

# From Individual Fuzzy Cognitive Maps to Agent Based Models: Modeling Multi-Factorial and Multi-stakeholder Decision-Making for Water Scarcity

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**Abstract:** Policy making for complex Social-Ecological Systems (SESs) is a multi-factorial and multi-stakeholder decision making process. Therefore, proper policy simulation in a SES should consider both the complex behavior of the system and the multi-stakeholders' interventions into the system, which requires integrated methodological approaches. In this study, we simulate impacts of policy options on a farming community facing water scarcity in Rafsanjan, Iran, using an integrated modeling methodology combining an Agent Based Model (ABM) with Fuzzy Cognitive Mapping (FCM). First, the behavioral rules of farmers and the causal relations among environmental variables are captured with FCMs that are developed with both qualitative and quantitative data, i.e. farmers' knowledge and empirical data from studies. Then, an ABM is developed to model decisions and actions of farmers and simulate their impacts on overall groundwater use and emigration of farmers in this case study. Finally, the impacts of different policy options are simulated and compared with a baseline scenario. The results suggest that a policy of facilitating farmers' participation in management and control of their groundwater use leads to the highest reduction of groundwater use and would help to secure farmers' activities in Rafsanjan. Our approach covers four main aspects that are crucial for policy simulation in SESs: 1) causal relationships, 2) feedback mechanisms, 3) social-spatial heterogeneity and 4) temporal dynamics. This approach is particularly useful for ex-ante policy options analysis.

**Keywords:** Social-ecological systems; Fuzzy cognitive mapping; Agent-based modelling; Policy option analysis; Water scarcity.

## 45 1. Introduction

46 Environmental management and policy making for complex Social-Ecological Systems (SESs) are  
 47 *multi-factorial* and *multi-stakeholder* decision-making processes. This has two important implications.  
 48 First, SESs include multiple, interacting social and ecological factors (variables), e.g. natural resources,  
 49 climate change, human interventions, emigration and social vulnerability. Interactions between these  
 50 factors influence the behavior of the whole system. Therefore, policy analysis methods for SESs should  
 51 be able to simulate the ex-ante impact of policies by considering the dynamic behavior and interactions  
 52 of all important factors. Second, SESs involve many different stakeholders, from resource consumers to  
 53 policy makers and managers, all of whom have different interests, which sometimes leads to conflicting  
 54 decisions and actions. This heterogeneity may change the impact of policy options in different contexts  
 55 (Levin et al., 2013, Mease et al., 2018).

56 This study aims to support policy making in an SES of a farming community in Rafsanjan, Iran, which  
 57 is facing severe water scarcity. Rafsanjan is among the top producers and exporters of pistachios in the  
 58 world. Being in an arid and semi-arid region, pistachio farmers in Rafsanjan depend entirely on  
 59 groundwater to irrigate their orchards, however, their production has been severely threatened by water  
 60 scarcity in recent years (Mehryar et al., 2015, Mehryar et al., 2016). Water scarcity in Rafsanjan is  
 61 clearly a multi-factorial and multi-stakeholder problem. Many social and ecological variables are  
 62 influencing or being influenced by water scarcity in this region e.g. precipitation, groundwater use,  
 63 pistachio production, land cover change, farmers' social-economic vulnerability, land subsidence, etc.,  
 64 dynamics of which should be considered in water scarcity policy making. Also, different groups of  
 65 farmers (based on their social-spatial situations) take various and sometimes conflicting adaptive actions  
 66 to satisfy their water demand for water scarcity. The buying-out of small farmers by large-farmers, water  
 67 marketing between small and large farmers, integrated farming, installing desalination system,  
 68 deepening well and reducing orchard extents are among the farmers' adaptive actions to water scarcity.  
 69 For water scarcity policy making in Rafsanjan, such actions and interactions between multiple  
 70 stakeholders should also be considered (Mehryar et al., 2016, Mehryar et al., 2017). The objective of  
 71 this study is to develop a model to *compare* the impacts of water scarcity policy options on overall  
 72 groundwater use (i.e. *rank* policy options) in Rafsanjan, Iran, through multi-factorial and multi-  
 73 stakeholder approach.

74 This paper is organized as follows. Section 2 provides a literature review of the modelling techniques  
 75 used in this study. Section 3 introduces an overview of our model development and implementation of  
 76 the model in the case study. Section 4 represents and discusses the results of the policy simulation in the  
 77 case study. Sections 5 and 6 reflect on the final results and the model, and conclude.

## 78 2. Literature review

79 To consider the two aspects of multi-factorial and multi-stakeholder decision-making, two approaches  
 80 have been developed in simulating the impacts of policy options in SES: A *factor-based (system-level)*  
 81 *approach* that represents changes in factors (variables) of a system and their interactions (Macy and  
 82 Willer, 2002), e.g., Fuzzy Cognitive Mapping (FCM) (Kosko, 1986) and an *actor-based (individual-*  
 83 *level) approach* that represents decisions, behaviors and interactions of stakeholders, e.g., Agent-Based  
 84 Modelling (ABM) (Gilbert, 2008).

### 85 2.1. Fuzzy Cognitive Mapping

86 FCM, a combination of fuzzy logic and cognitive mapping, is widely used in environmental  
 87 management and SES studies to represent knowledge of systems under conditions of data scarcity and  
 88 data uncertainty (Özesmi and Özesmi, 2004, Papageorgiou and Kontogianni, 2012, Reckien, 2014).  
 89 Structurally, it consists of a set of nodes<sup>1</sup> (representing various variables) and fuzzy signed directed  
 90 edges (representing the strength of the causal relationships between variables) (Kosko, 1986). Thus, it  
 91 encodes multiple causal relationships between variables of a system. FCM models are usually developed  
 92 with a participatory approach. Stakeholders who are familiar with the operation and behavior of a system

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<sup>1</sup> Known as "Concept" in FCM literature. In this paper we refer to FCM's s/concepts by using the general term of "variable".

93 or specific problem of a system are asked to mention the most important variables (e.g. environmental,  
 94 social, ecological or economic variables), their causal relations, and the weights of the connections (i.e.,  
 95 how much a change of one variable causes a change in another variable) (Özesmi and Özesmi, 2004).  
 96 A range of individual mental models of stakeholders is developed and aggregated into a semi-  
 97 quantitative and standardized FCM model for simulation (Mehryar et al., 2017, Vasslides and Jensen,  
 98 2016). Thus, the connections in participatory FCMs represent causality perceived by participants.

99 FCM uses individuals as the units of data collection and analysis but aggregates their knowledge to  
 100 provide a macro-level view of an entire system's behavior. Thus, FCM does not represent individuals'  
 101 dynamic interactions with their environment. Besides, FCM provides semi-quantitative output data from  
 102 qualitative stakeholders' knowledge, which may be used in combination with mathematical models.  
 103 Therefore, FCMs are potentially useful in modelling aggregate human behavior and decisions (An,  
 104 2012). However, their lack of stakeholders' interactions, as well as temporal and spatial explicitness are  
 105 their main limitations.

## 106 2.2. Agent Based Modelling

107 ABM provides a micro-level view of a system since each agent is explicitly represented and interacts  
 108 with other agents as well as with the environment (Giabbanelli et al., 2017). Typically, ABMs are  
 109 spatially explicit and simulate dynamics over time, which makes them appealing to model SESs.  
 110 However, ABMs face the challenge of acquiring data for describing: 1) agents' behavioral options, 2)  
 111 decision-making processes (the way an agent makes decisions), and 3) decision outcomes (impacts of  
 112 their actions on others and on the environment). Due to the complexity of human decisions and actions,  
 113 ABM studies regularly rely on rational choice theory to describe agents' behavior (Schlüter et al., 2017,  
 114 Groeneveld et al., 2017). However, actual human behavior is subjective and has *bounded rationality* due  
 115 to limitations of information access, time, personal beliefs and perceptions (Elsawah et al., 2015). This  
 116 is particularly important in models for policy support (Schlüter et al., 2017). As a result, many modelers  
 117 using ABMs try to replicate actual human behaviors and decision-making as closely as possible  
 118 (Filatova et al., 2013) via participatory methods (An, 2012) such as role-playing games (Bousquet et al.,  
 119 2002, Castella et al., 2005), Bayesian belief networks (Sun and Müller, 2013), cognitive mapping  
 120 (Elsawah et al., 2015) or ethnographic methods (Ghorbani et al., 2015). Yet, the formulation and  
 121 parametrization of qualitative knowledge gained through such approaches, their combination with  
 122 quantitative data, and the identification and calibration of causal feedback mechanisms of a SES remain  
 123 key challenges (Robinson et al., 2007, Sun and Müller, 2013, Ghorbani et al., 2015, Venkatraman et  
 124 al., 2017).

## 125 2.3. Techniques used in the present study

126 FCM and ABM are complementary in supporting SES policy making. Surprisingly, there have been  
 127 only a few attempts to combine these two methods for SES modelling. Two studies have suggested  
 128 distinct approaches to combine FCM and ABM. Elsawah et al. (2015) proposed a methodology that  
 129 developed cognitive maps for use in ABM development. More specifically, they used *cognitive maps* to  
 130 translate the subjective qualitative description of decision-making into formal rules in the ABM. In  
 131 contrast, Giabbanelli et al. (2017) proposed two options for creating *hybrid* models, in which FCM and  
 132 ABM are coupled and co-exist over a model run. In one option, an ABM represents the mental model  
 133 of each agent as an FCM that can change through interactions with other agents. In another option,  
 134 selected parts of an FCM are informed by an ABM. To our knowledge, no study has yet reported on  
 135 implementing a combination of an FCM and an ABM such that the FCM informs both the agents'  
 136 behavioral rules at the micro-level and the human-environment interaction rules at the macro-level. This  
 137 is where our study steps in. For our case of water management in Rafsanjan we used FCMs to  
 138 conceptualize an actor-based ABM. This ABM allows for testing the effects of different policy options  
 139 and thus enables us to investigate dynamic processes and interactions among agents; a process which an  
 140 FCM alone cannot do.

