The effectiveness of repeating a social norm feedback intervention to high prescribers of antibiotics in general practice: a national regression discontinuity design

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Objectives: Unnecessary antibiotic prescribing contributes to antimicrobial resistance. A randomized controlled trial in 2014–15 showed that a letter from England's Chief Medical Officer (CMO) to high-prescribing GPs, giving feedback about their prescribing relative to the norm, decreased antibiotic prescribing. The CMO sent further feedback letters in succeeding years. We evaluated the effectiveness of the repeated feedback intervention.

Methods: Publicly available databases were used to identify GP practices whose antibiotic prescribing was in the top 20% nationally (the intervention group). In April 2017, GPs in every practice in the intervention group (n=1439) were sent a letter from the CMO. The letter stated that, 'the great majority of practices in England prescribe fewer antibiotics per head than yours'. Practices in the control group received no communication (n=5986). We used a regression discontinuity design to evaluate the intervention because assignment to the intervention condition was exogenous, depending on a 'rating variable'. The outcome measure was the average rate of antibiotic items dispensed from April 2017 to September 2017.

Results: The GP practices who received the letter changed their prescribing rates by −3.69% (95% CI=−2.29 to −5.10; P<0.001), representing an estimated 124 952 fewer antibiotic items dispensed. The effect is robust to different specifications of the model.

Conclusions: Social norm feedback from a high-profile messenger continues to be effective when repeated. It can substantially reduce antibiotic prescribing at low cost and on a national scale. Therefore, it is a worthwhile addition to antimicrobial stewardship programmes.

Introduction

Antimicrobial resistance (AMR) is a growing public health threat.[1] It is estimated that 700000 people die of resistant infections every year and that this number could rise to 10 million lives a year by 2050, with common procedures, such as surgery and chemotherapy, becoming too dangerous to perform.[2] One cause of the problem is poor antimicrobial stewardship, with large quantities of antibiotics being prescribed to patients who do not need them.[2,3]

In the UK, about 80% of antibiotics are prescribed in primary care.[4] There is significant variation in prescribing between GP practices, which cannot be explained by practice demographics, indicating that many unnecessary antibiotics are being prescribed in primary care.[5–7] As a part of its AMR stewardship strategy, the UK Government aims to eventually give all health and care providers feedback in a format that is useable and relevant to support good practice.[8]

Giving GPs feedback on their practice's performance compared with other practices can decrease prescribing.[9] In September 2014, we ran a randomized controlled trial (RCT) in which the Chief Medical Officer (CMO) sent a feedback letter to 3227 GPs stating that their practice was prescribing antibiotics at a higher rate than 80% of practices in its local area. As well as the social norm information, the letter presented three specific, feasible actions that the recipient could take to reduce unnecessary prescriptions of antibiotics: giving patients advice on self-care, offering a delayed prescription, and talking about the issue with other prescribers in his or her practice. The letter was accompanied by a copy of the 'Treating your infection' leaflet [a part of the Treat Antibiotics Responsibly, Guidance, Education, Tools (TARGET) Antibiotic Toolkit],[10] which aims to facilitate communication between prescriber and patient, and increase the patient's confidence to

self-care. Between October 2014 and March 2015, the practices in the intervention group dispensed 3.3% fewer antibiotic items relative to the control group. The rate of dispensing antibiotics differed significantly in every month in the study period, with no evidence of a trend. Therefore, the feedback letter was sent to the control group at the beginning of April 2015.

The rise in AMR is an issue of international concern,[1,2] so the trial had an international impact. The intervention has already been adopted by CMOs in Australia,[11] Northern Ireland[12] and Canada,[13,14] and France is planning to follow suit.[15]

Following on from the success of the RCT, the CMO for England has sent annual feedback letters to GPs whose practices are in the top 20% of prescribers, each winter flu season. However, there is a question of whether a repeated feedback intervention continues to be effective.[16] Because the CMO's feedback was targeted at a specific segment of practitioners, the top 20%, it is possible to use a regression discontinuity design (RDD) to evaluate the subsequent feedback intervention.

