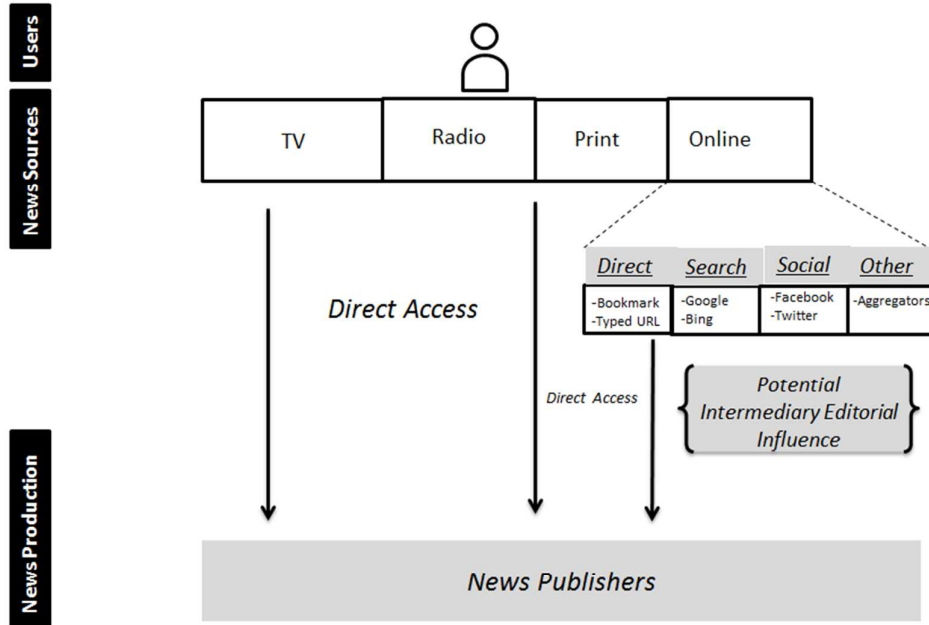


Fig 1: Digital Intermediaries Editorial Influence.

Source: Authors

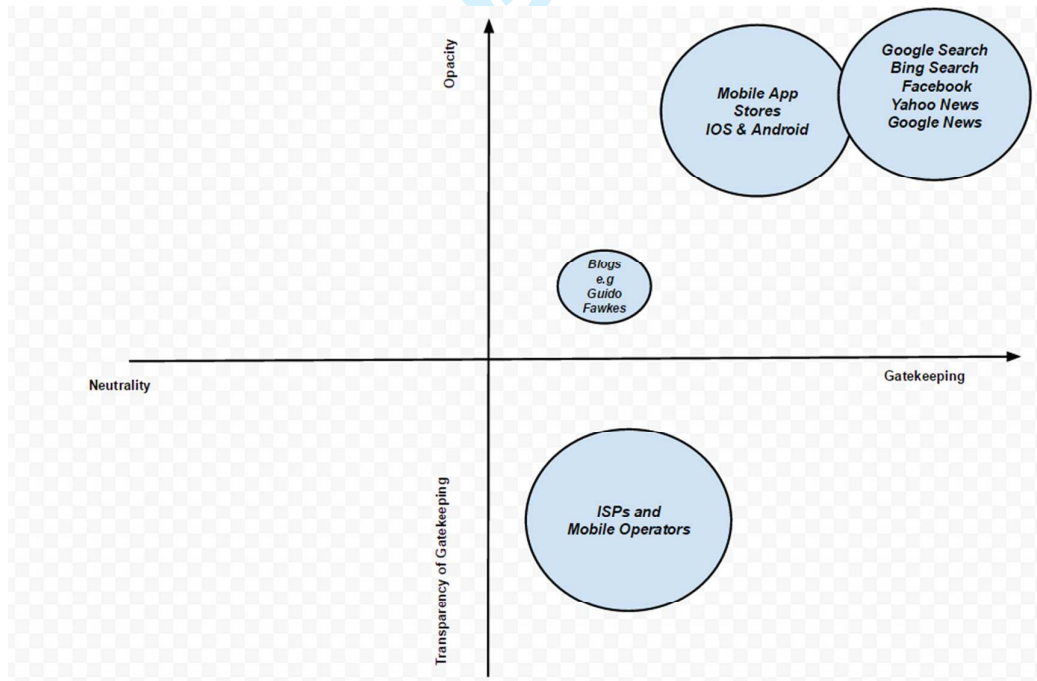


Fig 2: Conceptualizing Digital Intermediaries (circle sizes suggests scale). Not to Scale.

