# PRIVATE COMPANIES: THE MISSING LINK ON THE PATH TO NET ZERO

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#### **Abstract**

Global consensus is growing on the contribution that corporations and finance must make towards the net-zero transition in line with the Paris Agreement goals. However, most efforts in legislative instruments and shareholder or stakeholder initiatives have ultimately focused on *public* companies.

This article argues that such a focus falls short of providing a comprehensive approach to the problem of climate change. It examines the contribution of *private* companies to climate change, the relevance of climate risks for them, and especially the phenomenon of brownspinning. We show that one cannot afford to ignore private companies in the net-zero transition and climate change adaptation. Yet, private companies lack several disciplining mechanisms available to public companies, such as institutional investor engagement, certain corporate governance arrangements, and transparency through regular disclosure obligations. At this stage, only some generic regulatory instruments such as carbon pricing and environmental regulation apply to them.

The article closes with the main policy implications. Primarily, we discuss and evaluate the recent push to extend climate-related disclosure requirements to private companies. These disclosures would not only help investors by addressing information asymmetry, but also serve a wide group of stakeholders and thus aim at promoting a transition to a greener economy.

**Keywords:** private companies, net-zero transition, climate-related disclosures, brown-spinning, climate change, private equity.

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This article has benefitted from conversations with and comments from Matthias Breuer, Danielle Ayala Chaim, Anna Christie, Jeffrey Gordon, Kobi Kastiel, Paul Momtaz, Christian Leuz, Sebastian Steuer, Tobias Tröger and Thom Wetzer. We also would like to thank anonymous reviewers and the participants of the LawFin Research Seminar at Goethe University Frankfurt, the Bocconi-Oxford Junior Scholars Network Workshops in Corporate Law, the co-organized LawFin & SAFE Interdisciplinary Workshop on Financial Regulation – Going Green and ACLE-YSI Young Talents in Law & Finance Conference for useful comments. The paper has also benefited significantly from fellow visits of the authors at the Center for Advanced Studies Foundations of Law and Finance funded by the German Research Foundation (Deutsche Forschungsgemeinschaft, DFG) - project FOR 2774. We also gratefully acknowledge research support from the Leibniz Institute for Financial Research SAFE. The authors further report that there are no competing interests to declare. All URLs were last accessed 16 February 2023.

#### 1. Introduction

Climate change is currently one of the highest-ranking issues on the political and social agenda. Corporations are among the main contributors to this global problem. Recently, they have come under an intensifying spotlight and pressure to adopt sustainable operations, most importantly by reducing their carbon footprint and achieving the status of net zero. As well as the rising urgency expressed by the public and relevant stakeholders pushing against environmentally harmful activities, governments are contemplating and introducing various measures to put companies on a more sustainable path. Efforts in this regard range widely from transparency measures to corporate governance arrangements, and to direct regulation of business operations.

Yet, the focus of most legislative instruments and shareholder or stakeholder initiatives has largely been on public companies, meaning those whose shares are listed for trading on a public stock exchange ('listed' or 'publicly traded' companies).<sup>3</sup> Clearly, public companies are major operations, most of them among the largest employers and players in the relevant industry, and thus draw much attention from investors, media, and other stakeholders when they impose environmental externalities. Business law scholarship also focuses on public companies when addressing sustainability questions. Private companies, however, do not receive significant attention in this regard. Yet, if the aim is to achieve a speedy transition to a

<sup>&</sup>lt;sup>1</sup> A relatively recent report suggests that just 100 companies have been behind more than 70 per cent of the greenhouse gas emissions since 1988. See 'The Carbon Majors Database CDP Carbon Majors Report 2017', 8 <a href="https://www.cdp.net/en/articles/media/new-report-shows-just-100-companies-are-source-of-over-70-of-emissions">https://www.cdp.net/en/articles/media/new-report-shows-just-100-companies-are-source-of-over-70-of-emissions</a>.

<sup>&</sup>lt;sup>2</sup> We use 'net zero' to refer to the status companies need to achieve via their balance of carbon emissions and removal in a timeline consistent with achieving the Paris Agreement goals of global temperature increase of well below 2°C and preferably 1.5°C compared to pre-industrial levels. For an analysis of the net-zero concept, see Fankhauser and others, 'The Meaning of Net Zero and How to Get It Right' (2022) 12 Nature Climate Change 15.

<sup>&</sup>lt;sup>3</sup> The term 'public companies' may have a broader meaning, for example, indicating those with freely tradable shares. See John Armour and others, 'What is Corporate Law?' in Reiner Kraakman and others (eds), *The Anatomy of Corporate Law: A Comparative and Functional Approach* (OUP 2017) 10–11.

net-zero carbon economy with the help of companies reducing their carbon footprint to acceptable levels, one cannot afford to ignore private companies. In most jurisdictions across the world, private companies form a major part of the economy and conduct extensive business operations.<sup>4</sup> The share of the largest 'private' companies is rising as potential high-growth companies abandon listing as part of their strategic planning and as some companies that are already public go private.<sup>5</sup> This increasing concentration of economic value in private companies has also recently attracted notable attention in the literature from a governance perspective<sup>6</sup> and in the media in terms of opacity.<sup>7</sup>

Private companies also impose significant externalities on the environment. Some of them are industry leaders in their regions or even worldwide, operating in climate-relevant sectors. Some are smaller in size in comparison to their public counterparts but are operating in carbon-intensive sectors and are still high emitters. Overall, private companies' contribution to climate change can be so significant that the exclusive focus on public companies is somewhat ignorant and not warranted.<sup>8</sup>

Furthermore, there has been a concerning recent phenomenon known as *brown-spinning* whereby public companies sell their carbon-intensive assets to players in private markets (including private equity firms). This helps divesting companies to reduce their *own* emissions but does not result in any overall emission reduction in the atmosphere. Granted, the buyers

<sup>&</sup>lt;sup>4</sup> See eg John Asker, Joan Farre-Mensa and Alexander Ljungqvist, 'Corporate Investment and Stock Market Listing: A Puzzle?' (2015) 28 The Review of Financial Studies 342, 345.

<sup>&</sup>lt;sup>5</sup> See eg René M Stulz, 'Public Versus Private Equity' (2020) 36 Oxford Review of Economic Policy 275; Craig Doidge and others, 'Eclipse of the Public Corporation or Eclipse of the Public Markets?' (2018) 30 Journal of Applied Corporate Finance 8.

<sup>&</sup>lt;sup>6</sup> See eg Robert P. Bartlett and Eric Talley, 'Law and Corporate Governance' in Benjamin Hermalin and Michael Weisbach (eds), *The Handbook of The Economics of Corporate Governance* (Elsevier 2017) 185-186.

<sup>&</sup>lt;sup>7</sup> See eg Lionel Barber, 'Too Big to Fail: FT Editor Lionel Barber on The Future of Financial Journalism' *Financial Times* (23 November 2018) <a href="https://www.ft.com/content/d2a3e50e-ef07-11e8-89c8-d36339d835c0">https://www.ft.com/content/d2a3e50e-ef07-11e8-89c8-d36339d835c0</a>>.

<sup>&</sup>lt;sup>8</sup> Public firms may still be worse sustainability performers. See eg Sophie E. Shive and Margaret M. Foster, 'Corporate Governance and Pollution Externalities of Public and Private Firms' (2020) 33 *The Review of Financial Studies* 1296, 1298 (finding that 'private independent firms emit less than do comparable public firms, whereas there is no strong difference between sponsor-backed private firms and public firms.').

may (better) decarbonise these assets and re-sell them (eg through an IPO). But, having carbonintensive assets going dark where they are not subject to the usual strict scrutiny of public markets is worrisome from the perspective of achieving climate targets.<sup>9</sup>

Another reason why we need to be concerned about private companies is their exposure to climate-related (financial) risks. As two types of systematic risk, *transition* risks and *physical* risks are also major threats for private companies. It is important that private companies monitor and manage these risks for financial stability and broader macroeconomics concerns even if this would not considerably affect financial market participants.

Best indicating the chasm between public and private companies, sustainability disclosures so far in place have traditionally applied only to the former, with no or only limited coverage of private companies. This is inconsistent with the aim of policymakers using disclosure as a tool to promote a transition to a greener economy via utilizing transparency and stakeholder pressure. In our framework, we distinguish between climate-related disclosures that are relevant for investors, and those which are relevant for a broader group of audience (including employees, consumers, civil society etc.). In this framework, the latter type of disclosure needs to be decoupled from a securities regulation paradigm that focuses on public companies. If disclosure is to be used not only to overcome investors' information asymmetries on public markets, but also to promote a net-zero transition, then these disclosures should (also) be mandatory for (certain) private companies which must thereby report on environmental impacts (including emissions), sustainability performance through metrics, and relevant targets and strategy. Indeed, perhaps upon realization of this inconsistency, policymakers in the UK and the EU have recently made certain steps to require a sort of climate-related disclosure from

<sup>&</sup>lt;sup>9</sup> See also Alperen Gözlügöl and Wolf-Georg Ringe, 'Net-Zero Transition and Divestments of Carbon-Intensive Assets', UC Davis Law Review (2023, forthcoming).

some private companies. In the US, this remains so far totally absent. Against this background, we discuss and evaluate certain benefits of climate-related disclosures from private companies.

Overall, this article investigates the role of private companies within the framework of sustainability efforts, most importantly in the context of climate change. Specifically, it highlights the externalities imposed by private companies on the environment and the phenomenon of brown-spinning. Section II exemplifies in detail how some major private companies have large carbon footprints and demonstrates the available evidence on greenhouse gas (GHG) emissions by private companies. It also introduces and explains brown-spinning in further detail, and examines the question of why climate-related risks are relevant for private companies. Currently, compared to public companies, there is a lack of public attention, of transparency, and of some sources of external discipline (such as institutional investor stewardship) for private companies with regard to pursuing more sustainable activities. Section III highlights this contrast and points to the sources and contexts from which this discrepancy emanates. Despite this divergence between public and private companies, the latter are not entirely free of constraints in their operations. Section IV presents and discusses current controls on the externalities imposed by private companies, especially the role of banks as financiers. **Section V** examines the relevant policy options and potential ways forward. Finally, the last section concludes.

# 2. The Relevance of Private Companies to Climate Change Mitigation and Adaptation

It would be apt to begin by exploring the relevance of private companies for climate change mitigation and adaptation. As we show in this section, private companies make a substantial contribution towards climate change that one cannot afford to disregard. Private companies also buy highly polluting assets from public companies that increasingly divest these assets because of climate action and pressure. Private companies are also relevant to climate change adaptation when it comes to macroeconomic and financial stability concerns.

# A. Contribution of Private Companies to Climate Change

GHG emissions mainly come from energy use in industry, transport & buildings, direct industrial processes, waste, agriculture, and the use of forestry and land. <sup>10</sup> Private companies are very active in all of these sectors. To illustrate this point, the table below presents the main sectors relevant to GHG emissions and indicates examples of several prominent and large private companies from around the world operating in those sectors, with an explanation of their carbon footprint (ie how they (potentially) emit GHG directly or indirectly). Many of them are included in the 2021 Fortune Global 500 list, an annual ranking of the top 500 corporations worldwide measured by global revenue. <sup>11</sup>

Sector	Companies (examples)	Emissions
Oil & Gas and Utilities	Hilcorp, Energy Capital Partners, EPH	(direct) fugitive emissions from oil & gas exploration, extraction, and transportation; energy-related (indirect) emissions from fuel exploration and extraction; and direct emissions from fuel combustion
Energy & Commodity Trading	Vitol, Trafigura*, Mercuria, Gunvor	(direct) emissions from transportation of fuels and commodities through shipping, pipelines etc.; fugitive (direct) emissions from energy transportation; and emissions from refineries
Iron & Steel	Riva Group, Celsa Group, Liberty Steel, Dillinger, Moravia Steel	(direct) emissions from the production of iron & steel; and energy-related (indirect) emissions from the same source
Construction	Bechtel	energy-related (indirect) emissions from construction & (direct)

<sup>&</sup>lt;sup>10</sup> See Hannah Ritchie and Max Roser, 'CO<sub>2</sub> and Greenhouse Gas Emissions' <a href="https://ourworldindata.org/co2-and-other-greenhouse-gas-emissions">https://ourworldindata.org/co2-and-other-greenhouse-gas-emissions</a>>.

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<sup>&</sup>lt;sup>11</sup> See < https://fortune.com/global500/>.

		emissions as a by-product of cement production	
Transport	MSC Mediterranean Shipping Company, CMA	(direct) emissions because of burning of fossil fuels during	
	CGM*	maritime freight trips	
Chemical Industry	Koch Industries, Ineos, Heraeus*, Boehringer Ingelheim*, Hengli*, Amer International*	energy-related (indirect) emissions from the manufacturing of fertilizers, pharmaceuticals, refrigerants, oil and gas extraction, metals, paper, and pulp etc.; and (direct) emissions as a by-product of chemical processes	
Agriculture & Food	Cargill, Lactalis, Louis Dreyfus*, CHS*	energy-related (indirect) emissions from food processing (and the food system as a whole) and energy use in agriculture; (direct) emissions as a by-product of decomposition of organic matter and residues from animals and plants; and (direct) emissions from various practices in agriculture, land use, and forestry	
Manufacturing	Bosch*, Huawei*, ZF Friedrichshafen*, IKEA	energy-related (indirect) emissions from the production of machinery, wood products, transport equipment, etc.	

Table 1: Major private companies in climate-relevant sectors

\* Included in the 2021 Fortune Global 500 list

A few data sources further indicate that private companies impose substantial environmental externalities that would not justify an exclusive focus on public companies on the path to net zero. According to a report by the Carbon Disclosure Project (CDP) from 2017, nine out of 100 (9 per cent) active fossil fuel producers that are linked to 71 per cent of industrial GHG since 1988 are private companies. <sup>12</sup> This number increases to 11 per cent when 224 fossil fuel extraction companies are taken into account for the year of 2015. <sup>13</sup> Furthermore,

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 $<sup>^{12}</sup>$  Carbon Majors Report 2017, n 1, 8. A CDP database of 100 extant fossil fuel producers ('carbon majors') include 16 privately-owned companies. ibid, 5.

<sup>&</sup>lt;sup>13</sup> ibid, 10.

based on an MSCI report, the carbon intensities of a private company set and a public company set in *carbon-intensive* sectors (utilities, energy, and materials) are quite close. <sup>14</sup>

Some private companies are relatively large and among the largest emitters in their sector/industry. For example, MSC Mediterranean Shipping Company, currently the world's largest container shipping group, <sup>15</sup> is a private company. According to the European Federation for Transport and Environment, however, it tops the emissions ranking among its peers in the industry, and would be sixth in the EU's top polluters in 2020. <sup>16</sup> In the energy & commodity trading industry that specialises in the brokerage of oil, gas, and petroleum, apart from Glencore, the largest players are all held privately, namely, Vitol, Trafigura, Gunvor, Mercuria. <sup>17</sup> In the agricultural industry where the top five meat and dairy companies combined emit more GHG than carbon majors such as ExxonMobil, Shell, and BP, the third- and fourth-highest emitters are privately-held: Cargill and Dairy Farmers of America, Inc. <sup>18</sup> One of the

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<sup>&</sup>lt;sup>14</sup> Manish Shakdwipee, 'Understanding Carbon Exposure in Private Assets' (*MSCI Blog*, 14 October 2021) <<u>https://www.msci.com/www/blog-posts/understanding-carbon-exposure/02796011861</u>>. The overall private company set has much lower carbon intensity compared to the public company set, ∼172.8 of CO2e per USD million of revenue and ∼249.1 CO2e per USD million revenue respectively, because of the lower exposure of the private company set to carbon-intensive sectors. See ibid. We calculated the carbon intensity of two different sets for *only* carbon-intensive sectors by multiplying this ratio (GHG to revenue) by the percentage of emissions and revenues incurred only in carbon-intensive sectors, resulting in the carbon intensities of ∼955.3 of CO2e per USD million of revenue and ∼996.4 of CO2e per USD million of revenue for the private and public company set respectively.

<sup>&</sup>lt;sup>15</sup> Christian Wienberg, 'Maersk Overtaken as World's No. 1 Shipping Line by MSC' *Bloomberg* (5 January 2022) < <a href="https://www.bloomberg.com/news/articles/2022-01-05/maersk-no-longer-world-s-no-1-shipping-line-as-msc-takes-lead#xj4y7vzkg">https://www.bloomberg.com/news/articles/2022-01-05/maersk-no-longer-world-s-no-1-shipping-line-as-msc-takes-lead#xj4y7vzkg</a>.

<sup>&</sup>lt;sup>16</sup> Transport & Environment, 'Shipping company climbs ranking of Europe's top climate polluters' (6 July 2021) < <a href="https://www.transportenvironment.org/discover/shipping-company-climbs-ranking-of-europes-top-climate-polluters/">https://www.transportenvironment.org/discover/shipping-company-climbs-ranking-of-europes-top-climate-polluters/</a>>.

<sup>&</sup>lt;sup>17</sup> See also Deborah Gordon, *No Standard Oil: Managing Abundant Petroleum in A Warming World* (OUP 2022) 145 ('[g]lobal oil and gas commodity traders are some of the most mysterious corporations in the world [...] Addressing climate change is not their stated priority, although a couple acknowledge the importance of the issue.').

<sup>&</sup>lt;sup>18</sup> See Institute for Agriculture & Trade Policy and GRAIN, 'Emissions Impossible: How Big Meat and Dairy Are Heating Up the Planet' (18 July 2018), 5 and 22 < <a href="https://www.iatp.org/emissions-impossible">https://www.iatp.org/emissions-impossible</a>>. The top 20 meat and dairy companies combined emit more GHG than Germany, Canada, Australia, the UK, or France. ibid, 6 and 22. There are 9 private companies in this top 20.

top ten electric power producers in the US, Energy Capital Partners, is a private company and also among the top ten in CO2 emissions.<sup>19</sup>

Some private companies may also be small in size and operations in comparison to their public counterparts, but this does not mean that they emit less GHG. For example, Hilcorp Energy Co., a *private* oil and gas company in the US, is the largest methane emitter in the country, reporting almost 50% more methane emissions than the largest public counterpart, ExxonMobil.<sup>20</sup> For the other GHG emissions, Hilcorp beat ExxonMobil again by a big margin, with this pair taking first and second place respectively.<sup>21</sup> Hilcorp is not an outlier though. In the top 20 methane emitters in the US, there are in total nine private companies.<sup>22</sup> Remaining with other GHG emissions, there are four private companies in the top 20.<sup>23</sup> A cursory look at the website of these companies reveals that they neither report their environmental impact nor do they have any meaningful climate strategy and targets.