141 Similar to Elsawah et al. (2015), our focus is on structuring and using the collected qualitative data from  
 142 a set of FCMs to develop an ABM. Yet, our approach significantly differs in two ways from theirs. First,  
 143 we use FCMs instead of cognitive maps. Second, we use FCMs to model the whole system, including

144 and not limited to stakeholders' actions. Thus, the FCM provides a macro-level view of the system i.e.,  
145 the perceived interactions between social, ecological, environmental and economic variables, and also  
146 provides information for micro-level decision-making of agents i.e., type of actions and impacts of  
147 actions on the environment. The same variables collected in FCMs are used in ABM as environmental  
148 parameters and behavioral rules of agents. The outcome of our proposed modelling framework is useful  
149 for ex-ante policy options analysis.

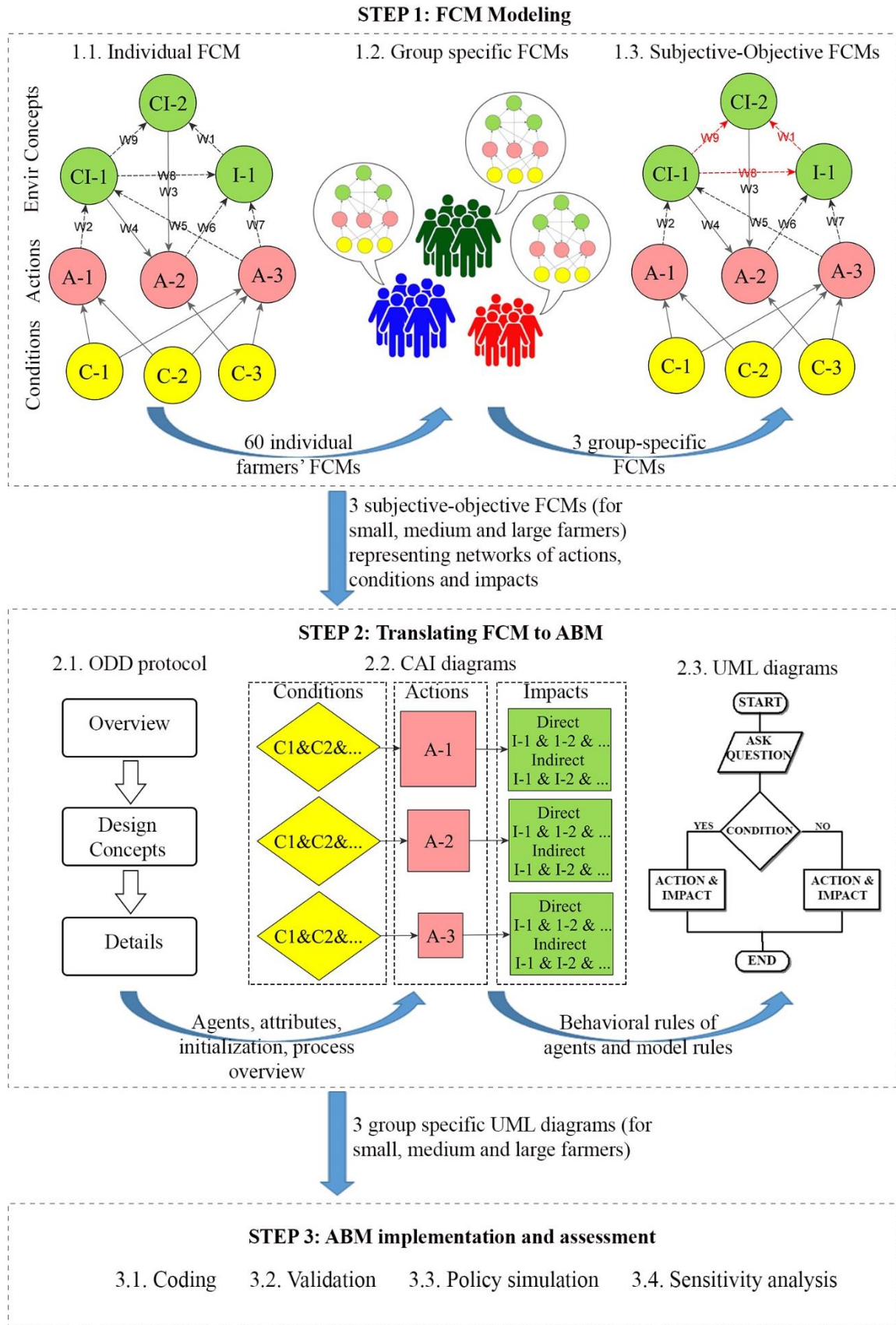
### 150 **3. Model building**

#### 151 **3.1. Overview of model development**

152 Our methodology consists of three main steps (Figure 1): 1. FCM modelling, 2. Translating FCM to  
153 ABM, and 3. ABM implementation and assessment. In step 1, the individual maps are first collected by  
154 interviewing stakeholders (step 1.1). Then, the individual maps are merged to create one FCM for each  
155 specific group of stakeholders (step 1.2). Finally, the time-series data is added to these subjective group  
156 FCMs to create the subjective-objective FCMs (step 1.3). In step 2, first the Overview, Design concepts,  
157 and Details (ODD) protocol is used to define the main elements required for ABM development in this  
158 study. Then, a Condition-Action-Impact (CAI) diagram is introduced and developed to translate and  
159 categorize the FCMs' variables into the set of available actions, and conditions-impacts for each action.  
160 Finally, a UML activity diagram is used to represent the sequential steps of actions and spatial-temporal  
161 aspects of decision-making processes by using the outcome of the CAI diagrams. In step 3, the ABM  
162 model is simulated and the results are validated with the historical data. The validated ABM is used to  
163 simulate the possible impacts of policy options via "what-if" analysis and compare their results with  
164 those of the baseline scenario. Finally, a sensitivity analysis is applied to the parameters of the model.

165 In the following sub-sections, each of these steps is discussed in more detail.

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Figure 1: Main steps and sub-steps of methodology. Coding scheme - A: Action, C: Condition, I: Impact, CAI: Condition-Action-Impact, UML: Unified Modeling Language. In FCMs: red connections: weighted based on objective data, black connections: weighted based on subjective data, dashed lines: impact connections, solid lines: driving connections.

## 172 3.2. Step 1: FCM modeling

### 173 3.2.1. Collecting individual maps

174 There are different methods for individual FCMs' data collection, e.g. extracting data from transcripts  
 175 of interviews, remotely online mapping with stakeholders, and face-to-face semi-structured interviews  
 176 that can be done via either individual or group discussions with stakeholders (Özesmi and Özesmi, 2004,  
 177 Gray et al., 2014, Jetter and Kok, 2014). While all of these methods can be valid, different contexts may  
 178 require specific methods. In this case study, due to 1) the multi-variable and multi-aspect environment  
 179 of water scarcity, and 2) the farmers' mistrust to share their information and perceptions, we chose to  
 180 collect data with face-to-face interviews. These were useful in building a trustful relationship with  
 181 interviewees, making the interview purpose explicit, and repeatedly offering explanations to the  
 182 interviewees (Rahimi et al., 2018). Furthermore, due to the diversity of farmers in the area, and the  
 183 heterogeneous impacts of water scarcity on different farmers, we chose individual interviews. In this  
 184 way, we could capture the diverse, individual perceptions and local knowledge of farmers without them  
 185 being influenced by larger, more powerful farmers (which could be the case in focus group discussions).  
 186 Thus, we conducted individual interviews with 60 farmers (20 in each category of small, medium and  
 187 large farmers) in August-September 2015—for demographic description of the interviewees see  
 188 supplementary E. All the interviews were done with in-depth, open-ended questions. Interviewees were  
 189 selected to represent different farm sizes (large, medium and small), from different sub-regions of  
 190 Rafsanjan. A sample of the oral consent script alongside the interview questions can be seen in  
 191 supplementary D.

192 The interviews were led by two main questions and two sub-questions:

- 193 1. What have been the main causes and impacts of water scarcity in your region/farm?
  - 194 1.1. How much has each of these variables caused an increase or decrease of other variables?
- 195 2. What have been your adaptive actions to combat water scarcity in your farm, and what have  
 196 been the conditions to implement each action?
  - 197 2.1. How much has each action impacted other variables mentioned earlier?

198 The interviewees were free to mention any variables related to the questions 1 and 2: causes and impacts  
 199 of water scarcity (e.g. precipitation, irrigation efficiency, agricultural productivity, economic situation,  
 200 etc.), their adaptive actions (irrigation system change, deepening wells, integrated farming, etc.), and  
 201 conditions of actions which could be a word or a phrase (e.g. having government loan for irrigation  
 202 change, having permission for well's deepening, willingness of neighbor farmers for integrated farming,  
 203 etc.). The variables related to question 1 and 2 provided *environmental variables*, and  
 204 condition/action/impact variables, respectively (figure 1, step 1.1).

205 The interviewees were also asked about the degree of influence of each variable (i.e. actions or  
 206 environmental variables) on other variables (questions 1.1 and 1.2). They were asked to identify causal  
 207 weights of relations based on the linguistic values of “very low”, “low”, “average”, “high” and “very  
 208 high”. Later on, such values were equated with a five point numerical scale: very low = 0.1, low = 0.3,  
 209 average = 0.5, high = 0.7, very high = 0.9—While the transformation from a linguistic variable into a  
 210 crisp number often uses fuzzy membership function, our study applied a simpler process but  
 211 acknowledging that approaches examining uncertainty in answers are an important objective for future  
 212 work (section 5.2). A positive value indicated that an increase in one variable caused an increase in  
 213 another. A negative value indicated that an increase in one variable caused a decrease in another variable  
 214 (Mehryar et al., 2017).