Methods

Intervention: letters to high antibiotic prescribers

The CMO sent her feedback letter on antibiotic prescribing rates to GPs in April 2017. The feedback letters were sent to 6318 individual GPs in 1439 different GP practices with high antibiotic prescribing rates. Practices were allocated to the intervention arm if they were in the top 20% of prescribers for the 12 months prior to the end of the intervention (between October 2015 and September 2016), as judged using a prescribing indicator that divides antibacterial items by Specific Therapeutic group Age-sex Related Prescribing Units (STAR-PU) weightings. This means that the prescribing rate is adjusted to take into account some of the demographics of the GP practice.

The letters differed slightly from the 2014 trial;[9] NHS Local Areas no longer exist, so each practice's prescribing was compared with that of practices in England and additional guidance was presented in a box on the right-hand side, instead of in the middle of the letter. There were six different letters (Figures S1–S6, available as Supplementary data at *JAC* Online). The letters were tailored according to GP practice prescribing rate, change in prescribing over time and whether they were previously sent feedback. Specifically, the top 11%–20% practices with increasing prescribing rates were told 'The great majority (80%) of practices in England prescribe fewer antibiotics per head than yours. Most other practices have reduced their prescribing rates since 2013/14 but yours has increased' (Letter 1: Figures S1 and S2); the rest of the top 20% were simply told 'The great majority (80%) of practices in England prescribe fewer antibiotics per head than yours' (Letter 2: Figures S3 and S4). Finally, the top 10% of practices were told 'The great majority (90%) of practices in England prescribe fewer antibiotics per head than yours' (Letter 3: Figures S5 and S6). When a practice had received a previous letter, the CMO noted, 'I have written to your practice previously', so there were two variations of each letter, A and B. Table 1 shows the key differences between the letter variants. As in the 2014 trial, the letter was accompanied by a copy of the TARGET 'Treating your infection' leaflet (Figure S7).

RDD

We decided to use an RDD to analyse the effects of our intervention instead of more conventional analytical approaches, such as an interrupted time series (ITS) and difference-in-difference design. RDD is a standard approach for evaluating interventions.[17] In an RDD, the assignment of participants to the intervention versus the control condition is exogenous, depending on whether a numerical 'rating variable' falls above or below a certain threshold. Participants scoring above the threshold are assigned to one group, such as the treatment, whereas those scoring below the threshold are assigned to another group, for example the control. The assumption behind RDD is that, in a window around the threshold (the 'bandwidth'), observations on each side are on average identical in terms of all pre-treatment variables. There is a 'local randomization' in this window. There is also a discontinuity in the probability of treatment at the threshold between the treatment group and the control. Therefore, if there is a corresponding discontinuity in the intercept of the regression of the outcome variable on

Table 1. Key differences between the six letter variations

	Previous letter (Paragraph 2 starts: I have written to your practice previously and...)	No previous letter
Top 20%, prescribing increasing *Header*: Your practice is amongst the 20% highest prescribers of antibiotics nationally *Between Paragraph 1 and Paragraph 2*: The great majority (80%) of practices in England prescribe fewer antibiotics per head than yours. Most other practices have reduced their prescribing rates since 2013/14 but yours has increased.	1A (Figure S1)	1B (Figure S2)
Top 20%, prescribing not increasing *Header*: Your practice is amongst the 20% highest prescribers of antibiotics nationally *Between Paragraph 1 and Paragraph 2*: The great majority (80%) of practices in England prescribe fewer antibiotics per head than yours.	2A (Figure S3)	2B (Figure S4)
Top 10% *Header*: Your practice is amongst the 10% highest prescribers of antibiotics nationally *Between Paragraph 1 and Paragraph 2*: The great majority (90%) of practices in England prescribe fewer antibiotics per head than yours.	3A (Figure S5)	3B (Figure S6)

Table 2. Differences in prescribing rates between treatment and control groups

	Bandwidth	Observations (n)	Estimate (95% CI)	Standard error	z-value	P value	Effect in % (95% CI)	Predicted change in dispensed items (95% CI)
LATE[a]	0.523	6524	−0.016 (−0.010 to −0.023)	0.003	−5.141	<0.001	−3.69 (−2.29 to −5.10)	−124 952 (−77 544 to −172 698)
Half-bandwidth	0.262	4294	−0.015 (−0.007 to −0.023)	0.004	−3.832	<0.001	−3.42 (−1.67 to −5.17)	−115 810 (−56 550 to −175 069)
Double-bandwidth	1.047	6991	−0.014 (−0.008 to −0.020)	0.003	−4.725	<0.001	−3.19 (−1.86 to −4.51)	−108 021 (−62 984 to −152 720)

