

Comparative Effectiveness Research 1

Generating comparative evidence on new drugs and devices before approval

Huseyin Naci, PhD¹
Maximilian Salcher-Konrad, MSc¹
Professor Aaron S. Kesselheim, MD²
Beate Wieseler, Dr. rer. nat.³
Professor Lise Rochoaix, PhD⁴
Professor Rita F. Redberg, MD⁵
Georgia Salanti, PhD⁶
Professor Emily Jackson, OBE⁷
Professor Sarah Garner, PhD⁸
Professor T. Scott Stroup, MD
Professor Andrea Cipriani, PhD¹⁰

1. Department of Health Policy, London School of Economics and Political Science, London, UK
2. Program On Regulation, Therapeutics, And Law (PORTAL), Division of Pharmacoepidemiology and Pharmacoeconomics, Department of Medicine, Brigham and Women's Hospital, Harvard Medical School, Boston, MA, USA
3. Institute for Quality and Efficiency in Health Care (IQWiG), Cologne, Germany
4. Hospinnomics, Paris School of Economics, Paris, France
5. School of Medicine, University of California at San Francisco, San Francisco, CA, USA
6. Institute of Social and Preventive Medicine, University of Bern, Bern, Switzerland
7. Department of Law, London School of Economics and Political Science, London, UK
8. School of Health Sciences, University of Manchester, Manchester, UK
9. Department of Psychiatry, Columbia University College of Physicians and Surgeons, New York, NY, USA
10. Department of Psychiatry, University of Oxford, Oxford, UK; Oxford Health NHS Foundation Trust, Warneford Hospital, Oxford, UK

Correspondence to

Dr Huseyin Naci
Department of Health Policy
London School of Economics and Political Science
London WC2A 2AE
UK
Email: h.naci@lse.ac.uk

1 **Summary**

2 Fewer than half of new drugs have data on their comparative benefits and harms against existing
3 treatment options at the time of regulatory approval in Europe and the US. Even when active-
4 comparator trials exist, they may not produce meaningful data to inform decisions in clinical
5 practice and health policy. Recently, the uncertainty associated with the paucity of well-designed
6 active-comparator trials has been compounded by legal and regulatory changes in Europe and
7 the US that have created a complex mix of expedited programs aimed at facilitating faster access
8 to new drugs. Comparative evidence generation is even sparser for medical devices. Some have
9 argued that the current process for regulatory approval needs to generate more evidence that is
10 useful for patients, clinicians, and payers in health care systems. We propose a set of 5 key
11 principles relevant to the European Medicines Agency (EMA), [European medical device](#)
12 [regulatory agencies](#), ~~and the~~ US Food and Drug Administration (FDA), as well as payers, that
13 we believe will provide the necessary incentives for pharmaceutical and device companies to
14 generate comparative data on drugs and devices and assure timely availability of evidence that is
15 useful for decision making. First, labeling should routinely inform patients and clinicians whether
16 comparative data exist on new products. Second, regulators should be more selective in their use
17 of programs that facilitate drug and device approvals on the basis of incomplete benefit and
18 harm data. Third, regulators should encourage the conduct of randomised trials with active
19 comparators. Fourth, regulators should use prospectively-designed network meta-analyses based
20 on existing and future randomised trials. Fifth, payers should use their policy levers and
21 negotiating power to incentivise the generation of comparative evidence on new and existing
22 drugs and devices, for example, by explicitly considering proven added benefit in pricing and
23 payment decisions.

24

25 A record-breaking number of new drugs and devices have entered the market in recent
26 years. In 2018, the US Food and Drug Administration (FDA) granted approval to 59 drugs and
27 106 devices (compared to an average of 28 drug approvals per year during the preceding decade),
28 and the European Medicines Agency (EMA) approved 42 new drugs. In addition to new drugs
29 for established therapeutic areas with large numbers of existing treatment options (e.g.,
30 antidepressants for depression,¹ statins for coronary heart disease,² and HbA1c-lowering
31 therapies for diabetes³), the research and development pipelines of pharmaceutical and device
32 companies have in recent decades delivered new therapies for rare diseases.⁴ For example,
33 several new agents are now available for the treatment of multiple myeloma,⁵ chronic myeloid
34 leukemia,⁶ Gaucher disease,⁷ and pulmonary arterial hypertension.⁸

35 This is good news for patients, since some of these novel therapies have turned out to be
36 beneficial.⁹ For example, drugs like imatinib for chronic myeloid leukemia and sofosbuvir for
37 hepatitis C have transformed clinical outcomes, improving and extending the lives of patients
38 suffering from these serious and life-threatening conditions.^{10,11} However, other new drugs like
39 the HbA1c-lowering rosiglitazone have turned out to have differing benefit/risk profiles than
40 expected in certain populations and subsequently been removed from some markets.¹²⁻¹⁴ Also,
41 there have been several important safety crises related to high-risk medical devices, resulting in
42 their market withdrawal, such as pelvic mesh,¹⁵ and metal contraceptive implants.¹⁶

43 The market entry of larger numbers of new drugs and devices may also paradoxically
44 complicate treatment decisions if there are little or no data on the comparative benefits and
45 harms of new versus existing alternatives. “*What is the treatment of choice for my patient with condition*
46 *x?*” is a key question for clinical practice.¹⁷ Without data on comparative benefits and harms, it
47 may be difficult for patients and clinicians to identify the appropriate therapy.

48 In this *Series on Comparative Effectiveness Research*, we describe and highlight some
49 fundamental principles related to developing comparative data on drugs and devices, particularly
50 if multiple options exist to treat the same condition. Our primary focus is on the FDA and
51 EMA, which serve as gatekeepers to the largest pharmaceutical markets worldwide that
52 collectively account for over 60% of total sales. In the US, FDA is also responsible for medical
53 device regulation; in the EU, notified bodies designated by national authorities are responsible
54 for conformity assessments of devices (**Table 1**).¹⁸ FDA and EMA are tasked with the goals of
55 granting expeditious access to promising new treatments while also requiring adequate data
56 before approval to protect patients from ineffective and potentially harmful products. Regulatory
57 agencies’ evidence standards for approval shape the quantity and quality of clinical studies
58 generated on new drugs (and also devices in the US).

59 In this first paper of the *Series*, we examine the availability of comparative effectiveness
60 data, and outline how the current regulatory approaches to approving new medicines and devices
61 address the evidence needs of patients, clinicians, and other decision makers in health systems.
62 Recent policy changes aimed at speeding up the development, review, and approval of new
63 products have complicated health system-wide efforts to generate comparative data on drugs and
64 devices before and after approval. We therefore propose strategies to improve the future
65 availability of comparative data at the time of market entry. The second paper of the *Series*
66 focuses on the generation of comparative evidence in the post-marketing period for drugs and
67 devices but also interventions for which often there is no commercial developer and no
68 dedicated regulatory system, e.g., surgical interventions. The third paper analyses the ethical
69 tensions in comparative effectiveness research.

70

71 ***Availability of comparative evidence on new drugs and devices***

72 Comparative evidence on newly-approved drugs is limited for a number of reasons. One
73 primary reason is that pharmaceutical manufacturers do not routinely collect such data in the
74 studies leading to drug approval. In both the US and Europe, the regulatory agencies' statutory
75 mandate is to evaluate a drug's benefit-risk balance and intended effects, not its comparative
76 benefits and harms against existing alternatives. Placebo controls in randomised clinical trials
77 (RCTs) can establish 'assay sensitivity,' or the ability to distinguish between an effective and
78 ineffective treatment.¹⁹ Of course, for some truly innovative drugs, active comparators may not
79 exist at the time of approval.

80 According to earlier estimates (covering regulatory approval decisions through 2010),
81 fewer than half of drugs approved in the US and Europe had one or more RCTs with an active
82 comparator at the time of approval.^{20,21} To obtain recent estimates in Europe (covering
83 regulatory approval decisions after the EMA's recommendation for active-comparator trials), we
84 reviewed the characteristics of clinical studies that served as the basis for EMA drug approvals
85 from 2015 through 2018 (**Figure 1**). During this period, the annual proportion of new drugs that
86 had at least one RCT with an active comparator at the time of approval ranged from
87 approximately a quarter to one half.

88 Lack of an active comparator can lead to uncertainty regarding the relative benefits and
89 harms of treatments at the time of market approval (**Panel 1**). Although these questions could be
90 answered in the post-marketing period, they are not often fully addressed, as we discuss in Paper
91 2 of this *Series*.

92 Another reason for lack of comparative data is that choosing an active comparator can
93 be difficult. For example, several products may be suitable candidates due to differences in their
94 clinical benefit, safety, or cost profiles. One review found that active comparators used in pivotal
95 trials leading to regulatory approval do not always represent the best available treatment.²² Also,
96 manufacturers can compare their new treatments to sub-optimal comparators (e.g. lower doses
97 than recommended or ineffective treatments) rather than the best available option.²³

98 Comparative evidence generation is even sparser for medical devices. The majority of
99 [high-risk](#) devices are approved for use without ~~any clinical data~~ [rigorous studies](#) ([Table 1](#)). In the
100 US, even the most stringent regulatory pathway for high-risk devices tends to involve a single
101 clinical study that is typically non-randomised and with no control group.^{24,25} [Approximately 90%](#)
102 [of high-risk devices were approved by the FDA on the basis of a single pivotal trial](#). Less than
103 half of studies supporting the FDA approval of high-risk cardiovascular devices between 2000
104 and 2011 included active comparators.²⁶ Currently, corresponding figures for European device
105 approvals are not available due to lack of transparency.²⁷ However, new European medical
106 device regulations, which will come into effect in 2020 will make information on approval
107 decisions publicly available.