Source: Authors

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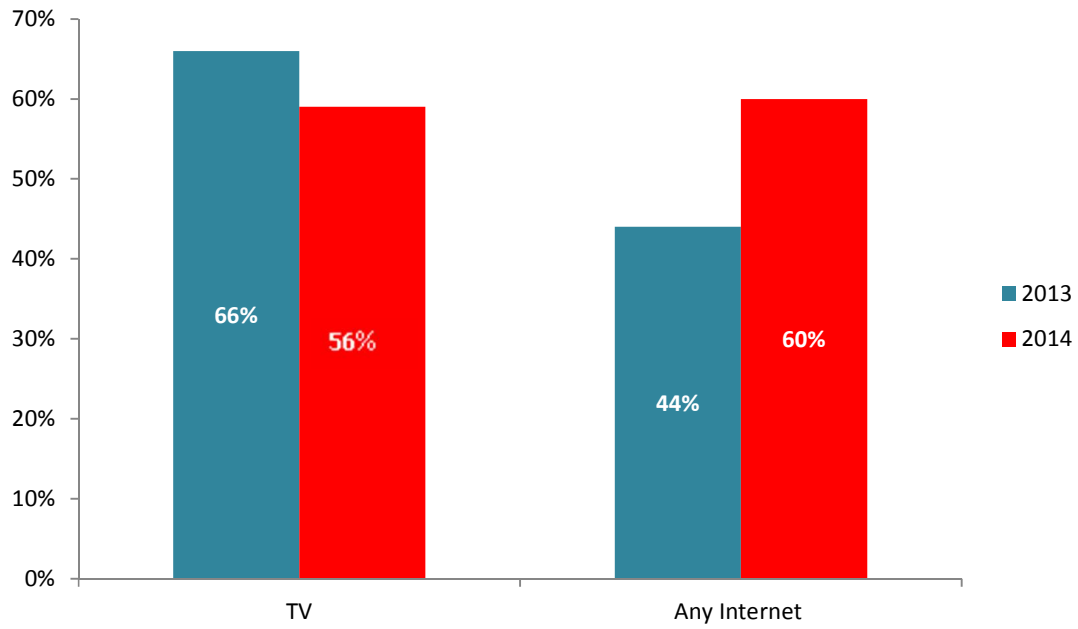


Fig.3. Which of the following do you use for news nowadays? (16-24) N= 2014:2731. 2013: 2862.
Any internet is an aggregate of all internet devices.

Source: Ofcom, 2014

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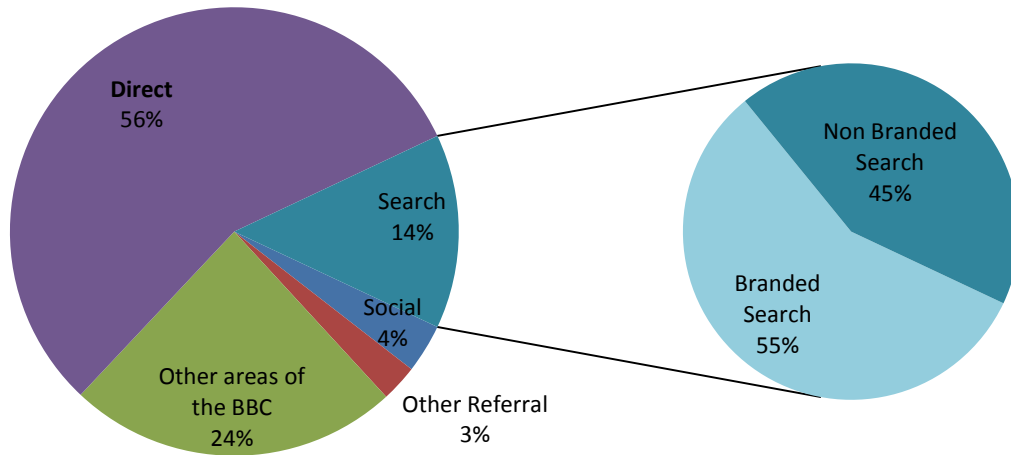


Fig.4 Weekly Average Visits to BBC News Online for period Dec'13-Feb'14

Source: Internal BBC Data.

