# FOR ONLINE PUBLICATION

# **Online Supplementary Material**

# Induced Innovation and International Environmental Agreements: Evidence from the Ozone Regime

Eugenie Dugoua\*

June 18, 2023

## Contents

| Α | Other Useful Background Information                                    | 5  |
|---|--|----|
|   | A1 Additional Information about CFC Substitutes and Phase-Out Schedule | 5  |
|   | A2 Discussion of Production Trends of CFCs, HCFCs and HFCs             | 9  |
|   | A3 Comprehensive List of Molecules Names                               |    |
| B | Cleaning Procedures and Topic Modelling                                | 14 |
|   | B1 Cleaning procedure  | 14 |
|   | 1 Patents  |    |
|   | 2 Articles   |    |
|   | 3 Meta-Data  |    |
|   | B2 Topic Modeling  |    |
| С | Time Series and First Difference                                       | 20 |
| D | Comparing HAPs and CFC Substitutes                                     | 22 |
| E | Difference-in-Differences  | 28 |
| F | Synthetic Control Method   | 36 |
|   | F1 Theoretical Foundations   | 36 |
|   | F2 Figures and Tables  | 36 |

\*Dugoua: London School of Economics, Houghton St, Holborn, London WC2A 2AE. Email: e.dugoua@lse.ac.uk.

| G | G1<br>G2 | criptives and Mechanisms         Describing CFC Substitutes Patents and Articles   | 47 |
|---|----------|--|----|
| H | H1<br>H2 | Oretical Model         Overview       Standard Model         Standard Model       Standard Model         Endogeneizing Innovation       Standard | 61 |
| I | Ann      | ex A and B Compounds   | 64 |

# List of Figures

| A1         | Molecular Structure of CFCs, HCFCs and HFCs                                      | 5  |  |  |  |  |
|------------|--|----|--|--|--|--|
| A2         | Global Production of CFCs, HCFCs and HFCs  |    |  |  |  |  |
| <b>B</b> 1 | Schematic Explanation of the Methodology   |    |  |  |  |  |
| B2         | Topic Coherence Scores   |    |  |  |  |  |
| C1         | Document Counts for Individual CFC Substitutes                                   |    |  |  |  |  |
| C2         | Counts of Patents and Articles Mentioning CFC Substitutes                        | 20 |  |  |  |  |
| D1         | Patent Counts for Each HAP and for the Average CFC Substitute                    | 22 |  |  |  |  |
| D2         | Articles Counts for Each HAP and for the Average CFC Substitute                  | 22 |  |  |  |  |
| D3         | Scatterplot of Topics Proportion and Count for Patents.                          | 23 |  |  |  |  |
| D4         | Scatterplot of Topics Proportion and Count for Articles                          | 24 |  |  |  |  |
| D5         | Top Level Patent Codes for CFC Substitutes and HAPs                              | 25 |  |  |  |  |
| E1         | Time Series of Citation- and Occurrence-Weighted Counts                          | 29 |  |  |  |  |
| E2         | Robustness Check: Counts with Several Thresholds of Molecule Occurrences         |    |  |  |  |  |
| F1         | Article Counts for CFC Substitute, Individually and Aggregated                   | 37 |  |  |  |  |
| F2         | Robustness Check for Patents: Synthetic Control Method with Counts Weighted      |    |  |  |  |  |
|            | by Occurrences and Citations   | 41 |  |  |  |  |
| F3         | Robustness Check for Patents: Synthetic Control Method with Counts Weighted      |    |  |  |  |  |
|            | by Occurrences and Citations   | 42 |  |  |  |  |
| F4         | Synthetic Control Method Graphs for CFC Substitutes Assuming Anticipation        | 43 |  |  |  |  |
| F5         | Synthetic Control Method Graphs for CFC Substitutes Using Only First Part of     |    |  |  |  |  |
|            | Pre-Period   | 44 |  |  |  |  |
| F6         | HAPs with High Placebo Treatment Effects   | 45 |  |  |  |  |
| G1         | Patent Counts by Country Before and After 1987                                   | 49 |  |  |  |  |
| G2         | Most Frequent Codes for Patents Mentioning CFC Susbtitutes Before and After 1987 | 50 |  |  |  |  |
| G3         | Patenting Activity of DuPont and Allied  | 51 |  |  |  |  |
| G4         | Number of Patent Assignees Over Time   | 52 |  |  |  |  |
| G5         | Composition of CFC Substitutes Patenting   | 52 |  |  |  |  |
| G6         | Patenting Before 1987 as a Predictor to Patenting After 1987                     | 53 |  |  |  |  |
| G7         | Scatterplots of Firm-Level Patenting   | 54 |  |  |  |  |
| G8         | Time-series of Firm-Level Patenting  | 54 |  |  |  |  |

| Patenting Time-series for DuPont   | 55  |
|--|---|
| Patenting Time-series for Allied   | 55  |
| Patenting Time-series for Dow  | 55  |
| Patenting Time-series for BASF   | 56  |
| Patenting Time-series for ICI  | 56  |
| Patenting Time-series for DAIKIN   | 56  |
| Patenting Time-series for ELF ATOCHEM                                    |   |
| Consumer Exposure and Patent Counts for CFC Substitutes                  | 58  |
| Gains from Cooperation and Induced Innovation                            |   |
| Gains from Cooperation   | 62  |
| Gains from Cooperation and Induced Innovation                            | 63  |
| Patents Counts for Each Annex A/B Compound and for the "Aggregate" Annex |   |
| A/B Compound   | 64  |
| Article Counts for Each Annex A/B Compound and for the "Aggregate" Annex |   |
| A/B Compound   | 64  |
| Similar to Figure 1 but with Trends for Annex A and B Compounds          | 65  |
| Similar to Figure 3a but with Trends for Annex A and B Compounds         | 66  |
|  | Patenting Time-series for AlliedPatenting Time-series for DowPatenting Time-series for BASFPatenting Time-series for BASFPatenting Time-series for ICIPatenting Time-series for DAIKINPatenting Time-series for ELF ATOCHEMConsumer Exposure and Patent Counts for CFC SubstitutesGains from Cooperation and Induced InnovationGains from Cooperation and Induced InnovationPatents Counts for Each Annex A/B Compound and for the "Aggregate" AnnexA/B CompoundArticle Counts for Each Annex A/B Compound and for the "Aggregate" AnnexA/B CompoundSimilar to Figure 1 but with Trends for Annex A and B Compounds |

# List of Tables

| A1         | Montreal Protocol Phaseout Schedules  | 6  |  |  |  |  |  |  |
|------------|---|----|--|--|--|--|--|--|
| A2         | Details about CFC Substitutes   |    |  |  |  |  |  |  |
| A3         | OECD Countries and Date of Ratification of the Montreal Protocol              | 8  |  |  |  |  |  |  |
| A4         | Percentage Reductions Over Time   | 10 |  |  |  |  |  |  |
| A5         | List Molecules in Each Treatment Group  | 12 |  |  |  |  |  |  |
| A6         | List of Substitutes and Their Possible Names                                  | 13 |  |  |  |  |  |  |
| <b>B</b> 1 | Top Twenty Words for Topics in Patents  | 18 |  |  |  |  |  |  |
| B2         | Top Twenty Words for Topics in Articles                                       | 19 |  |  |  |  |  |  |
| C1         | First Differences Results   | 21 |  |  |  |  |  |  |
| D1         | Similarity Between the Aggregate Subtitute and the Different HAPs included in |    |  |  |  |  |  |  |
|            | the DiD Control Group and the SCM Donor Pool                                  | 26 |  |  |  |  |  |  |
| D2         | Similarity Summary Statistics for HAPs in Difference in Difference            | 27 |  |  |  |  |  |  |
| D3         | Similarity Summary Statistics for HAPs in the SCM                             | 27 |  |  |  |  |  |  |
| E1         | Pre-Period Balance Table Between CFC Substitutes and HAPs                     | 28 |  |  |  |  |  |  |
| E2         | Difference-in-Differences Robustness Checks                                   | 30 |  |  |  |  |  |  |
| E3         | Difference-in-Differences with Triadic Patents Only                           | 32 |  |  |  |  |  |  |
| E4         | Difference-in-Differences with PPML Regressions                               | 33 |  |  |  |  |  |  |
| E5         | Difference-in-Differences Results Using All HAPs (log)                        | 34 |  |  |  |  |  |  |
| E6         | Difference-in-Differences Results Using All HAPs (PPML)                       | 34 |  |  |  |  |  |  |
| E7         | Patents - Difference-in-Differences - By Consumer Exposure                    | 35 |  |  |  |  |  |  |
| F1         | Synthetic Control Method Extrapolation Check                                  | 38 |  |  |  |  |  |  |
| F2         | HAPs Contributing to the Synthetic Control                                    | 39 |  |  |  |  |  |  |
| F3         | Variable Weights Used in the Construction of the Synthetic Control            | 40 |  |  |  |  |  |  |
| G1         | Five Most Common Patent Codes for Patents Mentioning CFC Substitutes          | 47 |  |  |  |  |  |  |

| G2 | Titles of the Five Most Cited Patents Mentioning CFC Substitutes             | 47 |
|----|--|----|
| G3 | Titles of the Five Most Cited Articles Mentioning CFC Substitutes            | 48 |
| G4 | Summary Statistics for Documents Mentioning CFC substitutes                  | 48 |
| G5 | Summary Statistics for Documents Mentioning CFC Substitutes Before and After |    |
|    | 1987   | 49 |
| G6 | Patents - Difference-in-Differences - With or without Consumer Exposure      | 59 |

## A Other Useful Background Information

### A1 Additional Information about CFC Substitutes and Phase-Out Schedule

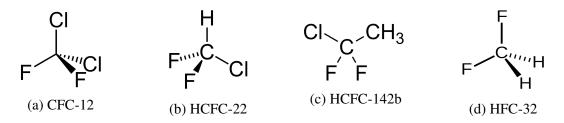


Figure A1: Molecular Structure of CFCs, HCFCs and HFCs

*Note:* CFC stands for chlorofluorocarbon, i.e., a molecule entirely made of carbon, chlorine, and fluorine atoms. When a hydrogen atom substitutes a chlorine atom in CFC-12, we get HCFC-22, or when, instead, a methyl group substitutes a chlorine atom, we obtain HCFC-142b. Here "HCFC" stands for hydro-chlorofluorocarbons. When hydrogens substitute all the chlorine atoms, the compounds are known as hydro-fluorocarbons (HFCs). For example, when hydrogens replace the two chlorine atoms in CFC-12, we get HFC-32.

| Chemicals   | 1987<br>Montreal Protocol                            | 1990<br>London Revisions   | 1992<br>Copenhagen Revisions  | 1995<br>Vienna Revisions  | 1995<br>Vienna (article 5)   |
|---|--|--|---|---|--|
| Annex A/I<br>Chlorofluorocarbons<br>11,12,113,114,115 | baseline 1986<br>freeze 1989<br>20% 1993<br>50% 1998 | baseline 1986<br>freeze 1989<br>50% 1995<br>85% 1997<br>100% 2000  | baseline 1986<br>freeze 1989<br>75% 1994<br>100% 1996                                       | no change   | baseline 1995/97<br>freeze 1999<br>50% 2005<br>85% 2007<br>100% 2010   |
| Annex A/II<br>Halons 1211, 1301, 2402                 | baseline 1986<br>freeze 1992                         | baseline 1986<br>freeze 1992<br>50% 1995<br>100% 2000  | baseline 1986<br>freeze 1992<br>100% 1994   | no change   | baseline 1995/97<br>freeze 2002<br>50% 2005<br>100% 2010               |
| Annex B/I<br>Other CFCs 10 chemicals                  | no controls  | baseline 1989<br>20% 1993<br>85% 1997<br>100% 2000   | baseline 1989<br>20% 1993<br>75% 1994<br>100% 1996  | no change   | baseline 1998/2000<br>20% 2003<br>85% 2007<br>100% 2010                |
| Annex B/II<br>Carbon tetrachloride                    | no controls  | baseline 1989<br>85% 1995<br>100% 2000   | baseline 1989<br>85% 1995<br>100% 1996  | no change   | baseline 1998/2000<br>85% 2005<br>100% 2010                            |
| Annex B/III<br>Methyl chloroform                      | no controls  | baseline 1989<br>freeze 1993<br>30% 1995<br>70% 2000<br>100% 2005  | baseline 1989<br>freeze 1993<br>50% 1994<br>100% 1996                                       | no change   | baseline 1998/2000<br>freeze 2003<br>30% 2005<br>70% 2010<br>100% 2015 |
| Annex C/I<br>Hydrochlorofluorocarbons<br>40 chemicals | no controls  | mandatory re-porting<br>nonbiding resolution<br>on phase-out: 2020 if<br>possible, but no later<br>than 2040 | baseline 1989<br>freeze 1996<br>35% 2004<br>65% 2010<br>90% 2015<br>99.5% 2020<br>100% 2030 | baseline 1989<br>one change                                       | baseline 2015<br>freeze 2016<br>100% 2040                              |
| Annex C/II<br>Hydrobromofluorocarbons<br>34 chemicals | no controls  | no controls  | 100% 1996   | no change   | 100% 1996  |
| Annex E<br>Methyl bromide                             | no controls  | no controls  | baseline 1991<br>freeze 1995  | baseline 1991<br>freeze 1995<br>25% 2001<br>50% 2005<br>100% 2010 | baseline 1995/98<br>freeze 2002  |

Table A1: Montreal Protocol Phaseout Schedules

Note: Source: Benedick (2009)

| Substitute | PAFT  | AFEAS | Substitute for                                  | Notes   |
|------------|---|-------|---|---|
| HCFC-22    | No, already<br>marketed,<br>toxicology<br>known | Yes   | Included in Annex C.<br>CFC-11, CFC-12 in foams | cheapest, fastest substitute, already at large scale production at the end<br>of 1986 but due to toxicity concerns, not appropriate for aerosol use.<br>FDA approved it for foams in 1988 for fast foods and for grocery<br>display packaging.  |
| HCFC-142b  | No, already<br>marketed,<br>toxicology<br>known | Yes   | CFC-11, CFC-12 but not<br>ideal                 | Included in Annex C. Considered because already at small scale<br>production in 1986 but their thermodynamic properties are very<br>different and would have required changes in equipment and process.<br>DuPont 1988 process for coproduction of HCFC 141b and 142b   |
| HFC-152a   | No, already<br>marketed,<br>toxicology<br>known | Yes   | CFC-11, CFC-12 but not<br>ideal                 | Considered because already at small scale production in 1986 but their thermodynamic properties are very different and would have required changes in equipment and process.  |
| HCFC-123   | Yes   | Yes   | CFC-11 in refrigeration                         | Included in Annex C. Vapor pressure similar to CFC-11 and CFC-12<br>implied no need to change equipment. However no commercial<br>experience. estimated at \$1.5-2/lb in 1986. DuPont patent commercial<br>synthesis route 1988. large plant in 1990 for production. Still some<br>toxicity concerns.   |
| HFC-134a   | Yes   | Yes   | CFC-12 in refrigeration<br>(car AC)             | vapor pressure similar to CFC-11 and CFC-12 implied no need to<br>change equipment. However no commercial experience. estimated at<br>\$3/lb in 1986. oct 1990 first commercial plant ICI, then DuPont. Both<br>DuPont and ICI announced important catalyst breakthroughs in 1992,<br>which roughly doubled their capacity.   |
| HCFC-141b  | Yes   | Yes   | CFC-11 in foams                                 | Included in Annex C. Vapor pressure similar to CFC-11 and CFC-12<br>implied no need to change equipment. However no commercial<br>experience. DuPont 1988 process for coproduction of HCFC 141b and<br>142b. Appeared to be the most promising alternative initially<br>(1987-1988) but in late 1988 its ODP was found much higher than<br>thought (about 10 percent). EPA banned its use as a solvent in 1993.<br>required phase out of production by 2003. Moderate inflammability. |
| HCFC-124   | Yes   | Yes   | CFC-114 in refrigeration<br>and sterilization   | Included in Annex C. Less suitable properties but could be used in blends   |
| HCFC-125   | Yes   | Yes   | CFC-115 in refrigeration<br>and sterilization   | less suitable properties but could be used in blends  |
| HCFC-225ca | No, second rank<br>candidate                    | Yes   |   | Included in Annex C.  |
| HCFC-225cb | No, second rank candidate                       | Yes   |   | Included in Annex C.  |
| HFC-32     | No, second rank<br>candidate                    | Yes   | refrigeration                                   | considered in blends for refrigeration. Inflammability and compressor<br>discharge made it problematic alone. Both DuPont and ICI opened<br>HFC-32 plants in the summer of 1992. by 1993, DuPont, Allied, ICI,<br>and Atochem were all marketing various patented refrigerant blends  |
| HFC-143a   | No, second rank<br>candidate                    | Yes   | CFC-12 in refrigeration                         | less suitable properties but could be used in blends  |
| HFC-245fa  | No  | No    | CFC-11, HCFC-141b and<br>HCFC-142b in foams     |   |
| HFC-365mfc | No  | No    | CFC-11, HCFC-141b and<br>HCFC-142b in foams     |   |

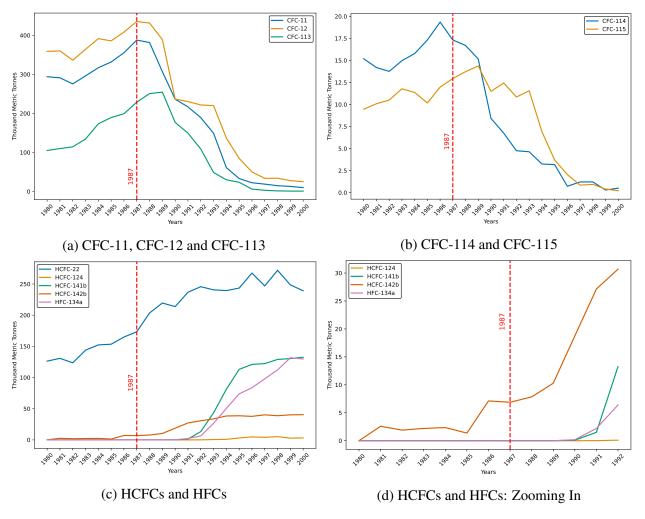
### Table A2: Details about CFC Substitutes

Note: Information collected from (Parson 2003) and (Benedick 2009). Note: the cost of CFC-12 in 1986 was \$0.65/lb.

| Country            | Date of Signature | Date of Ratification |
|--------------------|-------------------|----------------------|
| United States      | 1987-09-16        | 1988-04-21           |
| Norway             | 1987-09-16        | 1988-06-24           |
| Sweden             | 1987-09-16        | 1988-06-29           |
| Canada             | 1987-09-16        | 1988-06-30           |
| New Zealand        | 1987-09-16        | 1988-07-21           |
| Japan              | 1987-09-16        | 1988-09-30           |
| Luxembourg         | 1988-01-29        | 1988-10-17           |
| Portugal           | 1987-09-16        | 1988-10-17           |
| Russian Federation | 1987-12-29        | 1988-11-10           |
| European Union     | 1987-09-16        | 1988-12-16           |
| Denmark            | 1987-09-16        | 1988-12-16           |
| Germany            | 1987-09-16        | 1988-12-16           |
| Italy              | 1987-09-16        | 1988-12-16           |
| Ireland            | 1988-09-15        | 1988-12-16           |
| Netherlands        | 1987-09-16        | 1988-12-16           |
| Spain              | 1988-07-21        | 1988-12-16           |
| United Kingdom     | 1987-09-16        | 1988-12-16           |
| France             | 1987-09-16        | 1988-12-28           |
| Switzerland        | 1987-09-16        | 1988-12-28           |
| Greece             | 1987-10-29        | 1988-12-29           |
| Belgium            | 1987-09-16        | 1988-12-30           |
| Hungary            |                   | 1989-04-20           |
| Austria            | 1988-08-29        | 1989-05-03           |
| Australia          | 1988-06-08        | 1989-05-19           |
| Iceland            |                   | 1989-08-29           |
| Poland             |                   | 1990-07-13           |
| Israel             | 1988-01-14        | 1992-06-30           |
| Slovenia           |                   | 1992-07-06           |
| Czech Republic     |                   | 1993-01-01           |
| Slovakia           |                   | 1993-05-28           |
| Lithuania          |                   | 1995-01-18           |
| Latvia             |                   | 1995-04-28           |
| Estonia            |                   | 1996-10-17           |

### Table A3: OECD Countries and Date of Ratification of the Montreal Protocol

Note: Source: https://ozone.unep.org/all-ratifications



### A2 Discussion of Production Trends of CFCs, HCFCs and HFCs

Figure A2: Global Production of CFCs, HCFCs and HFCs

**Production Trends of CFCs.** Panel a and b of Figure A2 plot the production data for the five CFC compounds included in the Annex A of the Montreal protocol. The first three (CFC-11, -12, and -113) were produced in pretty high quantities, while the others, CFC-114 and -115, were produced in much smaller volumes (the scale y-axis is different on the two graphs). The trends are all quite similar. Production was on the rise until around 1988, then decreased rapidly. The 50% reduction is achieved by 1993 or 1994 for the first three CFCs, by 1990 for CFC-114, and by 1995 for CF-115. (See table below). It took about six or more years to get to 50% or higher reductions. An exception is CFC-114, whose production decreased even faster. By 1997, ten years after the signature of Montreal, production of all five of these CFCs decreased by 90% or more.