109 *Expedited programs*

110 Over the past few decades, legislatures and regulators have established several expedited
111 development, review, and approval programs for drugs (see **Panel 2** for an overview of
112 programs in the US and Europe). An expedited program also exists for high-risk medical devices
113 in the US, but not in Europe. Although expedited programs differ in their scope and focus,
114 which range from putting deadlines on regulatory review times to approving products on the
115 basis of earlier-stage data than what is typically required, their shared objective is to provide
116 faster access to new products.²⁸

117 One rationale for introducing such programs is to meet patient demand for potentially
118 effective therapies for life-threatening diseases for which there is no existing treatment.^{29,30}
119 Studies have confirmed that drugs that qualify for expedited programs have shorter development
120 times and receive regulatory approval faster. Between 2012 and 2016, the duration of clinical
121 development was almost one year shorter for drugs in the FDA's expedited programs than for
122 drugs that were not.³¹

123 In the US, more than three-quarters of new drugs are now approved through such
124 programs (**Figure 2**).³² While some products that benefit from such programs offer added
125 therapeutic benefit over existing alternatives (for example, lumacaftor for cystic fibrosis), others

126 do not.³³ For example, cancer drugs that received the FDA’s breakthrough therapy designation
127 between 2012 and 2017 did not outperform other cancer drugs approved during the same period
128 on trial endpoints.³⁴ In addition, drugs that entered the market via expedited programs have been
129 more likely to be the subject of drug safety communications after approval, new boxed warnings,
130 and even market withdrawals.^{35,36}

131 Although not all expedited programs lower the evidence standards for regulatory
132 approval (**Panel 2**), reviews show that eligible drugs enter the market on the basis of studies with
133 smaller sample sizes and shorter follow-up durations that are less likely to be randomised and
134 blinded.^{37, 38–41} Expedited programs have also further reduced the prospect of evidence on the
135 comparative benefits and harms of new and existing drugs and devices. Clinical studies that
136 support expedited versus regular approvals are also more likely to lack comparator treatments.⁴²
137 For example, “single-group” studies, which test an experimental treatment on its own (without a
138 concurrent control group), are commonly used for evaluating drugs targeting rare conditions and
139 those that are the subject of expedited development or review.⁴³ The rate of successful “single-
140 group” study submissions to regulatory agencies more than doubled over the past decade.⁴⁴
141 Between 1995 and 2017, the proportion of FDA approvals with “single-group” studies increased
142 only for drugs in expedited programs, and not for those that did not benefit from such
143 programs.⁴⁵

144 Also, studies supporting the approvals of drugs in expedited programs are more likely to
145 collect data on surrogate measures of benefit – biomarkers, laboratory values, or other physical
146 measures – rather than patient-oriented clinically-relevant outcomes, such as improved
147 functioning or longer survival.³⁷ While surrogate measures reduce the duration, size, and cost of
148 clinical studies, thereby facilitating faster patient access to promising new treatments,^{46,47} they
149 further magnify the uncertainty associated with the lack of active comparators (see **Panel 1**). Use
150 of surrogates is only helpful if the treatments are ultimately proven to be effective.⁴⁸ Some
151 surrogate measures such as systolic blood pressure in cardiovascular disease and viral load in
152 HIV/AIDS may correlate with long-term clinical outcomes.^{48,49} However, many surrogate
153 measures used in regulatory approvals are not validated predictors of clinical outcomes.⁵⁰ At the
154 time of approval, it remains unknown whether short-term findings will materialise into long-term
155 improvements in morbidity or mortality.^{51,52}

156

157 *A fragmented evidence base for decision making in health systems*

158 When new drugs and devices lack active comparators at the time of approval, it has
159 several important implications for stakeholders in health systems, including health technology

160 assessment organisations, payers, clinicians and patients. Several European health technology
161 assessment organisations like the National Institute for Health and Care Excellence (NICE) in
162 England, Haute Autorité de Santé (HAS) in France, and the Institute for Quality and Efficiency
163 in Health Care (IQWiG) in Germany explicitly require comparative data for their
164 assessments.^{53,54} Assessments conducted by these organisations serve as the basis of subsequent
165 pricing and payment decisions. Private and public insurers in the US could also benefit from
166 such evidence for their pricing and formulary coverage negotiations with pharmaceutical and
167 device manufacturers.⁵⁵

168 The evidence generated at the time of regulatory approval has spillover effects on data
169 availability for health technology assessment organisations and payers.⁵⁶ The time interval
170 between approval and payment decisions is short and declining (similar to regulators, health
171 technology assessment organisations are under pressure to expedite their reviews);⁵⁷ therefore,
172 regulatory agencies, health technology assessment organisations, and payers often assess near-
173 identical clinical data, albeit to address different objectives. In the absence of comparative data at
174 the time of drug and device approval, many health technology assessment organisations and
175 payers resort to using data with varying levels of limitations and uncertainty.⁵⁸

176 Current evidence standards may give patients and clinicians false reason for optimism
177 that new treatments are beneficial and safe.^{59,60} Clinicians and patients often overestimate the
178 quality and quantity of evidence supporting new treatments.^{61–64} Media reporting on new drugs
179 may contribute to patients' overly optimistic expectations about drug benefits.⁶⁵ For example,
180 news reports on cancer drugs rarely discuss treatment failure and adverse events.⁶⁶ Complicating
181 matters further is the regulatory agencies' increasing use of terms like “breakthrough therapies”
182 in the US and “priority medicines” in Europe to refer to products in expedited programs.⁶⁷ In a
183 randomised survey study among US adults, labeling a drug as a “breakthrough” altered people's
184 planned behaviour and increased their positive perceptions in the drug's effectiveness.⁶⁸

185 186 ***Importance of generating comparative evidence before market entry***

187 Comparative data on new drugs and devices usually does not emerge after regulatory
188 approval. When drugs and devices are originally approved for particular indications without
189 randomised, active-comparator trials, such data are unlikely to emerge in the post-marketing
190 period.⁶⁹ Even when post-marketing studies are required by the FDA and EMA, they can remain
191 incomplete years after approval.^{70–74} Just about half of drugs with FDA accelerated approvals
192 from 2009 and 2013 fulfilled their post-marketing requirements after at least three years on the
193 market.⁷⁵ Fewer than 15% of initiated post-market studies for high-risk medical devices in the
194 US were completed five years after approval.²⁵ Even when post-marketing studies are completed,

195 the design characteristics of studies conducted after approval closely resemble those of pre-
196 approval studies (e.g., use of surrogate measures, lack of comparators).^{76,77} For example, 42% of
197 post-marketing studies requested by the EMA for conditional approvals from 2006 to 2016 were
198 non-randomised, and 73% were not blinded.⁷⁸

199 **Figure 3** illustrates the persistent lack of comparative data after market entry in selected
200 therapeutic areas. In rheumatoid arthritis, for example, the evidence base for biologic agents is
201 comprised predominantly of placebo-controlled trials. Despite significant research investment in
202 this area over the past 30 years, culminating in 200 placebo-controlled trials and over 100 meta-
203 analyses,⁷⁹ rich randomised, comparative evidence on different available biologic agents for this
204 condition is still lacking.

205

206 ***Prioritising the generation of comparative data before approval***

207 The evidence requirements for market authorisation of new treatments have important
208 implications for the research conducted on new drugs and devices. Routine regulatory approval
209 of drugs and devices on the basis of placebo-controlled or “single-group” studies may
210 disincentivise manufacturers from investing in more clinically useful active-comparator trials.
211 Manufacturers may also interpret regulatory flexibility in data requirements in certain areas as a
212 shorter and cheaper route to market and shift their research priorities accordingly. Evidence
213 from clinical trials in cancer suggests that manufacturers’ recent research investments have been
214 shifted away from long-term projects.⁸⁰

215 Continuing the recent trajectory of approving most new drugs and devices on the basis
216 of limited and weak data may further fragment the evidence base with adverse health and
217 economic consequences. Ineffective treatments may remain on the market for long periods of
218 time, at substantial cost, exposing patients to treatments without reliable evidence of benefit.⁸¹
219 From an economic perspective, if health systems pay for expensive products when cheaper
220 alternatives may work just as well, fewer resources are available for services and treatments
221 proven to be cost-effective.⁸²

222 We therefore recommend five strategies, which we believe will promote and facilitate the
223 generation of comparative data (**Table 2**).

224

225 1. Greater transparency on comparative data availability

226 Product labelling (also known as the package insert in the US and the summary of
227 product characteristics in Europe) is the primary regulatory tool for communicating information
228 about newly-approved drugs to clinicians and patients. In the US and Europe, product labelling
229 guides clinicians and patients on safe and effective use of new therapies.

230 Currently, product labelling does not include statements about what is or is not known
231 about the relative benefits and harms of new and existing drugs. For devices, the recently
232 published European guidance on the Summary of Safety and Clinical Performance, which will
233 accompany high-risk medical device approvals, will require manufacturers to summarise
234 “possible diagnostic or therapeutic alternatives.”⁸³ No such explicit requirement exists for high-
235 risk devices approved by the FDA.

236 Without this information, patients and clinicians remain largely unaware that most new
237 treatments are not tested against other alternatives. According to a national survey in the US,
238 almost three-quarters of clinicians believed that FDA approval is based on at least comparable
239 effectiveness of a new product to other approved alternatives.⁶³ Several RCTs confirmed that
240 improving the content of product labeling can result in a better understanding of available data
241 on benefits and harms, thereby improving decision making and subsequent treatment choices.⁸⁴⁻
242 ⁸⁶

243 We recommend that product labelling report in non-technical language whether head-to-
244 head studies have been conducted at the time of approval (e.g., “this drug/device has not been
245 tested against other drugs/devices indicated for the same condition”).^{87,88}

246

247 2. More selective use of expedited programs

248 Flexibility in regulatory standards enabled by expedited programs is warranted in cases
249 when there is significant unmet need. Although some of the most transformative drugs benefited
250 from these programs, qualification for expedited programs has expanded in recent years.^{32,45} In
251 the US, an increasing share of products have benefited from multiple expedited programs
252 simultaneously. The FDA recently introduced an expedited program also for medical devices; no
253 such program exists in Europe.⁸⁹

254 There are questions about when in the preclinical testing process drug manufacturers
255 may qualify for such programs. According to senior FDA officials, consideration of the
256 accelerated approval pathway during the first decade of the program often arose only when the
257 manufacturers submitted their applications to the FDA, not before.⁸¹ Although the conditional
258 marketing authorisation pathway in Europe has been less frequently used than similar programs
259 in the US, recent reviews showed that the EMA used this pathway to grant approval in some
260 cases despite no such formal request from the manufacturers.^{90,91}

261 We recommend that expedited programs be reserved for a clearly demarcated,
262 prospectively defined set of circumstances in both Europe and the US. Regulators in both
263 settings should work collaboratively with patient groups and the industry to develop new

264 guidelines to determine the eligibility of drugs for inclusion in such programs. In addition to
265 factors such as availability of alternative treatment options, disease severity, and prevalence,
266 manufacturers should be required to present well-designed and credible evidence-generation
267 plans to ensure timely completion of additional studies in the post-marketing period.⁹² These
268 post-marketing studies should be underway with clear milestones at the time of approval as a
269 condition for inclusion in expedited programs.