215 Regarding the second question, farmers were also asked to specify the frequency of each action, i.e., if  
 216 the action is repeated every month, every year, etc. or taken only once (e.g. desalination). Moreover,  
 217 farmers were asked about the situation that leads them to take each specific action, which could be  
 218 constant variables. Therefore, the interviewer wrote down the fixed, i.e. true/false, conditions as input  
 219 variables into the actions e.g. having documents or legal permission. For such variables, we used the  
 220 structure of cognitive maps, i.e. including connections without weights where connection arrows  
 221 represent implication and are interpreted as “may lead to” (Elsawah et al., 2015).

222 Important variables and causal connections were drawn on paper during the interviews by the researcher  
223 who constantly validated these with interviewees (an example from one of the interview maps can be  
224 seen in supplementary F). The result of this step is many individual maps including the environmental  
225 network and actions of farmers. Each map is then stored as an adjacency matrix.

### 226 3.2.2. Generating group specific FCMs

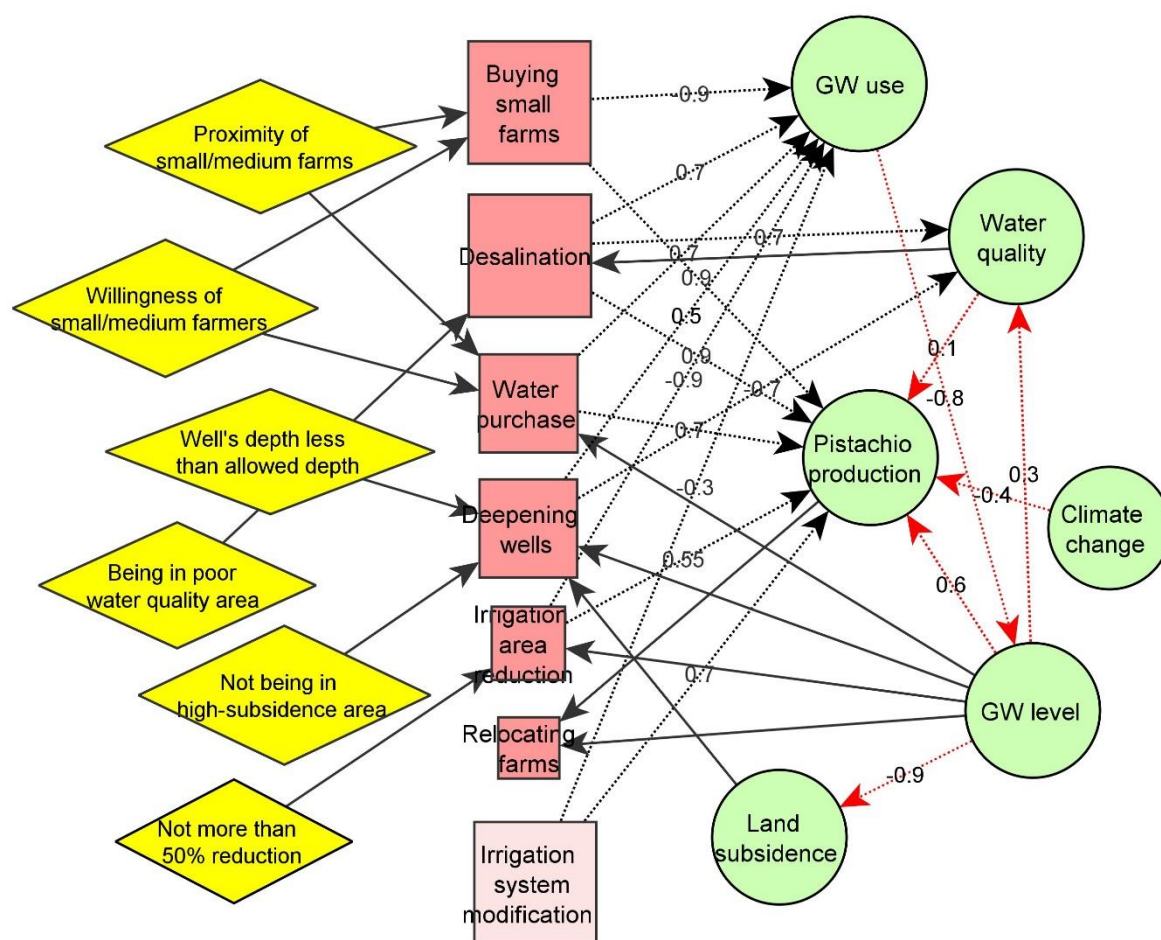
227 To develop an FCM model, all of the individual maps are aggregated to a single unified model that  
228 encompasses all of the individual's knowledge. The individual maps are merged through matrix algebra,  
229 whereby each entry of the merged model is the average of the connection weights assigned by  
230 individuals (Vassilides and Jensen, 2017)—other approaches for group-level aggregation of FCMs are  
231 proposed in Gray et al. (2014) and Lavin et al. (2018). However, stakeholders may differ in their  
232 preferences, decisions and rules of behavior. By aggregating all individual maps, the heterogeneity of  
233 stakeholders is lost. To preserve the diversity of decision makers' mental models, the individual  
234 cognitive maps can be aggregated into different groups of FCMs. Categorizing FCMs can be based on  
235 the structure of the maps' outputs (e.g. centrality, number of inputs and outputs, etc.) or content of the  
236 outputs (e.g. specific variables that are important for different research objectives).

237 In our case, the action variables mentioned by farmers (in their FCMs) were significantly different  
238 among three groups of small, medium and large farmers mainly due to the size of their lands and their  
239 economic situation. For instance, large farmers (> 80 ha) can buy-out small and medium farms that have  
240 little access to irrigation water, or set up a water desalination system which is a very expensive option  
241 for providing good quality irrigation water, or purchase surplus water from small and medium farmers  
242 who are no longer harvesting their orchards. Whereas medium farmers (15 to 80 ha) tend to integrate  
243 their farms and irrigation systems amongst themselves to increase the efficiency of their lands' irrigation  
244 water use and productivity, or modify their irrigation systems from flood irrigation into drip irrigation,  
245 something that most large farmers have already done. Small farmers (< 15 ha) have fewer options to  
246 adapt to water scarcity: these are basically changing the irrigation system or turning off their well pumps  
247 during the night or over the winter. There are also some common adaptive actions among all groups of  
248 farmers, e.g. *deepening wells* or *shrinking the orchard size*. The extent of shrinking differs based on the  
249 location and size of the farms. Because of such differences in behavior, we aggregated the individual  
250 maps in three groups of large, medium and small farmers (figure 2 and supplementary A)<sup>2</sup>. In the ABM,  
251 we used the numerical values for the group-specific weights for the agents' decision-making.

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<sup>2</sup> The initial FCM model that we developed in the field work included a much larger number of variables indicating causes and impacts of water scarcity than what we used in this study. Since the aim of this study was to investigate the impact of farmers' actions on groundwater use and emigration, we only kept the variables relevant to this objective. However, considering the objective of policy makers and researchers, the size of FCMs can be larger or smaller, by using different simplification methods in FCM (Hatwagner et al., 2018, Lavin and Giabbanelli, 2017)



253  
 254 Figure 2. Large-farmers' FCM combined with objective data. The red squares show farmers' actions and their size  
 255 shows the number of farmers who took this action i.e. level of preference or priority of actions. Yellow diamonds  
 256 are conditions and green circles are either impacts or condition for some variables and impacts for other. Dashed  
 257 and solid lines represent impact and driving connections, respectively. Black and red lines represent perceived  
 258 connections and data-driven connections, respectively. FCMs of medium and small farmers are given in  
 259 supplementary A.

### 260 3.2.3. Combining subjective and objective data in FCM

261 In modeling SESs, many social and ecological variables interact with each other. For some of these  
 262 variables, we may lack accurate objective data but have information about stakeholders' knowledge and  
 263 perceptions, e.g. individual land productivity and farmers' vulnerability. For other variables, we may  
 264 have access to objective data measured by formal scientific methods, e.g. precipitation and groundwater  
 265 levels. Therefore, both subjective and objective data are crucial and complementary to enable a full  
 266 understanding of the system (Gosselin et al., 2018), particularly for building an ABM. In this step, we  
 267 combined both subjective knowledge derived from farmers and the objective knowledge derived from  
 268 formal scientific studies. First, among all available connections between variables in farmers' FCMs,  
 269 we identified the connections that can be measured more accurately with available empirical data, e.g.  
 270 hydrological and ecological variables. Then, such connections received a data-driven value based on  
 271 correlation coefficients between two variables' time-series data (supplementary C). Since the correlation  
 272 coefficient alone does not imply causation, we only applied the correlation values to the connections for  
 273 which the causality has already been determined by farmers<sup>3</sup>. The results of this step are group specific  
 274 FCMs containing two groups of connections: 1) those perceived by farmers (black connections in figure  
 275 1, step 1.3), and 2) those for which the causality is perceived by farmers and the correlation values are  
 276 derived from time-series data (red connections in figure 1, step 1.3). Therefore, such group specific

<sup>3</sup> Another recommended approach is using statistical techniques such as Granger causality test to test whether there is a causal impact among the time-series data.



277 FCMs are combinations of farmers' perceptions and data-driven knowledge covering different aspects  
 278 of an SES.

279 All data-driven connection values developed by available time-series data and validated by farmers'  
 280 perceived FCM are listed in supplementary C. These data-driven values were used instead of perceived  
 281 values in all three group-specific FCMs, to cover the ecological and data-abundant part of the system  
 282 (red connections in figure 2). Yet all other connections, including those representing the impacts of  
 283 actions, remained with their perceived values obtained from farmers (black connections in figure 2).