In Europe, a recent report by the German Emissions Trading Authority shows that five of the top ten polluting power plants are owned by a private company. For example, LEAG, a

<sup>&</sup>lt;sup>19</sup> See Luke Hellgren and others, 'Benchmarking Air Emissions: of the 100 Largest Electric Power Producers in the United States' (September 2022), 9 and 14 <a href="https://www.ceres.org/resources/reports/benchmarking-air-emissions-100-largest-electric-power-producers-united-states-2022">https://www.ceres.org/resources/reports/benchmarking-air-emissions-100-largest-electric-power-producers-united-states-2022>.

<sup>&</sup>lt;sup>20</sup> See Clean Air Task Force and Ceres, 'Benchmarking Methane and Other GHG Emissions of Oil & Natural Gas Production in the United States' (July 2022), 31 <a href="https://www.ceres.org/resources/reports/benchmarking-methane-and-other-ghg-emissions-oil-natural-gas-production-united">https://www.ceres.org/resources/reports/benchmarking-methane-and-other-ghg-emissions-oil-natural-gas-production-united</a>.

<sup>&</sup>lt;sup>21</sup> ibid.

<sup>&</sup>lt;sup>22</sup> ibid, 31-33 (Hilcorp (1<sup>st</sup>), IKAV (7<sup>th</sup>), Scout Energy (8<sup>th</sup>), FourPoint Energy (9<sup>th</sup>), Blackbeard Operating (10<sup>th</sup>), Terra Energy Partners (12<sup>th</sup>), Merit Energy (13<sup>th</sup>), Caerus Oil & Gas (18<sup>th</sup>), Southland Royalty (20<sup>th</sup>)). The previous year's report reveals a similar picture, with 7 private companies in the top 20. See Clean Air Task Force and Ceres, 'Benchmarking Methane and Other GHG Emissions of Oil & Natural Gas Production in the United States' (June 2021), 23 <a href="https://www.catf.us/resource/benchmarking-methane-emissions/">https://www.catf.us/resource/benchmarking-methane-emissions/</a>. See also Hiroko Tabuchi, 'Here Are America's Top Methane Emitters. Some Will Surprise You' *The New York Times* (2 June 2021) <a href="https://www.nytimes.com/2021/06/02/climate/biggest-methane-emitters.html">https://www.nytimes.com/2021/06/02/climate/biggest-methane-emitters.html</a>.

<sup>&</sup>lt;sup>23</sup> Benchmarking Methane and Other GHG Emissions Report (2022), n 20, 31-33 (Hilcorp (1<sup>st</sup>), Scout Energy (16<sup>th</sup>), IKAV (17<sup>th</sup>), Endeavor Energy Resources (20<sup>th</sup>)). In the previous year's report (n 22), there are 5 companies in the top 20.

private company, owns four of the highest-emitting power plants in Germany,<sup>24</sup> which in national terms is the highest emitter in the EU itself (these four installations are also among the highest emitters in the EU).<sup>25</sup> Its half-owner, EPH, a Czech private company, has been among the top three emitters under the EU emissions trading scheme since 2016.<sup>26</sup>

Furthermore, relatively small private companies are becoming larger by increasingly buying up high-polluting assets from public big players which have come under mounting pressure to decrease their GHG emissions – a phenomenon we closely examine below.

## B. The Phenomenon of Brown-Spinning

Another cause of concern regarding private companies' environmental footprint and performance is the phenomenon of brown-spinning. This refers to the trend whereby public companies divest their carbon-intensive assets by selling them to private players. This represents a convenient way of reducing GHG emissions and achieving emissions reduction targets for public companies, which are subject to increasing scrutiny from various stakeholders including investors, regulators, and the public.

Although divestment of carbon-intensive assets helps public companies to reduce emissions attributable to them, it brings no overall reduction in the GHG emissions related to these assets. This can create a false sense of security when listed carbon majors under the spotlight appear to reduce their emissions, but the divested assets operate in the same way under the ownership of private companies, including private-equity-backed firms. Increasingly, this phenomenon of brown-spinning is catching the attention of media, investors,

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<sup>24</sup> See Deutsche Emissionshandelsstelle, 'Greenhouse Gas Emissions in 2021 – Executive Summary: Stationary Installations and Aviation Subject to Emissions Trading in Germany (2021 VET report)' (May 2022), 6 <a href="https://www.dehst.de/SharedDocs/downloads/EN/publications/2021\_VET-Report\_summary.pdf">https://www.dehst.de/SharedDocs/downloads/EN/publications/2021\_VET-Report\_summary.pdf</a>? blob=publicationFile&v=2>.

<sup>&</sup>lt;sup>25</sup> See <<u>https://ember-climate.org/insights/research/top-10-emitters-in-the-eu-ets-2021/</u>>. On the EU Member States' GHG emissions, see EEA greenhouse gases – data viewer (13 April 2021) <<u>https://www.eea.europa.eu/data-and-maps/data/data-viewers/greenhouse-gases-viewer</u>>.

<sup>&</sup>lt;sup>26</sup> See Carbon Market Data Press Releases on the EU ETS Company Rankings < <a href="https://carbonmarketdata.com/en/news">https://carbonmarketdata.com/en/news</a>>.

and other stakeholders.<sup>27</sup> As *The Economist* puts it: 'The first law of thermodynamics states that energy cannot be created or destroyed, just transferred from one place to another. The same seems to apply to the energy industry itself.'<sup>28</sup>

There are a few illustrative examples worth referring to here. ConocoPhillips, one of the carbon majors located in the US, reported a decrease of about 22 per cent in its emissions in 2017.<sup>29</sup> What was largely behind this decrease was that ConocoPhillips had sold-off some of its oil and gas assets to Hilcorp Energy,<sup>30</sup> the private company (backed by the private equity giant, Carlyle) which has the highest GHG emissions in the US.<sup>31</sup> Hilcorp recently also acquired Alaskan oil and gas assets from BP, a carbon major based in the UK.<sup>32</sup> In that year, BP also reported a substantial decrease in its GHG emissions, especially methane emissions.<sup>33</sup>

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<sup>&</sup>lt;sup>27</sup> See eg Hiroko Tabuchi, 'Private Equity Funds, Sensing Profit in Tumult, Are Propping Up Oil' *The New* York Times (13 October 2021) <a href="https://www.nytimes.com/2021/10/13/climate/private-equity-funds-oil-gas-10-2021/10/10/climate/private-equity-funds-oil-gas-10-2021/10/climate/private-equity-funds-oil-gas-10-2021/10/climate/private-equity-funds-oil-gas-10-2021/10/climate/private-equity-funds-oil-gas-10-2021/10/climate/private-equity-funds-oil-gas-10-2021/10/climate/private-equity-funds-oil-gas-10-2021/10/climate/private-equity-funds-oil-gas-10-2021/10/climate/private-equity-funds-oil-gas-10-2021/10/climate/private-equity-funds-oil-gas-10-2021/climate/private-equity-funds-oil-gas-10-2021/00/climate/private-e fossil-fuels.html>; Cyrus Taraporevala (Chief Executive of State Street Global Advisors), 'The Other Climate Risk Investors Need to Talk About' Financial Times (14 May 2021) <a href="https://www.ft.com/content/c586e4cd-9fb7-">https://www.ft.com/content/c586e4cd-9fb7-</a> 47a3-8b43-3839e668fe3a>; Anjli Raval, 'A \$140bn Asset Sale: The Investors Cashing In On Big Oil's Push To Net Zero' Financial Times (6 July 2021) <a href="https://www.ft.com/content/4dee7080-3a1b-479f-a50c-">https://www.ft.com/content/4dee7080-3a1b-479f-a50c-</a> c3641c82c142>; Rachel Adams-Heard, 'What Happens When An Oil Giant Walks Away' Bloomberg (15 April 2021) <a href="https://www.bloomberg.com/graphics/2021-tracking-carbon-emissions-BP-hilcorp/">https://www.bloomberg.com/graphics/2021-tracking-carbon-emissions-BP-hilcorp/</a>; Vipal Monga, 'One of the World's Dirtiest Oil Patches Is Pumping More than Ever' Wall Street Journal (13 January 2022) <a href="https://www.wsj.com/articles/oil-sands-canada-dirty-carbon-environment-11642085980">https://www.wsj.com/articles/oil-sands-canada-dirty-carbon-environment-11642085980>; 'Green Investors' Filthv Secret: The Truth about Dirty Assets' The **Economist** (12 February <a href="https://www.economist.com/leaders/2022/02/12/the-truth-about-dirty-assets">https://www.economist.com/leaders/2022/02/12/the-truth-about-dirty-assets</a>; Sustainable Fitch, **'Shifting** Ownership Patterns of Fossil and Decarbonisation' Fuel Assets May 2021) <a href="https://www.sustainablefitch.com/">https://www.sustainablefitch.com/</a> assets/special-reports/shifting-ownership-patterns-of-fossil-fuel-assetsdecarbonisation.pdf>.

<sup>&</sup>lt;sup>28</sup> See 'Who Buys the Dirty Energy Assets Public Companies No Longer Want?' *The Economist* (12 February 2022) < <a href="https://www.economist.com/finance-and-economics/who-buys-the-dirty-energy-assets-public-companies-no-longer-want/21807594">https://www.economist.com/finance-and-economics/who-buys-the-dirty-energy-assets-public-companies-no-longer-want/21807594</a>>.

<sup>&</sup>lt;sup>29</sup> ConocoPhillips, 'Sustainability Report' (2017), 13 < <a href="http://static.conocophillips.com/files/resources/18-0231-2017-sustainable-report.pdf">http://static.conocophillips.com/files/resources/18-0231-2017-sustainable-report.pdf</a>.

<sup>&</sup>lt;sup>30</sup> 'Hilcorp Affiliate Finalizes San Juan Basin Assets Acquisition from ConocoPhillips' *Business Wire* (31 July 2017) < <a href="https://www.businesswire.com/news/home/20170731005947/en/Hilcorp-Affiliate-Finalizes-San-Juan-Basin-Assets-Acquisition-from-ConocoPhillips">https://www.businesswire.com/news/home/20170731005947/en/Hilcorp-Affiliate-Finalizes-San-Juan-Basin-Assets-Acquisition-from-ConocoPhillips</a>>. ConocoPhillips' 2017 sustainability report concedes that '[a]sset dispositions had a large impact on our emissions in 2017.' See n 29.

<sup>&</sup>lt;sup>31</sup> See notes 20–21 above and text thereto.

<sup>&</sup>lt;sup>32</sup> 'BP completes sale of Alaskan oil and gas producing properties to Hilcorp Energy' *Reuters* (1 July 2020) <a href="https://www.reuters.com/article/us-bp-divestiture-alaska-idUSKBN2426PP">https://www.reuters.com/article/us-bp-divestiture-alaska-idUSKBN2426PP</a>.

<sup>&</sup>lt;sup>33</sup> BP Sustainability Report 2020, 34 < <a href="https://www.bp.com/content/dam/bp/business-sites/en/global/corporate/pdfs/sustainability/group-reports/bp-sustainability-report-2020.pdf">https://www.bp.com/content/dam/bp/business-sites/en/global/corporate/pdfs/sustainability/group-reports/bp-sustainability-report-2020.pdf</a> (also conceding that that was due to the divestment of Alaskan assets).

This divestment accounted for a drop in emissions of more than five times the reduction BP achieved through operational improvements.<sup>34</sup> It is doubtful whether there has been any absolute reduction of emissions in the atmosphere although these divestments have clearly helped the seller companies. Statements from Hilcorp around the sale suggest that the aim is future production and development of the bought assets.<sup>35</sup> Hilcorp does not report on its GHG emissions in a meaningful way and does not have any overall net-zero target or strategy.<sup>36</sup>

On the other side of the Atlantic, similar deals can be observed. For example, Neo Energy, a UK private oil and gas company backed by the Norwegian private equity firm HitecVision, recently acquired some North Sea assets from public giants, ExxonMobil and TotalEnergies.<sup>37</sup> Neo Energy's CEO reacted as follows: 'NEO is well placed, together with its operating partners, to extract value from this and other opportunities, while at the same time focusing on improved environmental performance.' Neo Energy seems to have an ESG subcommittee in place and indeed some (albeit weak) disclosure of its emissions as well as a low-key transition plan without however any rigorous climate targets and strategy. Further examples include the UK-based Ineos which is a private company and the fourth-largest chemical company in the world. It recently acquired Hess Corporation's oil and gas assets in

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<sup>&</sup>lt;sup>34</sup> ibid.

<sup>&</sup>lt;sup>35</sup> See n 30 ('Hilcorp sees decades of future production and development in the basin.') and n 32 ('We look forward to continuing to drive economic growth, create Alaskan jobs and contribute to local economies for decades to come').

<sup>&</sup>lt;sup>36</sup> See <a href="https://www.hilcorp.com/esg/environmental/">https://www.hilcorp.com/esg/environmental/</a>>.

<sup>&</sup>lt;sup>37</sup> See respectively, 'ExxonMobil Sells Bulk of UK North Sea Assets to Fast-Growing NEO Energy' *S&P Global* (24 February 2021) < <a href="https://www.spglobal.com/platts/en/market-insights/latest-news/oil/022421-exxonmobil-sells-bulk-of-uk-north-sea-assets-to-fast-growing-neo-energy">https://www.spglobal.com/platts/en/market-insights/latest-news/oil/022421-exxonmobil-sells-bulk-of-uk-north-sea-assets-to-fast-growing-neo-energy</a> and TotalEnergies Press Release, 'Total Closes the Sale of Non-Core UK Assets to NEO Energy' (6 August 2020) <a href="https://totalenergies.com/media/news">https://totalenergies.com/media/news</a>.

<sup>&</sup>lt;sup>38</sup> 'ExxonMobil Sells Bulk of UK North Sea Assets to Fast-Growing NEO Energy', n 37.

<sup>&</sup>lt;sup>39</sup> See < <a href="https://www.neweuropeanoffshore.com/esg/">https://www.neweuropeanoffshore.com/esg/</a>>.

<sup>&</sup>lt;sup>40</sup> See Alexander H. Tullo, 'C&EN's Global Top 50 Chemical Firms for 2021' (26 July 2021) <a href="https://cen.acs.org/business/finance/CENs-Global-Top-50-2021/99/i27">https://cen.acs.org/business/finance/CENs-Global-Top-50-2021/99/i27</a>.

Denmark.<sup>41</sup> Ineos also recently bought the global petrochemical business of BP.<sup>42</sup> Encouragingly, Ineos reports on its GHG emissions (but only scope 1 and 2) and recently also engaged with the CDP.<sup>43</sup> It also committed to net-zero emissions by 2050 but has no substantial interim targets yet.<sup>44</sup> Its net-zero strategy also depends significantly on carbon offsetting including carbon capture.<sup>45</sup> The credibility of climate strategy and targets is therefore a concern which is further aggravated by the lack of oversight from institutional investors as shareholders, unlike in their seller counterparts.<sup>46</sup>

Private – Public Transac	ctions	Value (\$)	Private- equity- backed	Year
Hilcorp Energy Co.	ConocoPhillips	3 billion	Yes	2017
Hilcorp Energy Co.	BP Plc	5.6 billion	Yes	2020
Neo Energy	ExxonMobil	1.3 billion	Yes	2021
Neo Energy	TotalEnergies	635 million	Yes	2019
Ineos	Hess Corporation	150 million	No	2021
Ineos	BP Plc	5 billion	No	2021
Ineos	Ørsted A/S	1.3 billion	No	2017
Sabinal Energy LLC	Chevron Corp.	400 million	Yes	2017
Waldorf Production	Cairn Energy	460 million	Yes	2021
Siccar Point Energy	OMV	1 billion	Yes	2016

<sup>&</sup>lt;sup>41</sup> Ineos Press Release, 'INEOS Energy completes the acquisition of all oil and gas interests from HESS Corporation in Denmark' (30 August 2021) <a href="https://www.ineos.com/news/ineos-group/ineos-energy-completes-the-acquisition-of-all-oil-and-gas-interests-from-hess-corporation-in-denmark/">https://www.ineos.com/news/ineos-group/ineos-energy-completes-the-acquisition-of-all-oil-and-gas-interests-from-hess-corporation-in-denmark/>.

<sup>&</sup>lt;sup>42</sup> Ineos Press Release, 'INEOS completes the acquisition of BP's global Aromatics & Acetyls business' (1 January 2021) < <a href="https://www.ineos.com/news/shared-news/ineos-completes-the-acquisition-of-bps-global-aromatics--acetyls-business/">https://www.ineos.com/news/shared-news/ineos-completes-the-acquisition-of-bps-global-aromatics--acetyls-business/</a>>.

<sup>43</sup> See respectively Ineos, 2022 Sustainability Report, 32 <a href="https://www.ineos.com/sustainability/sustainability-reports/">https://www.ineos.com/sustainability/sustainability-reports/</a> and <a href="https://www.cdp.net/en/responses?utf8=%E2%9C%93&queries%5Bname%5D=Ineos">https://www.cdp.net/en/responses?utf8=%E2%9C%93&queries%5Bname%5D=Ineos</a> (in 2016, 2017, 2018, 2019 and 2020, Ineos did not participate in the CDP disclosure despite being called for).