As a reminder, the agreed targets (in Montreal) for these compounds were a freeze by 1989, a 20% reduction by 1993, and a 50% reduction by 1998 (relative to the 1986 baseline). So not only are these impressive downward trends, but they happened ahead of the negotiated schedule. In brief, these trends crystallize well why the case of the ozone layer has been considered such a success story.

| Years | CFC-11 | CFC-12 | CFC-113 | CFC-114 | CFC-115 |
|-------|--------|--------|---------|---------|---------|
| 1987  | 9%     | 7%     | 15%     | -10%    | 8%      |
| 1988  | 7%     | 6%     | 26%     | -14%    | 15%     |
| 1989  | -14%   | -5%    | 28%     | -22%    | 20%     |
| 1990  | -33%   | -42%   | -11%    | -56%    | -4%     |
| 1991  | -39%   | -44%   | -25%    | -65%    | 4%      |
| 1992  | -47%   | -46%   | -45%    | -75%    | -9%     |
| 1993  | -58%   | -46%   | -76%    | -76%    | -3%     |
| 1994  | -83%   | -66%   | -85%    | -83%    | -42%    |
| 1995  | -91%   | -79%   | -88%    | -84%    | -69%    |
| 1996  | -94%   | -88%   | -97%    | -96%    | -83%    |
| 1997  | -95%   | -92%   | -98%    | -94%    | -93%    |
| 1998  | -96%   | -92%   | -99%    | -94%    | -92%    |
| 1999  | -96%   | -93%   | -99%    | -98%    | -97%    |
| 2000  | -97%   | -94%   | -100%   | -97%    | -98%    |

Table A4: Percentage Reductions Over Time

**Mechanisms Behind CFCs Reductions.** Let me provide more background on what it took to decrease CFC consumption. Because CFCs were used in many industrial applications, several complementary strategies were also used to reduce their uses. One was via the adoption of chemical substitutes (the focus of this paper), but significant reductions could also be achieved via recycling and increasing the efficiency with which CFCs were used. The latter was particularly helpful for some solvents and foam applications. For example, in 1988, flexible foam producers announced they would introduce recycling, and American automakers agreed to increase the use of recycled CFCs in automobile air conditioners (Benedick 2009).

Here is a more detailed account of the substitutions options on the eve of the Montreal as assessed by Richard Benedick, ambassador, and chief United States negotiator in Montreal (page 119, Chapter: The Road to Helsinki):

Aerosols, which still accounted for about one-third of global CFC consumption, were obvious candidates for early virtual elimination (a small exception might be considered for certain unique pharmaceutical applications). Emissions from CFC 113 solvents in the electronics and other industries which had grown to about 16 percent of worldwide consumption, could be cut substantially by a combination of substitutes and better containment and recycling practices. Japan, for example, had become particularly efficient in recovering over 95 percent of CFC solvents, in contrast to the United States, where there was much room for improvement. Similarly, large reductions in CFC use for plastic-foam production, which amounted to about one-fourth of global consumption, appeared technically feasible through recycling and substitution.

For refrigeration and air conditioning, however, representing 25 percent of the world's CFC consumption, feasible alternatives were not yet obvious-and this was the fastest-growing sector. There were also no chemicals with equivalent characteristics to halons for their specialized and important uses in fighting fires in aircraft, electronic equipment, oil rigs, nuclear power plants and vessels, and defense installations. However, confining halons to the most essential purposes, combined with eliminating such wasteful practices as spraying areas purely for testing, could bring some reductions.

These accounts provide a nuanced picture highlighting that some cuts were expected to be easy while others were uncertain. In short, CFCs were used in many ways, and some only required innovation to phase out CFCs. And so, innovation was not needed to begin reducing CFC consumption. Still, innovation was needed for substantial cuts, especially in the refrigeration and air-conditioning sector. This explains why global CFC production started decreasing rapidly, even before chemical substitutes were fully developed for all applications.

**Production Trends of HCFCs/HFCs.** Panel c and d of Figure A2 display the production trends of some key HCFCs and HFCs. It shows that two were already in production before 1987: HCFC-22 at large scale and HCFC-142b at small scale.

Because HCFC-22 was already produced on a large scale, it was considered as potentially the cheapest and fastest substitute. The FDA approved it for foams in 1988 for fast foods and grocery display packaging. But unfortunately, due to toxicity concerns, it could not be considered for aerosol use and as a refrigerant.

HCFC-142b also focused some attention because it was already in small-scale production in 1986. Ultimately, it was not considered for refrigerant applications because its thermodynamic properties were too different, which would have required changes in equipment and processes.

A crucial point here, therefore, is that, even though the molecules were readily available, it was unclear to what extent they could subtitute CFCs in specific applications, especially for refrigeration.

The other HCFCs and HFCs on the graph have no production until 1990. They started in limited quantities in 1991 and grew significantly in 1995. There is, therefore, a lag of about three years between Montreal and the beginning of small-scale production and almost eight years to see significant scale-up. This is undoubtedly rapid but not inconceivable, especially given how close the new molecules were chemically speaking. For example, Parson (2003) mentions that some former CFC plants could be converted into HCFC production. For more details, see page 177 and 180, in Chapter 7: Industry Strategy and Technical Innovation, 1987–1992.

Table A5: List Molecules in Each Treatment Group

| CFC Substitutes | HCFC 22, HCFC 123, HCFC 124, HCFC 125, HCFC 141b, HCFC 142b, HCFC 225ca, HCFC 225cb, HFC 134a, HFC 143a, HFC 152a, HFC 245fa, HFC 32, HFC 365mfc   |
|-----------------|--|
| Annex A         | CFC 11, CFC 12, CFC 113, CFC 114, CFC 115, HALON 1211, HALON 1301, HALON 2402  |
| Annex B         | CFC 13, CFC 111, CFC 112, CFC 211, CFC 212, CFC 213, CFC 214, CFC 215, CFC 216, CFC 217, Carbon tetrachloride, Methyl chloroform   |
| HAPs            | Acetaldehyde, Acetamide, Acetonitrile, Acetophenone, 2-Acetylaminofluorene, Acrolein,<br>Acrylamide, Acrylic acid, Acrylonitrile, Allyl chloride, 4-Aminobiphenyl, Aniline, o-<br>Anisidine, Asbestos, Benzene, Benzidine, Benzotrichloride, Benzyl chloride, Biphenyl,<br>Bis(2-ethylhexyl)phthalate (DEHP), Bis(chloromethyl)ether, Bromoform, 1,3-Butadiene,<br>Calcium cyanamide, Caprolactam, Captan, Carbaryl, Carbon disulfide, Carbonyl sulfide,<br>Catechol, Chloramben, Chlorodane, Chloroine, Chloroacetic acid, 2-Chloroacetophenone,<br>Chlorobenzene, Chlorobenzilate, Chloroform, Chloromethyl methyl ether, Chloroprene,<br>Cresols/Cresylic acid, o-Cresol, m-Cresol, p-Cresol, Cumene, 2,4-D, salts and es-<br>ters, DDE, Diazomethane, Dibenzofurans, 1,2-Dibromo-3-chloropropane, Dibulylph-<br>thalate, 1,4-Dichlorobenzene, 3,3-Dichlorobenzidene, Dichloroethyl ether ether), 1,3-<br>Dichloropropene, Dichlorvos, Diethanolamine, N.N-Dimethylaniline, Diethyl sulfate, 3,3-<br>Dimethoxybenzidine, Dimethyl formamide, 1,1-Dimethyl hydrazine, Dimethyl burblatate, 3,3-<br>Dimethyl sulfate, 4,6-Dinitro-o-cresol, and salts, 2,4-Dinitrophenol, 2,4-Dinitrotlouene,<br>1,4-Dioxane, 1,2-Diphenylhydrazine, Epichlorohydrin, 1,2-Epoxybutane, Ethyl acrylate,<br>Ethyl benzene, Ethyl carbamate, Ethyl chloride, Ethylene dibromide, Ethylene dichlo-<br>ride, Ethylene glycol, Ethylene imine, Ethylene oxide, Ethylene Hourea, Ethyl-<br>dene dichloride, Formaldehyde, Heptachlor, Hexamethylene-1,6-diisocyanate, Hexam-<br>ethylphosphoramide, Hexane, Hydrazine, Hydrochloric acid, Hydrogen fluoride, Hy-<br>drogen sulfide, Hydroquinone, Isophorone, Lindane, Maleic anhydride, Methanol,<br>Methoxychlor, Methyl bromide, Methyl chloride, Methyl ethyl ketone, Methyl mothac-<br>rate, Methyl iodide, Methyl isobutyl ketone, Methyl isobutyl ketone, N-Nitroso-N-methylurea, N-<br>Nitrosofimethylamine, N-Nitrosomorpholine, Parathion, Pentachloronitrobenzene, Pen<br>tachlorophenol, Phenol, p-Phenylenediamine, Phosgene, Phosphine, Phosphorus, Ph-<br>thalic anhydride, Polychlorinated biphenyls, 1,3-Propane sultone, beta-Propiolactone,<br>Propionald |

#### HCFC 22 Chlorodifluoromethane Algeon 22 Algofrene 22 Algofrene 6 Arcton 22 Arcton 4 CFC 22 Daiflon 22 Difluorochloromethane Difluoromethyl chloride Difluoromonochloromethane Dymel 22 Electro-CF 22 F 22 (halocarbon) FC 22 FC 22 (halocarbon) FKW 22 Flugene 22 Forane 22 Freon 22 Freon R 22 Frigen 22 Fron 22 Genetron 22 HFA 22 Halon 22 Haltron 22 Isceon 22 Isotron 22 Khladon 22 Korfron 22 Monochlorodifluoromethane Propellant 22 R 22 Refrigerant 22 Refrigerant R 22 Solkane 22 Ucon 22 HCFC 123 2,2-Dichloro-1,1,1-trifluoroethane

1,1,1-Trifluoro-2,2-dichloroethane 1,1,1-Trifluorodichloroethane 1,1-Dichloro-2,2,2-trifluoroethane CFC 123 Dichloro(trifluoromethyl)methane F 123 F 123 (halocarbon) FC 123 Freon 123 Fron 123 HFA 123 Khladon 123 R 123 Solkane 123

#### **HCFC 124**

2-Chloro-1,1,1,2-tetrafluoroethane 1,1,1,2-Tetrafluoro-2-chloroethane 1,1,1,2-Tetrafluorochloroethane 1-Chloro-1,2,2,2-tetrafluoroethane CFC 124 F 124 F 124 (halocarbon) FC 124 Freon 124 Fron 124 Khladon 124 R 124

#### HCFC 125

Ethane, pentafluoro- (6CI,7CI,8CI,9CI) 1,1,1,2,2-Pentafluoroethane 1,1,2,2,2-Pentafluoroethane Ecolo Ace 125 F 125 FC 125 Freon 125 Fron 125 HFA 125 HFC 125 HFO 125

1,1-Dichloro-1-fluoroethane 1-Fluoro-1,1-dichloroethane 141B Asahiklin AK 141b CFC 141b CG 141b Daiflon 141b Dichlorofluoroethane F 141b Forane 141b Forane DGX Fron 141b Genesolv 2000 Genetron 141b HFA 141b HFC 141b Isotron 141b Khladon 141b R 141b RC 14 Refrigerant 141b Solkane 141b HCFC 142b 1-Chloro-1,1-difluoroethane 1,1-Difluoro-1-chloroethane CFC 142b Daiflon 142b Dymel 142 F 142b FC 142b FKW 142b Freon 142b Fron 142b Genetron 101 Genetron 142b HFA 142b Propellant 142B R 142b Solkane 142b  $\alpha$ -Chloroethylidene fluoride HCFC 152a

Khladon 125 Pentafluoroethane

HCFC 141b

R 125

1,1-Difluoroethane Algofrene 67 Dymel 152 Dymel 152A Ethylidene fluoride F 152A FC 152a FKW 152a Formacel Z 2 Fron 152a Genetron 152A HFA 152a HFC 152a HFO 152a Propellant 152A R 152a Solkane 152a TG 152a

#### HCFC-225ca

3,3-Dichloro-1,1,1,2,2-pentafluoropropane 1,1,1,2,2-Pentafluoro-3,3-dichloropropane 1,1-Dichloro-2,2,3,3,3-pentafluoropropane Fron 225 R 225b R 225ca

#### HCFC-225cb

1,3-Dichloro-1,1,2,2,3-pentafluoropropane 1,1,2,2,3-Pentafluoro-1,3-dichloropropane AK 225G AK 225cb Asahiklin AK 225G HFC 225bc R 225a R 225cb

#### HCFC 134a

1,1,1,2-Tetrafluoroethane 1,2,2,2-Tetrafluoroethane AK 134a Arcton 134a Ecolo Ace 134a F 134A FC 134a Forane 134a Freon 134a Fron 134a Genetron 134a HC 134a HFA 134 HFA 134a HFA P134a HFC 134a Halon 134A KLEA 134a Khladon 134a Meforex 134a Norflurane P 134A R 134a RF 134a Refrigerant R 134a SUVA 134a Solkane 134a TG 134a HCFC 143a 1.1.1-Trifluoroethane CFC 143A F 143A FC 143a Freon 143a Fron 143a HCF 143a HFA 143a HFC 143a HFO 143a Methylfluoroform R 143a TG 143a

#### HFC 245fa

1,1,1,3,3-Pentafluoropropane 1,1,3,3,3-Pentafluoropropane 245fa Enovate 245 Enovate 245fa Enovate 3000 Genetron 245fa

#### HFC 32

Difluoromethane Ecolo Ace 32 F 32 FC 32 Forane 32 Freon 32 Genetron 32 HFA 32 HFO 32 Methylene difluoride R 32 R 32 (refrigerant)

HFC 365mfc 1,1,1,3,3-Pentafluorobutane 2,2,4,4,4-Pentafluorobutane

Forane 365mfc HFC 365 HFO 365mfc R 365 R 365mfc Solkane 365 Solkane 365mfc

#### Table A6: List of Substitutes and Their Possible Names

# **B** Cleaning Procedures and Topic Modelling

## **B1** Cleaning procedure

### 1 Patents

- Cleaning steps to search and count the number of times a molecule name appear in the text:
  - Lowercase
  - Replace the following punctuation signs by an empty string: , ()
     For example, '3-Amino-2,5-dichlorobenzoic acid' becomes '3amino25dichlorobenzoic acid'
  - Replace any other type of punctuation by a space
- Cleaning steps to transform the text into a list of words (necessary for topic modeling)
  - Normalize hyphenated words
  - Normalize quotation marks
  - Normalize unicode strings
  - Replace any punctuation by a space
  - Lowercase
  - Replace any number by the string 'NUMBER'
  - Use tokenizer algorithm in Python's Spacy to tokenize strings
  - Remove stopwords (list taken from Python's package sklearn (ENGLISH'STOP'WORDS)
  - Remove tokens strictly smaller than five characters
- Build bigram model based on text as a list of words (I use a minimum count of 5 occurrences)
- Transform text into lemmatized ngrams (using Spacy's lemmatizer)
- Build the dictionnary from lemmatized ngrams (filtering no less than in 10 documents and not more than into 60% of the corpus).
- Build LDA models from lemmatized ngrams

### 2 Articles

The cleaning procedure for articles follow closely the one adopted for patents. However, more specific steps are required. For most articles, the full text downloaded from ScienceDirect is the result of an imperfect conversion of images into machine-encoded text: some words are not well recognized especially when the article contained mathematical symbols and equations. Words are also sometimes not properly separated by space. Additionnaly, the texts typically contain a list of references.

- Detect reference list and remove. I use a simple rule: if the word 'references' is found in the text, and if the word is located towards the end of the document (after 80% of it to be precise), I truncate the document to everything that is before. (This step is done before searching and counting molecule names).
- In addition to removing tokens that are shorter than 5 characters, I also remove tokens that are longer than 15 characters. Althgouh this simple rule may result in dropping important scientific words, it also effectively removes most of the many strings with incoherent combinations of characters.
- Drop non-English articles. Some articles seem not to be written in English. For this reason, I use Google's CLD2 library in Python to detect every document's language, and drop those that are detected with large enough confidence as not being English.

#### 3 Meta-Data

Scopus's meta-data provides the name and geographic localization of authors' affiliations. However, Scopus does not provide information about these organizations. In particular, knowing the share of articles affiliated with public vs. private entities would be interesting. To that aim, I leverage the Global Research Identifier Database<sup>1</sup> (GRID) which provides information about a worldwide collection of organizations associated with academic research. In particular, GRID classifies an entity as one of the following types: education, company, government, facility, nonprofit, health care<sup>2</sup>.

An organization is classified as "education" if it can grant degrees, as "company" if it is a business entity with the aim of gaining profit, as "government" if it is operated mainly by a government, and as "health care" if it is a place that treats patients. Facilities encompass building or facilities researching specific areas and usually containing specific equipment (e.g., a nuclear plant). Nonprofits include charities but also non-governmental research institutes<sup>3</sup>.

Unfortunately, the name of the organizations and its geographical location are often reported differently in Scopus and GRID. To match as many entities as possible, I first look for exact matches, then for approximate ones using tools such as fuzzy matching in python. Still, many remained unmatched. I then manually match any organization appearing, at least, three times or more in the data. There were about 300 of such organizations.

For patents, the bulk data provided by the UPSTO contains meta-data. Names and addresses of the inventors and assignee are therefore more readily available. I use the country of the assignee, and when the patent has no assignee, I use the country of the inventor. The USPTO data, however, does not classify assignee by type of organization (e.g., company, education or non-profit). The GRID database here is not as useful because most patents originate from businesses; GRID encompasses some for-profit entities with major research activities, but many patentees are in fact small companies unlikely to be listed under GRID.

To match patent assignees to an organization type, I implement a more basic strategy. I leverage the presence of certain tokens in the name of the assignees to infer their type. For example, the

<sup>1.</sup> https://www.grid.ac/

<sup>2.</sup> There are two other classifications: "archive" and "other." For more information, see https://www.grid.ac/pages/policies

<sup>3.</sup> For example, in the USA, the National Academy of Sciences is classified as a non-profit.

"Inc." abbreviation in the name *Flow Vision, Inc.* tells us that it is a for-profit organization. Other such tokens includes "corp.", "co.", "plc", "llc", "limited" or "company", as well as "& cie"<sup>4</sup>. Similarly, I identify organizations containing tokens such as "university" or "school" as being of the "education" type, and those containing tokens such as "govern", "ministr" or "agency" as being of the "government" type. The use of these simple rules helps me match about 36529 out of 45820 assignee names. Out of the 7899 remaining, I manually match those that appear at least ten times in my data (about 200 of them). I leave the rest with no type information.

### **B2** Topic Modeling

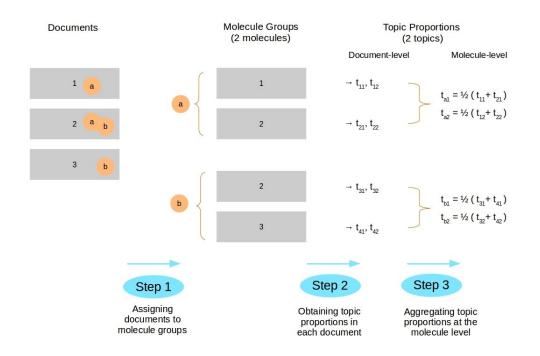


Figure B1: Schematic Explanation of the Methodology

Note: Suppose there are three documents: document 1 and 2 mention molecule 'a' while document 2 and 3 mention molecule 'b'. In step 1, I aggregate documents according to their molecule group. I follow a basic rule that assign any document with at least one mention of a molecule to that molecule's group. In step 2, I use topic modeling to obtain the proportions of topics in each document.  $t_i$ , j stands for the proportion of topic j in document i. Finally, in step 3, I create a topic proportion at the molecule level by averaging over all the documents that mention the molecule of interest.