### 284 3.3. Step 2: Translating FCM to ABM

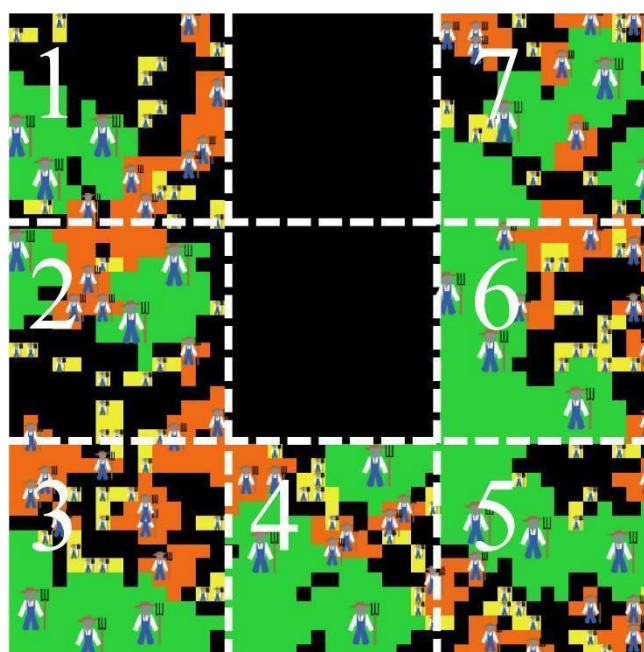
#### 285 3.3.1. ODD protocol

286 We used the ODD protocol for describing the ABM (Grimm et al., 2010). The ODD protocol is a  
 287 standard framework of elements that need to be covered when developing and describing an ABM. It  
 288 requires descriptions of *entities* in the model, their characterized attributes and *behavioral rules* (which  
 289 entity does what, in what order, what rules do entities have for making decisions or changing their  
 290 behavior in response to environmental changes), and *model rules* (what are the direct interactions among  
 291 entities and indirect interactions via environmental variables) (Grimm et al., 2017). The behavioral rules  
 292 of agent, and model rules were extracted from FCM models developed in step 1. The agents, their  
 293 characterized attributes, initial values for environmental parameters and process overview (model  
 294 updates and activities in each time step) are the new ABM elements.

295 A full ODD description is given in supplementary A. Below, we provide a summary of the ODD.

296 *Agents* represent a total of 154 farmers in three groups: 21 large-farmers, 49 medium-farmers, and 84  
 297 small-farmers (section 3.2.2). These farmers are distributed across a stylized representation of the  
 298 Rafsanjan landscape, distinguished by nine sub-regions in the ABM, out of which two represent non-  
 299 vegetated areas (i.e., arid land). Each sub-region consists of 15 by 15 cells, leading to a total of 45\*45  
 300 cells (figure 3, details on initialization based on empirical data are given in supplementary A). Each cell  
 301 can be owned by one farmer; each farmer may own 1 or more cells. Agents are distributed equally in  
 302 the seven sub-regions (mainly because there is no significant difference in the number of farmers in  
 303 these 7 sub-regions) and randomly within each region (figure 3). Each cell represents 5ha of pistachio  
 304 land. Cells are characterized by: 1) Depth of groundwater level, 2) Groundwater quality, 3) Land  
 305 subsidence level, 4) Groundwater use 5) Well depth, and 6) Allowed well depth.

306



307

308 Figure 3. Set-up and allocation of farmers and farms in Netlogo. Green, orange and yellow cells represent large,  
 309 medium and small farms, respectively. The two black regions in the middle are not farming regions (to represent  
 310 the real U-shape landscape of Rafsanjan).

311 *Temporal resolution:* The time step is 1 month. Actions in reality can be repeated at different time  
 312 intervals, therefore, we took the smallest time interval (i.e. 1 month) for the temporal resolution. The  
 313 time horizon of the model is 15 years, i.e. 180 time steps. This time horizon is chosen to be able to see  
 314 some effect, but not go too far into the future since new technologies we cannot foresee now might  
 315 emerge as well as other political and economic uncertainties which would make these simulations  
 316 useless.

317 *Process overview:* Within each time step two main activities take place in the following order:

- 318 1) Cells' update: There are two types of updates for each cells' properties: 1) based on variables'  
 319 dynamic changes collected from empirical data, e.g. groundwater level change and land subsidence  
 320 level change, 2) based on impacts of actions from the previous step on environment variables.
- 321 2) Agents' decision-making: First, each agent checks its groundwater access. If the agent is not  
 322 satisfied with the groundwater access, it enters a decision making process to adapt its groundwater  
 323 access. Otherwise, it exits this time step.

324 *Agents' decision-making:* At each time step, agents observe the environmental situation of their cells  
 325 and make a decision. Therefore, all agents have full knowledge about the state of their groundwater  
 326 access, groundwater quality, land subsidence, their neighbors' willingness to sell their water/lands, and  
 327 the execution of different policies. The possible actions that each group of agents can take are listed in  
 328 table 1. Their decision-making is described using CAI diagrams (section 3.3.2) and formalized in UML  
 329 activity diagrams (section 3.3.3).

330

331 Table 1. The set of possible actions that can be taken by large, medium and small farmers.

Action	Description	Farmers who take this action
<b>Buying small/medium farms</b>	Buying farms from medium or small farmers who are not willing to continue pistachio production	Large farmers
<b>Desalination</b>	Set up desalination system on farms with saline groundwater to remove salt and minerals	Large farmers
<b>Water purchase</b>	Buying water from medium or small farmers who are not using their well's water for irrigation	Large farmers
<b>Deepening wells</b>	Digging water wells to get access to groundwater	Large/Medium farmers
<b>Irrigation area reduction</b>	Shrinking (dry-off) small part of the farm to increase the efficiency of water use for rest of the farm	Large/Medium/Small farmers
<b>Integrating farms</b>	Integrate irrigation systems of several farms to increase their efficiency	Medium farmers
<b>Irrigation system modification</b>	Changing traditional flood irrigation to drip irrigation	Medium/Small farmers

<b>Well's turn-off</b>	Increasing the wells' off-time (overnight or during winter)	Small/farmers
<b>Relocating farms</b>	Leave the region and buy a farm in another area with a better water situation	Large farmers

332

333 **3.3.2. CAI diagrams**

334 At an abstract level, the *behavior rules* in an ABM constitute the set of actions that agents might take,  
 335 the conditions under which these activities take place, and actions' outcomes (impacts). The *set of*  
 336 *actions* and *order of actions* stemming from the FCMs can be used in constructing the behavioral rules,  
 337 and *conditions* and *impacts of actions* can be defined by inputs and outputs of those actions in FCM.  
 338 Therefore, a set of Conditions-Action-Impacts (CAI) for each group-specific FCM is produced in this  
 339 step, covering three main components of decision making:

- 340 • *Set of actions*: represent different actions taken by each group of farmers. The priority of actions is  
 341 represented by the number of times they have been mentioned by farmers as their chosen adaptive  
 342 action (shown by the size of action variables in FCM, figure 2). Therefore, higher priority actions  
 343 have a higher preference for farmers/agents to be implemented. However, the preference order may  
 344 not be the actual order of decisions taken by farmers, since some actions cannot be performed in  
 345 some locations or during some months of the year). These two aspects are added later in the ABM  
 346 implementation.
- 347 • *Conditions of actions*: are input variables of each action representing driving forces or situations  
 348 that should be satisfied to make that action available. Condition of actions can be either dynamic  
 349 e.g. groundwater level in figure 2 (accompanied with weighted connections to actions), or fixed  
 350 (true/false) variables, e.g. proximity of farm in figure 2 (accompanied with connections without  
 351 weight).
- 352 • *Impact variables*: are output variables of each action along with their causal network, i.e. direct and  
 353 indirect impacts of that action. Impact variables are dynamic variables (with changing states)<sup>4</sup>.

354 Figure 4 indicates the series of CAI diagram transferred from large farmers FCM. The CAI diagrams  
 355 for medium and small farmers are shown in supplementary A. For example, for the first action of large  
 356 farmers i.e. *buying small/medium farms* the conditions are *proximity of small/medium farms* to the large  
 357 farm and *willingness of their owners to sell-off their farms*. Thus, this action is possible for large farmers  
 358 when there is at least one small or medium farm in their proximity whose owner is no longer willing to  
 359 harvest pistachio and who is also willing to sell the land. This action affects *pistachio production* and  
 360 *groundwater use* with different levels of influence, based upon the large-farmers' FCM. Likewise, these  
 361 two variables affect *groundwater level*, *groundwater quality*, *pistachio production* and *land subsidence*,  
 362 which are the indirect impacts of action 1. Moreover, actions are prioritized based in their variable size  
 363 for each group separately, and the variables with the same or similar variable size have the same priority.

---

<sup>4</sup> One variable in FCM can be a condition for some actions and impact for others. The function of each variable is defined in relation to its connection (input or output) with action variables (figure 1, steps 1.1 and 1.3).