<sup>&</sup>lt;sup>44</sup> ibid, 30 (stating the backloaded target of GHG emissions reduction over 33% by 2030). While Ineos also had a target of GHG emissions reduction over 10% by 2025 in its Sustainability Report of 2021 (see Ineos, 2021 Sustainability Report, 38 < <a href="https://www.ineos.com/sustainability/sustainability-reports/">https://www.ineos.com/sustainability/sustainability-reports/</a>), this is apparently not carried over to its 2022 report.

<sup>45</sup> ibid

<sup>&</sup>lt;sup>46</sup> See also Carbon Tracker Initiative, 'Absolute Impact 2021: Why oil and gas 'net zero' ambitions are not enough' (27 May 2021) < <a href="https://carbontracker.org/reports/absolute-impact-2021/">https://carbontracker.org/reports/absolute-impact-2021/</a> (stating that '[t]o drive real change, it's critical that companies have interim goals' and '[f]or company goals to be credible, they should not rely heavily on unproven technologies').

Lightstone Generation	American Electric	2.1 billion	Yes	2017
LLC	Power	2.1 01111011	1 68	2017
Triton Power	Engie	270 million	Yes	2017
Onyx Strategic	Engie	Unclear	Yes	2019
Heirs Oil & Gas	Shell,	803 million	Yes	2021
Limited	TotalEnergies, ENI	803 111111011	1 68	2021

Table 2 (notable private-public deals on carbon-intensive assets from financial press)

A recent study by the Environmental Defense Fund ('EDF') documents and confirms this troubling trend of brown-spinning, finding that '[a]ssets are flowing from public to private markets at a significant rate. Over the last five years, the number of public-to-private transfers exceeded the number of private-to-public transfers by 64%.'

This phenomenon of brown-spinning is clearly driven by the backing of private equity firms, which have shown a demand and an appetite for the assets offloaded by public companies, which are still highly profitable.<sup>48</sup> According to a recent report, about 80 per cent of energy investments made by the top 10 private equity firms (including Blackstone, KKR, and Carlyle) are in oil, gas, and coal.<sup>49</sup> On the supply side, a recent report found that in the future '[e]nergy transition could push oil majors to sell or swap oil and gas assets of more than \$100 billion.'<sup>50</sup> Another source reported that 'ExxonMobil and Chevron in the US and BP,

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<sup>&</sup>lt;sup>47</sup> Environmental Defense Fund, 'Transferred Emissions: How Risks in Oil and Gas M&A Could Hamper the Energy Transition', 7 <<u>https://business.edf.org/insights/transferred-emissions-risks-in-oil-gas-ma-could-hamper-the-energy-transition/</u>>.

<sup>&</sup>lt;sup>48</sup> See Raval, n 27 (citing a clean energy investment banker who states that '[t]hese operational assets will mint money like you have no idea over the next three to five years. Hedge funds, private equity, companies you have never heard of, will pick these assets off.'); Sustainable Fitch, n 27 (stating that '[p]rivate equity firms have increasingly been buying fossil fuel assets as others have looked to divest.'); 'Who Buys the Dirty Energy Assets', n 28 (noting that '[i]n the past two years alone [private-equity firms] bought \$60 bn-worth of oil, gas and coal assets, through 500 transactions – a third more than they invested in renewables.'). Cf David Fickling, 'Why Private Equity Won't Be the Savior of Fossil Fuels' *Bloomberg* (5 January 2022) <a href="https://www.bloomberg.com/opinion/articles/2022-01-05/why-private-equity-won-t-be-the-savior-of-fossil-fuels">https://www.bloomberg.com/opinion/articles/2022-01-05/why-private-equity-won-t-be-the-savior-of-fossil-fuels</a>.

<sup>&</sup>lt;sup>49</sup> See Private Equity Stakeholder Project, 'Private Equity Propels the Climate Crisis: The Risks of A Shadowy Industry's Massive Exposure to Oil, Gas and Goal' (October 2021), 6 <a href="https://pestakeholder.org/wpcontent/uploads/2021/10/PESP\_SpecialReport\_ClimateCrisis\_Oct2021\_Final.pdf">https://pestakeholder.org/wpcontent/uploads/2021/10/PESP\_SpecialReport\_ClimateCrisis\_Oct2021\_Final.pdf</a>.

<sup>&</sup>lt;sup>50</sup> Rystad Energy Press Release (22 September 2020) < <a href="https://www.rystadenergy.com/newsevents/news/press-releases/energy-transition-could-push-oil-majors-to-sell-or-swap-oil-and-gas-assets-of-more-than-\$100-billion/">https://www.rystadenergy.com/newsevents/news/press-releases/energy-transition-could-push-oil-majors-to-sell-or-swap-oil-and-gas-assets-of-more-than-\$100-billion/</a>>. Cf Raval, n 27 (citing another energy consultancy, Wood Mackenzie, that puts the number at more than \$140bn).

Royal Dutch Shell, Total and Eni in Europe have sold \$28.1bn in assets since 2018 alone' and are now targeting further disposals of more than \$30bn in the coming years.<sup>51</sup> There is increasing pressure on the oil and gas majors to accelerate their net-zero transition and make good on their pledges, which may mean more disposals to private companies that have so far remained immune to such pressure.<sup>52</sup> Activist shareholders also push public companies to divest their burdensome assets for which they see no future.<sup>53</sup> It should be acknowledged that there can be many more impetuses than climate action in carbon majors' asset sales<sup>54</sup> although the latter is becoming an important one.<sup>55</sup>

These deals between public and private parties are not *per se* harmful. <sup>56</sup> What is socially desirable is that GHG-intensive assets end up in the hands of the most efficient decarbonisers

<sup>51</sup> Raval, n 27 (citing energy consultancy, Wood Mackenzie).

<sup>52</sup> See eg Matt Levine, 'A Good Reputation Is Expensive' *Bloomberg* (20 January 2022) < <a href="https://www.bloomberg.com/opinion/articles/2022-01-20/a-good-reputation-is-expensive">https://www.bloomberg.com/opinion/articles/2022-01-20/a-good-reputation-is-expensive</a> ('there is a lot of shareholder and political pressure on big public energy companies to divest their dirtiest assets [...] If you are immune from that pressure – if you are a private firm whose investors are not very ESG-conscious [...] – then you can buy those assets cheap and make a lot of money digging up dirty coal.'); Monga, n 27 (citing the CEO of a private equity firm that invests in oil who says that 'his company has more freedom to increase production, while investing in technologies to reduce carbon emissions, because it doesn't have to answer to public shareholders.'); 'Who Buys the Dirty Energy Assets', n 28 ('discounts imposed on "brown" assets by the stockmarket, linked to sustainability factors rather than financial ones, are causing a lot of mispricing on which private funds thrive.').

<sup>&</sup>lt;sup>53</sup> See eg Neil Hume, 'Activist Calls on Glencore to Spin Off Coal Assets' *Financial Times* (30 November 2021) <a href="https://www.ft.com/content/6f5a8c43-76d4-4843-a15e-47bc767ec6d8">https://www.ft.com/content/6f5a8c43-76d4-4843-a15e-47bc767ec6d8</a>.

<sup>&</sup>lt;sup>54</sup> See, eg, EDF Study, n 47, 10 (highlighting common drivers of oil and gas asset transfer).

<sup>&</sup>lt;sup>55</sup> Shell, for example, clearly states that divestments are a key part of their net-zero transition strategy, see <a href="https://reports.shell.com/sustainability-report/2021/generating-shareholder-value/divested-ventures.html">https://reports.shell.com/sustainability-report/2021/generating-shareholder-value/divesting-responsibly.html</a>.

The acquirers of these assets can also go public after a while (for example, Chrysaor, a previously private equity-backed oil & gas firm with significant asset acquisitions from listed carbon majors, reverse-merged later with Premier Oil to become listed, see <a href="https://www.harbourenergy.com/about-us/our-history/chrysaor/">https://www.harbourenergy.com/about-us/our-history/chrysaor/</a>). Listing may provide a suitable exit strategy for the private owners, but this is not necessarily the case. Indeed, in the case of Chrysaor, it is noted that this might have been a golden opportunity for Chrysaor to go public as it was able to 'avoid an initial public offering at a time when oil and gas companies are out of favour with investors.' See David Sheppard and Harry Dempsey, 'Chrysaor agrees reverse takeover of Premier Oil' *Financial Times* (6 October 2020) <a href="https://www.ft.com/content/5289be40-7a45-4598-b16b-8357775aa6dc">https://www.ft.com/content/5289be40-7a45-4598-b16b-8357775aa6dc</a>. See further, <a href="https://www.linkedin.com/feed/update/urn:li:activity:6883150109136224256/">https://www.linkedin.com/feed/update/urn:li:activity:6883150109136224256/</a> (Luciano Siani Pires, Executive Vice President at Vale S.A., one of the largest public mining companies in the world, notes that private owners buying these assets may not need an exit strategy to profit), and 'Who Buys the Dirty Energy Assets', n 28 (stating that buyout funds produce returns from the operating cash flows rather than from reselling assets).

which can obviously include private companies (also backed by private equity). One thing is however certain: these high-polluting assets are subject to less or no disclosure and little or no external market discipline which can shield private owners from scrutiny and pressure.<sup>57</sup> Relatedly, such transfers also have the potential to undermine the climate goals if new owners are to exploit the assets fully without any regard to climate-harmful activities.<sup>58</sup> Indeed, the EDF study shows that '[a]ssets are increasingly moving away from companies with environmental commitments [such as methane and flaring targets, net-zero plans and strategies]', either stalling emission reduction and net-zero transitioning, or even causing an increase in emissions in some cases.<sup>59</sup> A conspicuous example of this risk is the aftermath of the sale by Shell, TotalEnergies and EMI of their stake in an important Nigerian oil block to a private, local, energy company, Heirs Oil & Gas Limited – a company with no disclosure and climate targets.<sup>60</sup> After the sale, there was a dramatic increase in emissions as a result of skyrocketing flaring activity while before the sale, there was almost no routine flaring.<sup>61</sup>

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<sup>&</sup>lt;sup>57</sup> See also 'The Glasgow Financial Alliance for Net Zero: Our progress and plan towards a net-zero global economy' (November 2021), 52 < <a href="https://assets.bbhub.io/company/sites/63/2021/11/GFANZ-Progress-Report.pdf">https://assets.bbhub.io/company/sites/63/2021/11/GFANZ-Progress-Report.pdf</a>. We would note that divested assets also pass to national oil companies controlled by the relevant state. These deals would pose the same problems we indicate in relation to public-private deals. See also Raval, n 27 above (covering these deals as well); Nick Ferris, 'Deals Data Shows Early Signs of A Fossil Fuel Asset Exodus' *Energy Monitor* (9 December 2021) < <a href="https://www.energymonitor.ai/finance/investment-management/deals-data-shows-early-signs-of-a-fossil-fuel-asset-exodus">https://www.energymonitor.ai/finance/investment-management/deals-data-shows-early-signs-of-a-fossil-fuel-asset-exodus</a> ('[a]sset sales from oil majors risk a greater share of future oil supply being under the control of national oil companies, which [...] typically do not have net-zero pledges and are based in countries with undiversified economies [...]').

<sup>&</sup>lt;sup>58</sup> The asset sales are driven by the concept of surplus, namely the difference between the valuations parties attach to a deal or an asset. In some cases, the different valuation between the parties might stem from the willingness or ability of the new owner to exploit the high-emitting assets in a way that carries a higher net present value but also a higher risk to climate in comparison to the seller (for example, with a longer timeframe due to lack of climate goals or without measures that are costly but prevent further emissions from the asset due to lack of climate action pressure). This might lead to higher emissions associated with the asset. For an investigation into different motivations behind the mergers and acquisitions of carbon-intensive assets, see Gözlügöl and Ringe, n 9.

<sup>&</sup>lt;sup>59</sup> EDF Study, n 47, 16-24 & 25-30 (providing cases studies on how asset sales were associated with worsening environmental performance).

<sup>&</sup>lt;sup>60</sup> ibid, 29. See also Hiroko Tabuchi, 'Oil Giants Sell Dirty Wells to Buyers with Looser Climate Goals, Study Finds' *The New York Times* (10 May 2022) < <a href="https://www.nytimes.com/2022/05/10/climate/oilfield-sales-pollution.html">https://www.nytimes.com/2022/05/10/climate/oilfield-sales-pollution.html</a>>.

<sup>&</sup>lt;sup>61</sup> ibid.

Relatedly, to be able to divest these assets at a profit, current owners (public companies) may leave them on a growth trajectory (for example, applying for new permissions or licenses for mining before divesting).<sup>62</sup>

The phenomenon of brown-spinning should also serve as a note of caution for those investors who are committed to mitigating climate change, whether for financial reasons or green preferences. Divestments by investee companies will reduce emissions at the entity level and make the fund look 'greener' but, overall, the climate impacts resulting from those assets remain the same. Recent reports suggest that those investors started to adopt a nuanced approach calling on companies to abandon selling-out of fossil fuels and instead to responsibly phase out operations, or to divest to responsible parties. Remarkably, in its 2022 letter to CEOs, Larry Fink of Blackrock noted that '[...] simply passing carbon-intensive assets from public markets to private markets will not get the world to net zero.' Divestments of highly-polluting assets by investee companies, however, may look especially appealing for those

<sup>&</sup>lt;sup>62</sup> See Thomas Biesheuvel, 'Investors Pushed Mining Giants to Quit Coal. Now It's Backfiring' *Bloomberg* (9 November 2021) < <a href="https://www.bloomberg.com/news/articles/2021-11-09/investors-pushed-mining-giants-to-quit-coal-now-it-s-backfiring">https://www.bloomberg.com/news/articles/2021-11-09/investors-pushed-mining-giants-to-quit-coal-now-it-s-backfiring</a> ('[w]hen [...] BHP Group was struggling to sell an Australian colliery this year, the company surprised investors by applying to extend mining at the site by another two decades — an apparent attempt to sweeten its appeal to potential buyers.').

<sup>&</sup>lt;sup>63</sup> Biesheuvel, n 62 (explaining changing investor approach to divestment by investee companies); Neil Hume, 'Glencore Defends Coal Rundown Strategy as Right for The World' Financial Times (2 December 2021) <a href="https://www.ft.com/content/81696e63-38c5-4454-8a03-8a92fdc4ca5a">https://www.ft.com/content/81696e63-38c5-4454-8a03-8a92fdc4ca5a</a> ('[m]any big investors now think spinning off fossil fuel assets is the wrong thing to do because new owners might seek to increase production and therefore carbon emissions."). See also John C. Coffee, Jr., 'Climate-Risk Disclosures and "Dirty Energy" "Progress" Through Evasion' (CLS Blue Skv Blog,<a href="https://clsbluesky.law.columbia.edu/2022/01/25/climate-risk-disclosures-and-dirty-energy-transfers-progress-">https://clsbluesky.law.columbia.edu/2022/01/25/climate-risk-disclosures-and-dirty-energy-transfers-progressthrough-evasion/> (suggesting that large institutional investors should make sure that '[p]ublic companies should not sell significant emissions-creating assets unless the buyer agrees to observe a "net zero" emissions pledge roughly comparable to its seller's.').

<sup>64</sup> See 'Larry Fink's 2022 Letter to CEOS: The Power of Capitalism' < <a href="https://www.blackrock.com/corporate/investor-relations/larry-fink-ceo-letter">https://www.blackrock.com/corporate/investor-relations/larry-fink-ceo-letter</a>>. See also 'Climate Change and Financial Market Regulations: Insights from BlackRock CEO Larry Fink and former SEC Chair Mary Schapiro' (2 February 2021) <a href="https://www.brookings.edu/events/climate-change-and-financial-market-regulations-insights-from-blackrock-ceo-larry-fink-and-former-sec-chair-mary-schapiro/">https://www.brookings.edu/events/climate-change-and-financial-market-regulations-insights-from-blackrock-ceo-larry-fink-and-former-sec-chair-mary-schapiro/</a>>.

investors who consider those assets a burden on the share price or desire to polish 'green' credentials at the fund level to attract capital flows.<sup>65</sup>

### C. Climate-Related Risks and Their Relevance to Private Companies

As well as the externalities imposed by private companies, their exposure to climate-change-related (financial) risks is also important. Climate-related risks are generally grouped into two categories: (i) physical risks; and (ii) transition risks.<sup>66</sup> Monitoring and managing these risks has been important for public companies, partly as a result of disclosure demands from financial markets to be able to identify and measure self-exposure. Market mispricing of such risks due to the lack of sufficient information can cause capital misallocation, as well as inadequate resilience building and adaptation.<sup>67</sup>

Private companies are subject to the same risks, which are systematic in nature.<sup>68</sup> For example, according to an MSCI report, the difference between the overall carbon intensities of private and public companies in countries or regions with high emissions reduction targets is quite small, suggesting that 'both private and public companies are similarly vulnerable to regulations and policies aimed at reducing companies' direct emissions.'<sup>69</sup>

Financial markets should not be very concerned with private companies as they have limited or no exposure to climate risks in private companies (unless substantial spill-overs exist). Still, climate-related risks are relevant for private companies, which should monitor and manage them for their own benefit. More importantly, there is also a public interest in climate change adaptation by private companies. Unmitigated risk exposure and the materialisation of

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<sup>&</sup>lt;sup>65</sup> See eg Hume, n 53 (reporting on Bluebell targeting Glencore to spin off its coal assets because '[a] clear separation between carbonized and decarbonized assets is needed to increase shareholder value.').

<sup>&</sup>lt;sup>66</sup> On this classification, see Task Force on Climate-Related Financial Disclosures (TCFD), 'Recommendations of the Task Force on Climate-related Financial Disclosures' (June 2017) 5–6.

<sup>&</sup>lt;sup>67</sup> See eg Madison Condon, 'Market Myopia's Climate Bubble' (2022) Utah Law Review 63, 104-108.

<sup>&</sup>lt;sup>68</sup> IIGCC and PRI, 'A Guide on Climate Change for Private Equity Investors' (31 May 2016) 17 < <a href="https://www.unpri.org/download?ac=274">https://www.unpri.org/download?ac=274</a> ('[c]limate change impacts will differ according to sector and geographical location but they have the potential to impact businesses of all sizes, locations and markets.').