<sup>4.</sup> In other languages, here are a few of the tokens that I found in the data: "kaisha" or "kk" in Japanese, "spa" in Italian, "gesellschaft" or "gmbh" or "ag" or "kg" in German, "bv" or "nv" in Dutch, "sa" or "sarl" in French, "ab" in Swedish, "oy" in Finnish, "rt" in Hungarian.

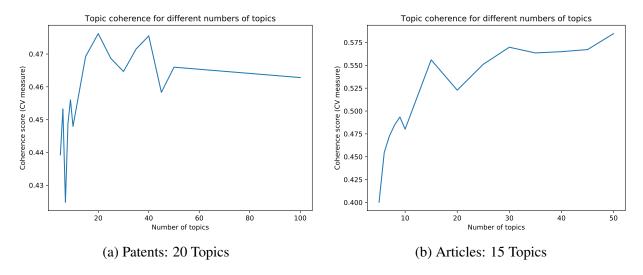


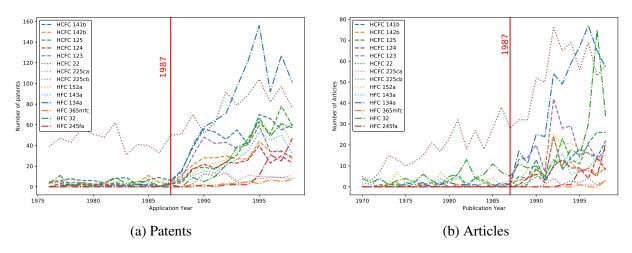
Figure B2: Topic Coherence Scores

| Table B1: Top Twenty Words for Topics in Patents |
|--|
|--|

| Topic<br>Words       | 1<br>Prob        | Topi<br>Words         | ic 2<br>Prob        | Topic<br>Words   | 3<br>Prob         | Topic<br>Words            | 24<br>Prob          | Toj<br>Words     | pic 5<br>Prot         |                   | opic 6<br>s Prob     | Topi<br>Words        | c 7<br>Prob      |
|----------------------|------------------|-----------------------|---------------------|------------------|-------------------|---------------------------|---------------------|------------------|-----------------------|-------------------|----------------------|----------------------|------------------|
| polymer              | 0.0161           | metal                 | 0.0084              | formula          | 0.0118            | agent                     | 0.0147              |                  | 0.012                 |                   |                      | catalyst             | 0.0262           |
| catalyst             | 0.0101           | membran               |                     | carbon           | 0.0092            | composition               |                     |                  |                       |                   |                      | metal                | 0.0202           |
| carbon               | 0.0095           | solution              | 0.0071              | atom             | 0.0088            | active                    | 0.0064              |                  |                       |                   |                      | hydrocarbo           |                  |
| weight               | 0.0094           | particle              | 0.0067              | substitute       | 0.0086            | weight                    | 0.0062              |                  |                       |                   | nt 0.0175            | hydrogen             | 0.0083           |
| atom                 | 0.0087           | surface               | 0.0065              | amine            | 0.0077            | water                     | 0.0052              | solvent          | 0.005                 |                   | 0.0128               | water                | 0.0077           |
| polymerizatio        | n 0.0082         | polymer               | 0.0064              | metal            | 0.0076            | solution                  | 0.0050              |                  | 0.005                 |                   | en 0.0098            | liquid               | 0.0074           |
| metal                | 0.0065           | water                 | 0.0053              | ester            | 0.0070            | effect                    | 0.0046              |                  | 0.004                 |                   |                      | carbon               | 0.0073           |
| composition          | 0.0057           | catalyst              | 0.0052              | butyl            | 0.0070            | tissue                    | 0.0044              |                  |                       |                   | ite 0.0094           | componen             |                  |
| formula<br>solution  | 0.0056           | protein<br>electrode  | 0.0050              | solvent<br>ether | 0.0069<br>0.0067  | formulation<br>treatment  | 0.0042              |                  | a 0.004<br>0.004      |                   |                      | pressure<br>oxide    | 0.0068 0.0063    |
| aromatic             | 0.0053           | sample                | 0.0043              | hydrogen         | 0.0066            | patient                   | 0.0039              |                  |                       |                   |                      | solvent              | 0.0062           |
| prepare              | 0.0053           | antibody              |                     | methyl           | 0.0065            | effective                 | 0.0037              | solutior         |                       |                   |                      | phase                | 0.0059           |
| radical              | 0.0052           | bind                  | 0.0038              | catalyst         |                   | pharmaceutic              | al 0.0037           | active           | 0.004                 |                   |                      | stream               | 0.0057           |
| range                | 0.0052           | cecc                  | 0.0038              | weight           | 0.0060            | release                   | 0.0036              | water            | 0.003                 | 9 haloge          | n 0.0055             | range                | 0.0053           |
| component            | 0.0051           | liquid                | 0.0037              | phenyl           | 0.0060            | substance                 | 0.0036              |                  |                       |                   |                      | reactor              | 0.0051           |
| solvent              | 0.0051           | enzyme                | 0.0036              | organic          | 0.0058            | polymer                   | 0.0035              | ether            | 0.003                 |                   |                      | weight               | 0.0049           |
| water                |                  | concentrati           |                     | composition      |                   | solvent                   | 0.0034              |                  |                       |                   | ve 0.0053            | solution             | 0.0047           |
| prefer               | 0.0047           | solid                 | 0.0033              | acid             | 0.0053            | administratic             |                     |                  |                       |                   |                      | oxygen               | 0.0043           |
| molecular<br>organic | 0.0047 0.0039    | electrolyte<br>range  | e 0.0032<br>0.0032  | agent<br>radical | 0.0051<br>0.0046  | preparation<br>ingredient | 0.0032              | solid<br>compone | 0.003<br>ent 0.003    |                   |                      | organic<br>condition | 0.0042<br>0.0041 |
| organic              | 0.0039           | Talige                | 0.0032              | Taulcai          | 0.0040            | ingredient                | 0.0031              | compone          | ant 0.00.             | o/ aikyi          | 0.0049               | condition            | 0.0041           |
| Topic                | 8                | Topic                 | 9                   | Topic            | 10                | Topic 1                   | 1                   | Topic 12         | 2                     | Topic             | 13                   | Topic 1              | 4                |
| Words                | Prob             | Words                 | Prob                | Words            | Prob              | Words                     | Prob                | Words            | Prob                  | Words             | Prob                 | Words                | Prob             |
| formula              | 0.0288           | layer                 | 0.0265              | paper            | 0.0145            | composition               | 0.0170 co           | omposition (     | 0.0127                | water             | 0.0221               | solvent              | 0.0185           |
| substitute           | 0.0137           | image                 | 0.0200              | color            | 0.0144            | weight                    | 0.0129              |                  |                       | solution          | 0.0140               |                      | 0.0147           |
|                      | 0.0112           | silver                | 0.0165              | pigment          | 0.0115            |                           |                     |                  |                       | mposition         |                      |                      | 0.0078           |
|                      | 0.0112           | color                 | 0.0107              | solvent          | 0.0097            |                           | 0.0096              |                  |                       | aqueous           | 0.0088               |                      | 0.0077           |
|                      | 0.0095           | halide                | 0.0105              | print            | 0.0080            |                           | 0.0092              |                  | 0.0072                | metal             | 0.0088               |                      | 0.0069           |
|                      | 0.0088           | light<br>photographic | 0.0101              | water            | 0.0068<br>0.0065  |                           | 0.0091<br>0.0087    |                  | 0.0056<br>0.0056      | agent<br>weight   | 0.0082<br>0.0080     |                      | 0.0068<br>0.0063 |
|                      | 0.0078 0.0075    | sensitive             | 0.0091              | sheet<br>agent   | 0.0063            |                           | 0.0087              |                  |                       | particle          | 0.0080               |                      | 0.0056           |
|                      | 0.0074           | emulsion              | 0.0083              | formula          | 0.0059            |                           |                     |                  |                       | sodium            |                      |                      | 0.0053           |
|                      | 0.0072           | agent                 | 0.0081              | printing         | 0.0058            |                           | 0.0066              |                  | 0.0051                | add               | 0.0050               |                      | 0.0052           |
| radical              | 0.0064           | represent             | 0.0079              | composition      | 0.0057            | oxide                     | 0.0065              | water (          | 0.0051                | soluble           | 0.0045 cc            | omposition           | 0.0052           |
|                      | 0.0063           | develop               | 0.0063              | weight           | 0.0053            |                           | 0.0060              |                  |                       | organic           | 0.0043               |                      | 0.0050           |
|                      | 0.0061           | formula               | 0.0061              | organic          | 0.0049            |                           | 0.0059              |                  | 0.0050                | resin             | 0.0042               |                      | 0.0047           |
|                      | 0.0061           | element               | 0.0061              | carbon           | 0.0047            |                           |                     |                  | 0.0050                | solid             | 0.0041               |                      | 0.0047           |
|                      | 0.0060 0.0057    | coupler<br>charge     | 0.0058<br>0.0053    | methyl<br>liquid | 0.0047<br>0.0045  |                           | 0.0051<br>0.0051    |                  | 0.0049<br>0.0047      | surface<br>alkali | 0.0040<br>0.0039     | chloride<br>organic  | 0.0046<br>0.0044 |
|                      | 0.0057           | solution              | 0.0053              | ester            | 0.0043            |                           | 0.0031              |                  | 0.0047<br>0.0046 coi  |                   |                      | add                  | 0.0044           |
| optionaccy           |                  | developer             |                     | nicrocapsule     |                   |                           | 0.0045              |                  | 0.0040 col            | oxide             | 0.0038               | prefer               | 0.0043           |
| ethyl                | 0.0051           | substitute            | 0.0049              | metal            | 0.0035            |                           | 0.0045              |                  | 0.0043                | range             |                      |                      | 0.0042           |
|                      | 0.0050 p         | ohotosensitiv         | e 0.0049            | aqueous          | 0.0035            | ether                     | 0.0045              |                  | 0.0043                | calcium           | 0.0036               | sodium               | 0.0041           |
|                      |                  |                       |                     |                  |                   |                           |                     |                  |                       |                   |                      |                      |                  |
|                      | Topic<br>Words   | 15<br>Prob            | Topic<br>Words      | 16<br>Prob       | Toj<br>Words      | pic 17<br>Prob            | Toj<br>Words        | pic 18<br>s Prob |                       | ic 19<br>Prob     | Topie<br>Words       | 20<br>Prob           |                  |
|                      |                  |                       |                     |                  |                   |                           |                     |                  |                       |                   |                      |                      |                  |
|                      | carbonat olution | e 0.0101<br>0.0095    | polymer<br>resin    | 0.0229 0.0212    | layer<br>substra  | 0.0227<br>te 0.0132       | sequen<br>cecc      |                  |                       | 0.0108            | compositio<br>weight | 0.0114<br>0.0106     |                  |
|                      | weight           | 0.0095                | weight              | 0.0212           | substra           |                           | protei              |                  |                       | 0.0067            | polyester            |                      |                  |
|                      | metal            |                       | composition         |                  | surface           |                           | plant               |                  |                       |                   | radical              | 0.0081               |                  |
|                      | nposition        |                       | copolymer           |                  |                   | ictor 0.0092              | amino               |                  |                       |                   | formula              | 0.0079               |                  |
|                      | water            | 0.0050                | monomer             | 0.0119           | device            |                           | activit             |                  |                       |                   | componen             |                      |                  |
|                      | alpha            | 0.0048                | vinyl               | 0.0075           | fiber             | 0.0083                    | growt               |                  |                       | 0.0046            | polyol               | 0.0075               |                  |
| hydr                 |                  | 1 0.0048              | coating             | 0.0069           | region            |                           | enzym               |                  |                       |                   | glycol               | 0.0072               |                  |
|                      | acid             | 0.0045                | agent               | 0.0068           | oxide             |                           | mediu               |                  |                       |                   | isocyanate           |                      |                  |
|                      | olymer           |                       | olymerizatio        |                  | crysta            |                           | cultur              |                  |                       |                   | agent                | 0.0065               |                  |
| I                    | orepare<br>atom  | 0.0044<br>0.0041      | component<br>rubber | 0.0060           | electroo<br>light |                           | nuclei<br>microorga |                  | 9 apparatu<br>8 metal | 0.0042            | polymer<br>carbon    | 0.0062<br>0.0061     |                  |
|                      | sodium           | 0.0041                | acrylate            | 0.0058           | liquid            |                           | carboi              |                  |                       |                   | polyuretha           |                      |                  |
|                      | atalyst          | 0.0040                | property            | 0.0057           | optica            |                           | composi             |                  |                       |                   | atom                 | 0.0060               |                  |
|                      | methyl           | 0.0040                | coat                | 0.0057           | second            |                           | prefei              |                  |                       |                   | catalyst             | 0.0059               |                  |
|                      | ester            | 0.0039                | layer               | 0.0056           | metal             |                           | acid                | 0.003            |                       | 0.0034            | aromatic             | 0.0059               |                  |
|                      | solvent          | 0.0039                | particle            | 0.0054           | structur          |                           | molecu              |                  |                       |                   | amine                | 0.0059               |                  |
|                      | prefer           | 0.0038                | surface             | 0.0054           | etch              | 0.0044                    | strain              |                  |                       |                   | organic              | 0.0057               |                  |
|                      | eparation        | 0.0038                | solvent             | 0.0052           | laser             | 0.0040                    | formu               |                  |                       | 0.0032            | ester                | 0.0056               |                  |
|                      | effect           | 0.0037                | part                | 0.0051           | source            | e 0.0039                  | peptid              | e 0.003          | o elemen              | t 0.0032          | molecular            | r 0.0052             |                  |
|                      |                  |                       |                     |                  |                   |                           |                     |                  |                       |                   |                      |                      |                  |