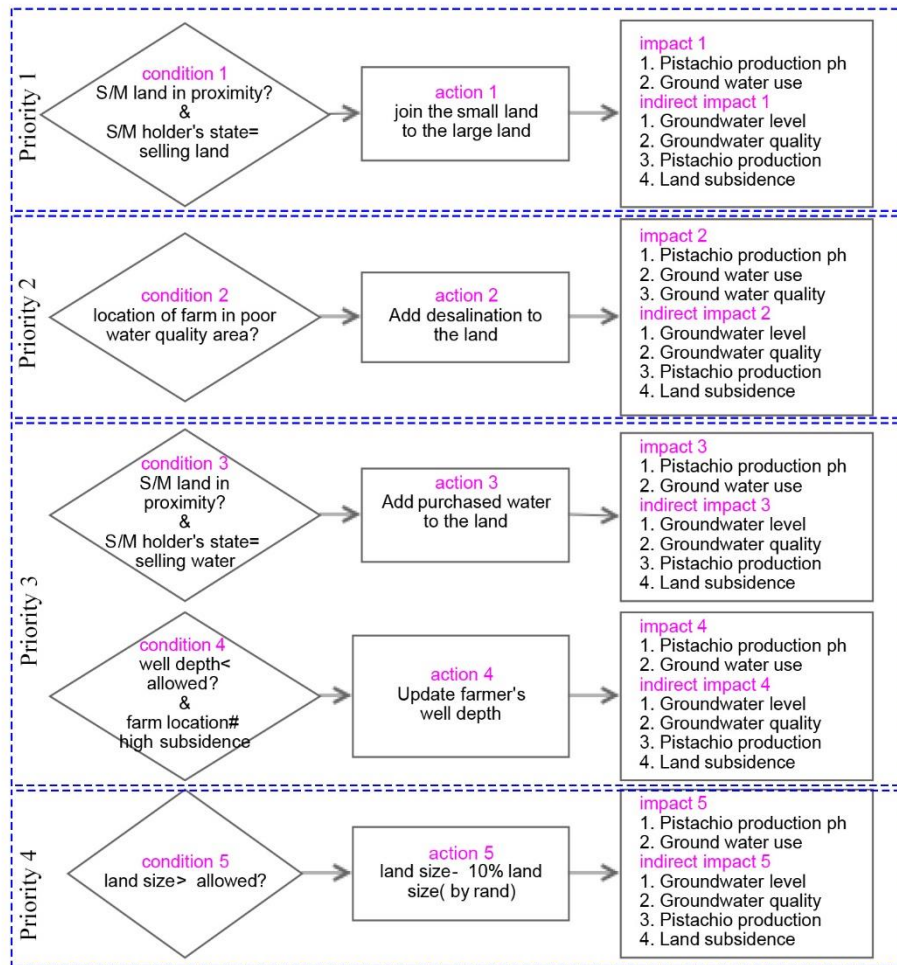


Figure 4: CAI of large farmers that represents set of conditions and impacts for each specific action. S/M: Small/Medium, ph: per hectare.

364  
365  
366  
367

368 To implement the direct impact of actions  $X$  onto variables  $A$  of the FCM model (represented as  $X \xrightarrow{w} A$ ),  
369 in each time step that action  $X$  has executed the value of *Variable A* in that time step is calculated as:

370 
$$\text{Equation 1: } A_{t+1} = A_t + (A_t \times w)$$

371 For example, when we have *desalination*  $\xrightarrow{0.7}$  *groundwater use* (in figure 2), whenever that action  
372 *desalination* is executed, it impacts *groundwater use* by 0.7 of its current value. So  $Groundwater\ use_{t+1}$   
373  $= Groundwater\ use_t + (Groundwater\ use_t * 0.7)$ . Please note that this equation may cause the variables  
374 to get infinitely large or negative in a large number of runs (time steps). However, the result of our model  
375 did not reach infinite or negative values in 180 time steps. Moreover, due to the objective of this study,  
376 i.e. ranking policy options, we are not looking at the exact values of groundwater use, rather, we are  
377 exploring the order of policies by comparing their impacts on groundwater use. Thus, the results required  
378 for this objective are not affected by unbounded values. Yet, in other studies, to calculate the *accurate*  
379 *values of variables* over time one may need a clipping function that maps the infinite values into an  
380 operating range (which is missed in this equation).

381 All indirect impacts of actions are calculated at the beginning of the next step (in the *cell's update* step  
382 in section 3.3.1). Indirect impacts of actions are the impacts of variables affected by actions on other  
383 variables in FCM. To implement the impact of *Variable A* onto the *Variable B* (represented as  $A \xrightarrow{w} B$ )  
384 the value of *Variable B* in the new time step is calculated as:

$$B_{t+1} = B_t + B_t \times \frac{A_t - A_{t-1}}{A_{t-1}} \times w$$

385

Equation 2:

386 The direct and indirect impact of actions may also take the role of condition for the same or other  
 387 actions in the next time step, which represent feedback loops in FCM (e.g. loop of *water purchase* →  
 388 *groundwater use* → *groundwater level* → *water purchase*, in figure 2).

### 389 3.3.3. UML diagram

390 Unified Modeling Language (UML) was used to develop the ABM structure. UML proposes a set of  
 391 well-defined and standardized diagrams to design and describe a system before coding it (Bersini, 2012).  
 392 One of the most commonly used UML diagrams with ABM is the activity diagram, which represents  
 393 the sequential steps of actions and timing of processes (Bersini, 2012, Elsayah et al., 2015). To transfer  
 394 CAI diagrams into UML diagrams, there are some crucial aspects that cannot be collected and  
 395 represented in FCM, i.e., *randomness*, *temporal* and *spatial dimensions*. We know from FCMs what are  
 396 available actions, the conditions that make those actions available and the possible impact of those  
 397 actions. However, human decision-making is not based on a linear and simple “what-if” relationship. In  
 398 addition to conditions, decision making of farmers depends on their locations, what type of actions they  
 399 have taken in previous steps, their relations with their neighbor farmers, etc. We captured part of such  
 400 decision-making process by adding randomness, temporal and spatial dimensions. Such aspects have  
 401 been added to each actions’ *priorities*, *conditions* and *initial values of parameters* by using quantitative  
 402 data from studies and government reports, and estimates based upon local knowledge collected during  
 403 interviews.

404 • **Time scale:** Actions may be taken by farmers every month, every six months or every year.  
 405 Moreover, some actions can be taken by farmers only once (e.g. desalination or irrigation system  
 406 change), whereas other actions can be taken several times until their limits are reached (e.g. well  
 407 deepening or land shrinking). Therefore, the time scale (i.e. frequency and one-time or repetitive)  
 408 are added to the condition of each action. Thus, if an action is executed annually, the condition for  
 409 this action is *to be in time step multiples of 12*.

410 • **Randomness:** Randomness is added to the priority set of actions in the behavioral rules of agents  
 411 as well as in the initialization of parameters’ values. In the priority set of actions, some actions have  
 412 the same or very similar priority<sup>5</sup>. In these cases, one action is randomly chosen to have priority  
 413 over the other. Applying randomness in the agent’s behavior also helps to include the outliers’  
 414 behavior who may not follow the same behavior rules as other agents. Randomness is also used in  
 415 the distribution of agents over the seven sub-regions, as well as their farm sizes within the ranges of  
 416 small, medium and large farms’ area mentioned in section 3.2.2. For the initialization of parameters’  
 417 values, an interval of initial values was collected for each parameter in each sub-region and  
 418 randomly distributed over the farm patches (supplementary A, section 3.1).

419 • **Spatial dimension:** Some environmental properties have significantly different values in different  
 420 regions of Rafsanjan. For example, groundwater quality and land subsidence level are different in  
 421 each of the seven sub-regions and thus have a different impact on farmers’ decisions. This spatial  
 422 heterogeneity is represented in the cells’ properties and added to the conditions of each action.

423 In supplementary A, the UML activity diagram of large farmers (i.e. the sequence diagram of farmers’  
 424 decisions and actions) is shown as an example. This UML diagram shows that at each step, agents first  
 425 check their actions’ conditions through their priority order of actions. If the conditions are confirmed  
 426 they execute the action, giving rise to associated impacts. If the conditions are not met, they go to the  
 427 next action. If a small or medium farmer reaches the end of the action list the final action is to sell the  
 428 farm to a large-farmer and leave the region. For large farmers, their final action is to leave the region.

---

<sup>5</sup> When the number of times two actions mentioned as preferred action by stakeholders differs by less than 3, i.e. 0.05 of the total population, we consider them as similar priority actions.

### 429 3.4. Step 3: ABM implementation and assessment

430 In this step, the ODD and UML activity diagram from the previous section was used to build the pseudo-  
 431 code and then translate it into an actual code implementation. We used the Netlogo 6.0.1 platform to  
 432 implement the ABM (Wilensky, 1999). The source code of this model can be found online in “CoMSES  
 433 Computational Model Library” (<https://doi.org/10.25937/rxqn-4g38>).

434 For building the model, we followed the stepwise-design approach suggested by Sun et al. (2016) i.e.  
 435 starting with a simple model version that captures basic processes and then, adding more detailed  
 436 processes and components to the model structure such that the relative importance of each component  
 437 could be quantified and assessed along the way. For example, we started first with the same initial well’s  
 438 depth and groundwater level for all cells of each region. This resulted to a staircase-like groundwater  
 439 use for each region since all agents would lose groundwater access and start taking action at the same  
 440 time. Therefore, we added variety of wells’ depth and groundwater level in different cells (and applied  
 441 randomness) to model the heterogeneous reactions of farmers at each time step. When adding more  
 442 details in a stepwise process, a point was reached eventually at which further additions had no impact  
 443 on groundwater use or farmers migration (which are the main outcomes of our model). That is where  
 444 we stopped adding more details to the model—other approaches are proposed in Edmonds and Moss  
 445 (2004) and Sun et al. (2016).