	F-statistic	Numerator degrees of freedom	Denominator degrees of freedom	P value
LATE[a]	2185	3	6520	<0.001
Half-bandwidth	461	3	4290	<0.001
Double-bandwidth	4205	3	6987	<0.001

[a]Represents the optimal bandwidth.

the predictor at the threshold level, the change in outcome is attributed to the effect of the intervention.[18] Critically, RDD can provide evidence for the causal effect of an intervention because, controlling for the value of the rating variable, it is possible to account for unobserved differences between the treatment and the control groups.[19–21]

RDD is a quasi-experimental evaluation method that can be used in cases where it would be impractical or unethical to assign participants to different groups,[17] for example, the impact of prisons on recidivism and the impact of health insurance on improving service utilization.[22,23] In the present study, it is unethical to experimentally assign GP practices to different experimental groups since we have reason to believe that the treatment is effective, given the evidence from our previous trial.[9] Therefore, we evaluated the intervention using a sharp RDD, a variation of the RDD where the rating variable perfectly predicts treatment allocation.[24] This means that the probability of treatment changes from 0 to 1 at the threshold. The rating variable was the prescribing indicator (average antibiotic prescribing rate adjusted for STAR-PU) and the threshold was 1.14825 antibiotic items dispensed per STAR-PU, the cut-off point separating the 20% of highest prescribers from the remaining GP practices. We used R,[25] specifically a function called RDestimate of package rdd,[26] to build our RDD models.

Bandwidth size

One of the critical steps in RDD is selecting the bandwidth size around the threshold to create the localized sample.[27] This is because narrower bandwidths increase comparability between cases on each side of the threshold while decreasing the statistical power, whereas wider bandwidths increase power at the cost of decreasing internal validity by including cases further away from the threshold. Hence, it is necessary to select the appropriate bandwidth, which finds the balance between precision and power. The Imbens–Kalyanaraman algorithm provides a data-driven, asymptotically optimal bandwidth for RDD.[27] The calculated bandwidth is tailored to specific features of the RDD setting. Using package rdd[26] in R,[25] we calculated the optimal bandwidth size to create the localized sample around the threshold that minimized bias and optimized precision. The optimal bandwidth differed for the different models considered. For the most parsimonious model (Table 2) the optimal bandwidth was 0.5234 antibiotic items dispensed per STAR-PU. Thus, practices within 0.5234 points of the threshold in either direction were included in the local linear

regression analyses. The number of practices within this bandwidth (n=6524), used to calculate the most plausible estimate of the local average treatment effect (LATE), provided sufficient power to detect a statistically significant effect at P<0.001.

Data

The data for this study came from the Public Health England data warehouse (originally collected by the NHS Business Services Authority and NHS Digital).[28,29] These data consist of all GP practices in England who were sent the April 2017 CMO feedback letter (n=1439), as well as the remaining practices that served as the control group (n=5986). To account for differences in prescribing due to seasonality, we defined our baseline measure, which we used to determine the percentile of prescribers that each practice was in, as the mean STAR-PU-adjusted prescribing rate from October 2015 to September 2016. The outcome measure was the mean STAR-PU-adjusted rate of antibiotic items dispensed during the intervention period (April 2017 to September 2017).

Data preparation

We calculated our baseline and outcome measures using the same quarterly antibacterial items/STAR-PU weightings that we used to select the practices for letter allocations. For the analysis, we coded all the practices that received the letter (20% of highest prescribers) as the intervention group. The remaining practices, which did not receive the letter because they were in the lower 21%–100% of prescribers, were the control group.

We kept the GP practices in the central 99% of the records of both baseline and outcome measures. This means that we removed practices that were classified as outliers due to their extremely high or low rates of prescribing (n=133), or due to extremely large/small patient populations (n=57). We also removed practices due to instances of missing prescribing data between October 2015 and September 2017 (n=231).

Since the CMO letters were sent only to the highest 20% of prescribers, we aimed to set the RDD cut-off threshold at the fifth quintile. However, the threshold was adjusted to 1.1812 from 1.1813 to account for the removal of some practices (n=9) during data preparation, because of practice changes over the intervention period or because of lack of STAR-PU data for the duration of the intervention period. Overall, we removed 430 GP practices. This resulted in the total sample of 6995 GP practices, 1378 of

which received the letter in April 2017 (treatment group) and 5617 of which did not (control group).