270 When expedited programs are used, regulators should publicly report the qualifying
271 reasons. Regulators should also strengthen their oversight of post-marketing evidence
272 commitments and requirements.^{93,94} Although both the FDA and EMA have statutory authority
273 to enforce timely completion of post-marketing studies, including imposing civil monetary
274 penalties (FDA) and rescinding approval (FDA for accelerated approval drugs and EMA for
275 conditional marketing authorisation drugs), they tend not to invoke such power,⁹⁵ citing resource
276 constraints.^{96,97}

277

278 3. More routine use of active comparator RCTs

279 RCTs have been the mainstay of phased drug development since the 1960s.⁹⁸ Over the
280 past half century, the vast majority of therapeutic agents have been approved on the basis of
281 RCTs, albeit predominantly with placebo controls. RCTs are also essential to determining the
282 effectiveness of moderate- and high-risk devices. In recent years, however, the role of RCTs in
283 drug and device development has been increasingly contested due to their high complexity and
284 cost.⁹⁹ Other common criticisms of RCTs include the poor generalisability of their findings due
285 to inclusion of selective participant populations that do not adequately represent populations in
286 actual clinical practice.¹⁰⁰ Also, RCTs are rarely large enough to detect reliably uncommon harms.

287 A particular source of controversy related to RCTs is whether they are applicable to rare
288 disease treatments. While RCTs might be more challenging to conduct in rare disease settings,
289 evidence from FDA approvals in the US confirms their feasibility. In one study, incidence of
290 disease was not associated with the likelihood that evidence from a RCT was available at the time
291 of approval.¹⁰¹ In addition, over a third of trials in very rare diseases with a prevalence of <1 per
292 million were randomised.¹⁰² Over half of “single-group” studies in a recent review of cancer drug
293 approvals had sufficiently large sample sizes to include control groups.¹⁰³

294 RCTs with active comparators should be more routinely used for drug and device
295 approval.¹⁰⁴ Strategies aimed at improving trial efficiency may help offset the additional costs of
296 including active comparator arms in RCTs. Trial efficiency could be improved by simplifying
297 participant recruitment and data collection through clinical registries. RCTs embedded in

328 registries have recently been touted as “the next disruptive technology in clinical research.”¹⁰⁵
329 Regulators should routinely investigate the availability, validity, and completeness of outcome
330 data in existing clinical registries to facilitate embedding active-comparator trials. Moreover,
331 manufacturers can substantially reduce trial complexity by imposing fewer restrictions on
332 participant selection, thereby also improving the external validity of outcomes.¹⁰⁶

333

334 4. Prospectively designed network meta-analyses

335 Network meta-analysis is a statistical method to assess the relative benefits and harms of
336 multiple treatments that are not compared directly.^{107–109} Currently, network meta-analyses are
337 often based on a retrospective collection of RCTs conducted by different researchers at different
338 times including different patient populations.¹¹⁰ Such analyses may be at risk of bias due to the
339 relative availability of documents that describe trial conduct and analysis, potential reporting
340 biases, and differences in the characteristics of patient populations or standards of care (some of
341 which may be unknown or unmeasured).^{109,111} These limitations may jeopardise the validity of
342 network meta-analyses and their usefulness for decision making. Of the 71 network meta-
343 analyses submitted to IQWiG from 2011 to 2016, only 11 (15%) were deemed valid.¹¹²

344 We recommend prospectively designing network meta-analyses to address these
345 limitations and produce comparative evidence on new treatments at the time of market entry.¹¹³
346 A prospectively designed network meta-analysis would rely on a pre-determined set of RCTs
347 with broadly similar design features (patient population characteristics, follow-up durations, core
348 outcome sets) so that their findings can be synthesised upon completion. Prospectively designed
349 network meta-analyses would generate comparative data earlier and more efficiently than
350 alternative methods.^{114,115} Regulatory agencies would be uniquely positioned to conduct such
351 analyses, as individual participant data that can be made available to regulators would improve
352 the validity of network meta-analyses. As there is no centralised regulatory agency for medical
353 devices in Europe, greater collaboration among national competent authorities would be needed
354 when performing network meta-analyses of medical devices.

355 Prospectively designing network meta-analyses would require regulatory scientific advice
356 on the design of RCTs of products seeking the same (or similar) indications. As the validity of
357 network meta-analyses depend on the quality of relevant RCTs, efforts are needed to improve
358 the design features of RCTs used for regulatory decisions. Although intensive regulatory
359 scientific advice is already an integral part of drug and device development in the US, and drug
360 development in Europe,^{116,117} it is typically centred around the clinical studies of one product at a
361 time. What is instead needed is a more holistic approach that considers each RCT as part of an

332 evolving research landscape in a therapeutic area. When giving advice to manufacturers about
333 study designs, regulators should consider the RCTs of different products as components of
334 future network meta-analyses. Regulators should encourage manufacturers to design trials that
335 are similar enough to be synthesized but with a degree of variability that gives information about
336 differences across populations and settings. Making regulatory scientific advice publicly available
337 would support the design and conduct of sufficiently similar studies in a given therapeutic area.
338 Such analyses can first be pilot-tested by multi-stakeholder initiatives involving regulators.

339

340 5. Considering comparative effectiveness evidence in pricing and payment decisions

341 Health technology assessment reviews conducted on the basis of available evidence have
342 found that the majority of new product approvals offer no proven added therapeutic benefit
343 compared to existing alternatives.¹¹⁸ Yet, there is currently no direct association between the
344 manufacturer-set launch prices of new drugs and devices and the comparative benefits they
345 offer.^{119,120} In some cases, manufacturers have even sought to charge more for their less-effective
346 products.¹²¹

347 When making pricing and payment decisions, payers in different countries consider a
348 complex mix of factors beyond clinical data on benefits and harms, including the availability of
349 alternative treatments, rarity of disease, cost-effectiveness, budget impact, and perceived novelty
350 of the treatment. Such scientific and social value judgements serve as guiding principles in what
351 are inherently complex, multi-faceted decisions.¹²² We recommend making comparative
352 effectiveness evidence an explicit criterion in future pricing and payment decisions. Payers'
353 negotiating power could incentivise the generation of comparative evidence on new and existing
354 drugs and devices. Such developments are already underway in Germany and France, and their
355 experiences can be instructive for other countries.¹²³

356 What would pricing and payment arrangements look like if guided by explicit
357 comparative effectiveness principles? Companies that demonstrate the superiority of their
358 products against the current standard of care on the basis of meaningful outcomes in active-
359 comparator RCTs should command higher prices or payment levels. Standards of care may
360 differ across settings and change over time, which may complicate formally incorporating
361 comparative effectiveness evidence into decision making. Conversely, drugs and devices that do
362 not demonstrate added benefit should be priced and paid at a lower level than other treatments
363 on offer. If only tentative evidence is available (from weak study designs or on the basis of
364 surrogate measures), manufacturers should be required to give price concessions to payers until
365 meaningful comparative data emerges from ongoing studies.

366
367
368
369
370
371
372
373
374
375
376
377
378
379

Conclusions

Comparative data on the benefits and harms of new and existing drugs that are essential to make evidence-based decisions in clinical practice and health policy are hard to come by. The broad use of expedited programs in both the US and Europe has compounded the already-substantial shortcomings of the available evidence on new drugs at the time of market entry, further complicating efforts to determine how new drugs fare against existing alternatives. Comparative evidence generation is even sparser for medical devices. Policymakers and regulators can facilitate timely generation of comparative data on drugs and devices by promoting greater transparency, using expedited programs in a more clearly demarcated set of circumstances, encouraging the use of RCTs with active comparators, prospectively designing network meta-analyses, and linking the prices or payment levels of new products to their demonstrated comparative benefits and harms.

380 **Acknowledgments**

381 This study was funded by the National Institute for Health Research (NIHR) Oxford Health
382 Biomedical Research Centre (BRC-1215-20005). The views expressed are those of the authors
383 and not necessarily those of the UK National Health Service, the NIHR, or the UK Department
384 of Health. Dr. Kesselheim's work is funded by Arnold Ventures.

385

386 **Contributors**

387 HN and AC conceived and designed the study. HN wrote the first draft of the manuscript. All
388 other authors contributed to the writing of the final version of the manuscript, and agreed with
389 the results and conclusions of this Article.

390

391 **Declaration of interest**

392 AC is supported by the National Institute for Health Research (NIHR) Oxford Cognitive Health
393 Clinical Research Facility, by an NIHR Research Professorship (grant RP-2017-08-ST2-006) and
394 by the NIHR Oxford Health Biomedical Research Centre (grant BRC-1215-20005). The views
395 expressed are those of the authors and not necessarily those of the UK National Health Service,
396 the NIHR, or the UK Department of Health. MSK is supported by the Research Council UK's
397 Global Challenges Research Fund (grant ES/P010938/1) and the European Union's Horizon
398 2020 research and innovation programme (grant 779312). BW is supported by the Institute for
399 Quality and Efficiency in Health Care (IQWiG).

400

401

402 **Role of the funding source**

403 The funder of this study had no role in study design, data collection, data analysis, data
404 interpretation, writing of the report, or in the decision to submit for publication. HN and AC
405 had full access to all the data, and HN was responsible for the decision to submit for publication.