#### 446 3.4.1. Validation

447 Historical data on groundwater use for 2004 to 2011 were used to validate the simulation model since  
 448 no other time series data (e.g. about farmers leaving the region, or groundwater use per each sub-region)  
 449 was available. The idea was to see how well this model replicates the historical reality. To align with  
 450 reality, the validation model only simulates the implementation of actions that were available in the past,  
 451 but with the same level of impact, conditions, etc. as the present. First, the four environmental  
 452 parameters (groundwater level, well’s depth, groundwater quality, and land subsidence) were initialized  
 453 with their values in the year 2003. Second, *desalination*, *water marketing*, and *land integration* were  
 454 removed from the validation model, since such actions are recent adaptation actions taken by farmers.  
 455 Moreover, irrigation system change was still an option for large farmers over the period 2004-2011, so  
 456 this action is included in the action set of large farmers for the validation.

457 The setup of the simulation experiments is as follows. The validation covers the period from 2004 to  
 458 2011, thus 84 time steps. 100 simulations were run, and confidence intervals for the acquired mean  
 459 values of overall groundwater use suggest that this amount of simulation runs led to satisfactorily  
 460 precision for this output variable (Figure 5A). The values of both simulation and reality data-sets were  
 461 normalized to show the percentage of changes. We then compared the results of groundwater use in the  
 462 simulation and reality via running (1) Feasible Generalized Least Square (FGLS) and (2) FGLS with  
 463 linear time trend specifications (details in supplementary G).

#### 464 3.4.2. Baseline scenario and policy options

465 First, the baseline scenario was simulated. In this scenario, agents decide and act based on their current  
 466 situation and without any policy interference. Besides simulating the current situation, we also need a  
 467 set of simulations to compare the impact of different policies that influence farmers’ decisions and  
 468 actions. Among current government policies toward water scarcity (Kerman Provincial Government,  
 469 2014, Mehryar et al., 2015), we chose three that aim to reduce groundwater use by changing behavior  
 470 and actions of farmers:

471 *Policy of shrinking lands:* This policy focuses on decreasing the irrigation water use by reducing the  
 472 areas used for pistachio production. To implement this policy, the government buys-off parts of the  
 473 farms and changes their land use to non-agriculture activities. Based on our field work experience and  
 474 due to the severity of water scarcity in Rafsanjan, many farmers agree to sell-off some of their lands,  
 475 but only to an extent that still enables them to profit from production.

476 We implemented this policy by removing actions of *land marketing* and *water marketing* between large  
 477 and small farmers, since as a result of this policy, small and medium farmers sell their lands to the  
 478 government instead of large farmers.

479 *Policy of irrigation system change:* This policy focuses on replacing current flood irrigation systems  
 480 with a drip irrigation system. To encourage farmers, the government provides an irrigation modification  
 481 subsidy for farmers with land tenure documents. Currently, about 50% of the small farmers and 30% of  
 482 the medium farmers do not have land documents due to the informal exchange of lands during the 1978  
 483 revolution. Therefore, the lack of land documents is the main obstacle for farmers who cannot afford to  
 484 independently finance expensive drip irrigation systems. In this policy, the government aims to remove  
 485 the land document problem and provide a subsidy to all farmers.

486 We implemented this policy by removing the condition of land documents for small and medium  
 487 farmers. Therefore, all medium and small farmers who reach this action in their priority list execute  
 488 irrigation system change.

489 *Policy of farmer participation:* This policy focuses on encouraging and involving farmers to reduce their  
 490 water use by decreasing the priority of actions that increase their groundwater use like desalination and  
 491 well deepening, as well as increasing the priority of actions that reduce their water use like integrated  
 492 farming.

493 Implementation of this policy was done by removing desalination, water purchase and well-deepening,  
 494 and adding farm integration to large farmers.

495 These new policies were simulated for the time period of 2015 to 2030 (i.e., 180-time steps), and the  
 496 environmental parameters were initialized with their values in 2015. Similar to the validation runs, 100  
 497 simulation runs were analyzed for each scenario, leading to large standard deviation for groundwater  
 498 use in some regions (Figures 5B and 6). The reason for the large standard deviation in those regions is  
 499 the randomness used in choice of actions (with similar priority but different impacts) in these regions  
 500 (more details in section 4.4). To identify the adequate number of simulation replications, we tested the  
 501 model with larger number of simulation runs (i.e. 200, 300 and 500) and compared their results with the  
 502 result of 100 simulation runs (the results are shown in supplementary H). The result of our experiments  
 503 showed that while the confidence intervals of the mean values decreased with increasing simulation  
 504 runs, the **order** of policies (exploring which is the main objective of this study) would stay the same.  
 505 Therefore, we concluded that this number of simulation suffices for the purpose of this study, i.e. the  
 506 qualitative comparison of different policies.

### 507 **3.4.3. Sensitivity analysis**

508 We applied one-factor-at-a-time (OFAT) sensitivity analysis to explore the relationships between the  
 509 model output and input parameters. OFAT consists of varying one parameter at each time over a wide  
 510 range of its possible values while keeping all other variables fixed (Ten Broeke et al., 2016) and thereby,  
 511 monitoring changes of the simulation model output. OFAT helps to identify those parameters that have  
 512 a strong influence on model output, and are therefore most important (Thiele et al., 2014). However,  
 513 OFAT does not take into account the simultaneous variation of input variables, thus does not detect the  
 514 presence of interactions between input variables. To show the form of relationship between the  
 515 interacting variables and the output other methods such as Regression-based analysis, and Sobol model  
 516 (Ten Broeke et al., 2016) can be used.

517 We used OFAT to evaluate the influence of: 1) parameters' changes on groundwater use including  
 518 impact values derived from FCM model and thresholds derived from hard data and estimated data, 2)  
 519 stochasticity in our model results (i.e. random processes used in the initial distribution of farm sizes,  
 520 initial well depths and choosing between actions with the same priority). A full list of parameters with  
 521 their range of values used for sensitivity analysis is shown in supplementary B.

## 522 **4. Results**

### 523 **4.1. Validation**

524 We used the FGLS estimation procedure to compare simulation run and historical data of groundwater  
 525 use per each time step (considering the run time autocorrelations). Results show that our simulation  
 526 model explains around 81% of variation in historical data, though the relationship is not one to one and  
 527 the simulation does not explain all the temporal trend in data (details of the FGLS can be seen in  
 528 supplementary G). There are two specific peaks of groundwater use, both in the simulation and in the

529 real data (Figure 5A). Such peaks (in reality) are because of significant well deepening in different  
 530 regions (i.e. first in sub-regions 1 and 2 and later in sub-regions 6 and 7), where around 2015 most of  
 531 the wells have already reached their maximum depth.

#### 532 **4.2. Baseline scenario**

533 The result of the baseline scenario (i.e. the impact of aggregated farmer's decisions and actions on  
 534 overall groundwater use), is shown in figure 5B. Due to a lack of space, we do not report on actions  
 535 taken by individual farmers. We explain these results in pairs of regions that show similar results.

536 Regions 4 and 5: Farmers in these two regions still can deepen their wells at the beginning of the  
 537 simulation, while other regions have either very poor water quality or very high land subsidence that  
 538 prohibit more *well deepening* (supplementary A). *Well deepening* and *water marketing* in regions 4 and  
 539 5 results in a rapid rise in their aggregated groundwater use. The peaks of groundwater use in these two  
 540 regions occur when farmers reach their permitted well depth, at which time further deepening stops.  
 541 Hereafter, trends of groundwater use are followed by a slight decrease due to actions like *shrinking lands*  
 542 and *buying/integrating farms*. Since region 5 has better access to groundwater than region 4  
 543 (supplementary A), farmers in region 5 start taking adaptive actions later than those in region 4.  
 544 Therefore, the groundwater use in region 5 lags slightly behind that of region 4.

545 Regions 1 and 2: These two regions have very poor water quality in the lower layer of their aquifer, thus  
 546 *deepening wells* is not a useful option for their farmers. Facing low water access, large farmers install a  
 547 *desalination* system which has a very high, though short duration, impact in increasing their groundwater  
 548 use. Thus, after a short term peak in groundwater use, region 1 shows a steady decrease of groundwater  
 549 use due to *buying/integrating farms*, *land shrinking* and *irrigation system change*. In region 2, after the  
 550 initial peak, there is another slight increase in groundwater use because of *water marketing* between  
 551 small and large farmers which is feasible in the southern part of this region.