Data availability

The raw data are publicly and freely available from Fingertips, https://fingertips.phe.org.uk/. The cleaned data set is available from the corresponding author upon reasonable request.

Ethics

This study used publicly available data to evaluate an intervention, which was not an RCT, so research ethics approval was not required.

Results

Table 2 and Figure 1 demonstrate the results of the simplest model, where the baseline measure (average prescribing rate adjusted for STAR-PU during the period October 2015 to September 2016) is regressed on the outcome measure (average prescribing rate adjusted for STAR-PU during the 6 months of the intervention period). The RDD estimates can be interpreted as weighted average effects of treatment across all GP practices. The LATE estimate, which is calculated using the optimal bandwidth, shows that the letter intervention resulted in a significant discontinuity ($\beta=-0.016$, SE=0.003, $z=-5.141$, $P<0.001$); the GP practices who received the letter changed their prescribing rates by approximately -3.69% (95% CI=-2.29 to -5.10). However, it is important to acknowledge that deprivation levels could vary between the local areas covered by GP practices in the treatment and the control groups. This variation could affect prescribing rates of GP practices. Thus, we adjusted the estimates for this potential

variation in deprivation using deprivation indices.[30] We found that the intervention effect was not sensitive to the inclusion of a deprivation measure (Table 3). Moreover, although the effect size varied depending on the bandwidth used, overall the effect remained robust to halving or doubling the bandwidth, and therefore including a different number of observations for both the unadjusted and adjusted estimates. This indicates that our findings are likely to be relatively reliable and valid.

We also built an RDD with a categorical variable specifying GP practices' allocation to one of six letters or the control group, to examine whether the intervention was effective across all letter types. We present the estimates for each letter type, both un-adjusted and adjusted for deprivation, in Table 4. The four letters sent to the top 11%–20% (Letters 1A, 1B, 2A and 2B) were estimated to be relatively effective at reducing antibiotic prescribing [1A: -5.21% (95% CI=-1.98 to -8.45); 1B: -4.75% (95% CI=-2.96 to -6.54); 2A: -2.32% (95% CI=-0.45 to -4.18) and 2B: -3.81% (95% CI=-1.86 to -5.76)], with the letters sent to those practices whose prescribing was increasing being most effective. However, for the practices in the top 10% (Letters 3A and 3B) our estimates of the intervention in the general population were not clear. This is because the effects of the intervention for the two letter types were not statistically significant [3A: -2.13% (95% CI=0.76 to -5.02) and 3B: 1.47% (95% CI=7.24 to -4.30)].

Based on a predicted 3.69% reduction in antibiotic prescribing for the intervention group over a 6 month period (Table 2), an estimated 124952 fewer antibiotic items were dispensed during the study as a result of the letter intervention. Specifically, we estimated that 3386243 antibiotic items would have been dispensed without the intervention by the GP practices in the intervention
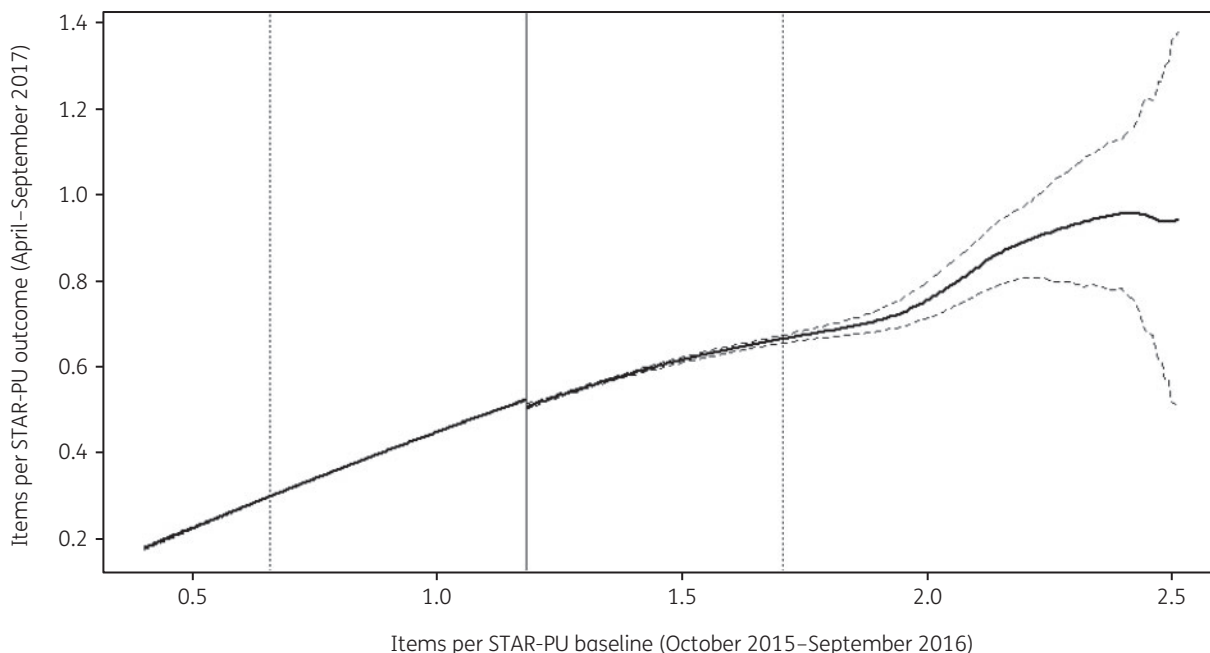