<sup>&</sup>lt;sup>69</sup> Shakdwipee, n 14.

such risks can cause macroeconomic effects as these companies shrink, go bankrupt and suffer significant damages. Macroeconomic effects stem from less tax revenue, fewer employment opportunities and damaged infrastructure. In brief, it would be socially desirable for private companies to identify, measure, and mitigate climate-related risks despite limited interaction with financial markets where the build-up of risks can create a climate-driven Minsky moment<sup>70</sup> and cause adverse impacts on a macroeconomic scale. But financial stability concerns are still relevant in the case of private companies as the realisation of climate risks for private companies can affect the loan books of banks, triggering huge write-downs across many financial players and sectors.<sup>71</sup>

#### 3. Contrast with Public Companies

Having demonstrated how heavily private companies are presently contributing to GHG emissions, we now show how they lack most of the disciplining mechanisms available to public companies that can play an important role in reducing emissions and addressing climate-related risks.

#### A. Lack of Institutional Shareholder Stewardship or Activism

Recent scholarship and examples show that institutional shareholders can drive change in companies with a major carbon footprint. In particular, index funds which are subject to climate change as a systematic risk are lauded as suitable candidates to put investee companies on a sustainable path.<sup>72</sup>

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<sup>&</sup>lt;sup>70</sup> Mark Carney, François Villeroy de Galhau and Frank Elderson, 'The Financial Sector Must Be at The Heart of Tackling Climate Change' *Guardian* (17 April 2019) < <a href="https://www.theguardian.com/commentisfree/2019/apr/17/the-financial-sector-must-be-at-the-heart-of-tackling-climate-change">https://www.theguardian.com/commentisfree/2019/apr/17/the-financial-sector-must-be-at-the-heart-of-tackling-climate-change</a>.

<sup>&</sup>lt;sup>71</sup> See eg Francesco Lamperti and others, 'The Public Costs of Climate-Induced Financial Instability' (2019) 9 Nature Climate Change 829. Cf Christina P. Skinner, 'Central Banks and Climate Change' (2021) 74 Vanderbilt Law Review 1301, 1317.

<sup>&</sup>lt;sup>72</sup> Madison Condon, 'Externalities and the Common Owner' (2020) 95 Washington Law Review 1; John C. Coffee, Jr., 'The Future of Disclosure: ESG, Common Ownership, and Systematic Risk' (2021) Columbia

In general terms, institutional investors wishing to engage with the policy choices of their investee companies make use of either the 'exit' (divestment of investment) or the 'voice' option (direct or indirect engagement with the corporate management). The former option is exemplified by the recent trends in ESG investing where 'socially responsible' investors shun industries and companies where the GHG emissions remain high and the management does not put in place a plan to transition to a net-zero carbon economy. Meanwhile, the use of the 'exit' option depresses the share price of divested companies, which may have a number of implications for corporate management, and attracts public attention.

The use of voice is possible through several means, such as: behind-the-scenes engagement with corporate management; shareholder proposals including 'say on climate' or 'say on pay'; and proxy fights to replace board members. Notably, 'say on climate' is increasingly prevalent on the agenda of large public companies.

Activist shareholders can play an important role as well. Indeed, hedge funds increasingly target companies where they believe that corporate management does not sufficiently address climate-related risks. When supported by other institutional shareholders, especially by the 'Big Three' (Blackrock, Vanguard, and State Street), they can be a formidable opponent, as a recent example demonstrates. Specifically, a small activist shareholder, called Engine No. 1, with the support of large asset managers such as Blackrock, was able to oust

Business Law Review 602; Jeffrey N. Gordon, 'Systematic Stewardship' Journal of Corporation Law (2022, forthcoming).

<sup>&</sup>lt;sup>73</sup> See Alex Edmans, Doron Levit and Jan Schneemeier, 'Socially Responsible Divestment' (2022) ECGI Finance Working Paper No. 823/2022 < <a href="https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=4093518">https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=4093518</a>>.

<sup>&</sup>lt;sup>74</sup> On 'exit' as an engagement mechanism, see Alex Edmans, 'Trading as a Stewardship Mechanism' < <a href="https://alexedmans.com/wp-content/uploads/2015/03/Trading.pdf">https://alexedmans.com/wp-content/uploads/2015/03/Trading.pdf</a>>. See further Martin Rohleder, Marco Wilkens and Jonas Zink, 'The Effects of Mutual Fund Decarbonization on Stock Prices and Carbon Emissions' (2022) 134 Journal of Banking & Finance 106352.

<sup>&</sup>lt;sup>75</sup> See eg Wolf-Georg Ringe, 'Investor-Led Sustainability in Corporate Governance' (2022) 7 Annals of Corporate Governance 93.

three board members from the board of a carbon major, ExxonMobil, and elect its own members with the experience of transitioning to a green economy.<sup>76</sup>

Some might be sceptical of the idea of investor-driven sustainability with doubts on the concept of 'systematic stewardship' and familiar agency problems afflicting institutional investors. The controversial launch of the Glasgow Financial Alliance for Net Zero (GFANZ), the current political backlash in parts of the United States, and the lack of ambition by the largest asset managers such as Vanguard might substantiate these concerns. Vet, it is undeniable that there are still many climate-conscious investors and investors groups with strong interest in climate action. The difference they make is supported both by ample anecdotal and empirical evidence, broadly suggesting that large institutional investors make some sort of positive impact to this end. Our claim is not that institutional investors will get the world to net zero but rather that they might and do pressure investee companies to take some climate action – a possibility that is simply lacking in private companies as we explain below.

<sup>&</sup>lt;sup>76</sup> Derek Brower, 'ExxonMobil Shareholders Hand Board Seats to Activist Nominees' *Financial Times* (26 May 2021) <a href="https://www.ft.com/content/da6dec6a-6c58-427f-a012-9c1efb71fddf">https://www.ft.com/content/da6dec6a-6c58-427f-a012-9c1efb71fddf</a>>.

<sup>&</sup>lt;sup>77</sup> See eg Roberto Tallarita, 'The Limits of Portfolio Primacy' Vanderbilt Law Review (2023, forthcoming); Anna Christie, 'The Agency Costs of Sustainable Capitalism' (2021) 55 UC Davis Law Review 875

<sup>&</sup>lt;sup>78</sup> See eg Natasha White, 'Climate-Finance Group GFANZ Eases Membership Requirements' *Bloomberg* (28 October 2022) <a href="https://www.bloomberg.com/news/articles/2022-10-27/climate-finance-group-gfanz-eases-membership-requirements?leadSource=uverify%20wall">https://www.bloomberg.com/news/articles/2022-10-27/climate-finance-group-gfanz-eases-membership-requirements?leadSource=uverify%20wall</a> (after objections from some members, GFANZ removed the requirement to comply with the UN's Race to Zero targets for its membership); Brooke Masters and Partick Temple-West, 'Vanguard Quits Climate Alliance in Blow to Net Zero Project' *Financial Times* (7 December 2022) <a href="https://www.ft.com/content/48c1793c-3e31-4ab4-ab02-fd5e94b64f6b">https://www.ft.com/content/48c1793c-3e31-4ab4-ab02-fd5e94b64f6b</a>>.

<sup>&</sup>lt;sup>79</sup> See eg José Azar and others, 'The Big Three and Corporate Carbon Emissions Around the World' (2021) 142 Journal of Financial Economics 674; Alexander Dyck and others, 'Do Institutional Investors Drive Corporate Social Responsibility? International Evidence' (2019) 131 Journal of Financial Economics 693; S. Lakshmi Naaraayanan, Kunal Sachdeva and Varun Sharma, 'The Real Effects of Environmental Activist Investing' (ECGI Finance Working Paper No. 743/2021, March 2021) <a href="https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=3483692">https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=3483692</a>; Tamas Barko, Martjin Cremers and Luc Renneboog, 'Shareholder Engagement on Environmental, Social, and Governance Performance' (2022) 180 Journal of Business Ethics 777.

In private companies, simply because these companies are privately owned, there will be a limited disciplining effect from institutional investors as shareholders who can otherwise spur socially desirable change in public companies to some extent. Firstly, although institutional investors increasingly invest in private companies, the investments currently seem to involve a small number of companies (especially venture-capital-backed firms or unicorns).<sup>80</sup> Secondly, these privately-owned firms will usually have controlling shareholders that would mitigate any influence of institutional shareholders.<sup>81</sup> Furthermore, institutional investors' major networks or organizations such as Climate Action 100+ and Transition Pathway Initiative that encourage and facilitate institutional investors' (environmental) engagement currently focus entirely on public companies.<sup>82</sup>

Basically, this different ecosystem which private companies operate in allows them to avoid the scrutiny and pressure to decarbonize that comes in public markets. The significant differences between the two markets even prompted some public oil and gas producers to go private. <sup>83</sup> Ironically, it has been reported that the low valuation these players have in public markets due to (public) investors' dislike of these assets may easily allow them to buy back their shares and eventually go private. <sup>84</sup>

One should note here, however, the (potential) role of private equity firms as institutional shareholders in private companies. A private equity firm as a 'general partner (GP)' invests funds of 'limited partners (LPs)' which include, among others, public/private pension funds,

<sup>&</sup>lt;sup>80</sup> See eg Sungjoung Kwon, Michelle Lowry and Yiming Qian, 'Mutual Fund Investments in Private Firms' (2020) 136 Journal of Financial Economics 407.

<sup>&</sup>lt;sup>81</sup> See eg Stijn Claessens and Konstaninos Tzioumis, 'Ownership and Financing Structures of Listed and Large Non-listed Corporations' (2006) 14 Corporate Governance: An International Review 266.

<sup>82</sup> See <a href="https://www.climateaction100.org/whos-involved/companies/">https://www.transitionpathwayinitiative.org/data-background/</a>. and

<sup>&</sup>lt;sup>83</sup> Derek Brower and Justin Jacobs, 'Oil baron's Continental bid highlights sector dislike of Wall St ESG scrutiny' *Financial Times* (15 June 2022) < <a href="https://www.ft.com/content/2ad3eca7-be60-420b-ac82-d4521ea5549a">https://www.ft.com/content/2ad3eca7-be60-420b-ac82-d4521ea5549a</a>.

<sup>84</sup> ibid.

mutual funds, sovereign wealth funds, and high-net-worth individuals. If these ultimate investors (which are also shareholders in public companies) allocate their capital according to their sustainability preferences (which should ideally reflect those of beneficiaries) or push general partners for increased sustainability performance in the investee companies, then private equity can be quite forceful in spurring sustainability in private companies where they invest (especially if they are in the position of controlling shareholders). Yet, there is scant evidence on whether, and if so, to what extent such channel (from LPs to GPs) exists, and what impact it has on the portfolio company-level. Current evidence in this regard is on anecdotal level and remains mixed.<sup>85</sup>

There are good reasons to doubt the industry's interest in promoting significant climate policies. First of all, private equity firms' business model is inherently oriented towards 'buying to sell'. They only hold investments over a 5-to-8-year period with a view to exiting via an IPO or a trade sale to a strategic (non-financial) buyer or to another private equity firm. <sup>86</sup> Contrast this with the minimal exit opportunity in the increasingly dominant passive investing in public markets. Relatedly, private equity firms might not be the long-term oriented investor that their stake in the firm would suggest at first glance. Strikingly, private equity firms argue, for example, that "their business of constantly buying and selling companies makes it difficult to give a firm commitment to achieve GFANZ's main goal of reducing carbon emissions in

<sup>85</sup> See eg 'Who Buys the Dirty Energy Assets', n 28 (stating that from many limited partners involving pension funds, universities and other investors that pledged to divest fossil fuels, few are 'ready to leave juicy returns on the table' and 'in no rush to tighten the taps.'). Cf Robert G. Eccles and others, 'Private Equity Should Take the Lead in Sustainability' *Harvard Business Review (July-August 2022)* <a href="https://hbr.org/2022/07/private-equity-should-take-the-lead-in-sustainability">https://hbr.org/2022/07/private-equity-should-take-the-lead-in-sustainability</a> ('until recently, ESG in private equity was a box-ticking exercise at best' but it 'is becoming more important to limited partners and their beneficiaries.'); Joseph A. McCahery, P.C. Pudschedl and Martin Steindl, 'Institutional Investors, Alternative Asset Managers, and ESG Preferences' (2022) (23) EBOR 821 (finding that "general partners (GPs) are motivated to integrate ESG factors into their investment strategies in response to increased client demand for sustainable products" and "limited partners (LPs) are motivated to incorporate ESG because they believe that ESG usage is more strongly correlated with financial performance.").

<sup>&</sup>lt;sup>86</sup> See Steven N. Kaplan and Per Strömberg, 'Leveraged Buyouts and Private Equity' (2009) 23 Journal of Economic Perspectives 121, 128-130.

their investment portfolio to zero on a net basis by 2050, in line with the Paris climate treaty."<sup>87</sup> Furthermore, the fund structure of private equity might not be conducive to the 'sustainability' channel from LPs to GPs in its current form. With the typical fee structure of 2% management and 20% performance fee, general partners are highly financially incentivized.<sup>88</sup> For real impact, limited partners need to align this fee structure with expectations by rewarding managers for better environmental performance in investee firms - a difficult exercise.<sup>89</sup> Furthermore, limited partners have normally no say over the investment choices and decision-making of general partners and need to contract for this specifically as well.<sup>90</sup> These contractual solutions might or might not materialize depending on the bargaining power and preferences and coordination costs among limited partners. This relationship has been also marred by information asymmetry as limited partners have generally lacked transparency regarding general partners' and investee companies' sustainability performance.<sup>91</sup> Alongside private initiatives like the ESG Data Convergence Project,<sup>92</sup> current and forthcoming regulations in the UK and the EU will force many private equity firms to make sustainability-related

<sup>&</sup>lt;sup>87</sup> See Greg Roumeliotis and Simon Jessop, 'U.N. climate czar Carney in new bid to get private equity onboard' *Reuters* (9 May 2022) < <a href="https://www.reuters.com/business/sustainable-business/exclusive-un-climate-czar-carney-new-bid-get-private-equity-onboard-sources-2022-05-09/">https://www.reuters.com/business/sustainable-business/exclusive-un-climate-czar-carney-new-bid-get-private-equity-onboard-sources-2022-05-09/>.

<sup>&</sup>lt;sup>88</sup> Kaplan and Strömberg, n 86, 123-24. See also Andrew Metrick & Ayako Yasuda, 'The Economics of Private Equity Funds' (2010) 23 The Review of Financial Studies 2303.

<sup>&</sup>lt;sup>89</sup> See generally Bengt Holmstrom & Paul Milgrom, 'Multitask Principal-Agent Analyses: Incentive Contracts, Asset Ownership, and Job Design' (1991) 7 Journal of Law, Economics, & Organization 24. See also Christopher Geczy and others, 'Contracts with (Social) Benefits: The Implementation of Impact Investing' (2021) 142 Journal of Financial Economics 697.

<sup>&</sup>lt;sup>90</sup> Kaplan and Strömberg, n 86, 123.

<sup>&</sup>lt;sup>91</sup> See also 'Who Buys the Dirty Energy Assets', n 28 (reporting that many private equity managers are no longer marketing energy funds except those with a focus on renewables and instead, upstream brown assets are being lumped with others into funds labelled 'growth' or 'opportunistic', which cover a range of industries).

<sup>&</sup>lt;sup>92</sup> See Carlyle Press Release, 'Private Equity Industry's First-Ever ESG Data Convergence Project Announces Milestone Commitment of Over 100 LPs and GPs' (28 January 2022) < <a href="https://www.carlyle.com/media-room/news-release-archive/private-equity-industrys-first-ever-esg-data-convergence-project-announces-over-100-lps-gps">https://www.carlyle.com/media-room/news-release-archive/private-equity-industrys-first-ever-esg-data-convergence-project-announces-over-100-lps-gps</a>>.

disclosures in relation to their portfolios to LPs (and also general public) which may help the preferences of LPs to be better reflected in portfolio choices and engagement.<sup>93</sup>

Overall, the private equity industry has not been known for its concern for long-term sustainability in portfolio companies or their wider impact on the society. <sup>94</sup> In particular, as we noted above, private equity firms have not so far showed much aversion to investments inconsistent with climate goals, <sup>95</sup> as well as being reticent to join net-zero alliances now abundant in the financial world. <sup>96</sup> Furthermore, according to a recent report, currently only one out of the ten largest private equity funds (including publicly-traded ones) monitors and discloses portfolio company emissions. <sup>97</sup> On the other hand, there have been some recent signs of positive change, in terms of both investment and engagement/monitoring. <sup>98</sup> In particular, some prominent private equity firms have started to commit to achieve net-zero GHG emissions by 2050 across investments which will, if implemented, trickle down to their investee companies. <sup>99</sup>

<sup>93</sup> See, for the UK, Financial Conduct Authority, 'PS21/24: Enhancing climate-related disclosures by asset managers, life insurers and FCA-regulated pension providers' (December <a href="https://www.fca.org.uk/publication/policy/ps21-24.pdf">https://www.fca.org.uk/publication/policy/ps21-24.pdf</a> (requiring, for example, full-scope UK Alternative Investment Fund Managers to make disclosures (including a core set of climate-related metrics) on the firm's products and portfolios); for the EU, Regulation (EU) 2019/2088 of the European Parliament and of the Council of 27 November 2019 on sustainability-related disclosures in the financial services sector OJ L 317 (mandating, among others, transparency of adverse sustainability impacts for alternative investment fund managers at entity and financial product level). In the US, the SEC has also recently proposed ESG disclosures for investment advisers and companies, but specifically in relation to different types of ESG funds. See <a href="https://www.sec.gov/news/press-release/2022-92">https://www.sec.gov/news/press-release/2022-92</a>.

<sup>94</sup> Eccles and others, n 85; Aymeric Bellon, 'Does Private Equity Ownership Make Firms Cleaner? The Role of Environmental Liability Risks' (2021) ECGI Finance Working Paper No. 799/2021 <a href="https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=3604360">https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=3604360</a>>.