| To   | pic 1  | Topic  | 2                                      | Topic 3   |                            | Topic 4                             |                            | Topic 5                       |                                      |
|--|--|--|--|---|----------------------------|-------------------------------------|----------------------------|-------------------------------|--------------------------------------|
| Words  | Prob   | Words  | Prob                                   | Words   | Prob                       | Words                               | Prob                       | Words                         | Prob                                 |
| compound   | d 0.0162   | surface  | 0.0155                                 | laser   | 0.0129                     | gifhttps                            | 0.0351                     | complex                       | 0.0584                               |
| extract  | 0.0102   |  | 0.0096                                 | signal  | 0.0129                     | thumbnail                           | 0.0282                     | ligand                        | 0.0261                               |
| structure  |  |  | 0.0096                                 | sample  | 0.0097                     | downsample                          | 0.0232                     | metal                         | 0.0187                               |
| product  | 0.0008   | film   | 0.0080                                 | pulse   | 0.0097                     | smlhttps                            | 0.0270                     | spectra                       | 0.0187                               |
| methyl   | 0.0001   |  | 0.0073                                 | radical   | 0.0092                     | stripin                             | 0.0190                     | structure                     | 0.0080                               |
|  |  |  | 0.0057                                 | light   | 0.0081                     |                                     | 0.0173                     | coordination                  | 0.0080                               |
| spectrum   |  | growth   |  |   |                            | yield                               |                            |                               |                                      |
| carbon   | 0.0051   | sample   | 0.0050                                 | measurement                                     | 0.0065                     | smlsmlimage                         | 0.0095                     | tran                          | 0.0067                               |
| japan  | 0.0049   |  | 0.0044                                 | intensity                                       | 0.0065                     | product                             | 0.0091                     | spectrum                      | 0.0067                               |
| plant  | 0.0049   |  | 0.0043                                 | spectra   | 0.0064                     | gifgifaltimg                        | 0.0090                     | band                          | 0.0064                               |
| signal   | 0.0048   |  | 0.0042                                 | flame   | 0.0060                     | gifsisi                             | 0.0090                     | compound                      | 0.0057                               |
| aromatic   |  |  | 0.0040                                 | spectrum  | 0.0056                     | compound                            | 0.0089                     | coordinate                    | 0.0055                               |
| spectra  | 0.0045   |  | 0.0040                                 | absorption                                      | 0.0053                     | mixture                             | 0.0089                     | inorg                         | 0.0053                               |
| degradatio   | n 0.0043   | pressure   | 0.0039                                 | experiment                                      | 0.0052                     | gifgifimage                         | 0.0088                     | specie                        | 0.0051                               |
| proton   | 0.0042   | property   | 0.0038                                 | radiation                                       | 0.0051                     | synthesis                           | 0.0082                     | stretch                       | 0.0050                               |
| isolate  | 0.0040   |  | 0.0037                                 | source  | 0.0050                     | smlgrgr                             | 0.0072                     | bond                          | 0.0050                               |
| presence   | 0.0040   | phase  | 0.0036                                 | optical   | 0.0049                     | gifgrgr                             | 0.0065                     | copper                        | 0.0049                               |
| fraction   | 0.0040   |  | 0.0035                                 | concentration                                   | 0.0043                     | scheme                              | 0.0058                     | raman                         | 0.0045                               |
| natural  | 0.0032   |  | 0.0034                                 | measure   | 0.0042                     | add                                 | 0.0055                     | solid                         | 0.0044                               |
| yield  | 0.0031   | structure  | 0.0032                                 | irradiation                                     | 0.0041                     | tetrahedron                         | 0.0055                     | shift                         | 0.0044                               |
| derivative   |  | silicon  | 0.0032                                 | range   | 0.0039                     | methyl                              | 0.0052                     | chemistry                     | 0.0042                               |
|  | 0.0051   | sincon   | 0.0052                                 | Talige  | 0.0055                     | mentyr                              | 0.0052                     | chennsuy                      | 0.0042                               |
| Topic  | 6  | Topic 7  |  | Topic 8   | 3                          | Topic                               | 9                          | Topic                         | 10                                   |
| Words  | Prob   | Words  | Prob                                   | Words   | Prob                       | Words                               | Prob                       | Words                         | Prob                                 |
| model  | 0.0144   | state  | 0.0279                                 | protein   | 0.0134                     | water                               | 0.0075                     | protein                       | 0.0250                               |
| energy   | 0.0086   | energy   | 0.0245                                 | amino   | 0.0110                     | plant                               | 0.0062                     | activity                      | 0.0222                               |
| function   | 0.0071   | spectra  | 0.0126                                 | peptide   | 0.0101                     | concentration                       | 0.0060                     | enzyme                        | 0.0214                               |
| phase  | 0.0071   | electron   | 0.0119                                 | acid  | 0.0077                     | sample                              | 0.0051                     | bind                          | 0.0173                               |
| equation   | 0.0069   | fluorescence   | 0.0118                                 | residue   | 0.0077                     | control                             | 0.0051                     | concentration                 | 0.0097                               |
| state  | 0.0067   | molecule   | 0.0109                                 | column  | 0.0066                     | level                               | 0.0051                     | membrane                      | 0.0083                               |
| parameter  | 0.0063   | absorption   | 0.0098                                 | chromatography                                  | 0.0063                     | production                          | 0.0043                     | substrate                     | 0.0078                               |
| field  | 0.0060   | transition   | 0.0098                                 | buffer  | 0.0057                     | total                               | 0.0040                     | inhibitor                     | 0.0067                               |
| calculate  | 0.0059   | excitation   | 0.0098                                 |   | 0.0057                     |                                     | 0.0040                     |                               | 0.0062                               |
|  |  |  |  | enzyme  |                            | organic                             |                            | receptor                      |                                      |
| number   | 0.0059   | transfer   | 0.0071                                 | sequence  | 0.0055                     | treatment                           | 0.0037                     | buffer                        | 0.0057                               |
| constant   | 0.0056   | spectrum   | 0.0070                                 | fraction  | 0.0045                     | sediment                            | 0.0036                     | inhibition                    | 0.0051                               |
| point  | 0.0055   | emission   | 0.0066                                 | activity  | 0.0041                     | growth                              | 0.0034                     | liver                         | 0.0048                               |
| calculation  | 0.0053   | intensity  | 0.0064                                 | purification                                    | 0.0039                     | tissue                              | 0.0032                     | assay                         | 0.0045                               |
| order  | 0.0048   | excited  | 0.0064                                 | hydrolysis                                      | 0.0039                     | environmental                       | 0.0032                     | biochem                       | 0.0043                               |
| liquid   | 0.0045   | electronic   | 0.0061                                 | water   | 0.0038                     | marine                              | 0.0029                     | phosphate                     | 0.0042                               |
| large  | 0.0043   | level  | 0.0061                                 | extract   | 0.0035                     | biomass                             | 0.0028                     | cytochrome                    | 0.0039                               |
| theory   | 0.0041   | molecular  | 0.0059                                 | sample  | 0.0034                     | specie                              | 0.0026                     | lipid                         | 0.0039                               |
| measure  | 0.0040   | orbital  | 0.0055                                 | product   | 0.0034                     | research                            | 0.0026                     | human                         | 0.0039                               |
| frequency  | 0.0040   | solvent  | 0.0050                                 | sugar   | 0.0034                     | high                                | 0.0024                     | presence                      | 0.0037                               |
| interaction  | 0.0039   | charge   | 0.0049                                 | glucose   | 0.0034                     | waste                               | 0.0024                     | cecc                          | 0.0036                               |
|  |  |  |  |   |                            |                                     |                            |                               |                                      |
| Topic 1  |  | Topic  |  | Topic   |                            | Topic 1                             |                            | Topic                         |                                      |
| Words  | Prob   | Words  | Prob                                   | Words   | Prob                       | Words                               | Prob                       | Words                         | Prob                                 |
| structure  | 0.0330   | sample   | 0.0225                                 |   | 0.0292                     | polymer                             | 0.0274                     | catalyst                      | 0.0227                               |
| crystal  | 0.0148   | concentration  | 0.0152                                 |   | 0.0102                     | membrane                            | 0.0131                     | surface                       | 0.018                                |
| atom   | 0.0143   | phase  | 0.0142                                 |   | 0.0092                     | water                               | 0.0120                     | electrode                     | 0.0130                               |
| compound   | 0.0121   | column   | 0.0131                                 |   | 0.0083                     | concentration                       | 0.0088                     | oxidation                     | 0.0107                               |
| angle  | 0.0109   | water  | 0.0107                                 |   | 0.0074                     | phase                               | 0.0082                     | potential                     | 0.0092                               |
| molecule   | 0.0103   | standard   | 0.0098                                 | culture   | 0.0071                     | surface                             | 0.0079                     | adsorption                    | 0.0091                               |
| bond   | 0.0099   | chromatogr   | 0.0093                                 |   | 0.0071                     | chain                               | 0.0075                     | carbon                        | 0.0076                               |
| hydrogen   | 0.0095   | determination  | 0.0092                                 |   | 0.0060                     | weight                              | 0.0067                     | oxygen                        | 0.0072                               |
|  | 0.0085   | extraction   | 0.0087                                 |   | 0.0053                     | particle                            | 0.0065                     | hydrogen                      | 0.0069                               |
| distance   | 0.0079   | separation   | 0.0086                                 |   | 0.0051                     | molecular                           | 0.0063                     | concentration                 | 0.006                                |
| distance   | 0.0079   | detection  | 0.0081                                 | 1   | 0.0031                     | sample                              | 0.0063                     | concentration                 | 0.0064                               |
| molecular  |  | liquid   | 0.0081                                 |   | 0.0047                     |                                     | 0.0062                     | reduction                     | 0.0064                               |
| molecular<br>onformation   |  | nama   |  | U   |                            | polym                               |                            |                               |                                      |
| molecular<br>onformation<br>structural   | 0.0052   |  |  | sequence  | 0.0043                     | property                            | 0.0058                     | metal                         | 0.0064                               |
| molecular<br>onformation<br>structural<br>interaction  | 0.0052<br>0.0052   | plasma   | 0.0067                                 |   |                            | copolymer                           | 0.0056                     | support                       | 0.0063                               |
| molecular<br>onformation<br>structural<br>interaction<br>energy                                    | 0.0052<br>0.0052<br>0.0047                               | plasma<br>chromatograph  | y 0.0066                               | treatment                                       | 0.0043                     |                                     |                            |                               |                                      |
| molecular<br>onformation<br>structural<br>interaction<br>energy<br>chemistry                       | 0.0052<br>0.0052<br>0.0047<br>0.0047                     | plasma<br>chromatograph<br>compound                            | y 0.0066<br>0.0059                     | treatment<br>repair                             | 0.0042                     | figure                              | 0.0053                     | catalytic                     | 0.0062                               |
| molecular<br>onformation<br>structural<br>interaction<br>energy<br>chemistry<br>length             | 0.0052<br>0.0052<br>0.0047<br>0.0047<br>0.0046           | plasma<br>chromatograph<br>compound<br>capiccary               | y 0.0066<br>0.0059<br>0.0050           | treatment<br>repair<br>control                  | 0.0042<br>0.0040           | figure<br>solvent                   | 0.0053<br>0.0052           |                               | 0.0062                               |
| molecular<br>onformation<br>structural<br>interaction<br>energy<br>chemistry                       | 0.0052<br>0.0052<br>0.0047<br>0.0047                     | plasma<br>chromatograph<br>compound                            | y 0.0066<br>0.0059                     | treatment<br>repair<br>control                  | 0.0042                     | figure                              | 0.0053                     | catalytic                     | 0.0062                               |
| molecular<br>onformation<br>structural<br>interaction<br>energy<br>chemistry<br>length             | 0.0052<br>0.0052<br>0.0047<br>0.0047<br>0.0046           | plasma<br>chromatograph<br>compound<br>capiccary               | y 0.0066<br>0.0059<br>0.0050           | 6 treatment<br>9 repair<br>9 control<br>9 agent | 0.0042<br>0.0040           | figure<br>solvent                   | 0.0053<br>0.0052           | catalytic<br>oxide            | 0.0062<br>0.0061<br>0.0059<br>0.0059 |
| molecular<br>onformation<br>structural<br>interaction<br>energy<br>chemistry<br>length<br>electron | 0.0052<br>0.0052<br>0.0047<br>0.0047<br>0.0046<br>0.0045 | plasma<br>chromatograph<br>compound<br>capiccary<br>analytical | y 0.0066<br>0.0059<br>0.0050<br>0.0050 | treatment<br>control<br>agent<br>clone          | 0.0042<br>0.0040<br>0.0036 | figure<br>solvent<br>polymerization | 0.0053<br>0.0052<br>0.0046 | catalytic<br>oxide<br>process | 0.0062<br>0.0061<br>0.0059           |

Table B2: Top Twenty Words for Topics in Articles



# **C** Time Series and First Difference

Figure C1: Document Counts for Individual CFC Substitutes

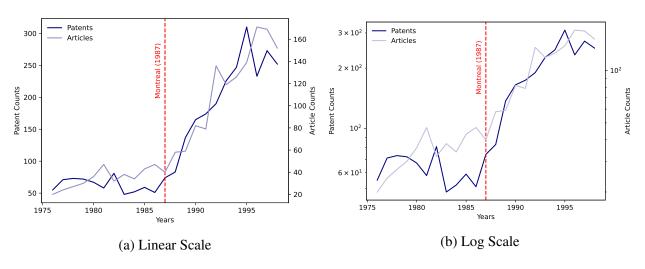
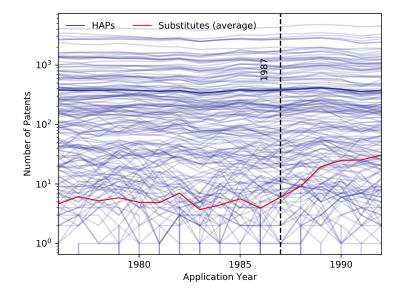


Figure C2: Counts of Patents and Articles Mentioning CFC Substitutes

|   | (1)<br>Patents     | (2)<br>Patents     | (3)<br>Articles    | (4)<br>Articles    |
|---|--------------------|--------------------|--------------------|--------------------|
| Post 1987                                   | 29.51<br>(2.11)    | 6.10<br>(2.63)     | 13.02<br>(1.07)    | 2.11<br>(1.58)     |
| Post 1987 x Years                           |                    | 3.95<br>(0.44)     |                    | 1.44<br>(0.28)     |
| Years                                       |                    | -0.03<br>(0.25)    |                    | 0.16<br>(0.06)     |
| Molecule FEs                                | Yes                | Yes                | Yes                | Yes                |
| Bootstraped SE<br>R-squared<br>Observations | Yes<br>0.64<br>322 | Yes<br>0.74<br>322 | Yes<br>0.58<br>406 | Yes<br>0.63<br>406 |

Standard errors in parentheses. Variable 'Years' is relative to 1987. Time period: 1976-1998 for patents; 1970-1998 for articles

*Note:* The table presents regression results for first-difference specifications. Model 1 and 3 confirm that there is a significant and positive mean shift after 1987 in the number of patents and articles mentioning CFC substitutes. Model 2 and 4 indicate that the change can also be modeled as a trend break. The coefficient for 'Years' indicates that there is a small but statistically significant positive underlying trend for articles.



# **D** Comparing HAPs and CFC Substitutes

Figure D1: Patent Counts for Each HAP and for the Average CFC Substitute *Note:* The graph shows patent counts for each HAP (thin lines), for HAPs on average (thick line labeled "HAPs") and for CFC substitutes on average. The graph illustrates that many HAPs have counts much higher than the average CFC substitute and may, therefore, not be appropriate as comparison units.

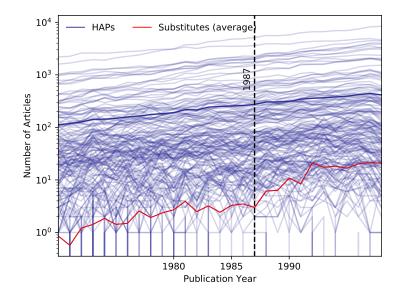


Figure D2: Articles Counts for Each HAP and for the Average CFC Substitute

Note: The grap shows article counts for each HAP (thin lines), for HAPs on average (thick line labeled "HAPs') and for CFC substitutes on average. The graph illustrates that HAPs are a diverse group of molecules. In particular, some of them have counts much higher than the average CFC substitute.



Figure D3: Scatterplot of Topics Proportion and Count for Patents.

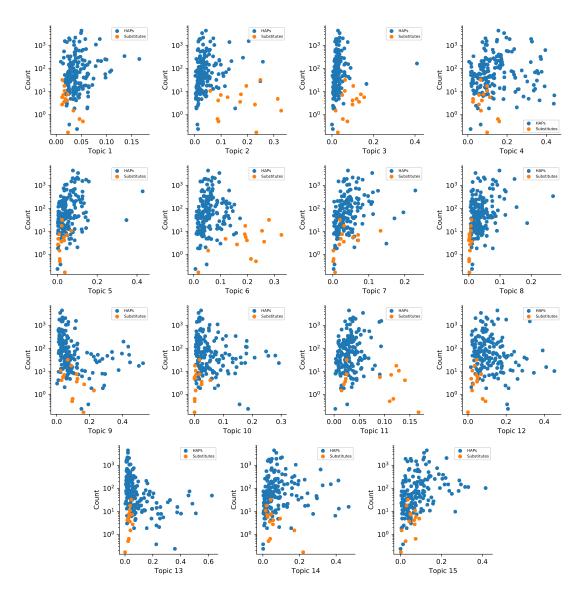
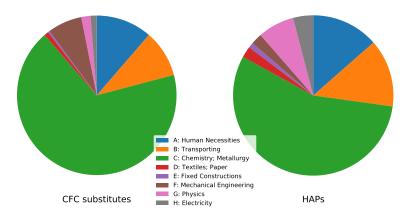


Figure D4: Scatterplot of Topics Proportion and Count for Articles.





*Note:* The figure shows that, overall, patents mentioning CFC substitutes and HAPs fall into similar top-level codes. HAPs are a group of 171 molecules that have no relationship to ozone and that are used for diverse industrial applications. The figure indicates the two groups of molecules present remarkable similarities, which motivates the use of HAPs as control molecules to estimate the causal effect of the post-Montreal regime. The patent codes are from the international patent classification.

Table D1: Similarity Between the Aggregate Subtitute and the Different HAPs included in the DiD Control Group and the SCM Donor Pool

| HAPs                        | IPC Codes | NACE Codes | Unweighted Topics | s Weighted Topic | s DiD Control | SCM Donor |
|-----------------------------|-----------|------------|-------------------|------------------|---------------|-----------|
| m-Cresol                    | 0.82      | 0.99       | 0.84              | 0.88             |               | Yes       |
| 1,2-Diphenylhydrazine       | 0.52      | 0.90       | 0.74              | 0.88             | Yes           |           |
| Allyl chloride              | 0.53      | 0.99       | 0.77              | 0.88             |               | Yes       |
| Ethylidene dichloride       | 0.85      | 0.99       | 0.89              | 0.87             |               | Yes       |
| 2-Nitropropane              | 0.67      | 0.99       | 0.80              | 0.86             | Yes           |           |
| o-Cresol                    | 0.78      | 0.99       | 0.77              | 0.85             |               | Yes       |
| m-Xylenes                   | 0.59      | 1.00       | 0.66              | 0.84             |               | Yes       |
| p-Xylenes                   | 0.52      | 1.00       | 0.62              | 0.83             |               | Yes       |
| Methyl isocyanate           | 0.56      | 0.83       | 0.69              | 0.82             |               | Yes       |
| Propylene dichloride        | 0.61      | 0.99       | 0.69              | 0.82             |               | Yes       |
| 2,4-Dinitrotoluene          | 0.40      | 0.99       | 0.54              | 0.81             | Yes           |           |
| Polychlorinated biphenyls   | 0.52      | 0.96       | 0.65              | 0.80             | Yes           | Yes       |
| Ethyl chloride              | 0.63      | 0.99       | 0.65              | 0.80             |               | Yes       |
| 1,1,2-Trichloroethane       | 0.62      | 0.97       | 0.61              | 0.79             |               | Yes       |
| Carbonyl sulfide            | 0.32      | 0.98       | 0.46              | 0.77             |               | Yes       |
| o-Xylenes                   | 0.47      | 0.99       | 0.47              | 0.77             |               | Yes       |
| p-Cresol                    | 0.73      | 0.99       | 0.68              | 0.75             |               | Yes       |
| 1,4-Dichlorobenzene         | 0.85      | 1.00       | 0.57              | 0.75             |               | Yes       |
| Ethylene dibromide          | 0.52      | 0.92       | 0.55              | 0.70             |               | Yes       |
| Methyl bromide              | 0.50      | 0.86       | 0.45              | 0.65             |               | Yes       |
| Dimethyl phthalate          | 0.62      | 0.98       | 0.71              | 0.65             |               | Yes       |
| N-Nitrosomorpholine         | 0.38      | 0.98       | 0.48              | 0.65             | Yes           |           |
| Benzotrichloride            | 0.43      | 0.99       | 0.42              | 0.65             | Yes           |           |
| Dibenzofurans               | 0.43      | 0.82       | 0.38              | 0.62             | Yes           |           |
| Ethylene imine              | 0.46      | 0.78       | 0.57              | 0.62             |               | Yes       |
| 2,4-Toluene diamine         | 0.87      | 0.99       | 0.87              | 0.62             |               | Yes       |
| Bromoform                   | 0.41      | 0.96       | 0.51              | 0.61             | Yes           | Yes       |
| Calcium cyanamide           | 0.45      | 0.98       | 0.65              | 0.61             |               | Yes       |
| 1,2-Dibromo-3-chloropropane | 0.31      | 0.90       | 0.42              | 0.57             | Yes           |           |
| 3,3-Dimethoxybenzidine      | 0.81      | 0.99       | 0.86              | 0.56             |               | Yes       |
| 1,2,4-Trichlorobenzene      | 0.71      | 0.99       | 0.43              | 0.56             | Yes           | Yes       |
| Benzidine                   | 0.77      | 0.97       | 0.86              | 0.55             |               | Yes       |
| beta-Propiolactone          | 0.73      | 0.93       | 0.79              | 0.51             |               | Yes       |
| N-Nitroso-N-methylurea      | 0.27      | 0.41       | 0.33              | 0.49             | Yes           |           |
| Pentachlorophenol           | 0.49      | 0.85       | 0.38              | 0.48             |               | Yes       |
| 2,4,6-Trichlorophenol       | 0.59      | 0.99       | 0.48              | 0.46             | Yes           |           |
| Dimethyl aminoazobenzene    | 0.28      | 0.87       | 0.38              | 0.43             | Yes           |           |
| 4-Nitrobiphenyl             | 0.57      | 0.83       | 0.50              | 0.42             | Yes           |           |
| 2,4-Dinitrophenol           | 0.40      | 0.60       | 0.27              | 0.42             |               | Yes       |
| Diethyl sulfate             | 0.42      | 0.71       | 0.37              | 0.40             |               | Yes       |
| Ethylene thiourea           | 0.39      | 0.91       | 0.43              | 0.39             | Yes           |           |
| 4-Nitrophenol               | 0.52      | 0.71       | 0.31              | 0.37             | Yes           | Yes       |
| 1,3-Dichloropropene         | 0.40      | 0.84       | 0.29              | 0.33             | Yes           |           |
| o-Anisidine                 | 0.32      | 0.87       | 0.25              | 0.32             | Yes           |           |
| Methoxychlor                | 0.17      | 0.45       | 0.27              | 0.30             | Yes           |           |
| Chloramben                  | 0.33      | 0.74       | 0.22              | 0.27             | Yes           |           |
| Chlorobenzilate             | 0.27      | 0.67       | 0.23              | 0.26             | Yes           |           |
| Propoxur                    | 0.25      | 0.52       | 0.23              | 0.26             | Yes           |           |
| 4-Aminobiphenyl             | 0.33      | 0.99       | 0.18              | 0.25             | Yes           |           |
| 2-Acetylaminofluorene       | 0.15      | 0.15       | 0.17              | 0.23             | Yes           |           |
| Dichlorvos                  | 0.34      | 0.63       | 0.19              | 0.24             | Yes           |           |
| Toxaphene                   | 0.17      | 0.38       | 0.29              | 0.24             | Yes           |           |
| 3,3'-Dimethyl benzidine     | 0.05      | 0.26       | 0.15              | 0.14             | Yes           |           |

*Note:* The first three columns display the cosine similarity measure in the space of weighted topics, unweighted topics, and 4-digit IPC codes, respectively. In the pre-period, 65% of CFC substitute patents correspond to NACE code 20.1 (Manufacture of Basic Chemicals, Fertilisers and Nitrogen Compounds, Plastics, and Synthetic Rubber in Primary Forms); 10% NACE code 21 (Manufacture of Basic Pharmaceutical Products and Pharmaceutical Preparations); 5% NACE code 28.29 (Manufacture of Other General-Purpose Machinery). The rest is scattered across many codes.

|       | IPC Codes | NACE Codes | Unweighted Topics | Weighted Topics |
|-------|-----------|------------|-------------------|-----------------|
| count | 27.00     | 27.00      | 27.00             | 27.00           |
| mean  | 0.38      | 0.77       | 0.38              | 0.46            |
| std   | 0.16      | 0.25       | 0.17              | 0.22            |
| min   | 0.05      | 0.15       | 0.15              | 0.14            |
| 25%   | 0.28      | 0.65       | 0.24              | 0.26            |
| 50%   | 0.38      | 0.87       | 0.38              | 0.42            |
| 75%   | 0.47      | 0.97       | 0.48              | 0.62            |
| max   | 0.71      | 0.99       | 0.80              | 0.88            |

Table D2: Similarity Summary Statistics for HAPs in Difference in Difference

Table D3: Similarity Summary Statistics for HAPs in the SCM

|       | IPC Codes | NACE Codes | Unweighted Topics | Weighted Topics |
|-------|-----------|------------|-------------------|-----------------|
| count | 30.00     | 30.00      | 30.00             | 30.00           |
| mean  | 0.60      | 0.93       | 0.62              | 0.68            |
| std   | 0.16      | 0.10       | 0.17              | 0.15            |
| min   | 0.32      | 0.60       | 0.27              | 0.37            |
| 25%   | 0.49      | 0.92       | 0.48              | 0.57            |
| 50%   | 0.57      | 0.98       | 0.65              | 0.72            |
| 75%   | 0.73      | 0.99       | 0.75              | 0.82            |
| max   | 0.87      | 1.00       | 0.89              | 0.88            |