Figure 1. Discontinuity based on the most parsimonious model. The solid vertical black line represents the discontinuity threshold between the practices that received the letter (right side of the line) versus the practices that did not (left side of the line). The two dotted lines represent the LATE bandwidth thresholds. The solid black regression line represents the point-based estimates of the RDD, whereas the two broken lines on either side of it represent 95% CIs. Only 22 GP practices in the 10% of highest prescribers were outside of the optimal bandwidth thresholds, indicating that the bandwidth thresholds are unlikely to be the reason as to why the effects of the intervention were not detected among these practices.

Table 3. Deprivation-adjusted differences in prescribing rates between treatment and control groups

	Bandwidth	Observations (n)	Estimate (95% CI)	Standard error	z-value	P value	Effect in % (95% CI)	Predicted change in dispensed items (95% CI)
LATE[a]	0.302	4814	−0.015 (−0.008 to −0.022)	0.004	−4.105	<0.001	−3.40 (−1.78 to −5.02)	−115132 (−60275 to −169989)
Half-bandwidth	0.151	2546	−0.016 (−0.006 to −0.026)	0.005	−3.081	0.002	−3.53 (−1.29 to −5.78)	−119534 (−43683 to −195725)
Double-bandwidth	0.604	6744	−0.015 (−0.009 to −0.021)	0.003	−5.041	<0.001	−3.46 (−2.17 to −4.81)	−117164 (−73481 to −162878)

	F-statistic	Numerator degrees of freedom	Denominator degrees of freedom	P value
LATE[a]	530.6	4	4809	<0.001
Half-bandwidth	69.76	4	2541	<0.001
Double-bandwidth	2107.79	4	6739	<0.001

[a]Represents the optimal bandwidth. Adjusted estimates are altered by the inclusion of a deprivation covariate (index of multiple deprivation 2015-based measure of population-weighted average of the lower layer super output areas covered by each practice).[30]

Table 4. Deprivation-adjusted difference in prescribing rates between treatment and control groups by letter