<sup>95</sup> See text to notes 48–49 above.

<sup>&</sup>lt;sup>96</sup> See above note 87 and accompanying text.

<sup>97 &#</sup>x27;MSCI 2022 ESG Trends to Watch' (December 2021) 10 <a href="https://www.msci.com/documents/10199/9d2eeece-c2db-3d86-873f-faaac8cd62ef">https://www.msci.com/documents/10199/9d2eeece-c2db-3d86-873f-faaac8cd62ef</a>.

<sup>&</sup>lt;sup>98</sup> See generally Eccles and others, n 85. See, in particular, Sustainable Fitch, n 27 ('[p]rivate equity energy investments have focused heavily over the past decade on fossil fuel assets [...] but there are signs that this is beginning to shift'); 'MSCI 2022 ESG Trends to Watch', n 97 ('[...] the Carlyle Group and TPG Capital have indicated that they have started to monitor their portfolio-company emissions.').

<sup>&</sup>lt;sup>99</sup> See eg Carlyle Press Release, 'Carlyle Sets Net Zero by 2050 and Near-Term Climate Goals for Meaningful, Immediate Action with a Focus on Real Emissions Reductions' (01 February 2022) <a href="https://www.carlyle.com/media-room/news-release-archive/carlyle-sets-net-zero-2050-and-near-term-climate-">https://www.carlyle.com/media-room/news-release-archive/carlyle-sets-net-zero-2050-and-near-term-climate-</a>

#### **B.** Lack of Other Corporate Governance Mechanisms

Certain corporate governance mechanisms have recently come to the forefront as potential tools to play a role in pushing companies to a more sustainable path. Although there is no reason that they are necessarily absent in private companies, these mechanisms are more likely to occur and be effective in public companies.

For example, executive compensation tied to sustainability measures (ie the company's climate-related performance) is now prevalent in most companies, including some carbon majors. While it is debatable whether such measures make a substantial difference given the difficulties in calibrating the remuneration structure and thus incentives, the emerging evidence indicates that executive remuneration tied to hitting climate targets increases climate performance. There is no *a priori* reason why such arrangements could not be possible in private companies as well: it will depend on the incentives of corporate insiders such as controlling shareholders to implement such measures. Differently, however, in public companies, institutional investors that are growingly concerned with the transition to a net-zero

<sup>&</sup>lt;u>goals</u>>. Other firms have adopted less ambitious plans, see Blackstone, 'An Integrated Approach to ESG' (November 2021), 20 < <a href="https://www.blackstone.com/wp-content/uploads/sites/2/2021/11/2021-ESG-Update\_An-Integrated-Approach-to-ESG.pdf">https://www.blackstone.com/wp-content/uploads/sites/2/2021/11/2021-ESG-Update\_An-Integrated-Approach-to-ESG.pdf</a>>.

<sup>100</sup> See Shira Cohen and others, 'Executive Compensation Tied to ESG Performance: International Evidence' (ECGI Finance Working Paper No. 825/2022, April 2022) <a href="https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=4097202">https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=4097202</a> (documenting that 'a growing fraction of publicly traded companies around the world now incorporate ESG metrics in the compensation schemes of their top executives.'); Robert A. Ritz, 'Linking Executive Compensation to Climate Performance' (2022) 64 California Management Review 124.

<sup>&</sup>lt;sup>101</sup> See eg Lucian A. Becbhuk and Roberto Tallarita, 'The Perils and Questionable Promise of ESG-Based Compensation' (2022) 48 Journal of Corporation Law 37.

<sup>102</sup> See eg Cohen and others, n 100, 4 ('ESG pay adopters [...] tend to experience improvements for one key environmental ESG metric: the firm's carbon dioxide emissions.'); Andrea Pawliczek, Mary Ellen Carter and Rong (Irene) Zong, 'Say on ESG: The Adoption of Say-on-Pay Laws, ESG Contracting, and Firm ESG Performance' (ECGI Finance Working Paper No. 886/2023, February 2023) <a href="https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=4125441">https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=4125441</a> (documenting that ESG-related contracting metrics in executive compensation contracts lead to improvements in ESG performance).

carbon economy, can and do indeed influence and increase such arrangements through their engagements including 'say on pay' votes that are common across jurisdictions.<sup>103</sup>

Another factor that can be influential in overseeing and nudging companies in their transition to a net-zero carbon economy is the presence of independent directors on the board. Although it might be questionable whether such directors will make a major difference in the absence of clear incentives and commitments to net zero, independent board members with necessary climate-related expertise can at least initiate needed discussions and oversee related measures to navigate companies in addressing climate-related risks. For example, they can oversee managers' decision-making (such as investment and capital expenditure decisions) in terms of their alignment with climate goals and bring transition expertise to guide companies in their decarbonization. Special board-level 'sustainability' committees or 'carbon steering groups' are examples of such mechanisms. In particular, climate-conscious investors can push for such mechanisms in investee companies in order to put in place the necessary governance infrastructure for transitioning to net zero as well as making sure that independent directors have the necessary (financial and non-financial) incentives to be a meaningful check on managers in this regard.<sup>104</sup>

Indeed, similar measures can also be adopted in private companies. However, opaque board structures and minimal application of corporate governance codes in private companies render this less likely.<sup>105</sup> In private companies, generally, insiders dominate the board without

<sup>&</sup>lt;sup>103</sup> Cohen and others, n 100, 3-4 (finding that institutional investors have a significant role in firms' decision to adopt ESG pay); Pawliczek and others, n 102 (finding that say on pay laws lead to an increase in the inclusion of sustainability as a determinant of executive compensation)

<sup>&</sup>lt;sup>104</sup> See eg ISS, 'Corporate Governance Evolves Amid Increasing Sustainability Awareness' (October 24, 2022) < <a href="https://www.issgovernance.com/library/corporate-governance-evolves-amid-increasing-sustainability-awareness">https://www.issgovernance.com/library/corporate-governance-evolves-amid-increasing-sustainability-awareness</a> (finding that '[i]nvestors' increasing awareness of sustainability issues contributes to the evolution of issuers' corporate governance structures' and that '[r]egarding evolution in issuers' governance practices, ISS data indicates […] an increase in the use of board-level sustainability committees').

<sup>&</sup>lt;sup>105</sup> Corporate governance codes are generally applicable for listed companies or drafted for the benefit of such companies. An exemption is the recent Wates Corporate Governance Principles in the UK, see n 152 below.

any input from independent board members with both the necessary expertise, and oversight and risk management responsibility.<sup>106</sup>

#### C. Lack of Transparency and Disclosure

The third aspect where private and public companies differ is the transparency framework. Private companies have generally lacked comparable transparency and disclosure requirements when it comes to their contribution to climate change, or their environmental impacts more generally, their plans and strategy to address these concerns as well as climate-related risks for their businesses. Yet, as we will see, the chasm has recently been reduced and will further shrink to some extent, at least in the UK and the EU.

One should here distinguish between two main paradigms of climate-related disclosure requirements. One type of disclosure is related to the *financial* well-being of the company. These 'climate risk disclosures' aim at providing information to *investors* on how climate change and related policy and market changes may affect the company's business and performance. As mentioned above, these disclosures mainly circle around 'physical risk' and 'transition risk'. Another type of disclosure is not related to the company's financial situation but aims at providing information about the external impact of the company on environment and other relevant aspects and how the company addresses such concerns. Such information can be relevant for investors, but is more broadly intended for a wider audience such as employees, consumers/customers, media, civil society etc (the so-called double materiality). <sup>107</sup> The objectives of these two types of disclosures are also different: the former fulfils the need

<sup>&</sup>lt;sup>106</sup> See eg Joseph A. McCahery and Erik P.M. Vermeulen, *Corporate Governance of Non-Listed Companies* (OUP 2008) 205.

<sup>&</sup>lt;sup>107</sup> See eg European Commission, *Guidelines on non-financial reporting: Supplement on reporting climate-related information* C/2019/4490, OJ C 209, 20 June 2019 (clearly adopting the double materiality approach that includes 'financial materiality' and 'environmental & social materiality' and stating that the latter is "typically of most interest to citizens, consumers, employees, business partners, communities and civil society organisations."). The upcoming Corporate Sustainability Reporting Directive (see n 117 below) maintains this approach.

of investors for a comprehensive and standardized climate-related information while the latter provides transparency on companies' externalities, facilitates stakeholder pressure, and thus pushes companies to improve their record. To be sure, the line between these two different disclosure categories is blurry: for example, companies are generally asked to report their GHG emissions (a primary case of external impact on the environment) as a part of their transition risk disclosure; similarly, how companies address their externalities (ie their climate action, targets and plans) can be part of both types of disclosures. Yet, depending on the context, the aims and audiences are still different. In the first case, GHG emission and climate action reporting is intended for investors to assess transition risk; while in the second case, it is to inform stakeholders and to push companies improve their sustainability performance. To indicate which type of climate-related disclosure we mean, we will use the terms 'climate risk disclosure' and 'climate impact disclosure'. While most voluntary initiatives such as TCFD, SASB and ISSB focus on the former and thus are investor-oriented, legal regimes, as we explain below, also cover the latter.

The regulatory framework in the leading financial centres remains patchy and incomplete, with widely varying scopes of applications. In the UK, for example, both climate risk and impact disclosure requirements are less onerous for private companies, either in terms of scope or items to disclose. Under the recently-launched Streamlined Energy and Carbon Reporting (SECR) framework, 'large' private companies and limited liability partnerships 108 need to report as a minimum their UK energy use from electricity, gas, and transport fuel, as well as the associated GHG emissions (with at least one intensity metric). 109 This requirement

 $<sup>^{108}</sup>$  They are large if they meet at least two of the following three criteria in a reporting year: (i) a turnover of £36 million or more; a balance sheet of £18 million or more; or 250 employees or more.

The Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008, Schedule 7, Part 7A (amended by the Companies Act 2006 (Strategic Report and Directors' Report) Regulations 2013 and The Companies (Directors' Report) and Limited Liability Partnerships (Energy and Carbon Report) Regulations 2018) <a href="https://www.legislation.gov.uk/uksi/2008/410/schedule/7">https://www.legislation.gov.uk/uksi/2008/410/schedule/7</a>.

is however still quite limited in comparison to listed companies which need to report annual global GHG emissions (scope 1 and 2) and at least one accompanying emissions intensity ratio as well as underlying global energy use. Climate risk disclosures (in line with the TCFD requirements) are required (on a 'comply or explain' basis) by the FCA only for premium- or standard-listed companies. But similar requirements have been made mandatory for all publicly traded companies and 'very large' private companies with more than 500 employees from April 2022. 112

In the EU, the present-day Non-Financial Reporting Directive (NFRD) (which brings together both climate risk and impact disclosures) does not normally apply to private companies. The main addressees of the NFRD are 'public-interest entities', meaning firms whose transferable securities are admitted to trading on a regulated market. Unless private companies have issued tradable bonds on a regulated market in the EU, which is not a high occurrence, they are not within the scope of NFRD. The Accounting Directive still demands principal risk disclosures from private companies in their financial reports, which may extend

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<sup>&</sup>lt;sup>110</sup> ibid, Part 7.

<sup>111</sup> See < <a href="https://www.fca.org.uk/firms/climate-change-sustainable-finance/reporting-requirements">https://www.fca.org.uk/firms/climate-change-sustainable-finance/reporting-requirements</a>>.

<sup>&</sup>lt;sup>112</sup> The Companies (Strategic Report) (Climate-related Financial Disclosure) Regulations 2022, SI 2022/31. Under this regime, UK public interest entities and other companies with more than 500 employees and a turnover of more than £500m per year will be required to report climate-related financial information in a 'sustainability information statement' (NFSI). Note that private companies within the scope are much larger than those under the SECR framework.

<sup>&</sup>lt;sup>113</sup> Directive 2014/95/EU of the European Parliament and of the Council of 22 October 2014 amending Directive 2013/34/EU as regards disclosure of non-financial and diversity information by certain large undertakings and groups [2014] OJ L 330 (The Non-Financial Reporting Directive).

<sup>&</sup>lt;sup>114</sup> Public-interest entities are defined under the Accounting Directive as those entities 'governed by the law of a Member State and whose transferable securities are admitted to trading on a regulated market of any Member State [...]' as well as credit institutions and insurance undertakings. See Directive 2013/34/EU of the European Parliament and of the Council of 26 June 2013 on the annual financial statements, consolidated financial statements and related reports of certain types of undertakings, amending Directive 2006/43/EC of the European Parliament and of the Council and repealing Council Directives 78/660/EEC and 83/349/EEC OJ L 182 (Accounting Directive), Art 2(1).

<sup>&</sup>lt;sup>115</sup> See eg Olivier Darmouni and Melina Papoutsi, 'The Rise of Bond Financing in Europe' (2022) ECB Working Paper No. 2022/2663 < <a href="https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=4115175">https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=4115175</a> (despite likely underestimating the number of private issuers in the Euro Area, they provide a sample of private firms that contains 278,030 firms, only 1,900 of which had a bond outstanding some time in 2010–2018).

in certain cases to climate risks. 116 Yet, this is unclear and also obviously does not extend to climate impact disclosures.

Encouragingly, the forthcoming Corporate Sustainability Reporting Directive (CSRD)<sup>117</sup> will put public and private companies on an equal footing in terms of both climate risk and impact disclosure.<sup>118</sup> Unlike the NFRD, the Directive will apply to all large companies and groups as well as all listed companies (except micro-companies).<sup>119</sup> For the exact content and contours of the both groups of disclosure requirements, the second-level standards adopted by the European Financial Reporting Advisory Group (EFRAG) and the European Commission will be important.<sup>120</sup>

There are further related disclosure requirements in the Taxonomy Regulation. It requires disclosure on how and to what extent an undertaking is associated with economic activities that qualify as environmentally sustainable under this Regulation. However, the companies subject to this disclosure requirement are those that are required to publish non-financial information under the NFRD, thus leaving (most) private companies outside. This will be remedied when the CSRD becomes applicable.

 $<sup>^{116}</sup>$  Accounting Directive, n 114, Art 19 (small and medium-sized undertakings can be exempted from certain requirements).

<sup>&</sup>lt;sup>117</sup> Directive (EU) 2022/2464 of the European Parliament and of the Council of 14 December 2022 amending Regulation (EU) No 537/2014, Directive 2004/109/EC, Directive 2006/43/EC and Directive 2013/34/EU, as regards corporate sustainability reporting (The Corporate Sustainability Reporting Directive). The Directive has different application dates, depending on the characteristics of firms. For private companies within the scope, the Directive will be applicable as of 2025. See ibid, Art 5.

<sup>&</sup>lt;sup>118</sup> ibid, Art 1(4).

<sup>&</sup>lt;sup>119</sup> ibid. 'Large' is defined according to the Accounting Directive. Large undertakings need to satisfy two of the following criteria: (a) balance sheet total: EUR 20 000 000; (b) net turnover: EUR 40 000 000; (c) average number of employees during the financial year: 250. See Accounting Directive, n 114 above, Art 3.

<sup>&</sup>lt;sup>120</sup> The European Commission will adopt delegated acts to provide for sustainability reporting standards which shall specify the information that undertakings are to report (ibid, Art 1(8)). The Commission sought technical advice from EFRAG. Recently, EFRAG has released its first draft of proposed 'European Sustainability Reporting Standards', see < https://www.efrag.org/lab6>.

<sup>&</sup>lt;sup>121</sup> Regulation (EU) 2020/852 of the European Parliament and of the Council of 18 June 2020 on the establishment of a framework to facilitate sustainable investment, and amending Regulation (EU) 2019/2088 [2020] OJ L 198, Art 8.

<sup>122</sup> ibid.

The US climate-related disclosure requirements have been very limited and only applicable to the SEC registrants, ie public companies. A 2010 SEC Guidance required the disclosure of climate-related information as far as they were relevant to financial items disclosed. The SEC has recently proposed new climate-related disclosure rules to enhance and standardize these disclosures for investors. The proposed rules are also applicable only to public companies. Therefore, in the US, there is a complete lack of any (public-facing) climate-related disclosure requirement for private companies that are comparable to those required by the UK or the EU. We summarize climate-related disclosure regimes in the UK, EU, and US in Table 3.

UK		
	Public	Private
	FCA rules on TCFD-aligned	
	reporting requirements for	The Companies (Strategic
	premium and standard listed	Report) (Climate-related
	companies.	Financial Disclosure)
		Regulations 2022, SI
	The Companies (Strategic	2022/31: mandating TCFD-
Climate risk disclosure	Report) (Climate-related	based reporting for 'very
	Financial Disclosure)	large' private companies (ie.
	Regulations 2022, SI	companies with more than
	2022/31: mandating TCFD-	500 employees and a
	based reporting for publicly	turnover of more than
	traded companies with more	£500m).
	than 500 employees	
	Streamlined Energy and	Streamlined Energy and
Climate impact disclosure	Carbon Reporting (SECR)	Carbon Reporting (SECR)
	framework: mandatory (with	framework: mandatory (with
	certain exceptions)	certain exceptions) limited

 $<sup>^{123}</sup>$  Guidance Regarding Disclosure Related to Climate Change, Release Nos. 33-9106; 34-61469 (8 February 2010).

<sup>&</sup>lt;sup>124</sup> The proposed rules and fact sheet are available at <<u>https://www.sec.gov/news/press-release/2022-46</u>>.