# **E** Difference-in-Differences

#### Table E1: Pre-Period Balance Table Between CFC Substitutes and HAPs

|                                   | ·     |                 |            |          |
|-----------------------------------|-------|-----------------|------------|----------|
|                                   | HAPs  | CFC substitutes | Difference | T-stat   |
| Counts                            | 10.88 | 5.36            | 5.52***    | (4.47)   |
| Counts (occurrence weighted)      | 11.75 | 4.19            | 7.56***    | (5.27)   |
| Counts (citation weighted)        | 15.53 | 9.15            | 6.38***    | (3.44)   |
| Counts (3-year citation weighted) | 11.47 | 4.15            | 7.32***    | (4.90)   |
| Topic 1 (w. mean)                 | 0.03  | 0.02            | 0.01       | (0.98)   |
| Topic 2 (w. mean)                 | 0.04  | 0.01            | 0.03*      | (2.56)   |
| Topic 3 (w. mean)                 | 0.10  | 0.02            | 0.08***    | (6.91)   |
| Topic 4 (w. mean)                 | 0.03  | 0.04            | -0.01      | (-0.95)  |
| Topic 5 (w. mean)                 | 0.04  | 0.01            | 0.03**     | (3.21)   |
| Topic 6 (w. mean)                 | 0.11  | 0.03            | 0.08***    | (5.16)   |
| Topic 7 (w. mean)                 | 0.11  | 0.37            | -0.26***   | (-10.41) |
| Topic 8 (w. mean)                 | 0.08  | 0.02            | 0.05***    | (3.95)   |
| Topic 9 (w. mean)                 | 0.04  | 0.01            | 0.04***    | (3.77)   |
| Topic 10 (w. mean)                | 0.03  | 0.04            | -0.01      | (-1.16)  |
| Topic 11 (w. mean)                | 0.02  | 0.04            | -0.03***   | (-3.67)  |
| Topic 12 (w. mean)                | 0.01  | 0.01            | 0.00       | (0.80)   |
| Topic 13 (w. mean)                | 0.06  | 0.05            | 0.00       | (0.06)   |
| Topic 14 (w. mean)                | 0.12  | 0.02            | 0.10***    | (5.41)   |
| Topic 15 (w. mean)                | 0.01  | 0.01            | -0.00      | (-0.40)  |
| Topic 16 (w. mean)                | 0.06  | 0.10            | -0.03*     | (-2.14)  |
| Topic 17 (w. mean)                | 0.02  | 0.01            | 0.00       | (0.38)   |
| Topic 18 (w. mean)                | 0.04  | 0.00            | 0.03**     | (3.22)   |
| Topic 19 (w. mean)                | 0.02  | 0.07            | -0.05***   | (-7.30)  |
| Topic 20 (w. mean)                | 0.04  | 0.12            | -0.07***   | (-4.86)  |
|                                   |       |                 |            |          |

#### (a) Patents

(b) Articles

|                              | HAPs | CFC substitutes | Difference | T-stat   |
|------------------------------|------|-----------------|------------|----------|
| Count                        | 5.98 | 2.19            | 3.79***    | (8.48)   |
| Counts (occurrence weighted) | 6.17 | 1.18            | 4.99***    | (9.56)   |
| Counts (citation weigh)      | 5.39 | 2.17            | 3.22***    | (3.79)   |
| Topic 1 (w. mean)            | 0.03 | 0.01            | 0.02***    | (4.50)   |
| Topic 2 (w. mean)            | 0.02 | 0.07            | -0.04***   | (-4.97)  |
| Topic 3 (w. mean)            | 0.02 | 0.10            | -0.08***   | (-8.67)  |
| Topic 4 (w. mean)            | 0.13 | 0.11            | 0.03       | (1.36)   |
| Topic 5 (w. mean)            | 0.05 | 0.06            | -0.01      | (-0.89)  |
| Topic 6 (w. mean)            | 0.04 | 0.18            | -0.13***   | (-11.95) |
| Topic 7 (w. mean)            | 0.04 | 0.09            | -0.05***   | (-4.28)  |
| Topic 8 (w. mean)            | 0.03 | 0.01            | 0.02***    | (3.94)   |
| Topic 9 (w. mean)            | 0.19 | 0.05            | 0.14***    | (5.71)   |
| Topic 10 (w. mean)           | 0.07 | 0.03            | 0.04***    | (3.44)   |
| Topic 11 (w. mean)           | 0.03 | 0.14            | -0.11***   | (-11.35) |
| Topic 12 (w. mean)           | 0.14 | 0.03            | 0.11***    | (6.61)   |
| Topic 13 (w. mean)           | 0.13 | 0.03            | 0.10***    | (5.14)   |
| Topic 14 (w. mean)           | 0.02 | 0.03            | -0.01      | (-1.19)  |
| Topic 15 (w. mean)           | 0.05 | 0.07            | -0.02*     | (-2.01)  |

Note: The table displays the pre-period mean of outcome variables and topic proportions for patents and articles for CFC substitutes and for HAPs selected in the DiD sample.

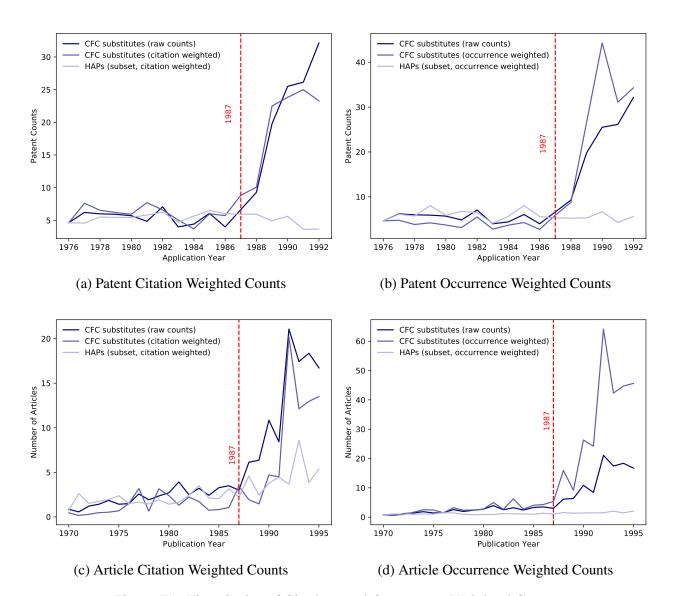


Figure E1: Time Series of Citation- and Occurrence-Weighted Counts *Note:* Time-series are scaled to make them equal in the first year of the sample. The graphs indicate that the post-1987 gap between CFC substitutes and HAPs persists even when counts are weighted by the number of citations or by the number of times molecules appear in the text.

|                         | (1)<br>Count | (2)<br>Count    | (3)<br>Cit | (4)<br>Occ | (5)<br>Cit-Occ  |
|-------------------------|--------------|-----------------|------------|------------|-----------------|
| Post 1987 x Substitutes |              | 13.00<br>(1.71) |            |            | 44.91<br>(6.70) |
| Count (lag 1)           |              | 0.39<br>(0.07)  |            |            |                 |
| Count (lag 2)           |              | 0.27<br>(0.07)  |            |            |                 |
| /ear FE                 | Yes          | Yes             | Yes        | Yes        | Yes             |
| Iolecule FE             | Yes          | Yes             | Yes        | Yes        | Yes             |
| Topics (weighted)       | Yes          | Yes             | Yes        | Yes        | Yes             |
| Bootstraped             | Yes          | Yes             | Yes        | Yes        | Yes             |
| R-squared               | 0.86         | 0.90            | 0.78       | 0.70       | 0.66            |
| Observations            | 595          | 528             | 595        | 595        | 595             |

#### Table E2: Difference-in-Differences Robustness Checks

(a) Patents

Bootstrapped standard errors in parentheses. Time period: 1976 to 1992 (b) Articles

|  | (1)<br>Count       | (2)<br>Count       | (3)<br>Cit         | (4)<br>Occ         | (5)<br>Cit-Occ     |
|--|--------------------|--------------------|--------------------|--------------------|--------------------|
| Post 1987 x Substitutes                  |                    | 5.10<br>(1.25)     |                    | 17.62<br>(2.71)    | 18.11<br>(4.43)    |
| Count (lag 1)                            |                    | 0.34<br>(0.05)     |                    |                    |                    |
| Count (lag 2)                            |                    | 0.34<br>(0.08)     |                    |                    |                    |
| Year FE                                  | Yes                | Yes                | Yes                | Yes                | Yes                |
| Molecule FE                              | Yes                | Yes                | Yes                | Yes                | Yes                |
| Topics (weighted)                        | Yes                | Yes                | Yes                | Yes                | Yes                |
| Bootstraped<br>R-squared<br>Observations | Yes<br>0.64<br>846 | Yes<br>0.75<br>790 | Yes<br>0.34<br>846 | Yes<br>0.49<br>846 | Yes<br>0.37<br>846 |

Standard errors in parentheses. Time period: 1970 to 1995

*Note:* The tables present regression results for robustness checks using different outcome variables. Column 1 and 2 use counts as in Table 2; column 3 uses citation-weighted counts; column 4 uses occurrences-weighted counts, and column 5 uses counts weighted by both citation and occurrences.

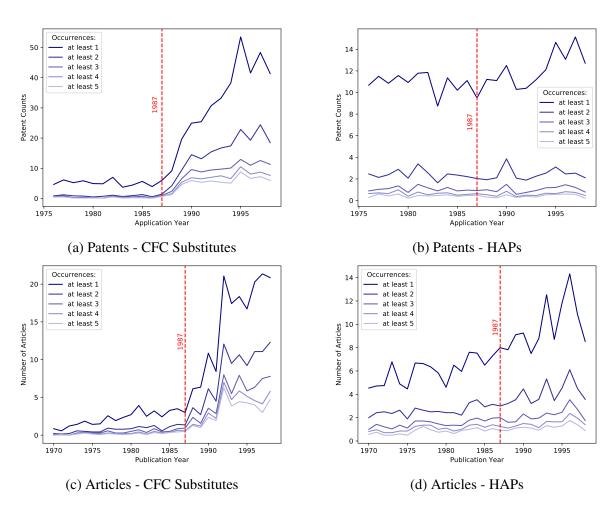
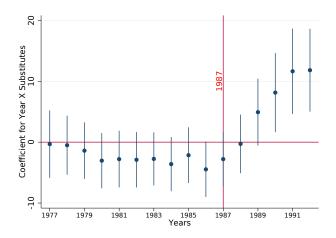


Figure E2: Robustness Check: Counts with Several Thresholds of Molecule Occurrences

Note: The graphs illustrate that the differential trends CFC substitutes and HAPs are not affected by adopting more stringent definition of what constitutes a document "about CFC substitutes".

Table E3: Difference-in-Differences with Triadic Patents Only

|                                 | (1)            | (2)                      |
|---------------------------------|----------------|--------------------------|
| Post 1987 x Substitutes         | 9.47<br>(1.13) | 3.37<br>(1.99)           |
| Post 1987 x Substitutes x Years | . ,            | (1.99)<br>2.81<br>(0.64) |
| Substitutes x Years             |                | -0.28<br>(0.12)          |
| Years                           |                | 0.58<br>(0.06)           |
| Post 1987                       |                | -1.56<br>(0.55)          |
| Year FE                         | Yes            | No                       |
| Molecule FE                     | Yes            | Yes                      |
| R-squared<br>Observations       | 0.71<br>714    | 0.72<br>714              |



Standard errors in parentheses. Dependent variable: Number of Triadic Patents. Variable 'Years' is relative to 1987. Time period: 1976 to 1992

### Table E4: Difference-in-Differences with PPML Regressions

(a) Patents

|                                 | (1)<br>Count   | (2)<br>Count    | (3)<br>Count   | (4)<br>Count    | (5)<br>Count   | (6)<br>Cit      | (7)<br>Occ     | (8)<br>Cit-Occ  |
|---------------------------------|----------------|-----------------|----------------|-----------------|----------------|-----------------|----------------|-----------------|
| Post 1987 x Substitutes         | 1.37<br>(0.13) | 1.22<br>(0.12)  | 0.57<br>(0.24) | 0.48<br>(0.20)  | 0.96<br>(0.12) | 1.22<br>(0.13)  | 1.70<br>(0.15) | 1.74<br>(0.16)  |
| Post 1987 x Substitutes x Years |                |                 | 0.24<br>(0.06) | 0.25<br>(0.05)  |                |                 |                |                 |
| Substitutes x Years             |                |                 | 0.00<br>(0.03) | -0.01<br>(0.02) |                |                 |                |                 |
| Years                           |                |                 |                | -0.01<br>(0.01) |                |                 |                |                 |
| Post 1987                       |                |                 | 0.11<br>(0.06) | 0.07<br>(0.07)  |                |                 |                |                 |
| Count (lag 1)                   |                |                 |                |                 | 0.01<br>(0.00) |                 |                |                 |
| Count (lag 2)                   |                |                 |                |                 | 0.01<br>(0.00) |                 |                |                 |
| Topics (weighted)               | No             | Yes             | No             | Yes             | Yes            | Yes             | Yes            | Yes             |
| Av. Marginal Effects            |                | 15.91<br>(1.61) | 2.61           | 3.25<br>(0.64)  |                | 22.51<br>(2.44) |                | 33.04<br>(3.47) |
| Molecule FEs                    | X              | X               | X              | X               | X              | X               | X              | X               |
| Year FEs                        | X              | X               |                |                 | X              | X               | Х              | X               |
| Pseudo R-squared                | 0.71           | 0.68            | 0.71           | 0.68            | 0.69           | 0.65            | 0.70           | 0.66            |
| Observations                    | 714            | 594             | 714            | 594             | 527            | 594             | 594            | 594             |

Poisson pseudo-maximum likelihood.

Robust standard errors in parentheses.

Dependent variable: Number of Patents.

Time period: 1976 to 1992

#### (b) Articles

|                                  | (1)<br>Count   | (2)<br>Count   | (3)<br>Count   | (4)<br>Count   | (5)<br>Count   | (6)<br>Cit     | (7)<br>Occ      | (8)<br>Cit-Occ  |
|----------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|-----------------|
| Post 1987 x Substitutes          | 1.33<br>(0.12) | 0.85<br>(0.11) | 0.41<br>(0.21) | 0.08<br>(0.19) | 0.52<br>(0.12) | 0.62<br>(0.23) | 1.49<br>(0.14)  | 1.16<br>(0.24)  |
| Post 1987 x Substitutes x Years  |                |                | 0.08<br>(0.03) | 0.09<br>(0.03) |                |                |                 |                 |
| Substitutes x Years              |                |                | 0.04<br>(0.02) | 0.03<br>(0.01) |                |                |                 |                 |
| Years                            |                |                | 0.03<br>(0.00) | 0.03<br>(0.01) |                |                |                 |                 |
| Post 1987                        |                |                | 0.07<br>(0.06) | 0.07<br>(0.06) |                |                |                 |                 |
| Count (lag 1)                    |                |                |                |                | 0.01<br>(0.00) |                |                 |                 |
| Count (lag 2)                    |                |                |                |                | 0.01<br>(0.00) |                |                 |                 |
| Topics (weighted)                | No             | Yes            | No             | Yes            | Yes            | Yes            | Yes             | Yes             |
| Av. Marginal Effects             | 8.82<br>(0.79) | 7.29<br>(0.96) | 0.55 (0.21)    | 0.78<br>(0.24) | 4.60<br>(1.03) | 5.57<br>(2.11) | 12.64<br>(1.24) | 10.38<br>(2.17) |
| Molecule FEs                     | X              | X              | X              | X              | X              | ÌX             | X               | X               |
| Year FEs                         | Х              | Х              |                |                | Х              | Х              | Х               | Х               |
| Pseudo R-squared<br>Observations | 0.58<br>1092   | 0.49<br>846    | 0.58<br>1092   | 0.48<br>846    | 0.49<br>790    | 0.43<br>846    | 0.49<br>846     | 0.46<br>846     |

Poisson pseudo-maximum likelihood.

Robust standard errors in parentheses.

Dependent variable: Number of Articles. Time period: 1976 to 1995

|                                 | (1)<br>Patents | (2)<br>Patents | (3)<br>Patents | (4)<br>Patents  | (5)<br>Patents  | (6)<br>Articles | (7)<br>Articles | (8)<br>Articles | (9)<br>Articles | (10)<br>Articles |
|---------------------------------|----------------|----------------|----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|
| Post 1987 x Substitutes         | 1.49<br>(0.11) | 1.52<br>(0.09) | 1.54<br>(0.09) | 0.34<br>(0.22)  | 0.70<br>(0.14)  | 0.70<br>(0.10)  | 0.74<br>(0.10)  | 0.59<br>(0.11)  | 0.33<br>(0.16)  | 0.10<br>(0.22)   |
| Post 1987 x Substitutes x Years |                |                |                | 0.35<br>(0.07)  | 0.27<br>(0.04)  |                 |                 |                 | 0.19<br>(0.04)  | 0.18<br>(0.03)   |
| Substitutes x Years             |                |                |                | 0.01<br>(0.01)  | 0.00<br>(0.01)  |                 |                 |                 | -0.03<br>(0.01) | -0.02<br>(0.01)  |
| Years                           |                |                |                | -0.01<br>(0.00) | -0.01<br>(0.00) |                 |                 |                 | 0.05<br>(0.00)  | 0.05<br>(0.00)   |
| Post 1987                       |                |                |                | 0.15<br>(0.02)  | 0.14<br>(0.02)  |                 |                 |                 | -0.05<br>(0.02) | -0.01<br>(0.02)  |
| Year FEs                        | Yes            | Yes            | Yes            | No              | No              | Yes             | Yes             | Yes             | No              | No               |
| Molecule FEs                    | Yes            | Yes            | Yes            | Yes             | Yes             | Yes             | Yes             | Yes             | Yes             | Yes              |
| Topics (weighted)               | No             | No             | Yes            | No              | Yes             | No              | No              | Yes             | No              | Yes              |
| Bootstraped SE                  | Yes            | Yes            | Yes            | Yes             | Yes             | Yes             | Yes             | Yes             | Yes             | Yes              |
| R-squared<br>Observations       | 0.97<br>3145   | 0.98<br>3018   | 0.98<br>3018   | 0.98<br>3145    | 0.98<br>3018    | 0.96<br>4625    | 0.96<br>4359    | 0.96<br>4359    | 0.96<br>4625    | 0.96<br>4359     |

Table E5: Difference-in-Differences Results Using All HAPs (log)

Standard errors in parentheses. Variable 'Years' is relative to 1987.

Time period: 1976-1992 for patents; 1970-1995 for articles

*Note:* The table presents OLS regression results for difference-in-difference specifications using all HAPs in the control (171 HAPs in total). The outcome variable is the log of Count + 1.

|                         | (1)     | (2)     | (3)     | (4)      | (5)      | (6)      |
|-------------------------|---------|---------|---------|----------|----------|----------|
|                         | Patents | Patents | Patents | Articles | Articles | Articles |
| Post 1987 x Substitutes | 1.36    | 1.21    | 1.22    | 1.14     | 0.82     | 0.70     |
|                         | (0.13)  | (0.12)  | (0.13)  | (0.11)   | (0.10)   | (0.10)   |
| Topics (weighted)       | No      | No      | Yes     | No       | No       | Yes      |
| Molecule FEs            | X       | X       | X       | X        | X        | X        |
| Year FEs                | X       | X       | X       | X        | X        | X        |
| Pseudo R-squared        | 0.99    | 0.99    | 0.99    | 0.98     | 0.98     | 0.98     |
| Observations            | 3145    | 3017    | 3017    | 4625     | 4358     | 4358     |

Table E6: Difference-in-Differences Results Using All HAPs (PPML)

Poisson pseudo-maximum likelihood.

Robust standard errors in parentheses.