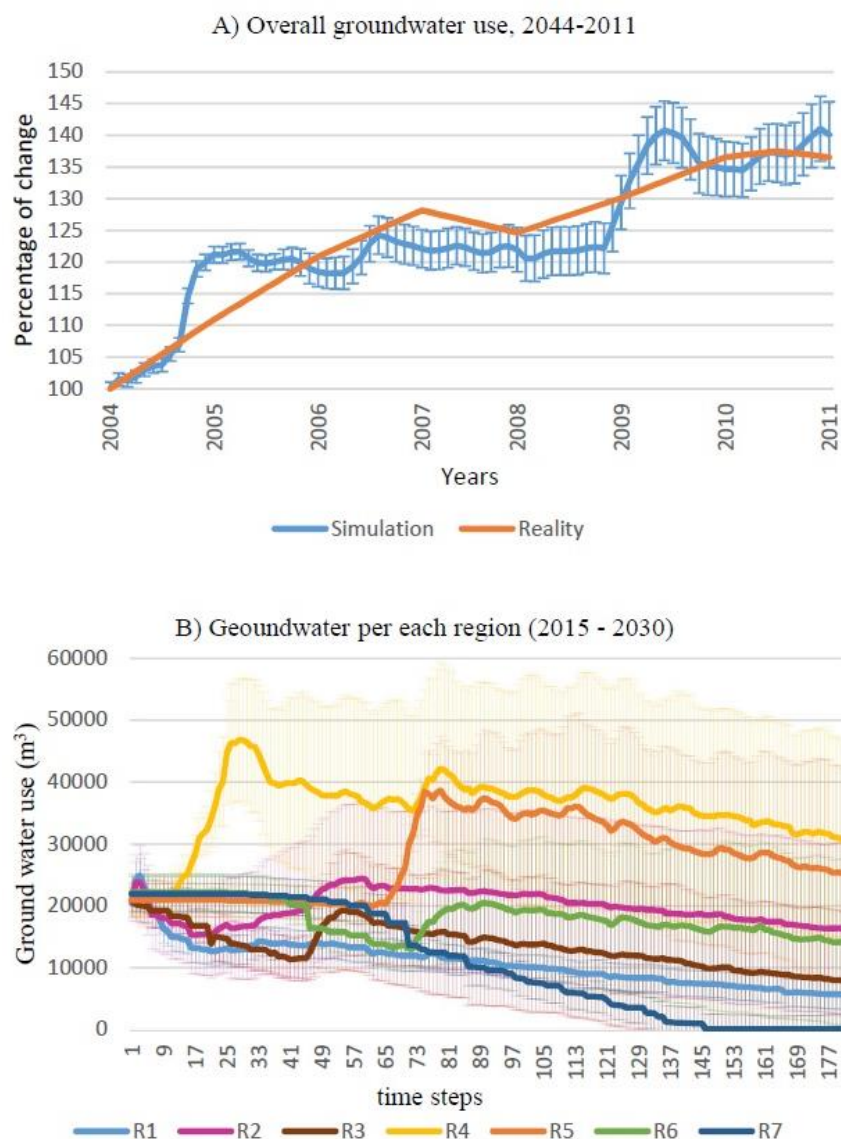
552 Regions 3 and 6: Parts of regions 3 and 6 do not allow for more well deepening due to poor water quality  
 553 and land subsidence, respectively. Farmers in both regions start with *buying/integrating land* and  
 554 *irrigation system change* at the beginning (when the water scarcity is less). With these two actions, they  
 555 reduce their water use and increase their water access, both at a relatively low level. After about 5-6  
 556 years, farmers who can, *deepen their wells* and *purchase water*, which increases groundwater use. After  
 557 meeting their allowed well depth and the buy-out and emigration of small/medium farmers, they  
 558 continue mostly by *shrinking lands* in order to steadily reduce their groundwater use.

559 Region 7 has the best water situation, in terms of both access and quality, but faces high land-subsidence  
 560 which prohibits more well deepening. When farmers face water scarcity, their available actions are  
 561 *buying/integrating lands*, *shrinking lands* and *irrigation system change*, all of which reduce groundwater  
 562 use to some extent. Therefore, region 7 shows a constant decrease of groundwater use.

563 Overall, all regions face a slight and constant decline of groundwater use after meeting their peaks—  
 564 either at the beginning or in the middle of simulation process, at which time the farmers have no other  
 565 options than *shrinking farms* or *selling their farms* to the farmers who still have access to groundwater.  
 566 This only happens after farmers meet limitations of other actions e.g. *well deepening* and *well*  
 567 *termination* and/or accomplish all one time actions e.g. *desalination*, *irrigation change* and *farms'*  
 568 *integration*. Therefore, such groundwater use reduction only happens after a large increase of  
 569 groundwater consumption by farmers which is followed by emigration of farmers.

570





571  
 572 Figure 5. A) Validation using groundwater use of whole Rafsanjan in simulation and reality over the period 2004-  
 573 2011. Due to difference in initial values of simulation and reality, their data-sets are normalized to show the  
 574 *percentage* of changes. The bars depict confidence intervals (with confidence level of 95%) of the mean estimate  
 575 over 100 replicated simulations. B) Groundwater use per region (for all groups of farmers) in the baseline scenario  
 576 (2015 - 2030). The shaded areas depict standard deviation for each region over 100 time simulations. R: region.

### 577 4.3. Policy options simulations

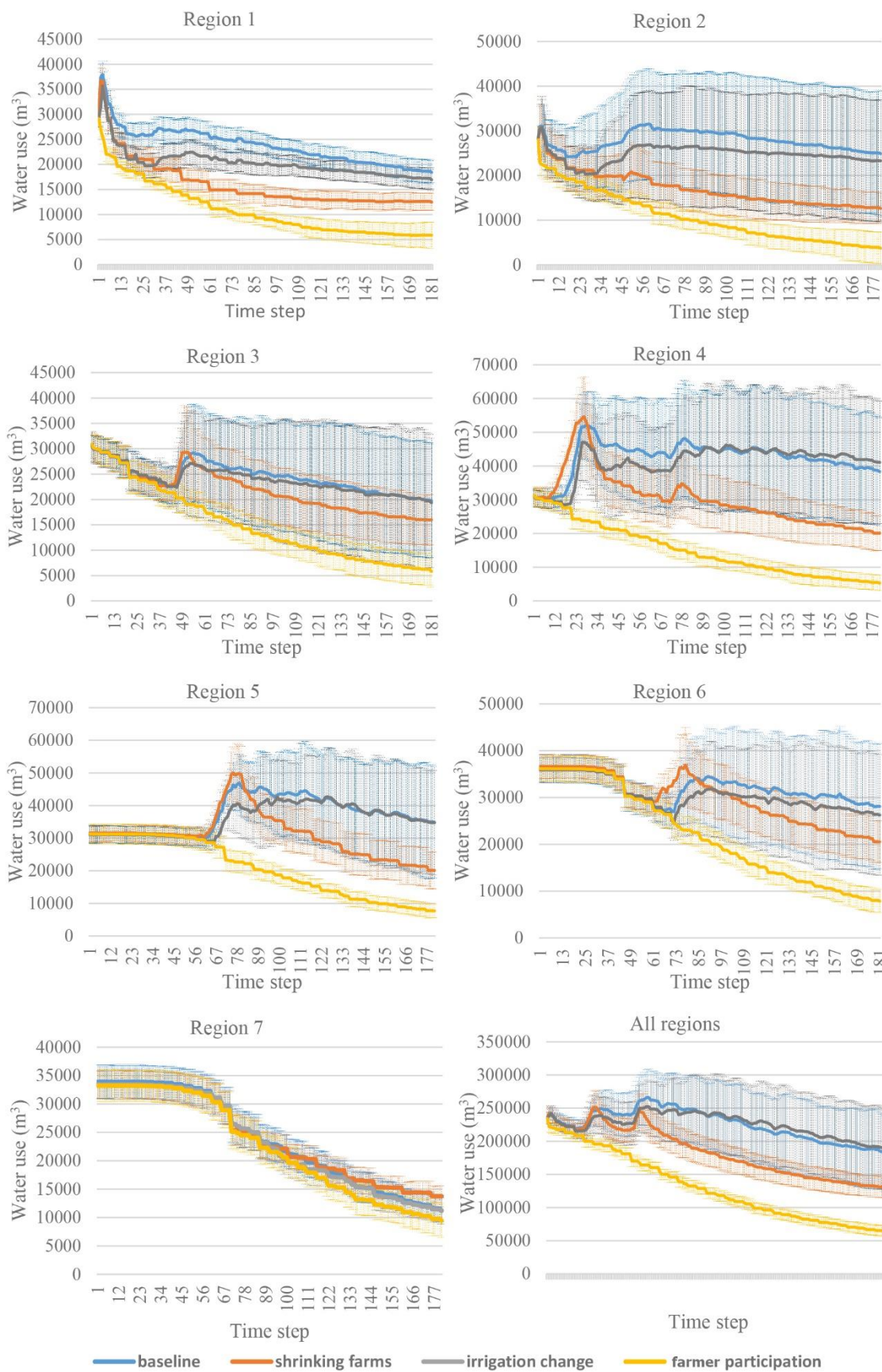
578 Simulating the impact of different policy options revealed striking impacts on groundwater use overall  
 579 and in the different regions (Figure 6):

580 The policy of shrinking lands has a strong impact on reducing groundwater use because it also implies  
 581 that water and land marketing are no longer feasible in the region. Yet, it results in higher emigration of  
 582 farmers than in the other policy scenarios (Figure 7).

583 The policy of irrigation system change is very similar to the baseline scenario. This is due to the past  
 584 experience of irrigation system change among large farmers. According to large farmers' perceptions  
 585 (Figure 2), changing the irrigation system to drip irrigation has not changed their water consumption,  
 586 but has been used by farmers to expand their pistachio area and/or increase the productivity of their  
 587 lands. Therefore, this policy has a positive impact in encouraging medium-farmers and small-farmers to  
 588 stay in the region, since it helps to improve their production quantity and quality.

589 The participation policy has the highest impact on reducing groundwater use and keeping farmers in the  
590 region. Stopping the high water consumption actions e.g. well deepening and desalination, besides  
591 focusing on reducing water demand by farm integration and reducing farm areas shows the largest  
592 reduction on overall groundwater use compared with other scenarios. Moreover, it has the least impact  
593 on emigration of large farmers and after the *irrigation change* the least impact of emigration of medium  
594 and small farmers.

595 The results of baseline and irrigation change scenarios in regions 2-6 have a large standard deviation  
596 range (Figure 6). The sensitivity analysis of all parameters for such policies indicates *well deepening* as  
597 the most sensitive parameter. Regions 1 and 7 are the only regions that do not have the action of *well*  
598 *deepening*, and thus simulation of all policies in these two regions shows a small standard deviation  
599 range. Similarly, policy options of *land shrinking* and *farmer participation* are the only scenarios that  
600 do not change the execution or impact of well deepening, thus they also show a small standard deviation  
601 range in all regions (orange and yellow lines in figure 6).