<sup>&</sup>lt;sup>125</sup> These unlisted companies might become however reporting companies (in a sense, a 'public' company) if they cross the threshold of 2000 shareholders. Partly due to how the number of shareholders for the purposes of this threshold is calculated (counting shareholders of record, not beneficial owners), this is bound to be a very rare occurrence.

	greenhouse gas reporting for any listed company	greenhouse gas reporting for 'large' private companies.	
	EU		
Public		Private	
	NFRD (and Commission Guidance): applicable to large, listed companies with over 500 employees.	NFRD (and Commission Guidance): applicable <i>in very limited cases</i> to large private companies with over 500 employees.	
Climate risk disclosure	Accounting Directive (art. 19) (not specific to climate-related risk)	Accounting Directive (art. 19) (not specific to climate-related risk)	
	CSRD: applicable to all listed companies on a regulated market	CSRD: applicable to all large private companies	
Climate impact disclosure	As above (except Accounting Directive)	As above (except Accounting Directive)	
U.S.			
	Public	Private	
Climate risk disclosure	SEC Guidance 2010  Recent SEC proposal	None (except the very rare case of exceeding 2000 shareholder threshold)	
Climate impact disclosure	Nothing comparable to the UK and the EU	Nothing comparable to the UK and the EU	

Table 3: Climate-related disclosure regimes

The opacity private companies might have leaves us in the dark as to the impact that private companies may have on the environment and renders them less accountable as relevant stakeholders, governments, and the public remain unaware. Lack of transparency about climate risks for their operations also leaves room for doubt as to whether and to what extent private companies monitor and manage these risks which can be important from a macro perspective. In Section V, in our discussion of policy implications, we will evaluate the current and

forthcoming initiatives and ask whether climate-related disclosures should be expanded to private companies; if yes, how and to what extent.

#### 4. Current Disciplining Mechanisms for Private Companies

Despite the sobering account in the above section, private companies are not free from constraints in terms of the externalities they impose on the environment and are subject to external pressure to take account of climate-related risks. These mechanisms could mitigate the gap that arises out of the lack of abovementioned disciplining points, especially when coupled with long-term oriented existence of controlling shareholders.<sup>126</sup>

For example, direct regulation in the form of carbon pricing (tax) or environmental rules/duties does not generally differentiate between public and private companies. And, when effective and implementable, they can be powerful in disciplining private companies. Similarly, climate litigation that currently makes headlines can affect and discipline private companies as well although it has so far targeted only public carbon majors. As such tools are examined in detail in previous works, we do not discuss them here.

An important disciplining effect for private companies might also come from bank financing. Although private companies are not on the capital market (at least on the equity market) and thus are not generally subject to 'sustainability' pressure from institutional investors, they can still be subject to similar indirect control from their financiers, namely

126 Some controlling shareholders in private companies might be sustainability-oriented due to their

decarbonization do not materialize immediately, but rather in the long run. See also John Armour, Jeffrey N Gordon and Geeyoung Min, 'Taking Compliance Seriously' (2020) 37 Yale J. Reg. 1, 21-25 (making an analogous argument regarding investments in compliance programs).

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preferences, their embeddedness in the society or some reputational concerns (which indicates non-pecuniary benefits of control when coming at the expense of firm value). For a review of the studies on the impact of ownership on sustainability, see Belén Villalonga, 'The Impact of Ownership on Building Sustainable and Responsible Businesses' (2018) 6(s1) Journal of British Academy 375. Controlling shareholders might also be long-term oriented and this might be advantageous in terms of climate action in comparison to short-term focus that might come with managerial and market myopia in public companies as the financial benefits from

banks.<sup>127</sup> Banks are the conventional financing source for private companies.<sup>128</sup> And, banks themselves are coming increasingly under scrutiny or are being disincentivised in terms of financing assets or projects with negative environmental impacts.

The UN Environmental Programme's Principles for Responsible Banking provides, for example, a (voluntary) framework for ensuring that signatory banks' strategy and practice align with the Sustainable Development Goals and the Paris Climate Agreement. A recent similar initiative is the industry-led, UN-convened Net-Zero Banking Alliance, which brings together 113 banks worldwide representing 38% of global banking assets, which are committed to aligning their lending and investment portfolios with net-zero emissions by 2050. Publicly held banks might also be subject to investor pressure in terms of aligning their financing decisions with climate goals. 131

As banks orient themselves towards sustainability, policymakers aim to achieve transparency and verifiability in this regard. The Taxonomy Regulation is a landmark achievement here. According to Article 8, banks need to disclose the extent to which their activities are associated with economic activities that qualify as environmentally sustainable according to this Regulation. In a delegated act, the European Commission further specified this disclosure obligation and adopted the so-called 'green asset ratio (GAR)' as the key performance indicator to be disclosed, in accordance with the recommendations of the

<sup>&</sup>lt;sup>127</sup> We should note that banks' bargaining power and the rights and influence they might have vis-à-vis the debtor companies are dependent on general lending conditions in the market and firms' need for loan financing. Therefore, banks' potential positive effect is more conditioned on the specific context than that of shareholders who have default rights and influence upon becoming shareholder (also via secondary trading in the market without the firm's offering of shares).

<sup>&</sup>lt;sup>128</sup> See eg Ole-Kristian Hope and Dushyantkumar Vyas, 'Private Company Finance and Financial Reporting' (2017) 47 Accounting and Business Research 506.

<sup>&</sup>lt;sup>129</sup> See <a href="https://www.unepfi.org/banking/bankingprinciples/">https://www.unepfi.org/banking/bankingprinciples/</a>.

<sup>&</sup>lt;sup>130</sup> See <a href="https://www.unepfi.org/net-zero-banking/">https://www.unepfi.org/net-zero-banking/</a>.

<sup>&</sup>lt;sup>131</sup> See eg Kenza Bryan and Emma Dunkley, 'HSBC to stop new oil and gas project funding after backlash' *Financial Times* (14 December 2022), <<u>https://www.ft.com/content/5ba4b75f-bbd8-4b3d-b962-60126754e2fa</u>>.

<sup>132</sup> See n 121 above.

European Banking Authority (EBA). This ratio indicates 'the proportion of exposures related to Taxonomy-aligned activities compared to the total assets of those credit institutions. He financing activities in a credit institution's banking book are associated with economic activities aligned with the Taxonomy Regulation. It also limits banks' discretion on the term 'sustainability' as the EU taxonomy system defines what counts as 'environmentally sustainable'. Overall, this disclosure would provide a single metric on the green credentials of a bank's balance sheet, his improving comparability and mitigating the risk of greenwashing.

Banks would also be concerned with the climate risk exposure of the debtor companies out of their own intrinsic motivations. High exposure to transition risks and/or physical risks should increase the default risk of the debtor company. Those risks mean that company operations may shrink or become less profitable, or companies may be subject to significant liabilities and damages. Accordingly, banks should be carrying out detailed due diligence on these factors when lending to private companies.

<sup>133</sup> Commission Delegated Regulation (EU) 2021/2178 of 6 July 2021 supplementing Regulation (EU) 2020/852 of the European Parliament and of the Council by specifying the content and presentation of information to be disclosed by undertakings subject to Articles 19a or 29a of Directive 2013/34/EU concerning environmentally sustainable economic activities, and specifying the methodology to comply with that disclosure obligation C/2021/4987 OJ L 443. For the EBA's recommendation, its opinion and report on the GAR, see <a href="https://www.eba.europa.eu/eba-advises-commission-kpis-transparency-institutions%E2%80%99-environmentally-sustainable-activities">https://www.eba.europa.eu/eba-advises-commission-kpis-transparency-institutions%E2%80%99-environmentally-sustainable-activities</a>.

<sup>134</sup> ibid, recital (5).

<sup>&</sup>lt;sup>135</sup> However, currently, the nominator of the GAR does not include exposure to companies not reporting under the NFRD, thus (most) private companies. Under these rules, for banks, exposure to a private company would then be zero-taxonomy-aligned, see ibid, Art 7(3) and Annex V.

<sup>&</sup>lt;sup>136</sup> Yet, a side effect similar to the brown-spinning by companies can arise: banks may simply sell their 'brown' loans to private-debt funds, which would not affect the financing of underlying operations. See eg 'Who Buys the Dirty Energy Assets', n 28 (stating that '[p]rivate-debt funds snap up oil and gas loans from banks' and giving the example of Brookfield acquiring the entire portfolio of North American oil and gas loans of ABN AMRO, a Dutch bank).

<sup>&</sup>lt;sup>137</sup> See eg Basel Committee on Banking Supervision, 'Climate-related Risk Drivers and Their Transmission Channels' (April 2021), 1 < <a href="https://www.bis.org/bcbs/publ/d517.pdf">https://www.bis.org/bcbs/publ/d517.pdf</a>>.

<sup>&</sup>lt;sup>138</sup> ibid, 12–15.

Furthermore, banks should expect to feel growing regulatory pressure in this regard. First, prudential regulatory tools increasingly target banks' climate risk management via ongoing supervisory assessment and interaction, <sup>139</sup> disclosure, <sup>140</sup> and especially stress-testing. Several supervisory authorities have launched climate stress tests for banks. <sup>141</sup> Second, supervisory authorities assess whether to include requirements specific to climate risk in the capital adequacy framework for banks. <sup>142</sup>

All in all, if banks reduce their financing for assets or projects with non-sustainable credentials, then private companies will not be able to undertake such projects unless they can internally finance them. This will lead to private companies transforming their activities to become more sustainable. Similarly, if banks raise the cost of capital for private companies with high exposure to transition and physical risks, companies should better monitor and

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<sup>&</sup>lt;sup>139</sup> See eg supervisory reports released by the ECB on the state of climate and environmental risk disclosure banking management sector, <a href="https://www.bankingsupervision.europa.eu/ecb/pub/pdf/ssm.202111guideonclimate-">https://www.bankingsupervision.europa.eu/ecb/pub/pdf/ssm.202111guideonclimate-</a> relatedandenvironmentalrisks~4b25454055.en.pdf> and <a href="https://www.bankingsupervision.europa.eu/ecb/pub/pdf/ssm.ECB">https://www.bankingsupervision.europa.eu/ecb/pub/pdf/ssm.ECB</a> Report on climate and environmental dis closures 202203~4ae33f2a70.en.pdf>. The recent Banking Package 2021 aims to elaborate on and extend requirements related to banks' climate risk management and disclosure. See 'Questions and Answers on the Banking Package 2021' October 2021) <a href="https://ec.europa.eu/commission/presscorner/detail/en/qanda">https://ec.europa.eu/commission/presscorner/detail/en/qanda</a> 21 5386>.

<sup>&</sup>lt;sup>140</sup> For example, in the EU, under the Capital Requirements Regulation (Art 449a), large, listed banks are required to disclose information on ESG risks, including physical risks and transition risks. See the consolidated version of Regulation (EU) No 575/2013 of the European Parliament and of the Council of 26 June 2013 on prudential requirements for credit institutions and amending Regulation (EU) No 648/2012.

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<sup>&</sup>lt;sup>142</sup> See eg Ivana Baranović and others, 'The Challenge of Capturing Climate Risks in the Banking Regulatory Framework: Is There A Need for A Macroprudential Response?' ECB Macroprudential Bulletin (Issue <a href="https://www.ecb.europa.eu/pub/financial-stability/macroprudential-">https://www.ecb.europa.eu/pub/financial-stability/macroprudential-</a> bulletin/html/index.en.html>; Bank of England Prudential Regulation Authority, 'Climate-related Financial Risk Management The Requirements' and Role of Capital (28 October 2021) <a href="https://www.bankofengland.co.uk/prudential-regulation/publication/2021/october/climate-change-adaptation-publication/2021/october/climate-change-adaptation-publication/2021/october/climate-change-adaptation-publication/2021/october/climate-change-adaptation-publication/2021/october/climate-change-adaptation-publication/2021/october/climate-change-adaptation-publicati report-2021>.

manage such risks (to a socially desirable extent). Evidence suggests that relevant developments are already afoot.<sup>143</sup>

Another important (disciplining) factor is that private companies may be a part of the supply chain of public companies. In terms of net-zero strategies and targets, an increasing spotlight is being put on scope 3 emissions, which occur in a company's value chain. If public companies attempt to reduce their scope 3 emissions, they should encourage private companies in their supply chain to reduce their emissions too. Alternatively, private companies that provide 'greener' products or services might have a competitive advantage on the global product market.

## 5. Policy Implications

As seen above, in the fight against climate change to achieve the Paris Agreement goals, private companies also need to do their part and reduce their externalities, especially GHG emissions. Where operational, direct regulation (or pricing) of carbon externalities and environmental duties are reasonably the best option to achieve this intended result (even though it may not always be successful). Still, private companies lack several disciplining mechanisms that apply to public companies. In particular, the regulatory framework on public disclosure has not applied equally to private companies, opening up a significant lacuna (although this is currently changing somewhat). Likewise, other disciplining mechanisms such as institutional shareholder stewardship or activism do not apply similarly to private firms as they do to listed

<sup>&</sup>lt;sup>143</sup> On the environmental performance, see eg Sudheer Chava, 'Environmental Externalities and Cost of Capital' (2014) 60 Management Science 2223; Nirosha H. Wellalage and Vijay Kumar, 'Environmental Performance and Bank Lending: Evidence From Unlisted Firms' (2021) 30 Business Strategy and the Environment 3309; Marcin Kacperczyk and José-Luis Peydró, 'Carbon Emissions and the Bank-Lending Channel' (Working Paper, July 15, 2022) <a href="https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=3915486">https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=3915486</a>. On the climate risk, see eg Giusy Capasso, Gianfranco Gianfrate and Marco Spinelli, 'Climate Change and Credit Risk' (2020) 266 Journal of Cleaner Production 121634; Edith Ginglinger and Quentin Moreau, 'Climate Risk Capital Structure' (2022)**ECGI** Finance Working Paper No 737/2022 <a href="https://papers.ssrn.com/sol3/papers.cfm?abstract">https://papers.ssrn.com/sol3/papers.cfm?abstract</a> id=3327185>.

companies. Granted, some mechanisms we discussed above (such as external push by banks) may lead to better climate performance by private companies, mitigating the need for further intervention. Nevertheless, banks' influence as creditors might not be as strong as institutional investors as shareholders.<sup>144</sup> In any case, there will be always a gap between the disciplining ecosystems applicable to public and private companies as external sustainability push by banks are applicable to both (i.e., public companies also finance themselves via banks) while institutional investor pressure is only present in the public company universe. Therefore, regulators should instead or additionally explore further steps as the regulatory framework encouraging private firms to mitigate their GHG emissions and other externalities remains incomplete. In discussing regulatory responses to this problem, it is apt to consider both changes to (i) the corporate governance arrangements and (ii) the disclosure framework.

(i) First, we submit that corporate governance arrangements cannot be a complementary mechanism let alone a proper substitute for bringing about 'sustainable' private companies.

To start with, there is now an extensive debate on how to shape directors' duties in companies going forward. Some scholars see 'the shareholder value maximisation' mantra in corporate management as being responsible for the global environmental problems we currently face and argue for a reform of directors' duties to care for more interests than

<sup>&</sup>lt;sup>144</sup> See eg Ralph De Haas and Alexander Popov, 'Finance and Green Growth' (2023) 133 The Economic Journal 637 (asking whether banks and stock markets via investors are better suited to reducing carbon emissions and documenting that carbon-intensive industries reduce emissions faster in economies with deeper stock markets). Furthermore, loan maturity is an important factor for banks' consideration of whether the transition risk of the company is a factor of default risk and thus loan pricing. This means that banks have necessarily shorter-term perspective than stock market investors where prices are approximated by the stream of all future discounted cash flows. See ibid, 640. See further Manthos D. Delis and others, 'Being Stranded with Fossil Fuel Reserves? Climate Policy Risk and the Pricing of Bank Loans' (Swiss Finance Institute Research Paper Series No. 18-10, 2023) <a href="https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=3125017">https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=3125017</a> (the effect that banks price climate policy exposure increases for loans with longer maturity). See also n 127 above (noting differences between banks as creditors and institutional investors as shareholders in terms of their governance rights and influence).

shareholder value. 145 In its 'sustainable corporate governance' initiative, the European Commission had also picked up on this issue, considering reforming directors' duties 'to take into account all stakeholders' interests which are relevant for the long-term sustainability of the firm [...] as part of their duty of care [...]'. 146 The soundness of this reform and the evidence on which it is based were highly disputed.<sup>147</sup> It is even more questionable whether reforming directors' duties to push them to take environmental issues into account would be effective in private companies. Crucially, private companies are commonly characterised by large blockholders who control the operations and strategy of the company alone or collectively. 148 These controlling shareholders also have the power to nominate, elect, and remove company directors, and, usually, they, their relatives and associates sit on the board. 149 In such an environment, directors of private companies are beholden to the controlling shareholders even if it is their duty to consider other interests. Combined with minimal enforcement of directors' duties and hurdles in the way of a substantial liability of directors in the continental European jurisdictions, <sup>150</sup> directors may still rather prioritize the interests of the controlling shareholder, which might not align with environmental interests. We therefore welcome that in its 'Proposal for a Directive on corporate sustainability due diligence (CSDD)' that follows the

<sup>&</sup>lt;sup>145</sup> See eg Leo E. Strine Jr., 'Restoration: The Role Stakeholder Governance Must Play in Recreating a Fair and Sustainable American Economy A Reply to Professor Rock' (2021) 76 The Business Lawyer 397.

<sup>&</sup>lt;sup>146</sup> European Commission, 'Inception Impact Assessment – Ares(2020)4034032' (30 July 2020) 3, <a href="https://ec.europa.eu/info/law/better-regulation/have-your-say/initiatives/12548-Sustainable-corporate-governance">https://ec.europa.eu/info/law/better-regulation/have-your-say/initiatives/12548-Sustainable-corporate-governance</a> en>.

<sup>&</sup>lt;sup>147</sup> The initiative and the underlying study from Ernst & Young attracted substantial criticism for various shortcomings. See, eg, Alex Edmans and others, 'Call for Reflection on Sustainable Corporate Governance' (7 April 2021) < <a href="https://ecgi.global/news/call-reflection-sustainable-corporate-governance">https://ecgi.global/news/call-reflection-sustainable-corporate-governance</a>; Mark Roe and others, 'The Sustainable Corporate Governance Initiative in Europe' (2021) 38 *Yale Journal on Regulation Bulletin* 133; Alexander Bassen, Kerstin Lopatta and Wolf-Georg Ringe, 'The EU Sustainable Corporate Governance Initiative—room for improvement' (*Oxford Business Law Blog*, 15 October 2020) < <a href="https://www.law.ox.ac.uk/business-law-blog/blog/2020/10/ec-corporate-governance-initiative-series-eusustainable-corporate">https://www.law.ox.ac.uk/business-law-blog/blog/2020/10/ec-corporate-governance-initiative-series-eusustainable-corporate>.