Time period: 1976-1992 for patents; 1970-1995 for articles

*Note:* The table presents PPML regression results for difference-in-difference specifications using all HAPs in the control (171 HAPs in total)

| (1)<br>Counts | (2)<br>Counts   | (3)<br>Counts   | (4)<br>Counts  | (5)<br>Counts   | (6)<br>Counts   |
|---------------|---|---|--|---|---|
| 16.54         | 21.12   | 28.42   | 30.57  | 24.60   | 29.45   |
| (1.74)        | (2.06)  | (3.78)  | (5.21)   | (3.30)  | (5.09)  |
|               |   |   |  | 7.63  | 1.65  |
|               |   |   |  | (3.63)  | (3.60)  |
|               |   |   |  | 3.17  | 24.91   |
|               |   |   |  | (2.66)  | (8.20)  |
| Yes           | Yes   | Yes   | Yes  | Yes   | Yes   |
| Yes           | Yes   | Yes   | Yes  | Yes   | Yes   |
| No            | Yes   | No  | Yes  | No  | Yes   |
| Yes           | Yes   | Yes   | Yes  | Yes   | Yes   |
| 0.84          | 0.86  | 0.84  | 0.88   | 0.85  | 0.88  |
| 714           | 595   | 204   | 148  | 204   | 148   |
|               | Counts<br>16.54<br>(1.74)<br>Yes<br>No<br>Yes<br>0.84 | CountsCounts16.5421.12(1.74)(2.06)YesYesYesYesNoYesYesYesYesYes0.840.86 | CountsCountsCounts16.5421.1228.42(1.74)(2.06)(3.78)YesYesYesYesYesYesNoYesYesYesYesNoYesYesYes0.840.860.84 | Counts         Counts         Counts         Counts           16.54         21.12         28.42         30.57           (1.74)         (2.06)         (3.78)         (5.21)           Yes         Yes         Yes         Yes           Yes         Yes         Yes         Yes           No         Yes         Yes         Yes           Yes         Yes         No         Yes           0.84         0.86         0.84         0.88 | Counts         Counts         Counts         Counts         Counts           16.54         21.12         28.42         30.57         24.60           (1.74)         (2.06)         (3.78)         (5.21)         (3.30)           (1.74)         (2.06)         (3.78)         (5.21)         (3.63)           (3.63) |

Table E7: Patents - Difference-in-Differences - By Consumer Exposure

Standard errors in parentheses

Bootstrapped standard errors in parentheses.

Dependent variable: Number of Patents.

Variable 'Years' is relative to 1987.

Time period: 1976 to 1992

*Note:* The table presents Difference-in-Differences regression results with an interaction term to examine heterogeneity based on whether the CFC substitute was consumer exposed or not. Columns 1 and 2 reproduce the results from the main table in the paper (Table 2). Columns 3 and 4 replicate the same specifications but exclude two CFC substitutes which could not be classified with certainty as either exposed or not exposed (HCFC 141b and HFC 245fa). Columns 5 and 6 use the same sample as Columns 3 and 4 but include an interaction term with the binary variable "Exposed," where 1 indicates CFC substitutes with uses targeting applications exposed to consumers, and 0 indicates those that do not. Column 5 shows that the coefficient for the interaction is positive and statistically significant, suggesting that the induced innovation response was stronger for consumer-exposed CFC substitutes. However, after controlling for topic modeling, the coefficient becomes insignificant, indicating that other molecule-level characteristics (possibly the types of industrial applications, or the thermodynamic or safety profiles) may explain why consumer-exposed molecules show a stronger response. Since there is no quasi-random variation in the assignment of consumer exposure status, a causal interpretation for the interaction with the binary variable "Exposed" is not feasible.

## F Synthetic Control Method

### **F1** Theoretical Foundations

Here, I briefly summarize the theoretical underpinnings of the synthetic control method. Suppose there are J+1 molecules, J molecules as potential controls and one, denoted with the subscript 1, that is treated. The treatment effect can be written as  $\alpha_{it} = Y_{it}^T - Y_{it}^N$ , where  $Y_{it}^N$  is the number of document mentioning molecule *i* in year *t* if no intervention, and  $Y_{it}^T$  the number of documents mentioning molecule *i* in year *t* if intervention. Here the quantity we need to estimate is  $Y_{it}^N$ . Abadie, Diamond, and Hainmueller (2010) show that a weighted average of the control units can approximate the counterfactual  $Y_{it}^N$ , that is:

$$Y_{1,t}^N \to \sum_{j=2}^{J+1} w_j^* Y_{jt}$$
 with  $w*$  s.t.  $\sum_{j=2}^{J+1} w_j^* Y_{jt} = Y_{1,t}$  and  $\sum w_j^* Z_j = Z_1$ 

To understand why this is the case, Equation 1 presents the underlying factor model.  $\delta_t$  is an unknown common factor w constant loadings across units;  $\theta_t$  is a vector of unknown parameters;  $Z_i$  a vector of observed covariates (not affected by intervention);  $\lambda_t$  unobserved common factors;  $\mu_i$  a vector of unknown factor loadings and  $\varepsilon_{it}$  unobserved transitory shocks with zero mean. Note that this model generalizes the difference-in-differences model which imposes that  $\lambda_t$  be constant for all *t*. Hence, the unobserved confounders are constant in time and can be eliminated by taking time difference. Here, the synthetic control method allows the effects of confounding unobserved characteristics to vary with time; taking time differences would not get us rid of  $\mu_i$ .

$$Y_{it}^{N} = \delta_{t} + \theta_{t} Z_{i} + \lambda_{t} \mu_{i} + \varepsilon_{it}$$
<sup>(1)</sup>

A synthetic control such that  $\sum_{j=2}^{J+1} w_j^* Z_j = Z_1$  and  $\sum w_j^* \mu_j = \mu_1$  would be unbiased estimator of  $Y_{1t}^N$ . In other words, fitting  $Z_1$  and  $Y_{11}$  ...  $Y_{1T_0}$  is a way of indirectly fitting  $\mu_1$ , the unobserved factor loadings. As a result, it is important to restrict the donor pool to units with outcomes that are thought to be driven by the same structural process as for unit representing the case of interest and that were not subject to structural shocks to the outcome variable during the sample period.

#### F2 Figures and Tables

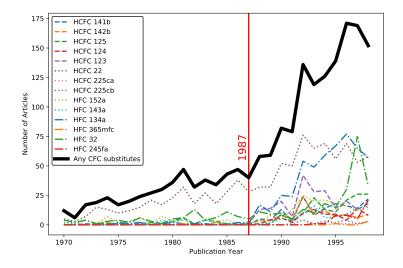


Figure F1: Article Counts for CFC Substitute, Individually and Aggregated

Note: The graph illustrates the difference between considering the 14 molecules independently and considering them as one treated molecule. The thick line called "Any CFC substitutes" corresponds to the number of articles mentioning any of the 14 CFC substitutes.

Table F1: Synthetic Control Method Extrapolation Check

(a) Patents

| Variables (pre-1986 average) | Substitutes | HAPs<br>Mean | HAPs<br>Min | HAPs<br>Max | HAPs<br>Std.Dev. |
|------------------------------|-------------|--------------|-------------|-------------|------------------|
| Count                        | 34.36       | 59           | 36.45       | 87.55       | 19.19            |
| Topic 1 (weighted mean)      | 0.01        | 0.04         | 0.01        | 0.1         | 0.03             |
| Topic 2 (weighted mean)      | 0.14        | 0.04         | 0           | 0.19        | 0.05             |
| Topic 3 (weighted mean)      | 0.07        | 0.08         | 0.01        | 0.18        | 0.04             |
| Topic 4 (weighted mean)      | 0.08        | 0.01         | 0           | 0.03        | 0.01             |
| Topic 5 (weighted mean)      | 0.03        | 0.02         | 0           | 0.08        | 0.02             |
| Topic 6 (weighted mean)      | 0.26        | 0.06         | 0.01        | 0.14        | 0.04             |
| Topic 7 (weighted mean)      | 0.07        | 0.19         | 0.01        | 0.74        | 0.21             |
| Topic 8 (weighted mean)      | 0.01        | 0.09         | 0           | 0.33        | 0.09             |
| Topic 9 (weighted mean)      | 0.05        | 0.03         | 0           | 0.09        | 0.03             |
| Topic 10 (weighted mean)     | 0.02        | 0.02         | 0           | 0.1         | 0.02             |
| Topic 11 (weighted mean)     | 0.09        | 0.04         | 0           | 0.2         | 0.04             |
| Topic 12 (weighted mean)     | 0.04        | 0.01         | 0           | 0.03        | 0.01             |
| Topic 13 (weighted mean)     | 0.04        | 0.06         | 0.01        | 0.3         | 0.07             |
| Topic 14 (weighted mean)     | 0.04        | 0.04         | 0.01        | 0.11        | 0.03             |
| Topic 15 (weighted mean)     | 0.04        | 0.01         | 0           | 0.04        | 0.01             |
| Topic 16 (weighted mean)     | NaN         | 0.08         | 0.02        | 0.23        | 0.06             |
| Topic 17 (weighted mean)     | NaN         | 0.01         | 0           | 0.02        | 0.01             |
| Topic 18 (weighted mean)     | NaN         | 0.02         | 0           | 0.07        | 0.02             |
| Topic 19 (weighted mean)     | NaN         | 0.02         | 0           | 0.07        | 0.02             |
| Topic 20 (weighted mean)     | NaN         | 0.14         | 0.02        | 0.57        | 0.16             |

| /1 \ |          |
|------|----------|
| (h)  | Articles |
| (U)  | Articles |

| Variables (pre-1986 average) | Substitutes | HAPs<br>Mean | HAPs<br>Min |       | HAPs<br>Std.Dev. |
|------------------------------|-------------|--------------|-------------|-------|------------------|
| Count                        | 34.36       | 31.38        | 22.27       | 41.82 | 4.85             |
| Topic 1 (weighted mean)      | 0.01        | 0.04         | 0.01        | 0.11  | 0.03             |
| Topic 2 (weighted mean)      | 0.14        | 0.03         | 0.01        | 0.07  | 0.02             |
| Topic 3 (weighted mean)      | 0.07        | 0.02         | 0           | 0.1   | 0.02             |
| Topic 4 (weighted mean)      | 0.08        | 0.1          | 0.02        | 0.31  | 0.08             |
| Topic 5 (weighted mean)      | 0.03        | 0.04         | 0           | 0.13  | 0.04             |
| Topic 6 (weighted mean)      | 0.26        | 0.05         | 0.01        | 0.18  | 0.05             |
| Topic 7 (weighted mean)      | 0.07        | 0.04         | 0           | 0.24  | 0.05             |
| Topic 8 (weighted mean)      | 0.01        | 0.03         | 0           | 0.08  | 0.02             |
| Topic 9 (weighted mean)      | 0.05        | 0.13         | 0.03        | 0.45  | 0.13             |
| Topic 10 (weighted mean)     | 0.02        | 0.08         | 0.01        | 0.25  | 0.07             |
| Topic 11 (weighted mean)     | 0.09        | 0.03         | 0           | 0.08  | 0.02             |
| Topic 12 (weighted mean)     | 0.04        | 0.13         | 0.04        | 0.32  | 0.07             |
| Topic 13 (weighted mean)     | 0.04        | 0.16         | 0.01        | 0.49  | 0.15             |
| Topic 14 (weighted mean)     | 0.04        | 0.06         | 0.01        | 0.29  | 0.07             |
| Topic 15 (weighted mean)     | 0.04        | 0.05         | 0           | 0.14  | 0.04             |

Note: The table displays summary statistics for the aggregated CFC substitutes and HAPs for patents. We note that the range of values displayed by the HAPs always contains the value for CFC substitutes. Hence, the constraints that weights must sum to 1 and be non-negative does not seem to be an issue. Such constraint is imposed by the synthetic control method algorithm to avoid extrapolation.

## Table F2: HAPs Contributing to the Synthetic Control

### (a) Patents

| HAPs                      | Weight | Description   |
|---------------------------|--------|---|
| Calcium cyanamide         | 0.327  | Used as a fertilizer, defoliant, herbicide, fungicide, and pesti-<br>cide; in the manufacture and refining of iron; and in the manu-<br>facture of calcium cyanide, melamine, and dicyandiamide.  |
| Polychlorinated biphenyls | 0.206  | Group of chemicals characterized by non-flammability, stability,<br>high boiling point and electrical insulating properties. Hundreds<br>industrial applications: electrical and heat transfer, paints, plas-<br>tics.                                    |
| Methyl bromide            | 0.140  | Used as a fumigant in soil to control fungi, nematodes, and<br>weeds; inspace fumigation of food commodities (e.g., grains);<br>and in storage facilities (such as mills, warehouses, vaults, ships,<br>and freight cars) to control insects and rodents. |
| Benzidine                 | 0.116  | Production of dyes, especially azo dyes in the leather, textile, and paper industries   |
| o-Xylenes                 | 0.103  | Used in the production of ethylbenzene, as solvents in products such as paints and coatings, and are blended into gasoline.   |

## (b) Articles

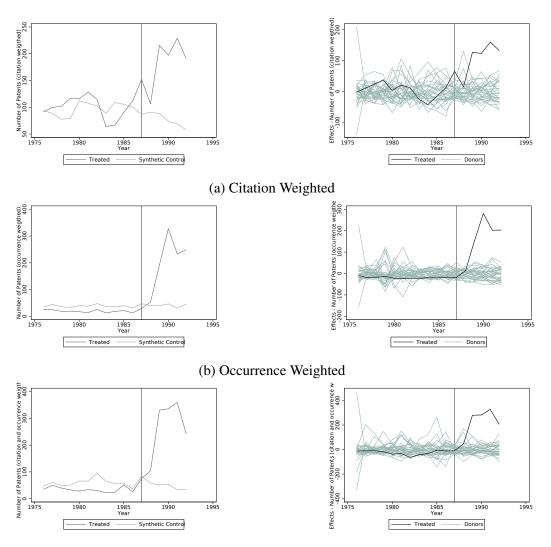
| HAPs                | Weight | Description  |
|---------------------|--------|--|
| Bromoform           | 0.503  | Used as a fluid for mineral ore separation, as a laboratory reagent<br>and in the electronics industry in quality assurance programs.<br>Was used as a solvent for waxes, greases, and oils, as an ingredi-<br>ent in fire-resistant chemicals and in fluid gauges. Also used as<br>an intermediate in chemical synthesis, as a sedative and cough<br>suppression agent. |
| 1,4-Dichlorobenzene | 0.332  | Used mainly as a fumigant for the control of moths, molds and<br>mildews, and as a space deodorant for toilets and refuse con-<br>tainers. Also used as an intermediate in the production of other<br>chemicals, in the control of tree-boring insects, and in the con-<br>trol of mold in tobacco seeds.  |
| Trifluralin         | 0.165  | Herbicide. Mostly used on cotton, soybeans and some fruits and vegetables  |

*Note:* The tables describe the HAPs entering the synthetic control for the synthetic control method specification. The information displayed in the "Description" column was collected from the EPA website.

| (a) I  | Patents  |  |  |  |  |  |  |
|--|--|--|--|--|--|--|--|
| Va   | uriable Weight   | (b) A  | Articles   |  |  |  |  |
| Topic 1<br>Topic 2   | 0.02<br>0.04   |  | Variable Weigh   |  |  |  |  |
| Topic 2<br>Topic 3<br>Topic 4<br>Topic 5<br>Topic 6<br>Topic 7<br>Topic 8<br>Topic 9<br>Topic 10<br>Topic 11<br>Topic 12<br>Topic 13<br>Topic 14<br>Topic 15<br>Topic 16<br>Topic 17<br>Topic 18<br>Topic 19 | $\begin{array}{c} 0.04\\ 0.05\\ 0.10\\ 0.03\\ 0.02\\ 0.10\\ 0.04\\ 0.01\\ 0.03\\ 0.01\\ 0.03\\ 0.01\\ 0.04\\ 0.03\\ 0.04\\ 0.02\\ 0.01\\ 0.02\\ 0.08\\ 0.27\\ \end{array}$ | Topic 1<br>Topic 2<br>Topic 3<br>Topic 4<br>Topic 5<br>Topic 6<br>Topic 7<br>Topic 8<br>Topic 9<br>Topic 10<br>Topic 11<br>Topic 12<br>Topic 13<br>Topic 14<br>Topic 15<br>Count | 0.06<br>0.07<br>0.07<br>0.07<br>0.06<br>0.07<br>0.02<br>0.05<br>0.02<br>0.05<br>0.02<br>0.07<br>0.13<br>0.05<br>0.12<br>0.04<br>0.07<br>0.05 |  |  |  |  |
| Topic 20<br>Count  | 0.01<br>0.02   |  |  |  |  |  |  |

Table F3: Variable Weights Used in the Construction of the Synthetic Control

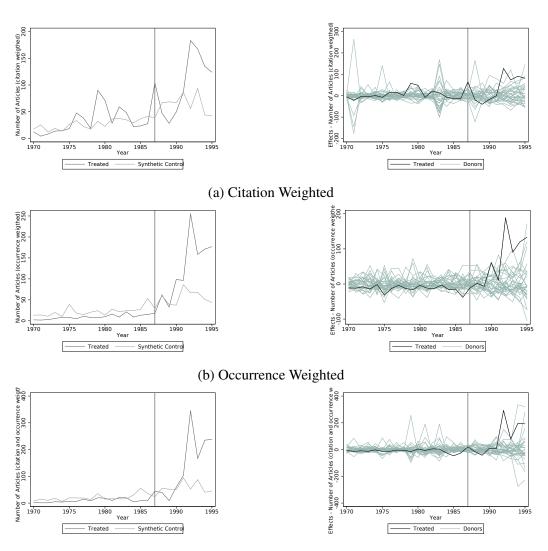
Note: The table displays the value of each variable's contribution to the synthetic control. We note that topic 19, 4 and 7 contribute the most for patents, and topic 11 and 13 for articles. This indicate that these topics had the highest correlations with the outcome variable. In the Stata *synth* package, these weights are determined according to the amount of predictive power that each variable has over the outcome.



(c) Occurrence and Citation Weighted

Figure F2: Robustness Check for Patents: Synthetic Control Method with Counts Weighted by Occurrences and Citations

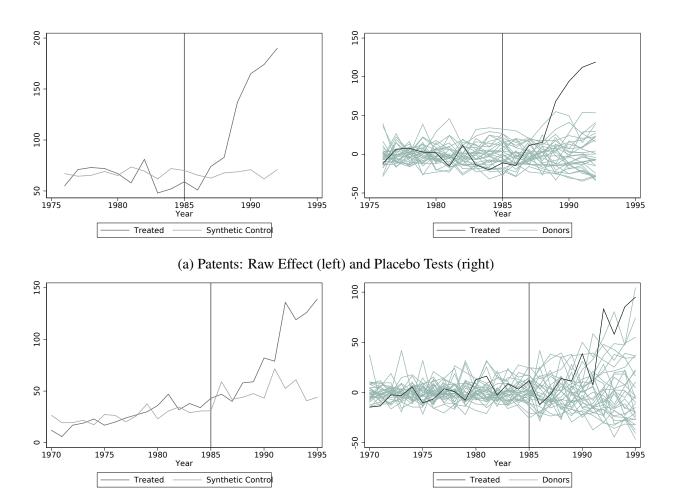
Note: These figures show that implementing the synthetic Control method using patent counts weighted by molecule occurences and patent citation does not alter the main conclusions.



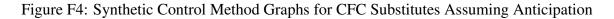
(c) Occurrence and Citation Weighted

Figure F3: Robustness Check for Patents: Synthetic Control Method with Counts Weighted by Occurrences and Citations

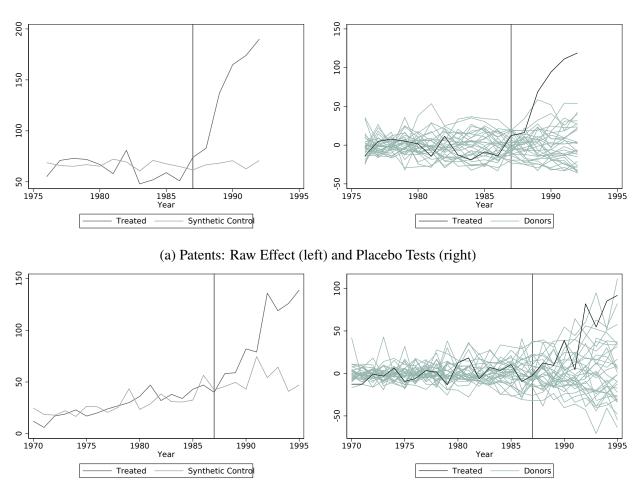
Note: These figures show that implementing the synthetic sontrol method using article counts weighted by molecule occurences and article citation does not alter the main conclusions.



(b) Articles: Raw Effect (left) and Placebo Tests (right)



Note: These figures show that implementing the synthetic control method using years only up to 1982 does not alter the main conclusions.



(b) Articles: Raw Effect (left) and Placebo Tests (right)

Figure F5: Synthetic Control Method Graphs for CFC Substitutes Using Only First Part of Pre-Period

Note: These figures show that implementing the synthetic control method using years only up to 1980 for aptents and 1978 for articles does not alter the main conclusions.