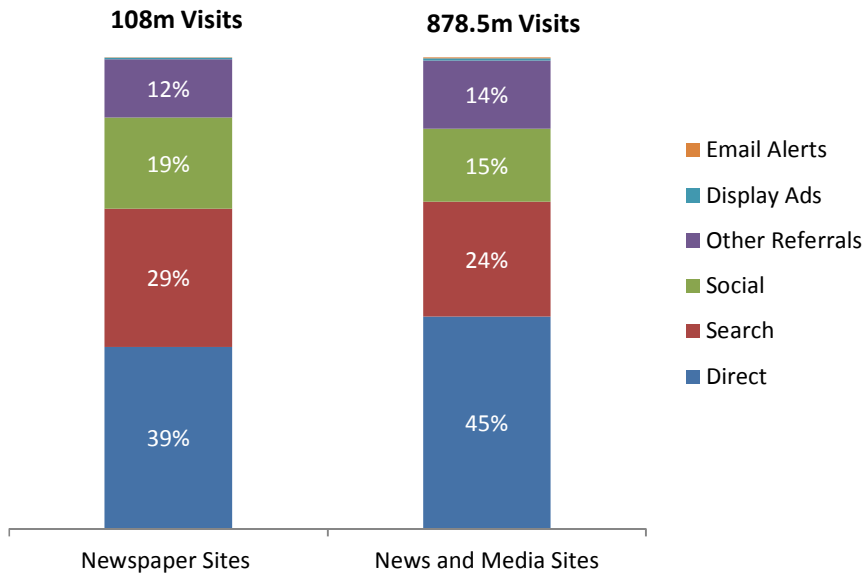


Fig.5. Desktop Referrals to Newspaper and News and Media Sites in the UK. Aug. 2015