<sup>&</sup>lt;sup>148</sup> See n 81 above.

<sup>&</sup>lt;sup>149</sup> See n 106 above.

<sup>&</sup>lt;sup>150</sup> See in this regard Martin Gelter, 'Why Do Shareholder Derivative Suits Remain Rare in Continental Europe?' (2012) 37 Brooklyn Journal of International Law 844, and Brian R. Cheffins and Bernard S. Black, 'Outside Director Liability Across Countries' (2006) 84 Texas Law Review 1385.

abovementioned 'sustainable corporate governance' initiative, the European Commission did not undertake any far-reaching reform of directors' duties, as previously signalled.<sup>151</sup>

Corporate governance codes can also affect how the directors of companies approach their duties. These codes are generally directed at listed companies, but some jurisdictions have corporate governance codes for (large) private companies as well. For example, the UK introduced the 'Wates Corporate Governance Principles' to be applied by private companies on a 'comply or explain' basis. <sup>152</sup> One principle exhorts boards to consider the impact of the company's activities on the environment. <sup>153</sup> Given its soft nature, it is at least doubtful whether such counsel has any traction at all.

(ii) A further tool which policymakers are increasingly making use of is disclosure. As we outlined above, climate risk and impact disclosures now cover or will be extended to (large) private companies, partially in the UK and equally in the EU (but not in the US). We submit that if policymakers are to use disclosure not only to address information asymmetry in public markets (as in climate risk disclosures) but also as a tool to provide transparency, to mobilize stakeholder pressure, and thus to discipline companies (as in climate impact disclosures), it is only logical and consistent that such disclosures are also extended to certain private companies.

<sup>151</sup> Proposal for a DIRECTIVE OF THE EUROPEAN PARLIAMENT AND OF THE COUNCIL on Corporate Sustainability Due Diligence and amending Directive (EU) 2019/1937 COM(2022) 71 final (Proposal for A Directive on CSDD), Art 25. In its latest version during the ongoing legislative process, the Council of the European Union removed the relevant provision completely while the Parliamentary reporter seems to propose strengthening the language via the suggested amendments. See respectively, <a href="https://www.consilium.europa.eu/en/press/press-releases/2022/12/01/council-adopts-position-on-due-diligence-rules-for-large-companies/">https://www.consilium.europa.eu/en/press/press-releases/2022/12/01/council-adopts-position-on-due-diligence-rules-for-large-companies/</a> and

 $<sup>&</sup>lt; https://www.europarl.europa.eu/meetdocs/2014\_2019/plmrep/COMMITTEES/JURI/PR/2022/11-17/1266206EN.pdf>.$ 

For these principles, see <a href="https://www.frc.org.uk/getattachment/31dfb844-6d4b-4093-9bfe-19cee2c29cda/Wates-Corporate-Governance-Principles-for-LPC-Dec-2018.pdf">https://www.frc.org.uk/getattachment/31dfb844-6d4b-4093-9bfe-19cee2c29cda/Wates-Corporate-Governance-Principles-for-LPC-Dec-2018.pdf</a>. This initiative was 'driven by evidence that private companies constitute a vast (and increasing) portion of the UK economy and its recent experience that their actions (including several recent large-scale failures) can have a significant impact on their employees, suppliers and other stakeholders.' See <a href="https://www.clearymawatch.com/2018/06/uk-proposes-new-corporate-governance-code-large-private-companies/">https://www.clearymawatch.com/2018/06/uk-proposes-new-corporate-governance-code-large-private-companies/</a>.

<sup>&</sup>lt;sup>153</sup> Wates Principles, n 152, 21.

In the traditional securities regulation paradigm, the disclosure of 'financial' information is necessary to overcome information asymmetries and preserve market integrity. 154 These needs are particularly acute in big, anonymous public markets where investors lack verifiable information or would face prohibitive costs to obtain it. Thus, it makes sense to require periodic and ad hoc disclosure of financial information only for companies that are public or issued securities traded on a regulated market. In terms of climate risk disclosures that have more of a financial nature, public companies are natural addressee of such rules. Although private company investors might have similar needs, they might contract for such information at low costs or obtain it directly via usual information channels (eg, via sitting on company boards). However, climate impact disclosures that are not based on financial relevance should not be considered as a tool to overcome pricing issues for investors on public markets. The recipient of non-financial information is not limited to investors but encompasses a broader audience that includes stakeholders, media, NGOs, and the general public. Therefore, the intended aim of these disclosures is to provide transparency on the societal impact of relevant companies, to inform and mobilize stakeholders and relatedly to encourage firms to improve their record on carbon emissions or any other desirable activity. 155 In brief, the primary regulatory objective of climate impact disclosures is to promote the transition to a greener economy rather than to overcome (only) the investors' information gaps. Therefore, it would be consequential to decouple this framework from public firm-oriented securities regulation and to require

<sup>&</sup>lt;sup>154</sup> See generally Luca Enriques and Sergio Gilotta, 'Disclosure and Financial Market Regulation', Niahm Moloney, Ellis Ferran and Jennifer Payne (eds), *The Oxford Handbook of Financial Market Regulation* (OUP 2015) 512–35.

<sup>&</sup>lt;sup>155</sup> See also Luca Enriques and others, 'The Basic Governance Structure: Minority Shareholders and Non-Shareholder Constituencies' in Reinier Kraakman and others, *The Anatomy of Corporate Law: A Comparative and Functional Approach* (OUP 2017) 94.

disclosures also from private companies, thus removing the no-longer-rational public/private divide in terms of societal impact. 156

While the European policymakers have wholeheartedly embraced this approach of non-investor oriented (climate) impact disclosure, <sup>157</sup> they inconsistently restricted addressees to public companies – as in the NFRD. Private companies may come under the scope, but only when they issued bonds traded on an EU regulated market, which again adopts a 'securities regulation' paradigm. Therefore, the new CSRD that puts (large) private and public companies on an equal footing is a welcome development and remedies this inconsistency in the European approach. <sup>158</sup> Indeed, many stakeholders reported interest in large private companies' disclosures during the consultation period of the CSRD initiative. <sup>159</sup> On the other hand, although the UK has also adopted climate impact disclosures in the form of GHG emission reporting for private companies, it is quite limited in itself, and in comparison to public companies, which we claim is unjustified.

While theoretically it makes sense that climate impact disclosures as non-investororiented disclosures can be extended to private companies, whether policymakers should indeed do so is dependent on (partly idiosyncratic) cost-benefit analysis.

We should first note the danger of putting the spotlight in terms of environmental impact only on public companies: this would invite brown-spinning and arbitrage. A standardized and

158 The inconsistency is still present as far as the Directive demands climate impact disclosures from small-and-medium-sized enterprises (SMEs) only when they are listed on a regulated market. See the Corporate

Sustainability Reporting Directive, n 117, Art 1(4). Yet, SMEs can opt into a less heavy reporting system. See

ibid.

<sup>&</sup>lt;sup>156</sup> Ann M. Lipton, 'Not Everything Is About Investors: The Case for Mandatory Stakeholder Disclosure' (2020) 37 Yale Journal on Regulation 499, 520.

<sup>&</sup>lt;sup>157</sup> See n 107 above.

<sup>&</sup>lt;sup>159</sup> See COMMISSION STAFF WORKING DOCUMENT IMPACT ASSESSMENT Accompanying the document Proposal for a Directive of the European Parliament and of the Council amending Directive 2013/34/EU, Directive 2004/109/EC, Directive 2006/43/EC and Regulation (EU) No 537/2014, as regards corporate sustainability reporting SWD/2021/150 final, 45, 69, 156-57 < <a href="https://eur-lex.europa.eu/legal-content/EN/TXT/?uri=CELEX:52021SC0150">https://eur-lex.europa.eu/legal-content/EN/TXT/?uri=CELEX:52021SC0150</a>.

comprehensive disclosure regime for public companies is likely to push their ('climate impact or risk conscious') investors to engage with investee companies to reduce their externalities, and to increase societal pressure and reputational consequences for these companies, especially the laggards. As we noted above, a convenient way of improving a company's sustainability performance (or that of the funds investing in these companies) is to divest of carbon-intensive assets, especially to parties that are immune to similar pressure such as private companies – a practice that may be sanctioned by public investors concerned with only firm-level risk or green credentials. In other words, disclosure may induce companies and their investors to focus only on the climate metric which is being disclosed. 160 This is obviously not helpful for overall climate targets as emissions related to those assets remain more or less the same, just switching from the balance sheet of a public company to a private (or state-owned) one. Extant literature shows that uneven regulation, especially disclosure obligations, affects firms' operations, shifting activities from regulated firms to unregulated ones. 161 A similar phenomenon might happen, or indeed might be already happening as carbon-intensive assets move from public markets to private ones as both systems have become to inhabit different ecosystems with regard to sustainability transparency and pressure. 162 These different ecosystems (shaped by different market and regulatory expectations) create arbitrage opportunities for private companies to benefit from.

<sup>&</sup>lt;sup>160</sup> Sandra Batten, Rhiannon Sowerbutts and Misa Tanaka, 'Let's talk about the weather: the impact of climate change on central banks' (2016) Bank of England Staff Working Paper No. 603, 22 < <a href="https://www.bankofengland.co.uk/-/media/boe/files/working-paper/2016/lets-talk-about-the-weather-the-impact-of-climate-change-on-central-banks">https://www.bankofengland.co.uk/-/media/boe/files/working-paper/2016/lets-talk-about-the-weather-the-impact-of-climate-change-on-central-banks</a>>.

<sup>&</sup>lt;sup>161</sup> See Thomas Rauter, 'The Effect of Mandatory Extraction Payment Disclosures on Corporate Payment and Investment Policies Abroad' (2020) 58 Journal of Accounting Research 1075; Hans B. Christensen and others, 'The Real Effects of Mandated Information on Social Responsibility in Financial Reports: Evidence from Mine-Safety Records' (2017) 64 Journal of Accounting and Economics 284, 292.

<sup>&</sup>lt;sup>162</sup> See also Hans B. Christensen, Luzi Hail and Christian Leuz, 'Mandatory CSR and Sustainability Reporting: Economic Analysis and Literature Review' (2021) 26 Review of Accounting Studies 1176, 1216; Coffee, Jr., n 63.

Would extending similar disclosure obligations to private companies help alleviate the brown-spinning problem? It obviously depends on the benefits of climate impact disclosure as well as the relative effectiveness of other rules to alleviate the same problem. <sup>163</sup> Or, generally, would disclosure obligations increase the sustainability performance of private companies?

The answer to both questions depends on whether and to what extent disclosure obligations can trigger 'societal or stakeholder' pressure on private firms, imposing on them a cost in the case of low sustainability performance.

This is not a far-fetched idea. In line with the well-known idiom of 'sunlight is the best disinfectant', <sup>164</sup> disclosure has long been used as a regulatory tool to increase compliance with relevant laws and regulations (as otherwise opacity lends itself to abuse) and to decrease socially undesirable behaviour. <sup>165</sup> A central thesis here is that disclosure facilitates social/stakeholder pressure over the company to a certain extent. It would lower, for example, search and information processing costs for the media, NGOs, employees, corporate and individual customers, <sup>166</sup> and affected parties to exert influence via naming and shaming, boycotting, protesting, and litigation, among other methods. <sup>167</sup> Indeed, a recent survey of CFOs of European companies shows that such pressure from various stakeholders exists for most companies in relation to climate change. <sup>168</sup> In this regard, fear of reputation damage as a result

<sup>&</sup>lt;sup>163</sup> For example, a robust carbon pricing regime that makes it financially unprofitable to invest in 'brown' assets would eliminate any arbitrage problem that stems from different ecosystems in which public and private companies find themselves.

<sup>&</sup>lt;sup>164</sup> Louis D. Brandeis, Other People's Money and How the Bankers Use It (F.A. Stokes 1914) 92.

<sup>&</sup>lt;sup>165</sup> Relevant examples include rules on mandatory disclosure of extraction payments or disclosure of the use of conflict minerals in the EU and the US.

<sup>&</sup>lt;sup>166</sup> Christensen and others, n 162, 1207. Admittedly, stakeholder pressure via consumers is limited to consumer-facing businesses. But corporate customers on the supply chain can be also important. See eg Rui Dai, Hao Liang and Lilian Ng, 'Socially Responsible Corporate Customers' (2021) 142 Journal of Financial Economics 598.

<sup>&</sup>lt;sup>167</sup> Christensen and others, n 162, 1213 and 1217.

Michela Coppola and Julian Blohmke, 'Feeling the heat? Companies are under pressure on climate change and need to do more' *Deloitte Insights* (12 December 2019) < <a href="https://www2.deloitte.com/us/en/insights/topics/strategy/impact-and-opportunities-of-climate-change-on-business.html">https://www2.deloitte.com/us/en/insights/topics/strategy/impact-and-opportunities-of-climate-change-on-business.html</a>>.

of increasing transparency on company activities is an important cost element. Moreover, disclosure could increase the liability risk by making it easier to sue and establish causation. Given the recent rise in climate change litigation, NGOs including grassroots movements and activist groups would be more likely to target private companies with large externalities as a result of disclosure. Media is also an important channel via which sustainability disclosures could have real effects. Disclosures should additionally make it easier for the media to compare and rank companies as well as reducing information-gathering costs. 171

Although theoretically sound, whether and to what extent disclosure can mobilize stakeholder/societal pressure and impose costs on low-performing firms, especially in the context of private companies and environmental externalities, is not empirically certain. If it was the case, the danger of brown-spinning could be alleviated to a certain extent. In other words, if private companies faced negative consequences as a result of disclosure (of low sustainability performance), they would not have the same incentives to acquire highly-polluting assets as they would have (or currently have) when operating in the dark. That is why, in his 2022 letter to portfolio companies, State Street CEO Cyrus Taraporevala calls for a 'universal disclosure requirement for all companies of a certain size in their portfolios — irrespective of whether they are publicly-traded or privately-held, to avoid the pernicious effects of "brown-spinning".'<sup>172</sup>

<sup>&</sup>lt;sup>169</sup> See Ionela Andreicovici, Katharina Hombach and Thorsten Sellhorn, 'Firm Value Effects of Targeted Disclosure Regulation: The Role of Reputational Costs' (2018) TRR 266 Accounting for Transparency Working Paper Series No. 18 <a href="https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=3204505">https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=3204505</a>; Rauter, n 161. See also Julie Dekker and Tim Hasso, 'Environmental Performance Focus in Private Family Firms: The Role of Social Embeddedness' (2016) 136 Journal of Business Ethics 293 ('in cases where the firm is highly embedded in the social community [...] family firms have a higher environmental performance focus.').

<sup>&</sup>lt;sup>170</sup> Christensen and others, n 162, 1204.

<sup>&</sup>lt;sup>171</sup> ibid, 1205.

<sup>172</sup> Cyrus Taraporevala, 'CEO's Letter on Our 2022 Proxy Voting Agenda' (12 January 2022) <a href="https://www.ssga.com/us/en/individual/mf/insights/ceo-letter-2022-proxy-voting-agenda">https://www.ssga.com/us/en/individual/mf/insights/ceo-letter-2022-proxy-voting-agenda</a>.

There is some empirical evidence, largely showing that sustainability disclosure leads to better environmental performance. This evidence mostly relates to public companies, reflecting a problem we have indicated, namely that private companies operate mostly in the dark. Some evidence outlines the positive effects of disclosure at the level of plants, which are also owned by private companies. The relevant studies have shown that investor pressure, which is most prominent in public companies, albeit useful, is not necessarily crucial for the disclosure mandates to create a disciplining effect. <sup>173</sup> Albeit in a different context, one study specifically identifies that public pressure, facilitated by a disclosure mandate, leads to improvements in environmental outcomes. <sup>174</sup> Other evidence directly relates to public companies' disclosures. <sup>175</sup> This could also be relevant if the identified forces driving the desirable result could be replicated in the private companies context. One study posited that a disclosure mandate might create a 'pillory' effect with regard to a firm's carbon footprint, leading firms to reduce their GHG emissions because multiple stakeholder groups, including customers, employees, and investors, regard them as a negative firm attribute, <sup>176</sup> which is also largely applicable in the private companies context. Another study postulated that firms reduce their

<sup>&</sup>lt;sup>173</sup> See eg Lavender Yang, Nicholas Z. Muller and Pierre J. Liang, 'The Real Effects of Mandatory CSR Disclosure on Emissions: Evidence from the Greenhouse Gas Reporting Program' (2021) NBER Working Paper No. 28984 <a href="https://www.nber.org/papers/w28984">https://www.nber.org/papers/w28984</a> (finding that power plants that are subject to emissions reporting reduced emission rates by seven per cent although this rate increases to 10 per cent for plants owned by publicly traded firms.). See also Sorabh Tomar, 'Greenhouse Gas Disclosure and Emissions Benchmarking' (Journal of Accounting Research, forthcoming 2023). In a similar exercise, Tomar also finds that reporting obligations for facilities lead firms to reduce their emissions via benchmarking. She does not find however "strong evidence of emissions pressure from capital markets, customers, or the general public [...]."

<sup>174</sup> Pietro Bonetti, Christian Leuz and Giovanna Michelon, 'Internalizing Externalities: Disclosure Regulation for Hydraulic Fracturing, Drilling Activity and Water Quality' (ECGI Law Working Paper No. 676/2023) <a href="https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=4171246">https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=4171246</a> (examining disclosure requirements for hydraulic fracturing wells and fracturing fluids that pose some environmental risks, especially with respect to water quality). While authors' results underscore the central role of public pressure created by disclosure regulation, they also acknowledge that listed firms likely face more public scrutiny than private operators.