Letter type (n)[a]	LATE[b]	Bandwidth	Observations (n)	Estimate (95% CI)	Standard error	z-value	P value	Effect in % (95% CI)	Predicted change in dispensed items (95% CI)
1A (n=127)	unadjusted	0.523	6524	−0.023 (−0.009 to −0.037)	0.007	−3.157	0.002	−5.21 (−1.98 to −8.45)	−17303 (−6576 to −28063)
	adjusted	0.302	4814	−0.026 (−0.011 to −0.041)	0.008	−3.322	<0.001	−5.84 (−2.39 to −9.28)	−19395 (−7937 to −30820)
1B (n=352)	unadjusted	0.523	6524	−0.021 (−0.013 to −0.029)	0.004	−5.205	<0.001	−4.75 (−2.96 to −6.54)	−40416 (−25186 to −55647)
	adjusted	0.302	4814	−0.019 (−0.011 to −0.028)	0.004	−4.398	<0.001	−4.41 (−2.44 to −6.37)	−37523 (−20761 to −54200)
2A (n=290)	unadjusted	0.523	6524	−0.010 (−0.002 to −0.018)	0.004	−2.433	0.015	−2.32 (−0.45 to −4.18)	−16822 (−3263 to −30308)
	adjusted	0.302	4814	−0.009 (−0.0003 to −0.018)	0.005	−2.026	0.043	−2.10 (−0.07 to −4.13)	−15227 (−508 to −29946)
2B (n=289)	unadjusted	0.523	6524	−0.017 (−0.008 to −0.025)	0.004	−3.830	<0.001	−3.81 (−1.86 to −5.76)	−28383 (−13856 to −42910)
	adjusted	0.302	4814	−0.014 (−0.004 to −0.023)	0.005	−2.898	0.004	−3.14 (−1.02 to −5.27)	−23392 (−7599 to −39260)
3A (n=250)	unadjusted	0.523	6524	−0.009 (0.003 to −0.022)	0.007	−1.442	0.150	−2.13 (0.76 to −5.02)	−12445 (4440 to −29330)
	adjusted	0.302	4814	−0.007 (0.007 to −0.021)	0.007	−0.932	0.352	−1.51 (1.67 to −4.68)	−8822 (9757 to −27344)
3B (n=70)	unadjusted	0.523	6524	0.007 (0.032 to −0.019)	0.013	0.500	0.617	1.47 (7.24 to −4.30)	2190 (10784 to −6405)
	adjusted	0.302	4814	0.006 (0.031 to −0.020)	0.013	0.448	0.654	1.31 (7.04 to −4.42)	1951 (10486 to −6583)

[a]n indicates the number of practices that received each letter.
[b]Calculated using the optimal bandwidth for a given RDD. Adjusted estimates are altered by the inclusion of a deprivation covariate (index of multiple deprivation 2015-based measure of population weighted average of the lower layer super output areas covered by each practice).[30]

arm, whereas 3261291 antibiotic items were found to have been dispensed with the intervention.

To estimate the effect on direct prescribing costs for the public sector, we considered the basic cost of a drug as used in primary care during the intervention period, specifically the average net ingredient cost (NIC) of £8.29 per antibiotic item.[31] The NIC does not take into account dispensing costs, fees or prescription charge income. Thus, we assumed that 10.2% of antibiotics (12745) incurred a £8.60 prescription charge (in line with the overall exemption rate for April to September 2017), which we deducted from the cost estimate.[31–33] We also added the £1.25 per item professional fee payable to pharmacy contractors by NHS England

in 2017.[32,33] The cost of printing and mailing to 6318 GPs in 1439 practices, which was deducted from the savings estimate to produce a net savings estimate, was £5527. This equates to £0.04 per prescription prevented during the study period. Overall, the predicted reduction in the number of prescribed antibiotics during the intervention is estimated to have generated net savings of £1076908 (£991842 if adjusted for practice deprivation) in NIC and dispensing costs for the public sector.

Discussion

RDD analysis shows that the 2017 CMO feedback letter reduced antibiotic prescribing by 3.69%, which is similar to the 3.3% reduction in prescribing that was found in the 2014 RCT.[9] The finding that repeated feedback continues to have an effect on antibiotic prescribing is consistent with other trials that have used repeated feedback in medicine and in other policy areas.[34,35] A systematic review has found that repeated feedback is more effective than single instances in healthcare settings.[36] However, these studies tend to analyse the repeated feedback as a single intervention. To our knowledge, this is the first study that investigates whether a successful antibiotic feedback intervention can be as effective when repeated. Our results suggest that the social norm feedback intervention can be successfully implemented multiple times.

There were many antimicrobial stewardship interventions happening in the UK in 2017–18. For instance, the Quality Premium gave financial incentives for reducing inappropriate prescribing, the TARGET toolkit was developed (a suite of resources that healthcare workers can use to support patients to self-care), the Antibiotic Guardian campaign encouraged professionals to pledge to prescribe appropriately and the Keep Antibiotics Working campaign was a patient-facing advertising campaign.[37] Therefore, it may not be a surprise that antibiotic prescribing in primary care is decreasing.[37] However, the RDD is a quasi-experimental method of evaluation, and the difference between the groups within the bandwidth is whether or not they received a letter, so we can attribute the 3.69% difference in prescribing between groups to the letter.