Source: SimilarWeb

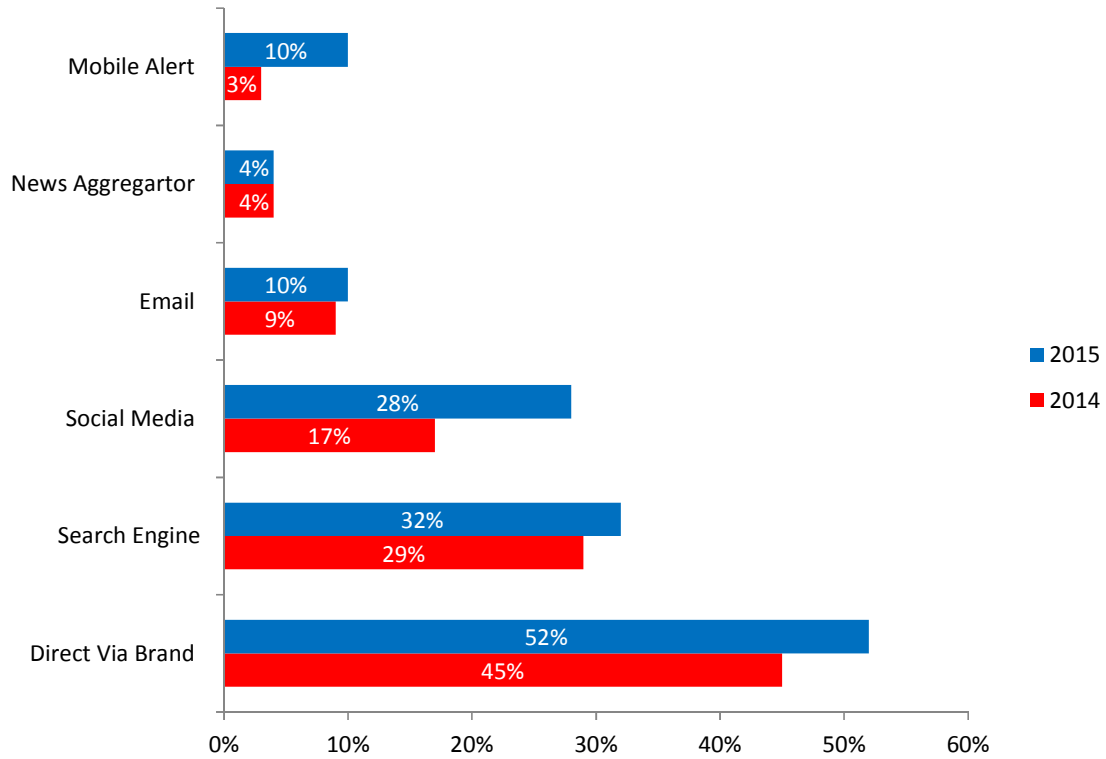


Fig.6 Which were the ways in which you came across news stories last week? (Please select all that apply). UK 2014=2082, 2015=2149

Source: (Newman & Levy, 2014, 2015).



Fig.7 Continuum of Intermediaries editorial influence

Source: Authors

	UK
Branded Search	62%
Generic Search	38%

Fig.8. Search Gateways in Detail: What were the ways in which you searched for online news last week? UK= 2082

Source: (Newman & Levy, 2014)

Appendix 1

Top 50 Newspaper Websites in UK: Aug. 2015. (Desktop Only) Source: SimilarWeb			
Rank	Domain	Main Category	Subcategory
1	theguardian.com	News and Media	Newspapers
2	telegraph.co.uk	News and Media	Newspapers
3	nytimes.com	News and Media	Newspapers
4	indiatimes.com	News and Media	Newspapers
5	standard.co.uk	News and Media	Newspapers
6	manchestereveningnews.co.uk	News and Media	Newspapers
7	gazeta.pl	News and Media	Newspapers

8	rt.com	News and Media	Newspapers
9	repubblica.it	News and Media	Newspapers
10	liverpoolecho.co.uk	News and Media	Newspapers
11	dailyrecord.co.uk	News and Media	Newspapers
12	thetimes.co.uk	News and Media	Newspapers
13	washingtonpost.com	News and Media	Newspapers
14	walesonline.co.uk	News and Media	Newspapers
15	lemonde.fr	News and Media	Newspapers
16	scotsman.com	News and Media	Newspapers
17	corriere.it	News and Media	Newspapers
18	elpais.com	News and Media	Newspapers
19	birminghammail.co.uk	News and Media	Newspapers
20	chroniclelive.co.uk	News and Media	Newspapers
21	delfi.lv	News and Media	Newspapers
22	tvnet.lv	News and Media	Newspapers
23	hulldailymail.co.uk	News and Media	Newspapers
24	expressandstar.com	News and Media	Newspapers
25	index.hu	News and Media	Newspapers
26	belfasttelegraph.co.uk	News and Media	Newspapers
27	milliyet.com.tr	News and Media	Newspapers
28	newstatesman.com	News and Media	Newspapers
29	bristolpost.co.uk	News and Media	Newspapers
30	jang.com.pk	News and Media	Newspapers
31	rambler.ru	News and Media	Newspapers
32	smh.com.au	News and Media	Newspapers
33	independent.ie	News and Media	Newspapers

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34	nbcnews.com	News and Media	Newspapers
35	nydailynews.com	News and Media	Newspapers
36	kentonline.co.uk	News and Media	Newspapers
37	in.gr	News and Media	Newspapers
38	heraldscotland.com	News and Media	Newspapers
39	dailyecho.co.uk	News and Media	Newspapers
40	sfgate.com	News and Media	Newspapers
41	nottinghampost.com	News and Media	Newspapers
42	ilfattoquotidiano.it	News and Media	Newspapers
43	southwales-eveningpost.co.uk	News and Media	Newspapers
44	theboltonnews.co.uk	News and Media	Newspapers
45	plymouthherald.co.uk	News and Media	Newspapers
46	stokesentinel.co.uk	News and Media	Newspapers
47	theweek.co.uk	News and Media	Newspapers
48	latimes.com	News and Media	Newspapers
49	mic.com	News and Media	Newspapers
50	thesundaytimes.co.uk	News and Media	Newspapers