406 **References**

- 407 1. Cipriani A, Furukawa TA, Salanti G, et al. Comparative efficacy and acceptability of 21
408 antidepressant drugs for the acute treatment of adults with major depressive disorder: a
409 systematic review and network meta-analysis. *The Lancet*. 2018;391(10128):1357-1366.
- 410 2. Naci H, Bruggs J, Ades T. Comparative tolerability and harms of individual statins: a study-
411 level network meta-analysis of 246 955 participants from 135 randomized, controlled
412 trials. *Circ Cardiovasc Qual Outcomes*. 2013;6(4):390-399.
- 413 3. Palmer SC, Mavridis D, Nicolucci A, et al. Comparison of clinical outcomes and adverse
414 events associated with glucose-lowering drugs in patients with type 2 diabetes: a meta-
415 analysis. *JAMA*. 2016;316(3):313-324.
- 416 4. Sarpatwari A, Beall RF, Abdurrob A, He M, Kesselheim AS. Evaluating The Impact Of
417 The Orphan Drug Act's Seven-Year Market Exclusivity Period. *Health Aff (Millwood)*.
418 2018;37(5):732-737.
- 419 5. Kazandjian D, Landgren O. A look backward and forward in the regulatory and treatment
420 history of multiple myeloma: Approval of novel-novel agents, new drug development, and
421 longer patient survival. *Mult Myeloma*. 2016;43(6):682-689.
- 422 6. Jabbour E. Chronic myeloid leukemia: First-line drug of choice. *Am J Hematol*.
423 2016;91(1):59-66.
- 424 7. Van Rossum A, Holsopple M. Enzyme Replacement or Substrate Reduction? A Review of
425 Gaucher Disease Treatment Options. *Hosp Pharm*. 2016;51(7):553-563.
- 426 8. Lau EMT, Giannoulatou E, Celermajer DS, Humbert M. Epidemiology and treatment of
427 pulmonary arterial hypertension. *Nat Rev Cardiol*. 2017;14:603.
- 428 9. Kesselheim AS, Avorn J. The most transformative drugs of the past 25 years: a survey of
429 physicians. *Nat Rev Drug Discov*. 2013;12:425.
- 430 10. Longo DL. Imatinib Changed Everything. *N Engl J Med*. 2017;376(10):982-983.
- 431 11. Manns MP, Cornberg M. Sofosbuvir: the final nail in the coffin for hepatitis C? *Lancet Infect*
432 *Dis*. 2013;13(5):378-379.
- 433 12. Nissen SE, Wolski K. Effect of rosiglitazone on the risk of myocardial infarction and death
434 from cardiovascular causes. *N Engl J Med*. 2007;356(24):2457-2471.
- 435 13. Woodcock J, Sharfstein JM, Hamburg M. Regulatory action on rosiglitazone by the US
436 Food and Drug Administration. *N Engl J Med*. 2010;363(16):1489-1491.
- 437 14. Cohen D. Rosiglitazone: what went wrong? *Bmj*. 2010;341:c4848.
- 438 15. Heneghan C, Aronson JK, Goldacre B, Mahtani KR, Plüddemann A, Onakpoya I.
439 Transvaginal mesh failure: lessons for regulation of implantable devices. *BMJ*. 2017;359.
440 doi:10.1136/bmj.j5515
- 441 16. Dhruva SS, Ross JS, Garipey AM. Revisiting Essure--Toward Safe and Effective
442 Sterilization. *N Engl J Med*. 2015;373(15):e17. doi:10.1056/NEJMp1510514

- 443 17. Del Fiol G, Workman TE, Gorman PN. Clinical Questions Raised by Clinicians at the
444 Point of Care: A Systematic Review Questions Raised by Clinicians at Point of
445 Care Questions Raised by Clinicians at Point of Care. *JAMA Intern Med.* 2014;174(5):710-
446 718.
- 447 18. Kramer DB, Xu S, Kesselheim AS. Regulation of Medical Devices in the United States and
448 European Union. *N Engl J Med.* 2012;366(9):848-855. doi:10.1056/NEJMhle1113918
- 449 19. Temple R, Ellenberg SS. Placebo-Controlled Trials and Active-Control Trials in the
450 Evaluation of New Treatments. Part 1: Ethical and Scientific Issues. *Ann Intern Med.*
451 2000;133(6):455-463.
- 452 20. Goldberg NH, Schneeweiss S, Kowal MK, Gagne JJ. Availability of comparative efficacy
453 data at the time of drug approval in the United States. *JAMA.* 2011;305(17):1786-1789.
- 454 21. van Luijn JCF, Gribnau FWJ, Leufkens HGM. Availability of comparative trials for the
455 assessment of new medicines in the European Union at the moment of market
456 authorization. *Br J Clin Pharmacol.* 2007;63(2):159-162.
- 457 22. Hilal T, Sonbol MB, Prasad V. Analysis of Control Arm Quality in Randomized Clinical
458 Trials Leading to Anticancer Drug Approval by the US Food and Drug Administration.
459 *JAMA Oncol.* 2019;5(6):887-892.
- 460 23. Lathyris DN, Patsopoulos NA, Salanti G, Ioannidis JP. Industry sponsorship and selection
461 of comparators in randomized clinical trials. *Eur J Clin Invest.* 2010;40(2):172-182.
- 462 24. Dhruva SS, Bero LA, Redberg RF. Strength of Study Evidence Examined by the FDA in
463 Premarket Approval of Cardiovascular Devices. *JAMA.* 2009;302(24):2679-2685.
- 464 25. Rathi VK, Krumholz HM, Masoudi FA, Ross JS. Characteristics of Clinical Studies
465 Conducted Over the Total Product Life Cycle of High-Risk Therapeutic Medical Devices
466 Receiving FDA Premarket Approval in 2010 and 2011 Postapproval Studies of High-Risk
467 Therapeutic Medical Devices Postapproval Studies of High-Risk Therapeutic Medical
468 Devices. *JAMA.* 2015;314(6):604-612.
- 469 26. Chen CE, Dhruva SS, Redberg RF. Inclusion of comparative effectiveness data in high-risk
470 cardiovascular device studies at the time of premarket approval. *JAMA.*
471 2012;308(17):1740-1742.
- 472 27. Fraser AG, Butchart EG, Szymański P, et al. The need for transparency of clinical evidence
473 for medical devices in Europe. *The Lancet.* 2018;392(10146):521-530. doi:10.1016/S0140-
474 6736(18)31270-4
- 475 28. Wallach JD, Ross JS, Naci H. The US Food and Drug Administration's expedited approval
476 programs: Evidentiary standards, regulatory trade-offs, and potential improvements. *Clin*
477 *Trials.* 2018;15(3):219-229.
- 478 29. Eichler H-G, Pignatti F, Flamion B, Leufkens H, Breckenridge A. Balancing early market
479 access to new drugs with the need for benefit/risk data: a mounting dilemma. *Nat Rev*
480 *Drug Discov.* 2008;7(10):818-826.
- 481 30. Pace J, Ghinea N, Kerridge I, Lipworth W. Demands for access to new therapies: are there
482 alternatives to accelerated access? *BMJ.* 2017;359.

- 483 31. Hwang TJ, Darrow JJ, Kesselheim AS. The FDA's Expedited Programs and Clinical
484 Development Times for Novel Therapeutics, 2012-2016. *JAMA*. 2017;318(21):2137-2138.
- 485 32. Kesselheim AS, Wang B, Franklin JM, Darrow JJ. Trends in utilization of FDA expedited
486 drug development and approval programs, 1987-2014: cohort study. *BMJ*. 2015;351.
- 487 33. Jonathan J. Darrow, Aaron S. Kesselheim. Nearly One-Third Of New Drugs Are No
488 Better Than Older Drugs, And Some Are Worse. *Health Aff Blog*. October 2017.
489 <https://www.healthaffairs.org/doi/10.1377/hblog20171021.268271/full/>. Accessed April
490 23, 2019.
- 491 34. Hwang TJ, Franklin JM, Chen CT, et al. Efficacy, Safety, and Regulatory Approval of Food
492 and Drug Administration–Designated Breakthrough and Nonbreakthrough Cancer
493 Medicines. *J Clin Oncol*. 2018;36(18):1805-1812.
- 494 35. Mostaghim SR, Gagne JJ, Kesselheim AS. Safety related label changes for new drugs after
495 approval in the US through expedited regulatory pathways: retrospective cohort study.
496 *BMJ*. 2017;358;j3837.
- 497 36. Downing NS, Shah ND, Aminawung JA, et al. Postmarket safety events among novel
498 therapeutics approved by the US Food and Drug Administration between 2001 and 2010.
499 *JAMA*. 2017;317(18):1854-1863.
- 500 37. Downing NS, Aminawung JA, Shah ND, Krumholz HM, Ross JS. Clinical trial evidence
501 supporting fda approval of novel therapeutic agents, 2005-2012. *JAMA*. 2014;311(4):368-
502 377.
- 503 38. Schulz KF, Chalmers I, Hayes RJ, Altman DG. Empirical evidence of bias: dimensions of
504 methodological quality associated with estimates of treatment effects in controlled trials.
505 *JAMA*. 1995;273(5):408-412.
- 506 39. Schulz KF, Grimes DA. Allocation concealment in randomised trials: defending against
507 deciphering. *The Lancet*. 2002;359(9306):614-618.
- 508 40. Wood L, Egger M, Gluud LL, et al. Empirical evidence of bias in treatment effect estimates
509 in controlled trials with different interventions and outcomes: meta-epidemiological study.
510 *BMJ*. 2008;336(7644):601-605.
- 511 41. Savović J, Jones HE, Altman DG, et al. Influence of reported study design characteristics
512 on intervention effect estimates from randomized, controlled trials. *Ann Intern Med*.
513 2012;157(6):429-438.
- 514 42. Puthumana J, Wallach JD, Ross JS. Clinical trial evidence supporting FDA approval of
515 drugs granted breakthrough therapy designation. *JAMA*. 2018;320(3):301-303.
- 516 43. Razavi M, Glasziou P, Klocksieben FA, Ioannidis JPA, Chalmers I, Djulbegovic B. US
517 Food and Drug Administration Approvals of Drugs and Devices Based on
518 Nonrandomized Clinical Trials: A Systematic Review and Meta-analysis. *JAMA Netw*
519 *Open*. 2019;2(9):e1911111-e1911111. doi:10.1001/jamanetworkopen.2019.11111
- 520 44. Goring S, Taylor A, Müller K, et al. Characteristics of non-randomised studies using
521 comparisons with external controls submitted for regulatory approval in the USA and
522 Europe: a systematic review. *BMJ Open*. 2019;9(2):e024895.