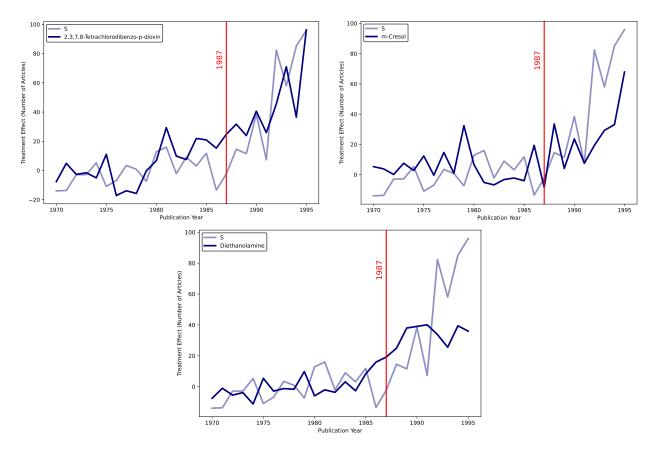


Figure F6: HAPs with High Placebo Treatment Effects *Note:* More information about each of these HAPs is provided below.

**2,3,7,8-Tetrachlorodibenzo-p-dioxin (a.k.a. TCDD).** This is the HAP that stands out the most. TCDD has quite a high post-1990 increase but also quite a substantial pre-trend. The number of articles seems to increase throughout the 1980s and 1990s; it does not look like something specific to 1987.

TCDD is a highly toxic dioxin that can be found in some herbicides, which were banned in the U.S. in 1985 due to their harmful effects. This chemical is a by-product of the herbicide synthesis process and has been linked to a range of health problems in humans and animals, including cancer, reproductive and developmental issues, and immune system dysfunction. In addition, TCDD is infamous for being the key toxic contaminant in Agent Orange, a herbicide used by the U.S. military during the Vietnam War to defoliate forests and crops.

The United States Department of Agriculture stopped the use of TCDD on all food crops except rice in 1970, and in 1985 the EPA banned all remaining use and manufacture in the U.S. The 1998 Rotterdam Convention also restricts international trade of TCDD.

Due to the highly toxic and persistent nature of TCDD, contamination and exposure incidents have been reported over the years, with lasting impacts. This may explain why there is a higher trend in research publications on TCDD compared to other HAPs.

One of the most significant TCDD-related incidents was the Seveso disaster in Italy in 1976. This disaster occurred when a reactor at a chemical plant in the town of Seveso overheated, releasing a cloud of toxic gas that contaminated a large area and affected the health of thousands of people, causing significant environmental damage.

Another well-known incident is the Times Beach incident in Missouri, USA. In 1971, the town of Times Beach was contaminated with TCDD after waste oil sprayed on its dirt roads was found to be contaminated with the chemical. The town was evacuated, and the contaminated soil was incinerated.

**m-Cresol.** The treatment effect in article counts for m-Cresol seems to increase significantly after 1992. M-cresol is a toxic compound typically present at low concentrations in various environmental media, including air, car exhaust, wood, and coal. It was first registered as a pesticide in the U.S. in 1980 and is also used as an intermediate for producing many products. It has also seen an increasing number of niche applications, and its market size is still growing.

Exposure to m-cresol can be harmful to human health, especially if it occurs at high levels. Inhalation of m-cresol vapors can cause respiratory irritation while ingesting the compound can cause nausea, vomiting, and abdominal pain. In addition, long-term exposure to m-cresol has been associated with kidney and liver damage, skin irritation and sensitization.

**Diethanolamine (DEA).** The trend for DEA starts around 1985. This may not be a coincidence since concerns about DEA's potential health risks began to emerge in the 1980s. In 1984, the International Agency for Research on Cancer classified DEA as a Group 2B carcinogen. Following this classification, there was increased scrutiny of the use of DEA in personal care products, and some companies began to reformulate their products to remove DEA and other potentially harmful ingredients.

# **G** Descriptives and Mechanisms

## G1 Describing CFC Substitutes Patents and Articles

Table G1: Five Most Common Patent Codes for Patents Mentioning CFC Substitutes

| ICL  | Count | t Description   |
|------|-------|---|
| C07C | 357   | Acyclic or carbocyclic compounds                      |
| C08J | 156   | General processes of compounding                      |
| C09K | 147   | Materials for applications not otherwise provided for |
| C08G | 84    | Compounds of unknown constitution                     |
| C10M | 73    | Lubricating compositions                              |

*Note:* The table displays the most frequent codes associated with patents mentioning CFC substitutes. As expected, most codes belong to the C class ("Chemistry, Metallurgy"). The subclasses "C07" and "C08" refer to the preparation (e.g., purification, separation, or stabilization) of organic compounds. As such, they encompass any patent related to compounds containing carbon and halogen atoms (e.g., C07C 19/00: Acyclic saturated compounds containing halogen atoms). To limit noise, the sample used to generate the table contains only documents with at least three occurrences of CFC substitutes.

Table G2: Titles of the Five Most Cited Patents Mentioning CFC Substitutes

| Nbr Cit | Year | Assignee                      | Title  |
|---------|------|-------------------------------|--|
| 104     | 1995 | Glaxo Group Limited, UK       | Aerosol formulations containing P134a and salbutamol                 |
| 103     | 1995 | Glaxo Group Limited, UK       | Aerosol formulations containing P134a and particulate medicaments    |
| 101     | 1995 | Glaxo Group Limited, UK       | Aerosol formulations containing propellant 134a and flutica-<br>sone |
| 97      | 1995 | Riker Laboratories, Inc., USA | Medicinal aerosol formulations                                       |

*Note:* The table displays the titles of the most cited patents mentioning CFC substitutes. Patent citation patterns vary significantly across industries. The fact that the most cited patents here all relate to pharmaceuticals applications (e.g., aerosol formulation of a drug) may only be indicative of that sector's higher patenting output or tendency to cite more. To limit noise, the sample used to generate the table contains only documents with at least three occurrences of CFC substitutes.

## G2 Firm-Level Descriptives

| Nbr Cit | Year | Title   | Journal                             | Affiliation 1st author         |
|---------|------|---|-------------------------------------|--------------------------------|
| 509     | 1992 | Organic peroxy radicals: Kinetics, spec-<br>troscopy and tropospheric chemistry                     | Atmospheric Envi-<br>ronment Part A | Academia (DE, UK, FR)          |
| 419     | 1982 | Evaporative heat transfer, pressure drop and critical heat flux in a small vertical tube with R-113 |                                     |                                |
| 401     | 1992 | Environmental catalysis   | Environmental                       | Air Products & Chem. Inc (USA) |
| 346     | 1993 | Synthesis of chiral and bioactive fluoroor-<br>ganic compounds                                      | Tetrahedron                         | Academia (IT)                  |
| 333     | 1996 | Methods for the synthesis of gem-<br>difluoromethylene compounds                                    | Tetrahedron                         | James Black Foundation (UK)    |

Table G3: Titles of the Five Most Cited Articles Mentioning CFC Substitutes

*Note:* The table displays the titles of the most cited articles mentioning CFC substitutes. As expected, articles focus on the chemical and physical characteristics of CFC substitutes (e.g., "kinetics" or "evaporative heat transfer") as well as on synthesis routes. To limit noise, the sample used to generate the table contains only documents with at least three occurrences of CFC substitutes.

Table G4: Summary Statistics for Documents Mentioning CFC substitutes

(b) Articles

|                 |             |      |       |      |        |            | (I     | ) Alu | CIUS  |      |     |
|-----------------|-------------|------|-------|------|--------|------------|--------|-------|-------|------|-----|
|                 | (a) Patents |      |       |      |        |            |        |       |       |      |     |
|                 |             |      |       |      |        |            | count  | mean  | sd    | min  | m   |
|                 | count       | mean | sd    | min  | max    | Occurrenc  |        |       |       |      |     |
| Occurrences     | 3437        | 617  | 11 32 | 1.00 | 187.00 | Citations  | 926    | 31.74 | 70.58 | 0.00 | 129 |
| Citations       |             |      |       |      | 153.00 | USA        | 892    | 0.37  | 0.48  | 0.00 | 1.  |
| USA             |             |      | 0.49  |      |        | Japan      | 892    | 0.09  | 0.29  | 0.00 | 1.  |
| UK              | 3179        |      | 0.49  |      | 1.00   | UK         | 892    | 0.10  | 0.31  | 0.00 | 1.  |
| -               | 3179        |      |       |      |        | Germany    | 892    | 0.08  | 0.28  | 0.00 | 1.  |
| Japan<br>Canada |             |      |       |      |        | France     | 892    | 0.05  | 0.22  | 0.00 | 1.  |
| Canada          | 3179        |      |       |      |        | Italy      | 892    | 0.05  | 0.22  | 0.00 | 1.  |
| France          | 3179        |      | 0.17  |      | 1.00   | Canada     | 892    | 0.05  | 0.22  | 0.00 | 1.  |
| Germany         | 3179        |      |       |      |        | India      | 892    | 0.03  | 0.17  | 0.00 | 1.  |
| Italy           | 3179        |      |       |      |        | Netherland | is 892 | 0.04  | 0.19  | 0.00 | 1.  |
| Europe          | 3179        |      | 0.41  |      |        | Spain      | 892    | 0.01  | 0.11  | 0.00 | 1.  |
| Education       | 3140        |      |       |      |        | Europe     | 892    | 0.38  | 0.49  |      |     |
| Company         | 3140        |      |       |      |        | Education  |        | 0.68  | 0.47  |      |     |
| Government      | 3140        | 0.00 | 0.07  | 0.00 | 1.00   | Company    | 893    | 0.13  | 0.34  |      |     |
| Facilities      | 3140        | 0.00 | 0.07  | 0.00 | 1.00   | Governme   |        | 0.09  | 0.29  |      |     |
| Non Profit      | 3140        | 0.00 | 0.00  | 0.00 | 0.00   | Facilities | 893 R  | 0.09  | 0.29  |      |     |
| Healthcare      | 3140        | 0.00 | 0.00  | 0.00 | 0.00   | Non Profit |        | 0.13  | 0.30  |      |     |
|                 |             |      |       |      |        |            |        |       |       |      |     |
|                 |             |      |       |      |        | Healthcare | e 893  | 0.02  | 0.14  | 0.00 | 1.  |

Note: "Occurrences" capture the number of time any relevant molecule is mentioned in the document. "Facilities" encompass building or facilities researching specific areas and usually containing specific equipment (e.g., a nuclear plant). "Healthcare" corresponds to institutions were patients are treated (e.g. hospitals). See Section 3 for more details about country and affiliation data.

Table G5: Summary Statistics for Documents Mentioning CFC Substitutes Before and After 1987

(b) Articles

Note: "Occurrences" capture the number of time any relevant molecule is mentioned in the document. "Facilities" encompass building or facilities researching specific areas and usually containing specific equipment (e.g., a nuclear plant). "Healthcare" corresponds to institutions were patients are treated (e.g. hospitals). See Section 3 for more details about country and affiliation data.

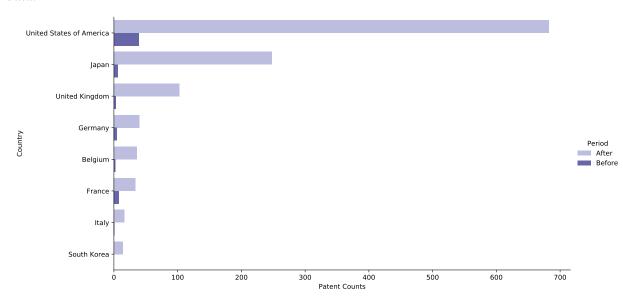


Figure G1: Patent Counts by Country Before and After 1987

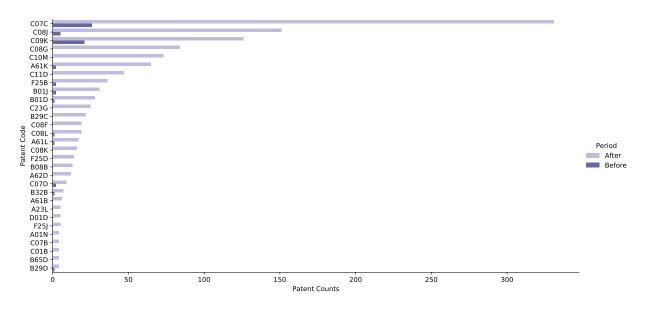
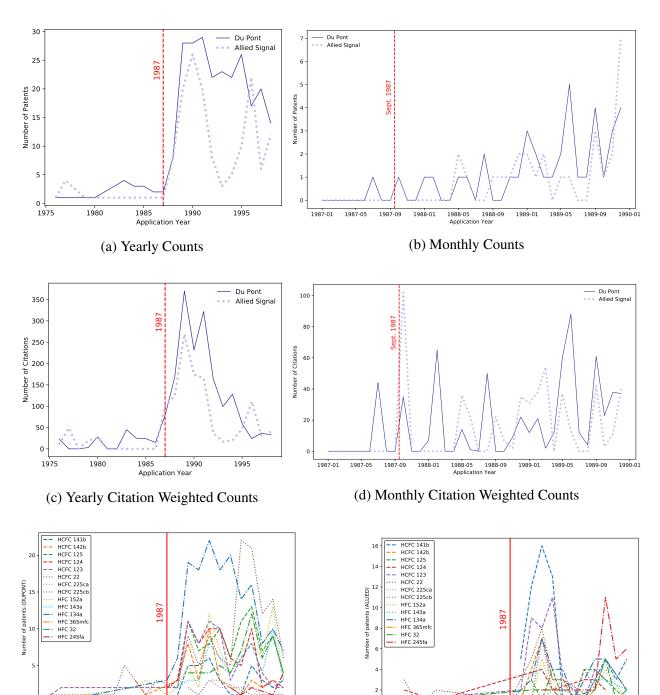


Figure G2: Most Frequent Codes for Patents Mentioning CFC Susbtitutes Before and After 1987

Note: The figure illustrates the differences between the most frequent codes for patents before and after 1987. The most frequent patent codes before 1987 tend to be the most frequent after 1987. At the same time, some codes with low to zero frequency before 1987 become important after 1987 (e.g., C08G, C10M, C23G or C11D). Only patents with at least 3 molecule occurrences are kept in the sample.



1985 Application Year (e) DuPont's Yearly Counts for Different Substitutes

b

1980

(f) Allied's Yearly Counts for Different Substitutes

1985 Application Year

1990

1995

#### Figure G3: Patenting Activity of DuPont and Allied

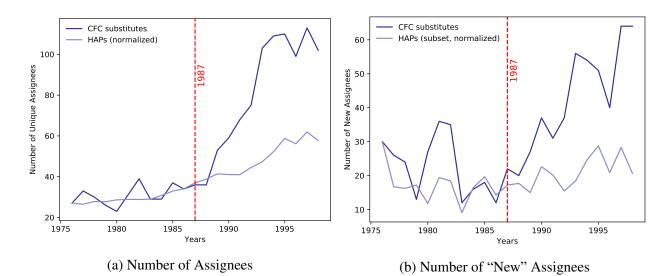
1975

1980

Note: Figure G3a shows that most patents granted to DuPont and Allied were applied for after 1989. Figure G3b shows that there is no sudden peak patenting right after Montreal. Instead, we observe a gradual ramping up of patenting activity. Figure G3c illustrates that the patents granted to DuPont and Allied, which received the highest number of citations, mostly originate from 1989 to 1991. Figure G3d indicates, however, that, in the weeks that followed Montreal, both DuPont and Allied applied for patents that would go on receiving a high number of citations. Only patents with at least three occurrences of a molecule are retained in the sample.

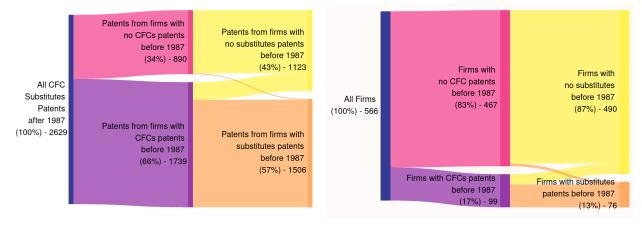
1990

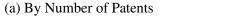
1995





*Note:* Figure G4a displays the number of assignees that patent on CFC substitutes or HAPs in any given year. Figure G4b displays the number of assignees that are "new" (i.e., they apply for a patent on CFC substitutes or HAPs for the first time). The figure shows that, after 1987, many firms with no prior experience on CFC substitutes begin patenting. The data for HAPs is normalized such that y-axis values are equal to those of CFC substitutes in 1976. To limit noise, the sample used to generate the table contains only documents with at least three occurrences of CFC substitutes.





(b) By Number of Firms

Figure G5: Composition of CFC Substitutes Patenting

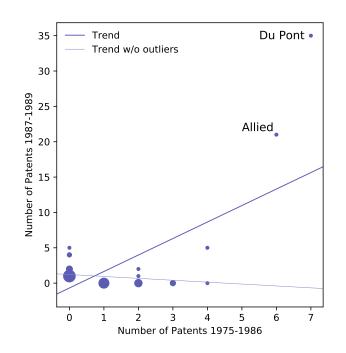
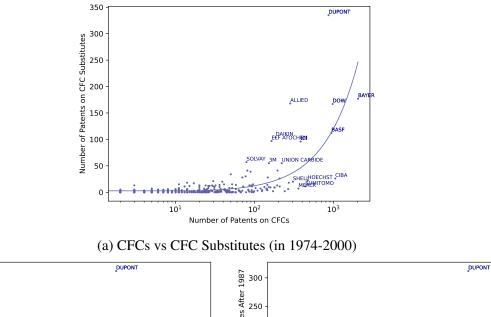
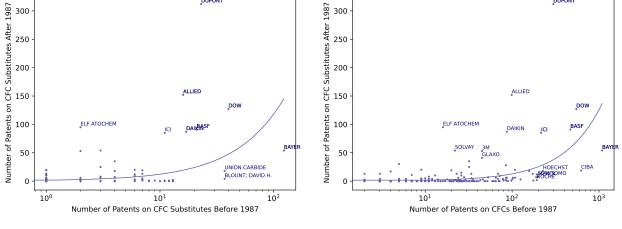


Figure G6: Patenting Before 1987 as a Predictor to Patenting After 1987

*Note:* The size of the dot is proportional to the number of firms. To limit noise, the sample used to generate the table contains only documents with at least three occurrences of CFC substitutes. The scatter plot shows, for each firm in the sample, patent counts between 1975 and 1986 on the x-axis, and patent counts in the two years that followed Montreal on the y-axis. We see that two outlier firms drive to a positive trend: DuPont and Allied. Excluding those, there are no clear correlations between patenting before 1987 and patenting in the immediate aftermaths of Montreal.