Appendix 2

Top 50 News and Media Websites in UK: Aug. 2015. (Desktop Only)			
Rank	Domain	Main Category	Subcategory
1	yahoo.com	News and Media	
2	bbc.co.uk	News and Media	
3	msn.com	News and Media	
4	dailymail.co.uk	News and Media	
5	theguardian.com	News and Media	Newspapers
6	telegraph.co.uk	News and Media	Newspapers
7	skysports.com	News and Media	Sports News

8	newsnow.co.uk	News and Media	
9	ibtimes.co.uk	News and Media	
10	independent.co.uk	News and Media	
11	mirror.co.uk	News and Media	
12	buzzfeed.com	News and Media	Magazines and E-Zines
13	cnet.com	News and Media	Technology News
14	news.yahoo.com	News and Media	
15	metoffice.gov.uk	News and Media	Weather
16	onet.pl	News and Media	
17	wp.pl	News and Media	
18	bbc.com	News and Media	
19	about.com	News and Media	
20	sportinglife.com	News and Media	Sports News
21	theladbible.com	News and Media	
22	news.google.co.uk	News and Media	
23	news.sky.com	News and Media	
24	huffingtonpost.co.uk	News and Media	
25	express.co.uk	News and Media	
26	xe.com	News and Media	Business News
27	metro.co.uk	News and Media	
28	liveleak.com	News and Media	
29	sports.yahoo.com	News and Media	Sports News
30	techradar.com	News and Media	Technology News
31	abv.bg	News and Media	
32	forbes.com	News and Media	Magazines and E-Zines
33	nytimes.com	News and Media	Newspapers
34	timeout.com	News and Media	Magazines and E-Zines
35	which.co.uk	News and Media	
36	mashable.com	News and Media	
37	interia.pl	News and Media	
38	accuweather.com	News and Media	Weather
39	espnricinfo.com	News and Media	Sports News

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40	bloomberg.com	News and Media	Business News
41	cnn.com	News and Media	
42	dailystar.co.uk	News and Media	
43	ft.com	News and Media	Business News
44	vice.com	News and Media	Magazines and E-Zines
45	businessinsider.com	News and Media	Business News
46	thesun.co.uk	News and Media	Magazines and E-Zines
47	indiatimes.com	News and Media	Newspapers
48	huffingtonpost.com	News and Media	
49	standard.co.uk	News and Media	Newspapers
50	edition.cnn.com	News and Media	

Appendix 3

Top 50 UK Desktop Search Traffic Keywords in August, 2015. Source: SimilarWeb

Search terms	Percent of traffic sent to category
guardian	6.006941751%
telegraph	2.939268668%
the guardian	2.031305099%
arsenal	1.506108535%
jeremy corbyn	1.366783998%
tube strike	1.298398230%
daily telegraph	1.190109328%
manchester united	0.945735547%
cilla black	0.914421070%
when was the first traffic light installed	0.794924716%
evening standard	0.691972800%
arsenal transfer news	0.691214190%
the telegraph	0.662208702%
manchester evening news	0.656083024%
corbyn	0.597698012%

liverpool echo	0.548378879%
daily record	0.544460214%
the times	0.380721918%
dismaland	0.368716481%
facebook	0.361088599%
birmingham mail	0.360830828%
liverpool	0.318398134%
men	0.309952101%
donald trump	0.308386575%
aston villa	0.291693564%
windows 10	0.288991024%
wales online	0.285119806%
new york times	0.265285680%
express and star	0.264102196%
belfast telegraph	0.260599249%
iphone 7	0.258884725%
la tomatina	0.252363363%
ashley madison	0.250581257%
hull daily mail	0.249221083%
celtic	0.237644326%
chelsea	0.230513600%
man utd transfer news	0.229785625%
manchester united transfer news	0.228527093%
eva carneiro	0.227250172%
lbc	0.224278532%
news	0.213582394%
times	0.210746033%
tube strike august 2015	0.205709533%
scotsman	0.198563999%
google	0.196953136%
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