- 523 45. Zhang AD, Puthumana J, Downing NS, Shah ND, Krumholz H, Ross JS. Clinical Trial
524 Evidence Supporting FDA Approval of Novel Therapeutic Agents Over Three Decades,
525 1995-2017: Cross-Sectional Analysis. *medRxiv*. January 2019:19007047.
526 doi:10.1101/19007047
- 527 46. Lesko LJ, Atkinson Jr AJ. Use of biomarkers and surrogate endpoints in drug development
528 and regulatory decision making: criteria, validation, strategies. *Annu Rev Pharmacol Toxicol*.
529 2001;41(1):347-366.
- 530 47. Chen EY, Joshi SK, Tran A, Prasad V. Estimation of Study Time Reduction Using
531 Surrogate End Points Rather Than Overall Survival in Oncology Clinical Trials.
532 2019;179(5):642-647.
- 533 48. Fleming TR, DeMets DL. Surrogate end points in clinical trials: are we being misled? *Ann*
534 *Intern Med*. 1996;125(7):605-613.
- 535 49. Fleming TR. Surrogate endpoints and FDA's accelerated approval process. *Health Aff*
536 *(Millwood)*. 2005;24(1):67-78.
- 537 50. Kim C, Prasad V. Strength of validation for surrogate end points used in the US Food and
538 Drug Administration's approval of oncology drugs. In: *Mayo Clinic Proceedings*. Vol 91. ;
539 2016:713-725.
- 540 51. Ciani O, Buyse M, Garside R, et al. Comparison of treatment effect sizes associated with
541 surrogate and final patient relevant outcomes in randomised controlled trials: meta-
542 epidemiological study. *BMJ*. 2013;346:f457.
- 543 52. Wallach JD, Ciani O, Pease AM, et al. Comparison of treatment effect sizes from pivotal
544 and postapproval trials of novel therapeutics approved by the FDA based on surrogate
545 markers of disease: a meta-epidemiological study. *BMC Med*. 2018;16(1):45.
- 546 53. Chalkidou K, Tunis S, Lopert R, et al. Comparative effectiveness research and evidence-
547 based health policy: experience from four countries. *Milbank Q*. 2009;87(2):339-367.
- 548 54. Hörn H, Nink K, McGauran N, Wieseler B. Early benefit assessment of new drugs in
549 Germany—results from 2011 to 2012. *Health Policy*. 2014;116(2-3):147-153.
- 550 55. Pearson SD, Bach PB. How Medicare could use comparative effectiveness research in
551 deciding on new coverage and reimbursement. *Health Aff (Millwood)*. 2010;29(10):1796-
552 1804.
- 553 56. Eichler H-G, Bloechl-Daum B, Abadie E, Barnett D, König F, Pearson S. Relative efficacy
554 of drugs: an emerging issue between regulatory agencies and third-party payers. *Nat Rev*
555 *Drug Discov*. 2010;9(4):277.
- 556 57. Naci H, Dixon J. New agreement on branded drugs for the NHS. *BMJ*. 2019;364:l266.
- 557 58. Anderson M, Naci H, Morrison D, Osipenko L, Mossialos E. A review of NICE appraisals
558 of pharmaceuticals 2000–2016 found variation in establishing comparative clinical
559 effectiveness. *J Clin Epidemiol*. 2019;105:50-59.
- 560 59. Weeks JC, Catalano PJ, Cronin A, et al. Patients' Expectations about Effects of
561 Chemotherapy for Advanced Cancer. *N Engl J Med*. 2012;367(17):1616-1625.

- 562 60. Davis C. Drugs, cancer and end-of-life care: A case study of pharmaceuticalization? *Soc Sci*
563 *Med.* 2015;131:207-214.
- 564 61. Hoffmann TC, Del Mar C. Patients' expectations of the benefits and harms of treatments,
565 screening, and tests: a systematic review. *JAMA Intern Med.* 2015;175(2):274-286.
- 566 62. Hoffmann TC, Del Mar C. Clinicians' Expectations of the Benefits and Harms of
567 Treatments, Screening, and Tests: A Systematic Review. *JAMA Intern Med.*
568 2017;177(3):407-419.
- 569 63. Kesselheim AS, Woloshin S, Eddings W, Franklin JM, Ross KM, Schwartz LM. Physicians'
570 Knowledge About FDA Approval Standards and Perceptions of the "Breakthrough
571 Therapy" Designation. *JAMA.* 2016;315(14):1516-1518.
- 572 64. Kesselheim AS, Woloshin S, Lu Z, Tessema FA, Ross KM, Schwartz LM. Physicians'
573 Perspectives on FDA Approval Standards and Off-Label Drug Marketing. January 2019.
- 574 65. Moynihan R, Bero L, Ross-Degnan D, et al. Coverage by the News Media of the Benefits
575 and Risks of Medications. *N Engl J Med.* 2000;342(22):1645-1650.
- 576 66. Fishman J, Ten Have T, Casarett D. Cancer and the Media: How Does the News Report
577 on Treatment and Outcomes? Cancer and the Media. *JAMA Intern Med.* 2010;170(6):515-
578 518.
- 579 67. Neez E, Hwang T, Sahoo SA, Naci H. European Medicines Agency's Priority Medicines
580 (PRIME) scheme at 2 years: An evaluation of clinical studies supporting eligible drugs.
581 *Clin Pharmacol Ther.* 2019;0(ja). doi:10.1002/cpt.1669
- 582 68. Krishnamurti T, Woloshin S, Schwartz LM, Fischhoff B. A Randomized Trial Testing US
583 Food and Drug Administration "Breakthrough" Language. *JAMA Intern Med.*
584 2015;175(11):1856-1858.
- 585 69. Pease AM, Krumholz HM, Downing NS, Aminawung JA, Shah ND, Ross JS. Postapproval
586 studies of drugs initially approved by the FDA on the basis of limited evidence: systematic
587 review. *BMJ.* 2017;357;j1680.
- 588 70. Banzi R, Gerardi C, Garattini S. Approvals of drugs with uncertain benefit–risk profiles in
589 Europe. *Eur J Intern Med.* 2015;26(8):572-584.
- 590 71. Woloshin S, Schwartz LM, White B, Moore TJ. The Fate of FDA Postapproval Studies. *N*
591 *Engl J Med.* 2017;377(12):1114-1117.
- 592 72. Wallach JD, Egilman AC, Ross JS, Woloshin S, Schwartz LM. Timeliness of Postmarket
593 Studies for New Pharmaceuticals Approved Between 2009 and 2012: a Cross-Sectional
594 Analysis. *J Gen Intern Med.* 2019;34(4):492-495.
- 595 73. Hoekman J, Klamer TT, Mantel-Teeuwisse AK, Leufkens HG, De Bruin ML.
596 Characteristics and follow-up of postmarketing studies of conditionally authorized
597 medicines in the EU. *Br J Clin Pharmacol.* 2016;82(1):213-226.
- 598 74. Bloem LT, Mantel-Teeuwisse AK, Leufkens HGM, De Bruin ML, Klungel OH, Hoekman
599 J. Postauthorization Changes to Specific Obligations of Conditionally Authorized

- 600 Medicines in the European Union: A Retrospective Cohort Study. *Clin Pharmacol Ther.*
601 2019;105(2):426-435.
- 602 75. Beaver JA, Howie LJ, Pelosof L, et al. A 25-Year Experience of US Food and Drug
603 Administration Accelerated Approval of Malignant Hematology and Oncology Drugs and
604 Biologics: A Review. *JAMA Oncol.* 2018;4(6):849-856.
- 605 76. Naci H, Smalley KR, Kesselheim AS. Characteristics of Preapproval and Postapproval
606 Studies for Drugs Granted Accelerated Approval by the US Food and Drug
607 Administration. *JAMA.* 2017;318(7):626-636.
- 608 77. Gyawali B, Hey SP, Kesselheim AS. Assessment of the Clinical Benefit of Cancer Drugs
609 Receiving Accelerated Approval. *JAMA Intern Med.* May 2019.
- 610 78. European Medicines Agency. *Conditional Marketing Authorisation: Report on Ten Years of*
611 *Experience at the European Medicines Agency.*
612 [https://www.ema.europa.eu/en/documents/report/conditional-marketing-authorisation-](https://www.ema.europa.eu/en/documents/report/conditional-marketing-authorisation-report-ten-years-experience-european-medicines-agency_en.pdf)
613 [report-ten-years-experience-european-medicines-agency_en.pdf.](https://www.ema.europa.eu/en/documents/report/conditional-marketing-authorisation-report-ten-years-experience-european-medicines-agency_en.pdf) Accessed May 23, 2019.
- 614 79. Ioannidis JP, Karassa FB, Druyts E, Thorlund K, Mills EJ. Biologic agents in
615 rheumatology: unmet issues after 200 trials and \$200 billion sales. *Nat Rev Rheumatol.*
616 2013;9(11):665.
- 617 80. Budish E, Roin BN, Williams H. Do Firms Underinvest in Long-Term Research? Evidence
618 from Cancer Clinical Trials. *Am Econ Rev.* 2015;105(7):2044-2085.
- 619 81. Farrell A, Johnson JR, Keegan P, Pazdur R, Justice R, Ning Y-M. Accelerated Approval of
620 Oncology Products: The Food and Drug Administration Experience. *JNCI J Natl Cancer*
621 *Inst.* 2011;103(8):636-644.
- 622 82. Reinhardt U. Probing Our Moral Values in Health Care: The Pricing of Specialty Drugs.
623 *JAMA.* 2015;314(10):981-982.
- 624 83. European Commission. *MDCG 2019-9 Summary of Safety and Clinical Performance A Guide for*
625 *Manufacturers and Notified Bodies.*; 2019.
626 [https://ec.europa.eu/docsroom/documents/37323.](https://ec.europa.eu/docsroom/documents/37323) Accessed October 30, 2019.
- 627 84. Schwartz LM, Woloshin S. The Drug Facts Box: Improving the communication of
628 prescription drug information. *Proc Natl Acad Sci U S A.* 2013;110 Suppl 3(Suppl
629 3):14069-14074.
- 630 85. Schwartz LM, Woloshin S. Communicating uncertainties about prescription drugs to the
631 public: a national randomized trial. *Arch Intern Med.* 2011;171(16):1463-1468.
- 632 86. Schwartz LM, Woloshin S, Welch HG. Using a drug facts box to communicate drug
633 benefits and harms: two randomized trials. *Ann Intern Med.* 2009;150(8):516-527.
- 634 87. Stafford RS, Wagner TH, Lavori PW. New, but not improved? Incorporating comparative-
635 effectiveness information into FDA labeling. *N Engl J Med.* 2009;361(13):1230-1233.
- 636 88. O'Connor AB. Building comparative efficacy and tolerability into the FDA approval
637 process. *JAMA.* 2010;303(10):979-980.