<sup>175</sup> See eg Downer and others, 'The Impact of Carbon Disclosure Mandates on Emissions and Financial Operating Performance' (2021) 26 Review of Accounting Studies 1137; Valentin Jouvenot and Philipp Krueger, 'Mandatory Corporate Carbon Disclosure: Evidence from a Natural Experiment' <a href="https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=3434490">https://papers.ssrn.com/sol3/papers.cfm?abstract\_id=3434490</a>.

<sup>&</sup>lt;sup>176</sup> Downer and others, n 175, 1138-39.

emissions after disclosure because of potential future GHG-emissions-related regulation and higher reputational costs associated with high levels of GHG emissions as a result of transparent and standardized disclosure. This is also pertinent for private companies. Lastly, some evidence demonstrates that sustainability disclosures lead to better firm performance environmentally at the shareholders' expense, showing the effect of stakeholder pressure, which should not be largely different for private companies. Absent better evidence on private companies, policymakers have to operate on the basis of potential calculated benefits and costs. The recent move to require disclosure by private companies creates a natural experiment to better tease out any effect of the disclosure on the private companies' behaviour.

Apart from potential stakeholder/societal pressure, we should note other potential firm-level and wider benefits of disclosure. First, there can be a nudge effect: disclosure may stimulate large private companies to review, evaluate, and benchmark their environmental impact & strategy.<sup>179</sup> Second, the disclosure mandate for private companies might have systemic benefits. For example, the uneven playing field between public and private companies would be levelled, thus eliminating the classical problem of avoiding regulatory obligations tied to being public by staying private (ie, removing incentives to remain private longer to avoid sustainability disclosures).<sup>180</sup> Furthermore, as a systemic benefit, there can be some positive externalities of private companies' climate impact disclosure. First, policymakers

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<sup>&</sup>lt;sup>177</sup> Jouvenot and Krueger, n 175, 5.

<sup>&</sup>lt;sup>178</sup> Yi-Chun Chen, Mingyi Hung and Yongxiang Wang, 'The Effect of Mandatory CSR Disclosure on Firm Profitability and Social Externalities: Evidence from China' (2018) 65 Journal of Accounting and Economics 169, 170.

<sup>&</sup>lt;sup>179</sup> Cf Stephen M. Bainbridge, 'Dodd-Frank: Quack Federal Corporate Governance Round II' (2011) 95 Minnesota Law Review 1779 (referring to such disclosures as 'therapeutic disclosures'). On the benchmarking, see Christensen and others, n 162, 1213 and 1215. See also Tomar, n 173.

<sup>&</sup>lt;sup>180</sup> See also Partick Bolton and others, 'Mandatory Corporate Carbon Disclosures and The Path to Net Zero' (2021) CEPR Policy Insight No 111, 6 <a href="https://cepr.org/active/publications/policy\_insights/viewpi.php?pino=111">https://cepr.org/active/publications/policy\_insights/viewpi.php?pino=111</a>>; John Armour, Luca Enriques and Thom Wetzer, 'Mandatory Corporate Climate Disclosures: Now, but How?' (2021) Columbia Business Law Review 1085, 1131.

might get a better view of the consequences of the brown-spinning phenomenon. Absent disclosure, policymakers might observe that carbon-intensive assets switch to private players (and ascertain to what extent this happens), yet might remain ignorant of the degree of its social harm. As argued above, although the transfer of highly-polluting assets from public to private companies is not per se harmful, there can be a certain loss of transparency in terms of the environmental impact of those assets (eg, disclosure of emissions related to those assets), and of the discipline provided by public markets. 181 Transparency requirements on private companies that would hence cover the private acquirer of those assets can shed light on the issue of the extent to which those assets continue polluting, which can be important in order to understand the overall impact on the world ecosystem. Investors of divesting public companies might also use this transparency to understand how acquiring firms handle assets and whether they have plans to address climate concerns. In this way, they might pressure investee companies not to sell to parties with track record of emissions increase and low climate ambition. This helps mitigate the potential problems that might follow the brown-spinning phenomenon. For public market investors, obtaining an economy-wide view that can be achieved with the disclosure of all economically important (public and private) firms might be also important. For example, BlackRock recently argued that '[u]niform disclosures would [...] provide market participants with a clearer understanding of how the transition to a lower carbon economy is progressing across the entire economy. 182 However, it might be difficult to tease out how public investors might really benefit from private company disclosures and to quantify those benefits. As far as satisfying the policymakers' need to have an economy-wide view and information is concerned, private company disclosures do not need to be public but can be

<sup>&</sup>lt;sup>181</sup> See notes 57–62 above and text thereto.

<sup>&</sup>lt;sup>182</sup> See BlackRock's comment letter to the SEC consultation on 'The Enhancement and Standardization of Climate-Related Disclosures for Investors' (17 June 2022), 4 < <a href="https://www.sec.gov/comments/s7-10-22/s71022-20132288-302820.pdf">https://www.sec.gov/comments/s7-10-22/s71022-20132288-302820.pdf</a>>.

made to the relevant regulator, which can then pass on aggregated information to the public and interested parties.

A second positive externality is to reduce the transaction costs for financial institutions (such as banks) and public companies in obtaining relevant climate impact data from private companies. Banks, for example, may have their own supervisory and reporting obligations, and in fulfilling those, they may need to obtain environmental impact information from private companies to which they lend. 183 Similarly, as public companies disclose their Scope 3 emissions, they need to take into account the impact of private companies on their supply chain, requiring them to obtain similar information from these private companies. If private companies do not track and report such information themselves, banks and public companies need to negotiate one-by-one with these private companies to obtain information and to monitor their reporting, which may result in considerable (repetitive) transaction and monitoring costs that can be avoided by private company (audited) disclosure. Indeed, BlackRock argued that '[t]he absence of consistent private and public market disclosure standards forces public companies to step into the role of policing their value chain partners and clients through negotiating the implementation and monitoring of the data they need for their own disclosures, such as private companies' GHG emissions reporting.'184 A related benefit might be that private companies' audited/assured (public-facing) disclosures 185 make the disclosure of parties using this data more robust. Otherwise, the reliability of information which private companies relay to their contractual parties for their own disclosure is dependent

<sup>&</sup>lt;sup>183</sup> Note however that under the current Taxonomy-reporting system, banks do not need to consider their exposure to private companies under the GAR (yet). See n 135 above.

<sup>&</sup>lt;sup>184</sup> See BlackRock Comment Letter, n 182, 4.

<sup>&</sup>lt;sup>185</sup> In the EU, while the NFRD left it to the discretion of Member States whether to require assurance for non-financial reporting, the CSRD (Art 1(13)) introduces a 'limited' audit (assurance) requirement for the reported sustainability information with a gradual progression to 'reasonable assurance' in order to ensure that it is accurate and reliable (for the difference between these assurance requirements, see CSRD Recital 60). The Commission will adopt delegated acts in order to provide relevant assurance standards (Art 3(15)).

on contracting parties' incentives to ensure that, which might be questionable. 186 Policymakers need to consider these positive externalities in their cost-benefit analysis.

What would be the costs of requiring climate impact disclosure by private companies? Obviously, there is the cost of tracking and reporting environmental impact (such as emissions) and the cost of putting in place plans, targets and oversight mechanisms. 187 Yet, these costs are largely eliminated for private firms that need to track and report their emissions for their installations under environmental regulation or emission trading system anyway, or for private firms that deal with banks/investors and public companies that demand such information in their dealings with them as a result of their own obligations. In such cases, policymakers might consider that if private companies incur these costs anyway with or without disclosure, they should opt for disclosure mandate to obtain benefits that are potentially associated with it, as we explained above. In this case, the choice for policymakers is between two scenarios: (i) no disclosure mandate: private companies incur these costs but zero potential broader benefits for society and (ii) disclosure mandate: private companies incur these costs but disclosure might bring further (disciplinary and other) benefits. However, costs of disclosure might not be limited to these basic costs. In particular, disclosure might reveal proprietary information that private companies would not want normally to disclose. Therefore, policymakers need to identify to what extent climate impact disclosures can reveal proprietary information that would disadvantage private firms and thus impose extra costs on them (and also relatedly on the society). 188

<sup>&</sup>lt;sup>186</sup> In other words, there is a conflict of interest. Parties that contract for and monitor the other parties' data reporting have an incentive that they underreport as it reduces their (disclosed) impact as well (via Scope 3 for example).

<sup>&</sup>lt;sup>187</sup> Although disclosure does not make such (strategy-related) items mandatory to adopt; if, as a result of disclosure, revealing the absence of such items imposes a cost on the companies, they would adopt such mechanisms, which is the purpose of disclosure in the first place.

<sup>188</sup> See eg T. Robert Fetter and others, 'Learning by Viewing? Social Learning, Regulatory Disclosure, and Firm Productivity in Shale Gas' (2020) NBER Working Paper No. 25041 <a href="https://www.nber.org/papers/w25401">https://www.nber.org/papers/w25401</a>.

Related to the cost-benefit analysis, an important issue to decide is how to calibrate the scope of private companies that would fall under the disclosure requirement in order to not inflict substantial costs. Ideally, companies that impose the largest externalities (eg the high-emitters) should be subject to the disclosure requirements. A good proxy here can be company size (according to assets or revenue, for example) because, as the company gets larger, its emissions are likely to increase. However, in certain sectors, even relatively small companies can be important. These sectors are carbon-intensive sectors such as utilities, energy, and materials. Therefore, we would recommend a two-pronged approach where, for companies operating in carbon-intensive sectors, the threshold for the disclosure requirements to apply is lower. However, in carbon-intensive sectors are carbon-intensive requirements to apply is

In terms of emissions(-related) reporting, an alternative regulatory design could entail forcing firms that emit higher than a certain threshold to disclose. Such a framework would require companies to track their emissions and disclose them if they surpass the given threshold. However, to understand whether they are under the threshold or not, (almost) all companies need to track their emissions, which can impose disproportionate costs on them. Therefore, this framework should also include a size criterion so that some companies do not need to track and report at all. It should be noted however that whether it be tied to emissions

<sup>189</sup> See Spyros Alogoskoufis and others, 'ECB Economy-Wide Climate Stress Test: Methodology and Results' (2021) ECB Occasional Paper Series 281, 27 <a href="https://www.ecb.europa.eu/pub/pdf/scpops/ecb.op281~05a7735b1c.en.pdf">https://www.ecb.europa.eu/pub/pdf/scpops/ecb.op281~05a7735b1c.en.pdf</a> (showing that in the euro area, 'large companies seem to be the biggest polluters given that they contribute almost 90% of the overall emissions'). The report further states that '[f]irms are categorised as large, medium, small and micro based on the size of their total assets. The thresholds for this categorisation are based on the European Commission's definition of SMEs.'

<sup>&</sup>lt;sup>190</sup> See note 14 above and text thereto (citing a study showing that especially in those sectors, private companies have similar carbon intensity as public companies). See also text to notes 20–26 above (explaining how relatively small private companies in those sectors have still large carbon footprints).

<sup>191</sup> This is not the case in the Corporate Sustainability Reporting Directive that only apply to large undertakings without regard to the sector (for example, unlisted SMEs in carbon-intensive sectors are exempt from the requirements), see nn 117-119 above and accompanying text. However, our proposed approach is similar to the approach adopted in the Proposal for a Directive on CSDD (which the latest amendments in the legislative process maintain). The latter applies lower thresholds to sectors where adverse impacts on human rights and environment can be acute, including extraction of minerals and manufacture of materials. See Art 2, n 151.

or size, any threshold which is necessary not to inflict disproportionate costs would be open to arbitrage by firms<sup>192</sup> and would need to be dynamically calibrated.

We have so far written on climate impact disclosures for private companies. Another issue is whether private companies should also be required to disclose the effects of climate change and of related regulatory and market developments on their business, namely climate risk disclosures (or climate-related *financial* disclosures). As we explained above, policymakers not only moved to include private companies under climate impact disclosures but also under climate risk disclosure regimes, such as demanding reporting similar to the TCFD requirements in the UK.

These disclosures, which are generally demanded of public companies, are financially relevant and thus investor-oriented. From the investor protection perspective, in private companies, information asymmetries are less acute and significantly less costly to eliminate for investors absent public disclosure. However, as the management of such risks can be socially desirable, one broader benefit of disclosure by large private companies would be a nudge towards identifying and assessing those climate-related risks (which are not reflected and revealed in the public markets). Yet, as argued above, banks, as financiers, and controlling shareholders (including private equity firms) may already move forward private companies to this end without any nudge from (public) disclosure. Therefore, overall, the

<sup>&</sup>lt;sup>192</sup> See eg Darren Bernard, David Burgstahler and Devrimi Kaya, 'Size Management by European Private Firms To Minimize Proprietary Costs of Disclosure' (2018) 66 Journal of Accounting and Economics 94.

<sup>&</sup>lt;sup>193</sup> Indeed, this was the key benefit identified in interviews with large private firms in the UK that were voluntarily making disclosures largely aligned with the TCFD requirements. See AECOM, 'An assessment of climate-related reporting by large UK private companies' (June 2021), 2 <a href="https://publications.aecom.com/media/files/An\_assessment\_of\_climate-related">https://publications.aecom.com/media/files/An\_assessment\_of\_climate-related</a> reporting by large UK private companies AECOM.pdf>.

<sup>&</sup>lt;sup>194</sup> In widely-held companies, managers may fail to address climate-related risks due to agency problems. See Condon, n 67, 22–26. However, with their large economic stakes in the company, controlling shareholders would have incentives to address climate-related financial risks.

case for disclosure here is not strong.<sup>195</sup> Anyway, potentially reflecting the view that it is socially desirable (from financial stability and macroeconomic perspective) that important private firms should identify and address such risks, the UK only required TCFD-based reporting from 'very large' private companies. The EU, on the other hand, requires such disclosures from 'large' private firms that are considerably smaller than private firms under the UK regime.

Lastly, policymakers have also started to require companies to put in place a net-zero transition plan involving some climate targets. Although (both types of) disclosure requirements also involve such net-zero targets and strategies among their demands, this might be understood as an additional push for companies to materialize and accelerate their climate action. In the EU, the proposed CSDD includes such requirements. The UK is preparing similar measures as of 2023 under the auspices of the newly set-up Transition Plan Taskforce. There are certain well-known issues with announced net-zero transition plans, and it is not clear whether such nudges for companies some of which already voluntarily adopted net-zero pledges (however rather unconvincingly) can make a difference or add value otherwise. A comprehensive analysis would remain outside the scope of this article. Yet, if policymakers are convinced of values of such steps, these rules should also address private companies. The such measures only address public companies, they will send the unintended

<sup>&</sup>lt;sup>195</sup> In any case, even if disclosure standards in this context were to mimic the standards of public companies, the speed and the quantity of trading, and the liquidity of public markets are unavailable for private firms to incorporate the relevant information into share price, a primary indicator for investors to act on and pressure company management.

<sup>&</sup>lt;sup>196</sup> It requires a certain group of companies, under some conditions, to adopt net-zero transition plans and targets as well as mandating due diligence systems and plans. See Proposal for a Directive on CSDD, n 151, Art 15 and Arts 5-11. These requirements have been also maintained in the legislative process so far, see sources cited at n 151.

<sup>&</sup>lt;sup>197</sup> See < <a href="https://transitiontaskforce.net/about/">https://transitiontaskforce.net/about/">https://transitiontaskforce.net/about/</a>>.

<sup>198</sup> Indeed, the proposed CSDD drops the usual public/private divide and uses size-related indicators to determine the scope of addressee companies. See Proposal for a Directive on CSDD, n 151, Art 2 as well as the positions adopted by the Parliament and the Council, n 151. The UK's intended measures on net-zero transition plans seem to apply, however, only to listed companies, at least initially. See

signal that public companies are the only ones that need to transition, exacerbating the arbitrage problems we discussed between public and private players.

## 6. Conclusion

This article has argued that private companies are highly relevant to climate change mitigation and adaptation. They impose similar environmental externalities to those of their public counterparts. They are also increasingly buying highly-polluting assets divested by public carbon majors – the so-called 'brown-spinning' phenomenon. Private companies are also subject to climate-related risks as they are systematic risks, which is important for macroeconomic and financial stability concerns.

However, private companies lack disciplining mechanisms available to public companies to a significant extent. Institutional investor engagement and activism, and other corporate governance mechanisms (such as executive remuneration tied to environmental performance and independent board members with climate expertise) are largely absent in private companies. Importantly, there has long been a lack of transparency and climate-related disclosure requirements for private companies. Therefore, private companies have come to inhabit a different ecosystem than public companies in terms of transparency, scrutiny, and pressure in relation to their climate change mitigation and adaptation efforts, creating arbitrage opportunities. However, private companies are obviously subject to generic regulatory instruments and may be constrained by their financiers (banks).

Policymakers have also started to include private companies under climate-related reporting, especially in the EU and to a lesser degree, in the UK. It remains absent in the US. We argued that this trend may remedy the inconsistency in the policymakers' approach to

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climate impact disclosures to some extent. This type of climate-related disclosure is designed for a wider audience than investors and is not primarily aimed at overcoming the information gap concerning investors on public markets, but rather promoting the transition to a green economy. Therefore, it is consistent to extend these disclosure requirements to private companies. The public/private divide that has its roots in the securities regulation paradigm does not reflect the (potential) environmental impact of companies and thus should not be consequential in terms of whether policymakers require such disclosures from the relevant firm. Although theoretically sound, policymakers may need to ascertain the costs and benefits of private company climate-related disclosures. As available empirical evidence relevant to this cost-benefit analysis is rather scant, policymakers need to make their choices under uncertainty. We identified certain (firm-specific and wider) benefits of disclosure as well as pointing to certain costs. This analysis can inform such a choice.

What remains certain however is the increasing relevance of private companies on the path to net zero. So far, as we have demonstrated, this path has mostly focused on public companies, which invites regulatory and reputational arbitrage opportunities. This should give further impetus to policymakers to pay careful attention to this (rather dark) part of the economy and use their regulatory power to holistically address the problem of climate change, rather than creating a legal or market ecosystem where companies and investors focus on the metric reported rather than achieving real impact.