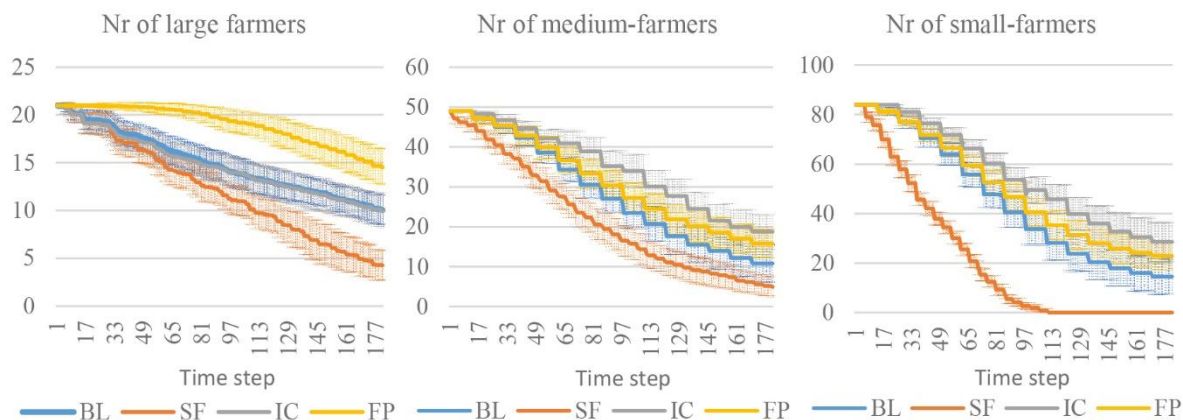


602

603

604

Figure 6: Groundwater use per region and overall groundwater use in three policy options scenarios compared to the baseline. The shaded areas depict standard deviation for each scenario over 100 replicated simulations.



605  
606 Figure 7: Number of large, medium and small farmers as a function of time in three policy scenarios compared to  
607 baseline. BL: baseline, SF: shrinking farms, IC: irrigation change, FP: farmer participation. The shaded areas  
608 depict standard deviation for each scenario over 100 replicated simulations.

#### 609 4.4. Sensitivity analysis

610 The results of the sensitivity analysis (shown in supplementary B) indicate that *well deepening* and *land*  
611 *shrinking* on groundwater use have the largest influence on the overall groundwater use in Rafsanjan.  
612 By contrast, *desalination* has the least impact on groundwater use, though it has a high impact value in  
613 the FCM. This is because very few farmers actually execute this action either because of their farms'  
614 location (i.e. being in good groundwater quality regions), or because of their economic situation (i.e. not  
615 being able to afford to install and operate desalination systems).

616 Sensitivity analysis of random processes shows that changes in the spatial distribution of farm cells  
617 during initialization and initial values of well depths per cell do not lead to distinctly different outcomes,  
618 meaning that the model is not sensitive to these two random processes. However, the results show high  
619 sensitivity to the random choice between actions 3 and 4 of large farmers (i.e. *water purchasing* and  
620 *well deepening*). Specifically, if the model always executes action 3, *water purchasing*, the results show  
621 little sensitivity (standard deviation), whereas, if the model executes either always action 4, *well*  
622 *deepening*, or a random choice between these two, the results show high sensitivity (standard deviation).  
623 This highlights again the important role of the *well deepening* action on the overall groundwater use.

## 624 5. Discussion

625 To support effective policy making in SESs, a policy simulation has to consider the multi-factorial  
626 behavior of the system as well as multi-stakeholders' decision making and the impact of these decisions  
627 on the physical system. This paper shows how a combination of FCM and ABM methods for simulating  
628 impacts of policy options in the case of water scarcity in Rafsanjan, Iran could be useful. In this section,  
629 we reflect on our approach in developing the model by presenting its strengths, limitations and  
630 suggesting possible future improvements.

### 631 5.1. Strengths

632 Our study showed that FCM and ABM are complementary and together can cover the four main features  
633 of an SES for policy making purposes: 1) *Causal relationships* between human actions and their  
634 surrounding social and ecological factors. FCM represents the decision making process of stakeholders  
635 and their impact on the environment in a causal directed graph. Therefore, it shows how each action  
636 causes direct and indirect changes in environmental variables. 2) *Feedback mechanism*: FCM's  
637 outcomes explicitly incorporate feedback in human-environment interactions (e.g. the positive and  
638 negative impact of an action on environment reinforce a subsequent action). 3) *Social-spatial*  
639 *heterogeneity*: ABM incorporates various stakeholders' preferences, available actions and long-term  
640 goals (i.e. part of individual heterogeneity) and it involves various environmental properties in different  
641 locations (i.e. spatial heterogeneity). 4) *Temporal dynamics*: ABM can represent time scale in agents'  
642 actions and environment variables, (e.g. slowly changing variables such as population change) vs. fast-

643 changing variables (e.g. annual agriculture production) or high-frequency actions (e.g. farm irrigation)  
644 and low-frequency actions (e.g. buying lands).

645 In addition, the combined use of FCM and ABM in a modeling process is useful to formulate and  
646 parametrize the qualitative knowledge gained by stakeholders, combine it with quantitative knowledge  
647 from “hard” data and use both data types in simulating human-environment interactions. Our proposed  
648 modelling framework is particularly useful for policymakers to incorporate human perceptions,  
649 preferences, decisions and actions in the process of ex-ante policy options analysis. Moreover, it  
650 provides the macro level observation of the system’s elements, (i.e. multi-variables interactions), as well  
651 as the micro level view of the individual interventions and decision-making, which supports  
652 comprehensive policy analysis.

## 653 **5.2. Limitations and future studies**

654 One limitation of the FCM method is its limitation in defining the *nonlinear* relationships between  
655 variables (Voinov et al., 2018). For example, using FCM gave us the immediate and fixed impact of  
656 actions on variables, which resulted in presenting the linear relations among variables. However, some  
657 actions’ impacts may be nonlinear (i.e., adapt dynamically and increase or decrease over time). In this  
658 study, we used the traditional FCM method since the focus of our study was on translating FCM causal  
659 relationships and feedback loops into behavioral rules of ABM. However, there are some extensions to  
660 the FCM methodology to capture nonlinearities. Rule-Based Fuzzy Cognitive Map (RBFCM) (Mourhir  
661 and Papageorgiou, 2017, Carvalho and Tomè, 2000) is an approach that captures and represents non-  
662 monotonic relations between variables, thus can better show the dynamic impact of actions on variables.  
663 Replacing FCM with RBFCM in this method is proposed for future studies involving the dynamic  
664 impact of actions. Additionally, fuzzy numbers could be used to incorporate sensitivity to the linguistic  
665 weights (i.e. how fuzzy participants’ perceptions may be) in the ABM; the impacts can be tested by  
666 using the fuzzy membership function (Papageorgiou et al., 2009, Papageorgiou et al., 2011, Giabbanelli  
667 et al., 2012). In our model, the uncertainty that participants have about the weights has not been  
668 considered.

669  
670 Second, an aggregated FCM represents the average of all individual FCMs. In our study, the variability  
671 of farmers’ preferences, decisions and actions are represented by grouping FCM models for large,  
672 medium and small farmers. In some applications, it is necessary to take into account the distribution of  
673 stakeholders’ perceptions even within each group. Therefore, another interesting approach or extension  
674 to this work would be to use interval (or standard deviation) instead of a fixed average value for the  
675 FCM connections’ weights and apply randomness within the range of values in each time step. In this  
676 way, the variation of collected data from stakeholders can be used in describing the impact of agents’  
677 actions in ABM. However, we need larger sample sizes for each group of stakeholders to estimate the  
678 standard deviations and variances of their FCM connections’ weights (Harrell Jr, 2015).

679  
680 Third, building an ABM on FCMs means that connections between variables are largely based on  
681 farmers’ perceptions and not calibrated to fit past time series data. Therefore, they are proper for  
682 qualitatively comparing potential impact of different policy options but not for quantitatively predicting  
683 the future of the system.

684  
685 Fourth, learning and prediction are two important properties of many ABMs. In this study, we did not  
686 integrate these two aspects as agents’ properties. However, for future studies, farmers’ abilities to learn  
687 from their experiences, adapt their actions and estimate future consequences of their decisions could  
688 also be added to the simulation model.

689  
690 Fifth, validation of the model has been done for the whole region due to the availability of historical  
691 groundwater use data only for the whole region but not for each specific sub-regions. However, in the  
692 case of data availability, validation of simulation for each sub-region separately would provide more  
693 confidence in the model.

694  
695 Last, ODD+D protocol (Müller et al., 2013) can also be used in this methodology instead of standard  
696 ODD. This protocol rearranges the design concepts to better capture human *decision-making*.

## 697 6. Conclusion

698 This study introduces a step-wise methodology to integrate a factor-based modeling approach (i.e.  
699 FCM), with an actor-based modeling approach (i.e. ABM), to support policy option analysis in SESs.  
700 In this methodology: 1) FCM aggregates the qualitative stakeholders' knowledge and perception to  
701 model the SES function and stakeholders' adaptive reactions to the system, 2) the output of FCM is  
702 translated to be used as ABM input data 3) ABM is developed to simulate and compare the impacts of  
703 different policy alternatives considering human-environment dynamic interactions. We applied this  
704 methodology for the case of a farming community facing water scarcity in Rafsanjan, Iran. The results  
705 show that this integrated methodology takes into account aspects of complex SESs that cannot be fully  
706 covered by either modelling approach if used individually.

707 Moreover, our case study indicates that among three policies of *shrinking farms*, *irrigation change* and  
708 *farmers' participation*, the policy of shrinking farms is a high incentive policy for farmers to reduce  
709 their irrigation areas and thus decrease pressures on aquifer and groundwater use. However, due to the  
710 high emigration of farmers in this scenario, it is not a satisfactory policy from a socio-economic  
711 perspective. Rather a policy to facilitate farmers' participation in the management and control of their  
712 groundwater use has the highest impact in reducing overall groundwater use, and it reduces emigration.  
713 Surprisingly, adopting new irrigation technologies does not have any significant impact on reducing  
714 overall groundwater use in the region.

715

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