- 638 89. Kesselheim AS, Hwang TJ. Breakthrough Medical Devices and the 21st Century Cures Act.
639 *Ann Intern Med.* 2016;164(7):500-502. doi:10.7326/M15-1906
- 640 90. Hoekman J, Boon W, Bouvy J, Ebbers H, de Jong J, De Bruin M. Use of the conditional
641 marketing authorization pathway for oncology medicines in Europe. *Clin Pharmacol Ther.*
642 2015;98(5):534-541.
- 643 91. Hoekman J, Boon W. Changing standards for drug approval: A longitudinal analysis of
644 conditional marketing authorisation in the European Union. *Soc Sci Med.* 2019;222:76-83.
- 645 92. Goozner M. Accelerated drug approval: FDA may get tougher; companies cite hurdles. *J*
646 *Natl Cancer Inst.* 2011;103(6):455-457.
- 647 93. Liu S, Kesselheim AS. Experiences With and Challenges Afforded by Expedited Regulatory
648 Pathways. *Clin Pharmacol Ther.* 2019;105(4):795-797.
- 649 94. Wallach JD, Ross JS, Naci H. The US Food and Drug Administration's expedited approval
650 programs: Addressing premarket flexibility with enhanced postmarket evidence
651 generation. *Clin Trials.* 2018;15(3):243-246.
- 652 95. Reynolds IS, Rising JP, Coukell AJ, Paulson KH, Redberg RF. Assessing the Safety and
653 Effectiveness of Devices After US Food and Drug Administration Approval: FDA-
654 Mandated Postapproval Studies. *JAMA Intern Med.* 2014;174(11):1773-1779.
- 655 96. Caroline Chen. FDA Repays Industry by Rushing Risky Drugs to Market. *ProPublica.*
656 [https://www.propublica.org/article/fda-repays-industry-by-rushing-risky-drugs-to-](https://www.propublica.org/article/fda-repays-industry-by-rushing-risky-drugs-to-market)
657 [market.](https://www.propublica.org/article/fda-repays-industry-by-rushing-risky-drugs-to-market) Published June 26, 2018. Accessed May 1, 2019.
- 658 97. Herder M. Pharmaceutical Drugs of Uncertain Value, Lifecycle Regulation at the US Food
659 and Drug Administration, and Institutional Incumbency. *Milbank Q.* 2019.
660 doi:10.1111/1468-0009.12413
- 661 98. Jones DS, Podolsky SH. The history and fate of the gold standard. *The Lancet.*
662 2015;385(9977):1502-1503.
- 663 99. Sherman RE, Davies KM, Robb MA, Hunter NL, Califf RM. Accelerating development of
664 scientific evidence for medical products within the existing US regulatory framework. *Nat*
665 *Rev Drug Discov.* 2017;16:297.
- 666 100. Barnett K, Mercer SW, Norbury M, Watt G, Wyke S, Guthrie B. Epidemiology of
667 multimorbidity and implications for health care, research, and medical education: a cross-
668 sectional study. *The Lancet.* 2012;380(9836):37-43.
- 669 101. Gaddipati H, Liu K, Pariser A, Pazdur R. Rare Cancer Trial Design: Lessons from FDA
670 Approvals. *Clin Cancer Res.* 2012;18(19):5172.
- 671 102. Hee SW, Willis A, Tudur Smith C, et al. Does the low prevalence affect the sample size of
672 interventional clinical trials of rare diseases? An analysis of data from the aggregate
673 analysis of clinicaltrials.gov. *Orphanet J Rare Dis.* 2017;12(1):44.
- 674 103. Chen EY, Raghunathan V, Prasad V. An Overview of Cancer Drugs Approved by the US
675 Food and Drug Administration Based on the Surrogate End Point of Response Rate.
676 *JAMA Intern Med.* May 2019.

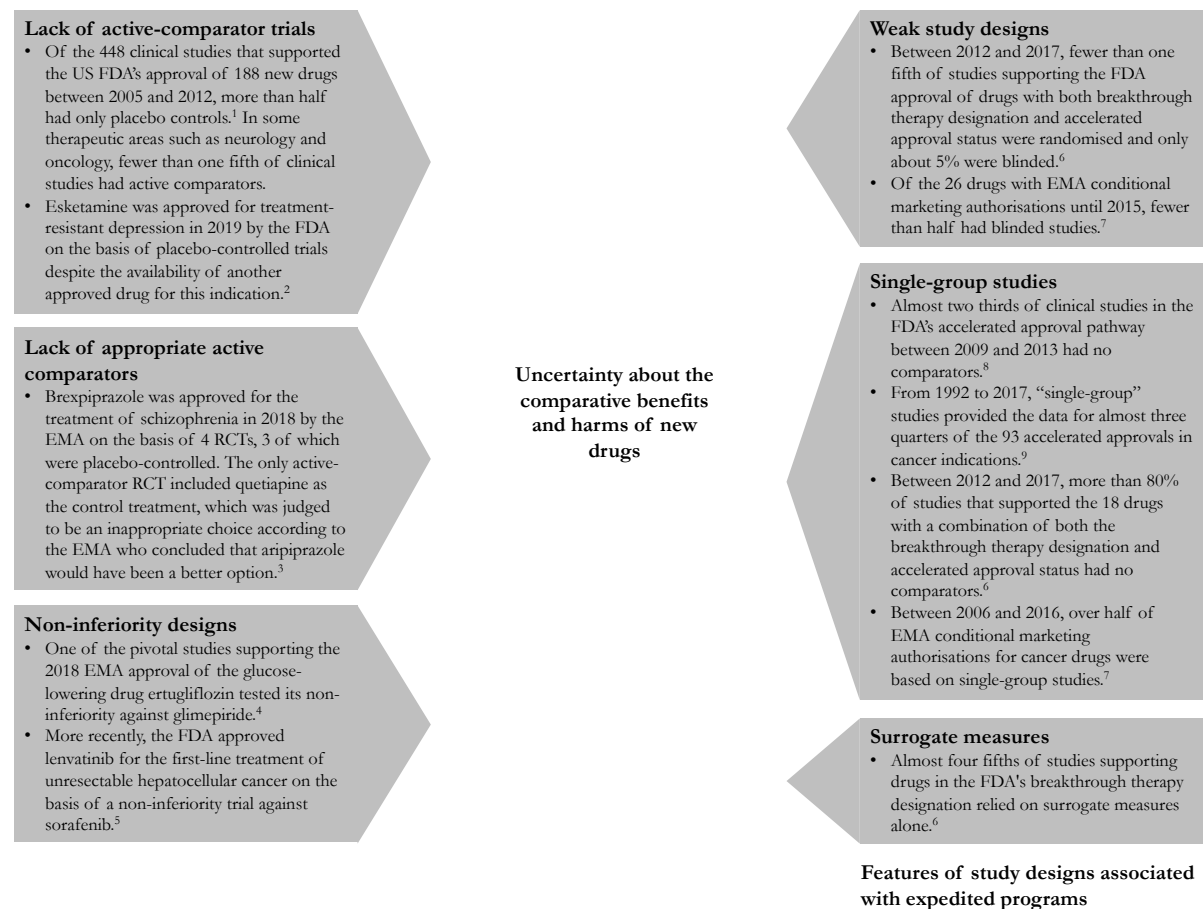
- 677 104. Treweek S, Altman DG, Bower P, et al. Making randomised trials more efficient: report of
678 the first meeting to discuss the Trial Forge platform. *Trials*. 2015;16(1):261.
- 679 105. Lauer MS, D'Agostino RB. The Randomized Registry Trial — The Next Disruptive
680 Technology in Clinical Research? *N Engl J Med*. 2013;369(17):1579-1581.
- 681 106. Reith C, Landray M, Devereaux PJ, et al. Randomized Clinical Trials — Removing
682 Unnecessary Obstacles. *N Engl J Med*. 2013;369(11):1061-1065.
- 683 107. Dias S, Sutton AJ, Ades AE, Welton NJ. Evidence synthesis for decision making 2: a
684 generalized linear modeling framework for pairwise and network meta-analysis of
685 randomized controlled trials. *Med Decis Making*. 2013;33(5):607-617.
- 686 108. Salanti G, Higgins JPT, Ades AE, Ioannidis JPA. Evaluation of networks of randomized
687 trials. *Stat Methods Med Res*. 2008;17(3):279-301.
- 688 109. Cipriani A, Higgins JP, Geddes JR, Salanti G. Conceptual and technical challenges in
689 network meta-analysis. *Ann Intern Med*. 2013;159(2):130-137.
- 690 110. Zarin W, Veroniki AA, Nincic V, et al. Characteristics and knowledge synthesis approach
691 for 456 network meta-analyses: a scoping review. *BMC Med*. 2017;15(1):3.
- 692 111. Jansen JP, Naci H. Is network meta-analysis as valid as standard pairwise meta-analysis? It
693 all depends on the distribution of effect modifiers. *BMC Med*. 2013;11:159-159.
- 694 112. Kromp M, Kiefer C, Sturtz S, Bender R. Usage and acceptance of adjusted indirect
695 comparisons in IQWiG reports in the period 2011 to 2016. Presented at the: Cochrane
696 Colloquium; September 17, 2018; Edinburgh, UK.
697 [https://colloquium2018.cochrane.org/abstracts/usage-and-acceptance-adjusted-indirect-](https://colloquium2018.cochrane.org/abstracts/usage-and-acceptance-adjusted-indirect-comparisons-iqwig-reports-period-2011-2016)
698 [comparisons-iqwig-reports-period-2011-2016](https://colloquium2018.cochrane.org/abstracts/usage-and-acceptance-adjusted-indirect-comparisons-iqwig-reports-period-2011-2016). Accessed April 22, 2019.
- 699 113. Naci H, O'Connor AB. Assessing comparative effectiveness of new drugs before approval
700 using prospective network meta-analyses. *J Clin Epidemiol*. 2013;66(8):812-816.
- 701 114. Nikolakopoulou A, Mavridis D, Furukawa TA, et al. Living network meta-analysis
702 compared with pairwise meta-analysis in comparative effectiveness research: empirical
703 study. *BMJ*. 2018;360:k585.
- 704 115. Salanti G, Nikolakopoulou A, Sutton AJ, et al. Planning a future randomized clinical trial
705 based on a network of relevant past trials. *Trials*. 2018;19(1):365.
- 706 116. Hofer MP, Jakobsson C, Zafiroopoulos N, et al. Regulatory watch: impact of scientific
707 advice from the European Medicines Agency. *Nat Rev Drug Discov*. 2015;14(5):302-303.
- 708 117. Woloshin S, Schwartz LM, Frankel B, Faerber A. US Food and Drug Administration and
709 Design of Drug Approval Studies. *JAMA*. 2014;312(20):2163-2165.
- 710 118. Wieseler B, McGauran N, Kaiser T. New drugs: where did we go wrong and what can we
711 do better? *BMJ*. 2019;366:l4340.
- 712 119. Vivot A, Jacot J, Zeitoun J-D, Ravaud P, Crequit P, Porcher R. Clinical benefit, price and
713 approval characteristics of FDA-approved new drugs for treating advanced solid cancer,
714 2000-2015. *Ann Oncol*. 2017;28(5):1111-1116.