The intervention decreased prescribing amongst practices in the top 11%–20%, especially those whose prescribing had been increasing in the year beforehand; this decrease was observed both in practices that had received a letter in the previous year and in practices that had not received a letter. However, it did not have a significant effect on practices in the top 10%. There are two types of possible explanations for this difference. First, there may have been something specific to the practices in the top 10%. Our adjustments accounted for the age and sex of the practices' patient populations (STAR-PU) and their deprivation. However, there may have been other relevant factors that affect antibiotic prescribing, for instance the prevalence of COPD or smoking, which were not captured in our models. Second, there may have been something about the message, which was more extreme for the top 10%. Telling GPs that their practice was in the top 10% of prescribers may have made their prescribing seem so disproportionate that they felt they could not do anything about it. The forceful message may have provoked psychological reactance, leading to negative attitudes towards the message and the generation of counterarguments, resulting in a lower behavioural intention to comply with the message.[38–40] Alternatively, while highly credible sources are more persuasive the more discrepant the receiver finds the message, moderately credible sources may be less persuasive when they send a highly discrepant message. If the CMO is only perceived as a moderately credible source, then the highly discrepant message received by the top 10% of prescribers may have been less persuasive than the less discrepant message received by the top 20%.[41,42]

The intervention has already been used successfully in Australia, Ireland and Canada, and France is planning to follow suit.[11–15] The countries that are implementing the intervention are fairly similar culturally; they are all 'western educated industrialized rich democracies'.[43] It is possible that the effect of descriptive norms and therefore the international applicability of the intervention might vary between cultures. The strength of social norms in countries is thought to vary along a spectrum that ranges from 'tight' (have many strong norms and a low tolerance of deviant behaviour) to 'loose' (have weak social norms and a high tolerance of deviant behaviour), and the UK, Australia and France are in the middle of the spectrum.[44,45] We might anticipate that the feedback letter intervention would be least effective in the countries with the loosest cultures (Estonia, Hungary and Ukraine) and most effective in countries with the tightest cultures (India, Malaysia, Pakistan, Singapore and South Korea). However, this is very speculative because the way that primary care is delivered and that antibiotic prescribing occurs may differ in these countries, and because the UK has lower antibiotic prescribing than many countries.[46]

Our study has several limitations. First, the STAR-PU data were calculated on a quarterly rather than a monthly basis. Therefore, it is not currently possible to detect the exact extent of the discontinuity in a specific month of an intervention. The strength of the intervention may differ over the course of the outcome, but this may be masked by the 3 month average of the outcome variable. Thus, we can conclude that there was a difference in prescribing over the entire evaluation period, but we are not able to detect time trends, if they exist. Future studies, conditional on fine-grained longitudinal data, could utilize an ITS to address that.

Second, the RDD tends to be less precise than a comparable RCT. An RDD sample has to be at least 2.4 times greater than that of an equivalent randomized trial in order to achieve the same level of precision.[24] Moreover, the precision of an RDD is sensitive to the distribution of scores around the threshold. The non-parametric method of calculating the bandwidth uses observations close to the threshold.[27] Therefore, although our data-driven bandwidth choice is claimed to be optimal, it ignores the observations outside of the bandwidth. This is why non-parametric methods tend to be less precise than parametric methods for a given sample.[24] In the present study, we accounted for this by looking at the estimates of different RDD models given different bandwidths.

In conclusion, our results suggest that it could be worthwhile for antimicrobial stewardship programmes to incorporate regular social norm feedback into their activities, as a part of their strategy. We found that on average feedback was effective, but it was not effective for the top 10% of prescribing practices and future research could investigate why. Individual-level feedback is likely to be even more effective, but data by prescriber are not yet centrally available in England. The effectiveness of social feedback may also generalize to other domains, including antibiotic prescribing that occurs outside of primary care, and other areas of medicine where

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evidence suggests that there may be high levels of inappropriate prescribing or over-use of clinical tests.

Transparency declarations

None to declare.

Supplementary data

Figures S1–S7 are available as Supplementary data at *JAC* Online.

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