(b) Substitutes Before vs After

(c) Substitutes After vs CFCs Before

Figure G7: Scatterplots of Firm-Level Patenting

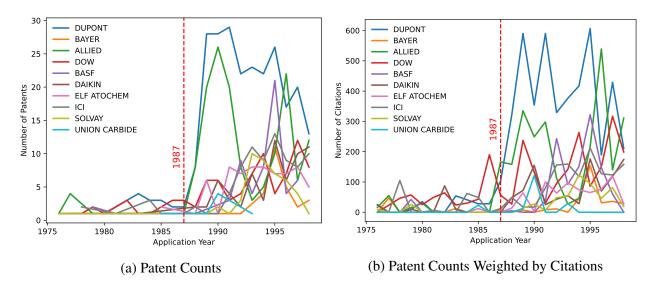
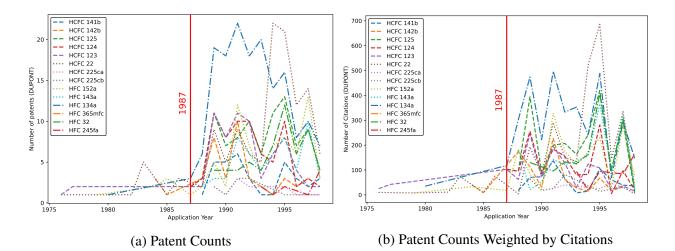


Figure G8: Time-series of Firm-Level Patenting





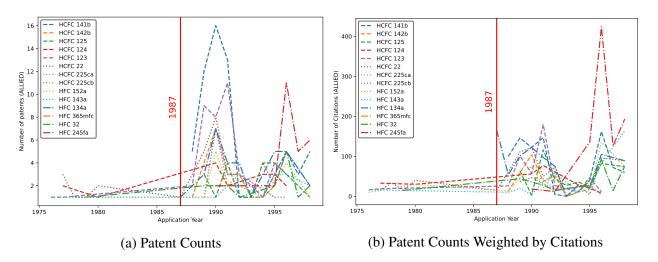


Figure G10: Patenting Time-series for Allied

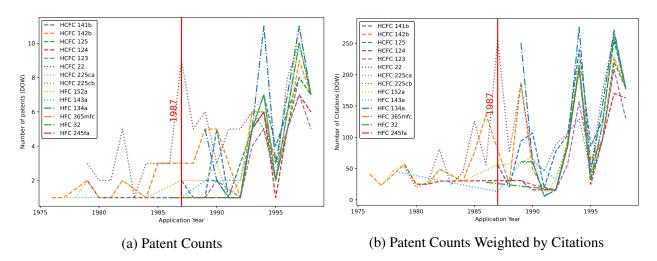
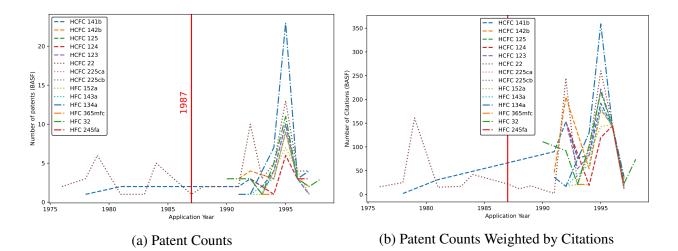
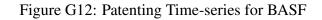


Figure G11: Patenting Time-series for Dow





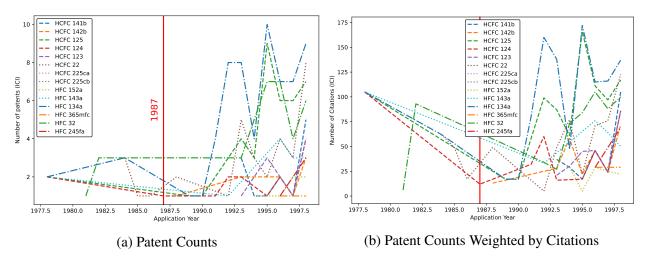


Figure G13: Patenting Time-series for ICI

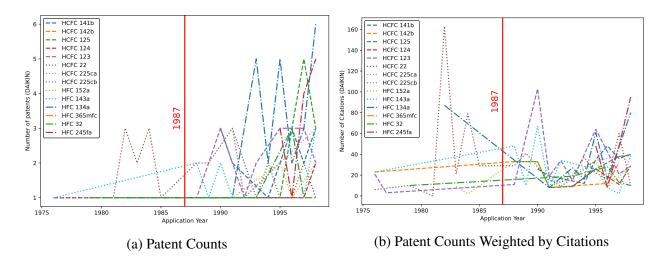


Figure G14: Patenting Time-series for DAIKIN

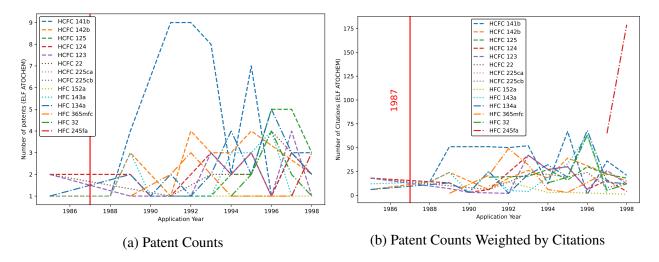
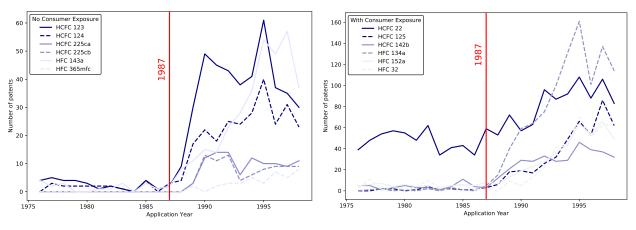
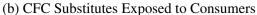


Figure G15: Patenting Time-series for ELF ATOCHEM

# G3 Consumer Exposure







### Figure G16: Consumer Exposure and Patent Counts for CFC Substitutes

*Note:* The plot shows the number of patents mentioning CFC substitutes that were (or were not) exposed to consumers. We observe that, for most of them, including those not exposed, the number of patents increased sharply after 1987. This indicates that consumer pressure and public opinion did not play an essential role in driving innovation after the Montreal Protocol.

|  | (1)<br>Counts      | (2)<br>Counts      | (3)<br>Counts      | (4)<br>Counts      | (5)<br>Counts      | (6)<br>Counts      |
|--|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| Post 1987 x Substitutes                  | 16.54<br>(1.74)    | 21.12<br>(2.06)    | 28.42<br>(3.78)    | 30.57<br>(5.21)    | 24.60<br>(3.30)    | 29.45<br>(5.09)    |
| Post 1987 x Substitutes x Exposed        |                    |                    |                    |                    | 7.63<br>(3.63)     | 1.65<br>(3.60)     |
| Exposed                                  |                    |                    |                    |                    | 3.17<br>(2.66)     | 24.91<br>(8.20)    |
| Year FE                                  | Yes                | Yes                | Yes                | Yes                | Yes                | Yes                |
| Molecule FE                              | Yes                | Yes                | Yes                | Yes                | Yes                | Yes                |
| Topics (weighted)                        | No                 | Yes                | No                 | Yes                | No                 | Yes                |
| Bootstraped<br>R-squared<br>Observations | Yes<br>0.84<br>714 | Yes<br>0.86<br>595 | Yes<br>0.84<br>204 | Yes<br>0.88<br>148 | Yes<br>0.85<br>204 | Yes<br>0.88<br>148 |

#### Table G6: Patents - Difference-in-Differences - With or without Consumer Exposure

Standard errors in parentheses

Bootstrapped standard errors in parentheses.

Dependent variable: Number of Patents.

Variable 'Years' is relative to 1987.

Time period: 1976 to 1992

*Note:* The table presents Difference-in-Differences regression results with an interaction term to examine heterogeneity based on whether or not the CFC substitute was consumer exposed. Columns 1 and 2 reproduce the results from the main table in the paper (Table 2). Columns 3 and 4 replicate the same specifications but exclude two CFC substitutes that could not be classified with certainty as either exposed or not exposed (HCFC 141b and HFC 245fa). Finally, Columns 5 and 6 use the same sample as Columns 3 and 4 but include an interaction term with the binary variable "Exposed," where 1 indicates CFC substitutes with uses targeting applications exposed to consumers, and 0 indicates those that do not. Column 5 shows that the coefficient for the interaction is positive and statistically significant, suggesting that the induced innovation response was stronger for consumer-exposed CFC substitutes. However, after controlling for topic modeling, the coefficient becomes insignificant, indicating that other molecule-level characteristics (possibly the types of industrial applications or the thermodynamic or safety profiles) may explain why consumer-exposed molecules show a stronger response. Since there is no quasi-random variation in the assignment of consumer exposure status, a causal interpretation for the interaction with the binary variable "Exposed" is not feasible.

# **H** Theoretical Model

### H1 Overview

Conceptualizing agreements as a vehicle for inducing innovation bears important implications for how we interpret the theory of international agreements. To make my argument, I use a stylized model of international environmental agreement and model induced innovation as a small learning rate. In the basic setup, N countries pollute and can decide to pay for pollution abatement. The costs are incurred by each country separately while the benefits of abatement accrue to all. Freeriding incentives, therefore, arise: countries would be better off if all were to abate a high amount of emissions (the cooperative level), but the Nash equilibrium of the game leaves all countries at a lower amount of abatement (the non-cooperative level).

As explained in Barrett (1994), the marginal costs of abatement and the marginal benefits from abatement determine the magnitude of the gains from cooperation, that is, how much better off countries would be if all were abating at the cooperative level rather than staying at the non-cooperative one. As illustrated on Figure H1a, cooperation gains are high when both marginal costs and marginal benefits are large. This area corresponds to where cooperation provides the most additional welfare compared to the non-cooperative equilibrium. Barrett (1994) showed that this area is, unfortunately, the least likely to support successful self-enforcing agreements. The Montreal Protocol can be interpreted as an agreement located in the area of low cooperation gains, i.e. the darker area on Figure H1a. On the other hand, the targets negotiated in 1990 and 1992 (London and Copenhagen) would be located, from the perspective of 1987, in the area of higher cooperation gains because, in 1987, the London and Copenhagen targets were seen too costly to be part of the agreement.

I build on this simple model by assuming that countries make their abatement decisions over several time periods and by endogenizing innovation. Now, the marginal costs of abatement in period *t* depends on the amount of abatement done in period t - 1:

$$c_t(q_t) = c_{t-1}(1-r)^{q_{t-1}}$$
(2)

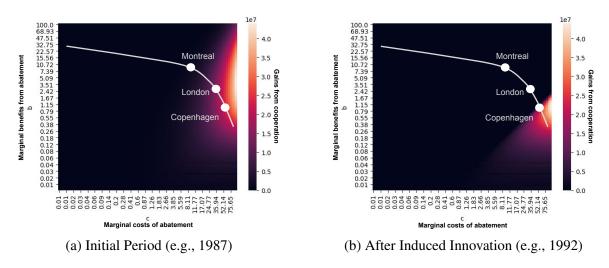
 $c_t$  stands for the marginal cost of abatement in period t,  $q_t$  for the amount of abatement done in period t and r is a constant between 0 and 1 that can be interpreted as a learning rate. Abatement in period t - 1, therefore, leads to reductions in the abatement costs in period t.<sup>5</sup>

This models the effect of induced innovation: by enforcing  $q_t$  emission reduction in period t, the agreement forces firm to do new things, to experiment, to develop new or improve old technologies. These processes pave the way for lowering the marginal cost of abatement in the next period.

Over several time periods, the area of high cooperation gains becomes smaller, indicating that allocations that used to be difficult to achieve are now within reach.<sup>6</sup> In turn, the level of abatement

<sup>5.</sup> Note that abatement costs increase with the amount of abatement undertaken to reflect that the more costly steps are usually done after exhausting the cheaper ones. As a result, induced innovation leads to abatement costs being lower than what they would have been for a particular quantity of abatement. Furthermore, in this simple model where induced innovation is modeled to decrease the slope of the abatement cost curve, any rate r strictly positive will lead to the cost of the first unit abated in the next period to be lower than the cost of the last unit abated in the previous period.

<sup>6.</sup> See Online Appendix Figure H3 for more details.



#### Figure H1: Gains from Cooperation and Induced Innovation

*Note:* The figure interprets the success of the Montreal protocol in light of the theory of international environmental agreements. The x-axis represents the scale of the costs of abating one more unit of CFC emissions. The y-axis represents the scale of the benefits arising from the avoided ozone depletion due to one more unit of abated emissions. Units should be interpreted as units of welfare (e.g., in dollars). Following Barrett (1994), areas where cooperation gains are high are the least likely to support self-enforcing agreements. Figure H1a represents the locations of targets agreed in Montreal, London and Copenhagen from the vantage point of 1987. In the 1987, the London and Copenhagen targets were out of reach. Figure H1b illustrates that induced innovation increases the set of negotiable outcomes. Note that the numbers are not calibrated to specific values and so the quantitative exercise is for illustration only.

in the non-cooperative equilibrium increases. Concretely, more abatement is undertaken by all countries even in the absence of cooperation. As a result, for any point on Figure H1b, the gains from cooperation are lower compared to Figure H1a. In 1987, the London and Copenhagen targets were too expensive, but induced innovation made then within reach of an agreement a few years later.

## H2 Standard Model

Suppose N countries, all identical and indexed by *i*. Each country emits a pollutant that damages a shared environmental resource but can also abate an amount  $q_i$  of pollution. The benefits from abatement depends on the total amount abated by all countries:

$$B_i(Q) = \frac{b}{N} \left(aQ - \frac{Q^2}{2}\right) \tag{3}$$

where  $Q = \sum q_i$  and a, b, and c are positive constants.

The costs of abatement only depend on each country's own abatement:

$$C_i(q_i) = \frac{c}{2}q_i^2 \tag{4}$$

At the uncooperative equilibrium, countries abate up to the point where the marignal costs equal the marginal benefits for country *i*. Hence, we obtain the expression below for  $q_N$ , the amount country *i* abates in the noncooperative equilibrium:

$$MC_i = MB_i \Leftrightarrow cq_i = \frac{b}{N}(a - Q) \Leftrightarrow q_N = \frac{1}{N}\frac{a}{1 + \frac{c}{b}}$$
(5)

At the cooperative, countries abate up to the point where the marignal costs equal the global marginal benefits. Hence, we obtain the expression below for  $q_C$ , the amount country *i* abates in the cooperative equilirbium:

$$MC_i = \sum_i MB \Leftrightarrow cq_i = N * \frac{b}{N}(a-Q) \Leftrightarrow q_C = \frac{a}{N + \frac{c}{b}}$$
(6)

Define the net benefits  $\Pi$  as the difference benefits and costs. The gains from cooeperation are:

$$CooperationGains = \Pi_C - \Pi_N = N * \left( B_i(q_C) - C_i(q_C) \right) - N * \left( B_i(q_N) - C_i(q_N) \right)$$
(7)

Figure H2 illustrates the size of cooperation gains for specific value of b and c (and N set at 100). We note that cooperation gains are highest when c and b are both large. As Barrett (1994) showed, the area when cooperation gains are the highest are is the area where it is the most difficult to sustain a self-enforcing coalition.

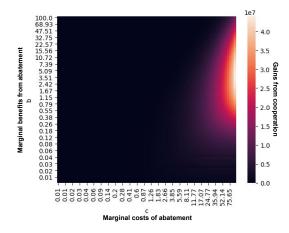


Figure H2: Gains from Cooperation

Note: Note that the numbers are not calibrated to specific values and so the quantitative exercise is for illustration only.

### H3 Endogeneizing Innovation

Next, I extend this simple model by assuming that countries make their abatement decisions over several time periods and endogenize innovation. The parameter c now is replaced by a function c of the amount of abatement in the previous period:

$$c_t(q_t) = c_0(1-r)^{q_{t-1}} \tag{8}$$

, where *c* is a constant controlling how costly abatement is, and *r* a constant between 0 and 1 that can be interpreted as a learning rate. The higher the amount of abatement in period t - 1 and the lower the marginal cost of abatement in the next period. As Figure H3 illustrates, over several time periods, the area of high gain from cooperation reduces indicating that allocations that used to be difficult to achieve are now within reach.

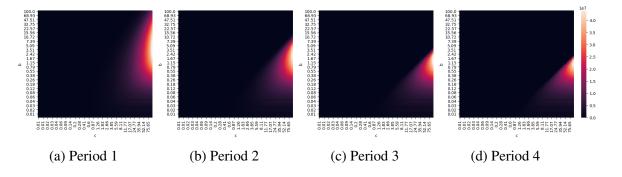
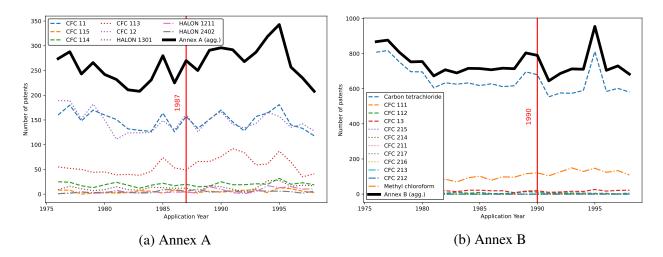


Figure H3: Gains from Cooperation and Induced Innovation *Note:* Note that the numbers are not calibrated to specific values and so the quantitative exercise is for illustration only.



# I Annex A and B Compounds

Figure I1: Patents Counts for Each Annex A/B Compound and for the "Aggregate" Annex A/B Compound

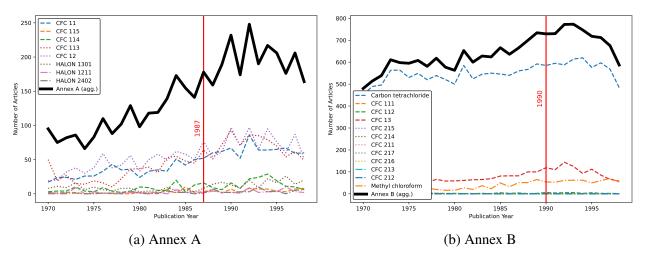
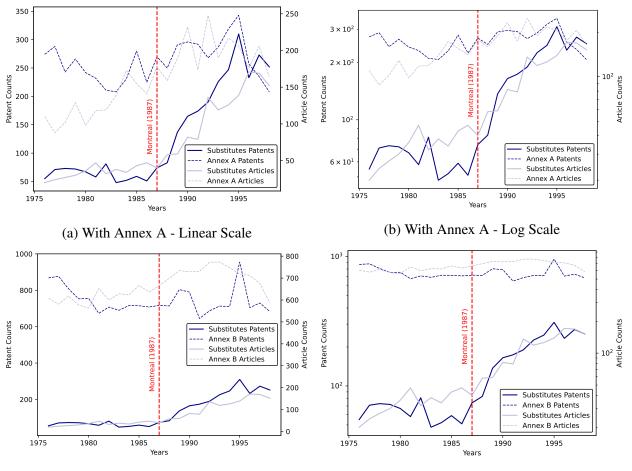


Figure I2: Article Counts for Each Annex A/B Compound and for the "Aggregate" Annex A/B Compound

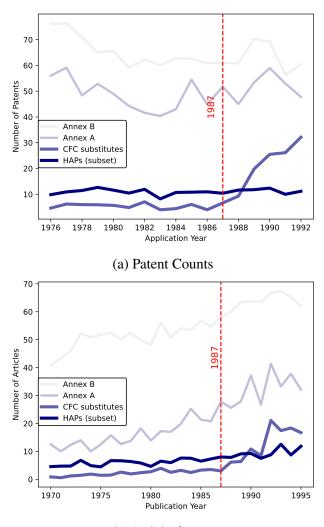


(c) With Annex B - Linear Scale

(d) With Annex B - Log Scale

### Figure I3: Similar to Figure 1 but with Trends for Annex A and B Compounds

*Note:* There were a total of 8 compounds regulated in 1987 (referred to as Annex A compounds) and an additional set of 12 regulated in 1990 (referred to as Annex B compounds). Montreal did not impose a full ban, but rather a freeze and progressive phase-out. Concretely, this meant that CFCs would still be used for a short period of time, even in high-income countries (in low- and middle-income countries, their use was not yet regulated). The announcement of the freeze and progressive phase-out would probably have encouraged firms to cease developing new applications for CFCs. However, it may also have prompted them to develop more efficient ways of using CFCs or methods for recycling, which could translate into new patents and articles. Furthermore, some CFCs had much lower ozone-depleting potential compared to others, and those were at some point considered as potential substitutes, and so more research on these could have been induced. Therefore, the impact of the Montreal Protocol on patenting related to Annex A and B compounds is inherently uncertain. It may have led to more patents for certain applications and fewer for others, making it challenging to establish a strong prior on the net effect.



(b) Article Counts

#### Figure I4: Similar to Figure 3a but with Trends for Annex A and B Compounds

*Note:* There were a total of 8 compounds regulated in 1987 (referred to as Annex A compounds) and an additional set of 12 regulated in 1990 (referred to as Annex B compounds). Figure 3a showed the pre-trends for the treated group (CFC substitutes) and the control group constructed using a subset of the HAP molecules with counts and pre-trends closest to the average CFC substitutes. Here, I add similar trends for Annex A and B compounds. Note that Montreal did not impose a full ban, but rather a freeze and progressive phase-out. Concretely, this meant that CFCs would still be used for a short period of time, even in high-income countries (in low- and middle-income countries, their use was not yet regulated). The announcement of the freeze and progressive phase-out would probably have encouraged firms to cease developing new applications for CFCs. However, it may also have prompted them to develop more efficient ways of using CFCs or methods for recycling, which could translate into new patents and articles. Furthermore, some CFCs had much lower ozone-depleting potential compared to others, and those were at some point considered as potential substitutes, and so more research on these could have been induced. Therefore, the impact of the Montreal Protocol on patenting related to Annex A and B compounds is inherently uncertain. It may have led to more patents for certain applications and fewer for others, making it challenging to establish a strong prior on the net effect.