- 715 120. Saluja R, Arciero VS, Cheng S, et al. Examining Trends in Cost and Clinical Benefit of
716 Novel Anticancer Drugs Over Time. *J Oncol Pract.* 2018;14(5):e280-e294.
- 717 121. Del Paggio JC, Sullivan R, Schrag D, et al. Delivery of meaningful cancer care: a
718 retrospective cohort study assessing cost and benefit with the ASCO and ESMO
719 frameworks. *Lancet Oncol.* 2017;18(7):887-894.
- 720 122. Rawlins MD, Culyer AJ. National Institute for Clinical Excellence and its value judgments.
721 *BMJ.* 2004;329(7459):224–227. doi:10.1136/bmj.329.7459.224
- 722 123. Lauenroth VD, Stargardt T. Pharmaceutical Pricing in Germany: How Is Value
723 Determined within the Scope of AMNOG? *Value Health J Int Soc Pharmacoeconomics*
724 *Outcomes Res.* 2017;20(7):927-935.
- 725
726

Table 1. Medical device regulation in the European Union and the United States.

	European Union	United States
Regulatory agency	<ul style="list-style-type: none"> • There is no centralised agency responsible for regulating medical devices in Europe. • EMA’s regulatory role is primarily limited to medicinal products that include a medical device (combination products, medical devices with an ancillary medicinal substance, in-vitro diagnostics, and medical devices made of substances that are systematically absorbed). • For medical devices, private and for-profit “notified bodies” designated by national competent authorities are responsible for conducting conformity assessments. • A medical device can only be marketed in the European Union after receiving Conformité Européenne (CE) marking. 	<ul style="list-style-type: none"> • FDA is responsible for regulating medical devices in the US. • A medical device can only be marketed in the US after receiving FDA approval.
Risk categorisation	<ul style="list-style-type: none"> • Class I: low-risk (e.g., wheelchairs) • Class IIa: moderate-risk (e.g., tracheotomy tubes) • Class IIb: moderate-risk (e.g., lung ventilators) • Class III: high-risk (e.g. heart valves) 	<ul style="list-style-type: none"> • Class I: low-risk (e.g., stethoscopes) • Class II: moderate-risk (e.g., non-invasive blood pressure monitors) • Class III: high-risk (e.g., implantable cardioverter-defibrillators)
Evidence standards for approval	<ul style="list-style-type: none"> • Generally, notified bodies require proof that a device works as intended (for moderate and high-risk devices). • Although clinical data are typically required for high-risk devices, design features of clinical studies are not specified. • Evidence standards are opaque and may vary across different notified bodies. 	<ul style="list-style-type: none"> • Moderate-risk devices and some high-risk devices can be “cleared” through the 510(k) pathway, which typically does not require clinical data. • High-risk devices are approved through the pre-market approval (PMA) pathway, which requires clinical trials evaluating the effectiveness and safety of devices.
Availability of expedited programs	No	<ul style="list-style-type: none"> • FDA’s Breakthrough devices program offers intensive interaction and priority review to expedite the development and review for “devices that provide more effective treatment or diagnosis of life-threatening or irreversibly debilitating human disease or conditions.”

Panel 1. Sources of uncertainty when generating comparative data on newly-approved drugs.



Source: Authors

References:

1. Downing NS, Aminawung JA, Shah ND, Krumholz HM, Ross JS. Clinical trial evidence supporting fda approval of novel therapeutic agents, 2005-2012. *JAMA*. 2014;311(4):368-377. doi:10.1001/jama.2013.282034
2. Kim J, Farchione T, Potter A, Chen Q, Temple R. Esketamine for treatment-resistant depression – First FDA-approved antidepressant in a new class. *N Engl J Med*. 2019; 10.1056/NEJMp1903305
3. European Medicines Agency. EMA/556923/2018 Committee for Medicinal Products for Human Use (CHMP) Assessment report: RXULTI. https://www.ema.europa.eu/en/documents/assessment-report/rxulti-epar-public-assessment-report_en.pdf
4. European Medicines Agency. EMA/86928/2018 Committee for Medicinal Products for Human Use (CHMP) Assessment report: Segluromet. https://www.ema.europa.eu/en/documents/assessment-report/segluromet-epar-public-assessment-report_en.pdf
5. Gyawali B, Kesselheim AS. US Food and Drug Administration Approval of New Drugs Based on Noninferiority Trials in Oncology: A Dangerous Precedent? *JAMA Oncology*. 2019; 10.1001/jamaoncol.2019.0093
6. Puthumana J, Wallach JD, Ross J. Clinical trial evidence supporting FDA approval of drugs granted breakthrough therapy designation. *JAMA*. 2018;320:301-303
7. Banzi R, Gerardi C, Garattini S. Approvals of drugs with uncertain benefit–risk profiles in Europe. *Eur J Intern Med*. 2015;26(8):572-584.
8. Naci H, Smalley KR, Kesselheim AS. Characteristics of Preapproval and Postapproval Studies for Drugs Granted Accelerated Approval by the US Food and Drug Administration. *JAMA*. 2017;318(7):626-636. doi:10.1001/jama.2017.9415
9. Beaver JA, Howie LJ, Pelosof L, et al. A 25-Year Experience of US Food and Drug Administration Accelerated Approval of Malignant Hematology and Oncology Drugs and Biologics: A Review. *JAMA Oncol*. 2018;4(6):849-856. doi:10.1001/jamaoncol.2017.5618

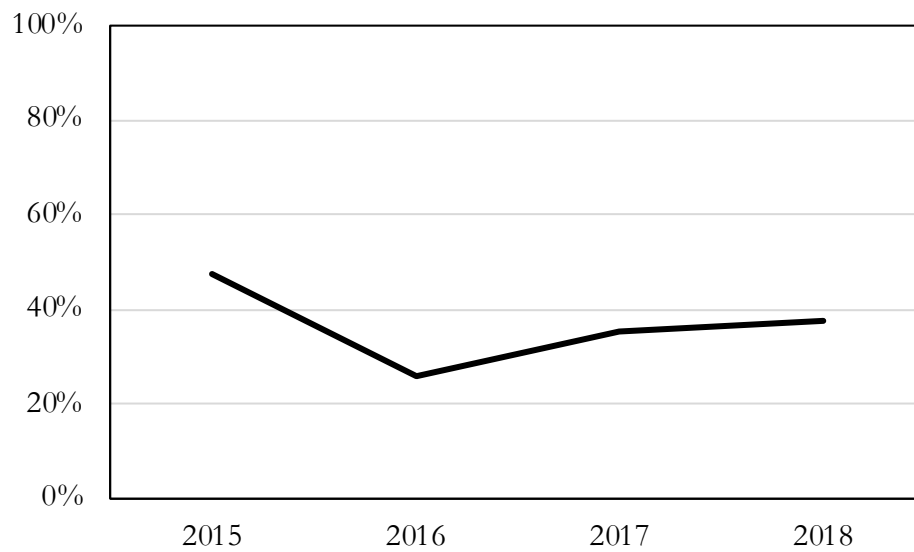
Panel 2. Overview of current expedited development and regulatory review programs for drugs and devices

- **FDA Priority review designation:** guarantees “shorter clock for review of marketing application (6 months compared with the 10-month standard review) for drugs that treat a serious condition and have the potential to provide a significant improvement in safety or effectiveness.”¹
- **FDA Fast-track designation:** provides “actions to expedite development and review, including rolling review, for drugs intended to treat a serious condition or address unmet medical need.”¹
- **FDA Accelerated approval pathway:** offers “approval based on an effect on a surrogate endpoint or an intermediate clinical endpoint that is reasonably likely to predict clinical benefit for drugs that treat a serious condition and provide a meaningful advantage over available therapies.”¹
- **FDA Breakthrough therapy designation:** provides “intensive guidance on efficient drug development, organisational commitment, rolling review, and other actions to expedite review for drugs intended to treat a serious condition or have the potential to demonstrate substantial improvement on a clinically significant endpoint over available therapies.”¹
- **EMA Approval under exceptional circumstances:** “granted to medicines where the applicant is unable to provide comprehensive data on the efficacy and safety under normal conditions of use, because the condition to be treated is rare or because collection of full information is not possible or is unethical.”²
- **EMA Conditional marketing authorisation:** “grants approval on the basis of less comprehensive data than normally required for drugs that address unmet medical needs of patients.”³
- **EMA Accelerated assessment:** guarantees “rapid assessment (150 days vs 210) for medicines that are of major interest for public health, especially ones that are therapeutic innovations.”⁴
- **EMA Priority medicines (PRIME) scheme:** offers “enhanced early dialogue with manufacturers to optimise development plans and accelerated assessment of medicines that target an unmet medical need.”⁵

References:

1. <https://www.fda.gov/regulatory-information/search-fda-guidance-documents/expedited-programs-serious-conditions-drugs-and-biologics>
2. <https://www.fda.gov/media/108135/download>
3. <https://www.ema.europa.eu/en/human-regulatory/marketing-authorisation/conditional-marketing-authorisation>
4. <https://www.ema.europa.eu/en/human-regulatory/marketing-authorisation/accelerated-assessment>
5. <https://www.ema.europa.eu/en/human-regulatory/research-development/prime-priority-medicines>

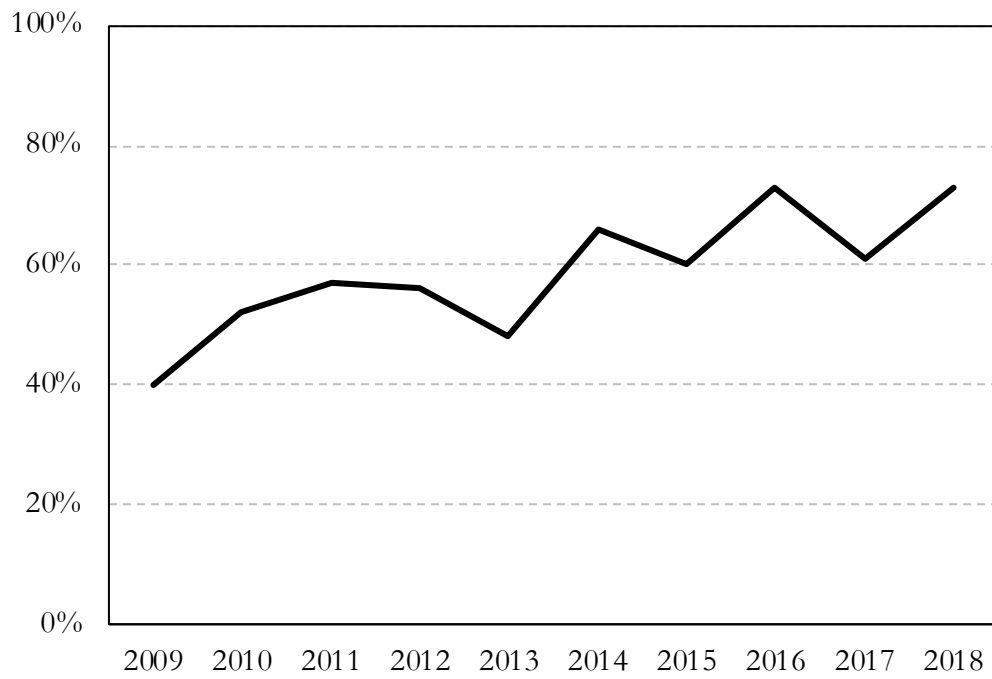
Figure 1. Proportion of EMA drug approvals from 2015 to 2018 with at least one randomised, active-comparator trial.



Source: Authors

Data extracted from publicly available European Public Assessment Reports of new active substances with first time approvals by the European Medicines Agency, 2015-2018.

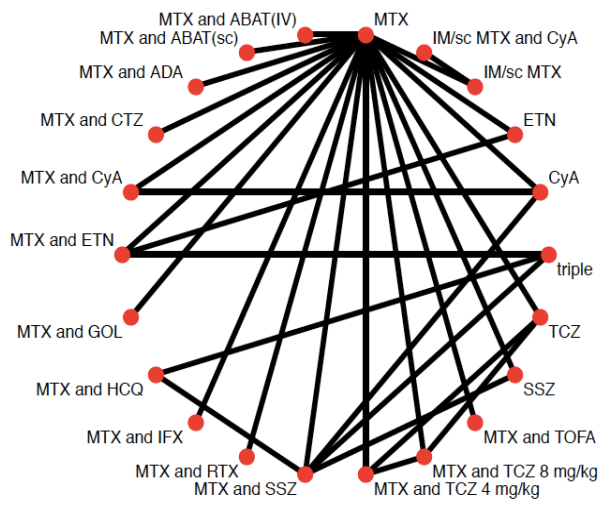
Figure 2. Proportion of FDA drug approvals in at least one expedited program, 2009-2018.



Source: Authors

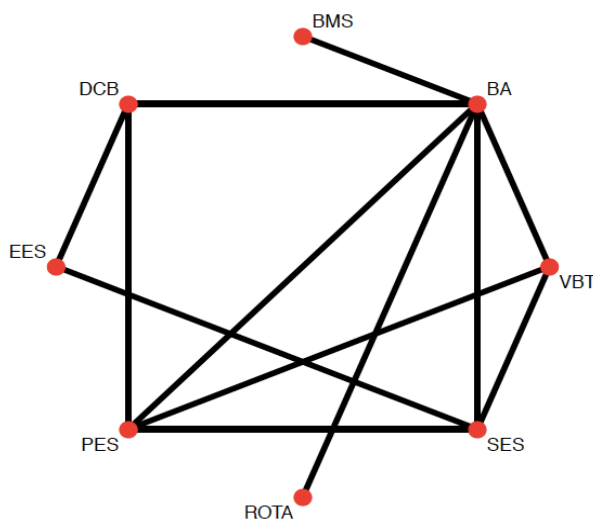
Data extracted from the publicly available Drugs@FDA database of new molecular entity approvals by the FDA, 2009-2018.

Figure 3. Lack of comparative evidence in selected therapeutic areas. Each node represents a different active treatment and the lines connecting the nodes represent direct head-to-head comparisons between active treatments.



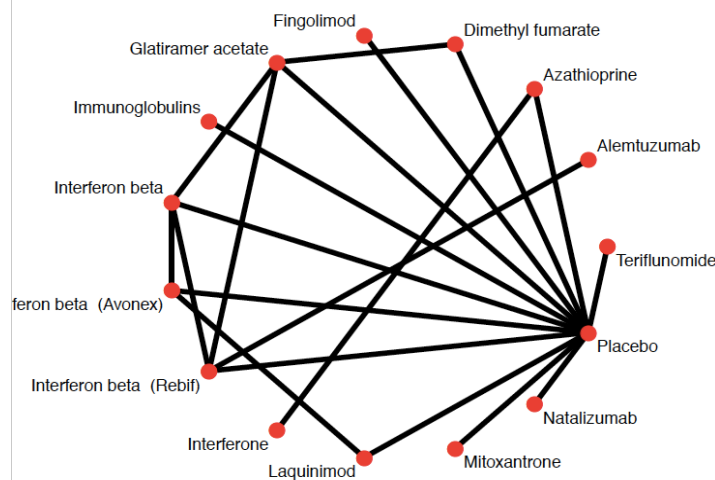
This network diagram shows the availability of randomised controlled trials directly comparing available treatments for rheumatoid arthritis.

Of 214 possible comparisons between 22 treatments, only 11 are available.



This network diagram shows the availability of randomised controlled trials directly comparing available percutaneous coronary interventional strategies for treatment of in-stent restenosis.

Of 28 possible comparisons between 8 treatment strategies, only 12 are available.



This network diagram shows the availability of randomised controlled trials directly comparing available treatments for multiple sclerosis.

Of 105 possible comparisons between 15 treatments, only 7 are available.

References:

1. Hazlewood GS, Barnabe C, Tomlinson G, Marshall D, Devoe DJ, Bombardier C. Methotrexate monotherapy and methotrexate combination therapy with traditional and biologic disease modifying anti-rheumatic drugs for rheumatoid arthritis: A network meta-analysis. *Cochrane Database of Systematic Reviews*. 2016(8).
2. Siontis GC, Stefanini GG, Mavridis D, Siontis KC, Alfonso F, Pérez-Vizcayno MJ, Byrne RA, Kastrati A, Meier B, Salanti G, Juni P. Percutaneous coronary interventional strategies for treatment of in-stent restenosis: a network meta-analysis. *The Lancet*. 2015 Aug 15;386(9994):655-64.
3. Tramacere I, Del Giovane C, Salanti G, D'Amico R, Filippini G. Immunomodulators and immunosuppressants for relapsing-remitting multiple sclerosis: a network meta-analysis. *Cochrane Database of Systematic Reviews*. 2015(9).

Table 2. Strategies aimed at incentivising pharmaceutical and device manufacturers to generate comparative data on drugs and devices.

Overall strategies	Key recommendations	Target stakeholders	
(1) Greater transparency on comparative data availability at the time of market entry	<ul style="list-style-type: none"> Product labels should routinely report whether head-to-head comparisons of new and existing treatment options are available at the time of market entry. 	<ul style="list-style-type: none"> Regulatory agencies (FDA and EMA) Pharmaceutical manufacturers Device manufacturers 	
	(2) More selective use of expedited programs	<ul style="list-style-type: none"> Expedited programs should be reserved for a clearly demarcated set of circumstances. New guidelines should be developed to determine the eligibility of drugs and devices for inclusion in expedited programs in the US and eligibility of drugs in Europe. Reasons for eligibility should be routinely and openly reported. 	<ul style="list-style-type: none"> Regulatory agencies (FDA and EMA) with input from public payers in the US (Centers for Medicare and Medicaid) and national health technology assessment organisations in Europe
	(3) More routine use of randomised, active comparator trials	<ul style="list-style-type: none"> New products should be evaluated in randomised controlled trials with active comparators. Trial efficiency should be improved by loosening trial eligibility criteria and by appraising the suitability of registry-based trials. 	<ul style="list-style-type: none"> Regulators (FDA and EMA) Pharmaceutical manufacturers Device manufacturers National governments
(4) Prospectively designed network meta-analyses	<ul style="list-style-type: none"> Network meta-analyses should be prospectively designed within each therapeutic area. Pre-approval scientific advice should harmonise trial designs, populations, interventions, comparators, core outcome sets, and follow-up durations to ensure broad similarity across different trials. 	<ul style="list-style-type: none"> Regulators (FDA and EMA) Pharmaceutical manufacturers Device manufacturers European national competent authorities 	
(5) Considering comparative effectiveness evidence in pricing and payment decisions	<ul style="list-style-type: none"> Comparative effectiveness data should be a central tenet of pricing and payment decisions. Only products with demonstrated superiority should warrant higher prices compared to alternatives. 	<ul style="list-style-type: none"> Public payers in the US and Europe Health technology assessment organisations 	